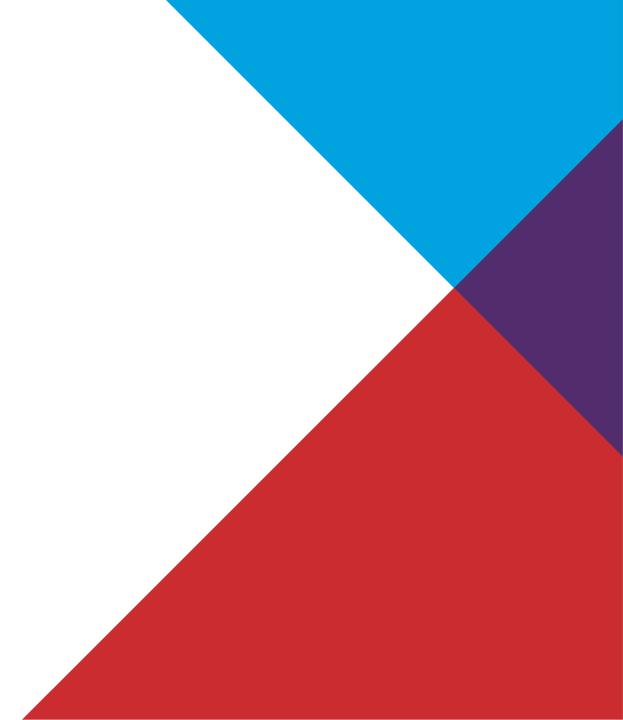


**Investor Relations Overview** 

March 2020



## Disclaimer Forward-looking statements

We would like to caution you with respect to any "Forward-looking statements" made in this presentation as defined in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended. Words such as "expect," "plan," "intend," "would," "will," and similar expressions are intended to identify forward-looking statements, which are generally not historical in nature, and include any statements with respect to the potential separation of the Company into RemainCo and SpinCo, the expected financial and operational results of RemainCo and SpinCo after the potential separation and expectations regarding RemainCo's and SpinCo's respective businesses or organizations after the potential separation.

Such forward-looking statements involve significant risks, uncertainties and assumptions that could cause actual results to differ materially from our historical experience and our present expectations or projections, including the following known material factors: risks associated with the impact or terms of the potential separation; risks associated with the benefits and costs of the potential separation, including the risk that the expected benefits of the potential separation will not be realized within the expected time frame, in full or at all; risks that the conditions to the potential separation, including regulatory approvals and consultation of employee representatives, will not be satisfied and/or that the potential separation will not be completed within the expected time frame, on the expected terms or at all; the expected tax treatment of the potential separation, including as to shareholders in the United States or other countries; changes in the shareholder bases of the Company, RemainCo and SpinCo, and volatility in the market prices of their respective shares; risks associated with any financing transactions undertaken in connection with the potential separation; the impact of the potential separation on our businesses and the risk that the potential separation may be more difficult, time-consuming or costly than expected, including the impact on our resources, systems, procedures and controls, diversion of management's attention and the impact on relationships with customers, governmental authorities, suppliers, employees and other business counterparties; unanticipated changes relating to competitive factors in our industry; our ability to timely deliver our backlog and its effect on our future sales, profitability, and our relationships with our customers; our ability to hire and retain key personnel; U.S. and international laws and regulations, including existing or future environmental or trade/tariff regulations, that may increase our costs, limit the demand for our products and services or restrict our operations; disruptions in the political, regulatory, economic and social conditions of the countries in which we conduct business; downgrade in the ratings of our debt could restrict our ability to access the debt capital markets; and such other risk factors as set forth in our filings with the U.S. Securities and Exchange Commission and in our filings with the Autorité des marchés financiers or the U.K. Financial Conduct Authority.

We caution you not to place undue reliance on any forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly update or revise any of our forward-looking statements after the date they are made, whether as a result of new information, future events or otherwise, except to the extent required by law.



## Contents

- 1 Q4 2019 Financial and operational highlights
- 2 Reshaping Our Future
- 3 Company overview



# Section 1: Q4 2019 Financial and operational highlights



# 2019 Growth

- ▶ Total Company inbound orders of \$22.7 billion, backlog of \$24.3 billion
- Significant order growth, driven by LNG and acceleration of integrated Subsea awards
- Improved visibility, with \$12.7 billion in backlog scheduled for execution beyond 2020

59% Inbound growth<sup>1</sup>

67% Backlog growth<sup>1</sup>

>2x

Value<sup>1</sup> of scope in iEPCI™ awards

awards

37% Subsea

backlog growth<sup>1</sup>

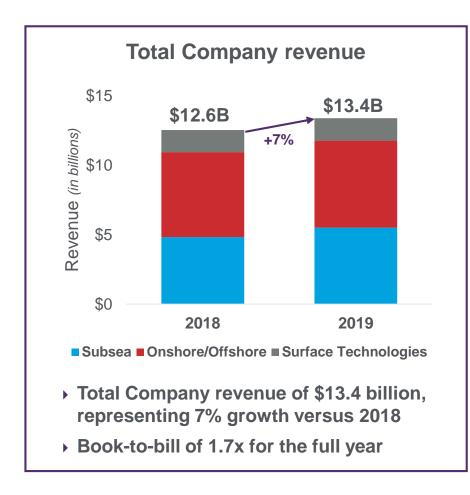
89%

Onshore/Offshore backlog growth<sup>1</sup>

<sup>1</sup>2019 growth versus 2018



# Higher activity across all segments drives revenue growth



#### Subsea

- ► Higher mix of integrated project (iEPCI<sup>™</sup>) activity
- ▶ 15% revenue growth in Subsea Services
- ▶ 14% revenue growth in Subsea

## Onshore/ Offshore

- ► Segment revenue inflected from 2018 trough
- ▶ Three quarters of sequential revenue growth
- ▶ Non-Yamal revenue growth exceeded 25%

## Surface **Technologies**

- ▶ International revenues 50%+ of segment total
- ▶ 15%+ revenue growth outside North America
- > 2% revenue growth despite North America decline



# 2020 outlook and segment guidance<sup>1</sup>

#### Subsea



- Continued strength in brownfield activity for small/mid-sized project FIDs; healthy outlook for greenfield project FIDs next 24 months (timing impacts 2020 order growth)
- Expect double-digit growth in services driven by digital monitoring, well intervention, and asset refurbishment
- Following normal seasonal impact in the first quarter, margin to improve due to project timing and increased asset utilization over remainder of year

#### **Onshore/Offshore**



- Natural gas a critical enabling fuel in the energy transition; additional LNG capacity required to meet growing demand
- Expect additional LNG projects to be sanctioned near-to-intermediate term
- Opportunity-rich downstream environment; leverage early engagement and process technologies in selective pursuit of refining, petrochemical, and biofuel projects
- Guidance includes the impacts that we can estimate at this time for the Coronavirus

## **Surface Technologies**



- Anticipate double-digit growth in international markets driven by market activity; notable strength in the Middle East, Asia Pacific, and the North Sea
- Anticipate North America activity to decline 10% versus 2019; drilling and completions activity to improve in second half of 2020

2020 segment guidance is reflective of the new business perimeters related to the Company's announced separation. Businesses with ~\$120 million of revenue in 2019, most of which was in Surface Technologies, are now included in Onshore/Offshore guidance for 2020.

- ▶ **Revenue** in a range of \$6.2–6.5 billion
- Adjusted EBITDA margin at least 11%
- ▶ **Revenue** in a range of \$7.5–7.8 billion
- ▶ Adjusted EBITDA margin at least 10%
- ▶ **Revenue** in a range of \$1.4–1.6 billion
- Adjusted EBITDA margin at least 12%

Our guidance measures adjusted EBITDA margin (a non-GAAP financial measure) which excludes amortization related impact of purchase price accounting, and other charges and credits. We are unable to provide a reconciliation to a comparable GAAP measure on a forward-looking basis without unreasonable effort because of the unpredictability of the individual components of the most directly comparable GAAP financial measure and the variability of items excluded from such measure. Such information may have a significant, and potentially unpredictable, impact on our future financial results.



# 2020& Beyond

#### **TechnipFMC**

Subsea

Leading

- Maintaining market leadership position in Subsea
- Maximizing flexibility to deliver integrated solutions (iEPCI™)
- Aligning our assets with the right strategic partners and geographies

**Surface Technologies** 

**Transforming** 

- Leveraging strong international franchise for further growth
- Customer focus on efficiency, footprint and emissions
- Optimizing North American services and operating geographies

**Technip Energies** 

**Onshore/Offshore** 

**Transitioning** 

- New growth cycle underpinned by strength in backlog
- Maintaining intense focus on execution
- Selecting projects that provide the best opportunity for success for customer and TechnipFMC

Proactively taking actions to better position ourselves for 2020 and beyond



# **Technip Energies**

# Reshaping

- A leading E&C player, poised to capitalize on the global energy transition
- Transaction remains on-track for completion in second quarter of 2020
- Technip Energies to host Capital Markets Day ahead of transaction

our

future

# **TechnipFMC**

- A fully-integrated technology and services provider, continuing to drive energy development
- Further optimization to strengthen our leadership position in Subsea
- Leverage leading Surface Technologies position to capitalize on international market growth as we transform our North American business



Revenue of \$3.7 billion

Q4 2019 Company results

Adjusted EBITDA of \$404 million

Backlog of \$24.3 billion

Operating cash flow of \$559 million

Q4 2019 EPS walk					
	\$ millions		\$ / Share		
GAAP Net income, as reported	\$	(2,414.0)	\$	(5.40)	
Charges and credits, after-tax	\$	2,429.1	\$	5.43	
Adjusted Net Income, as reported	\$	15.1	\$	0.03	
Other items impacting results:					
Foreign exchange (F/X) losses, after-tax	\$	56.5	\$	0.13	
Increased liability payable to joint venture partners (MRL 1)	\$	99.1	\$	0.22	

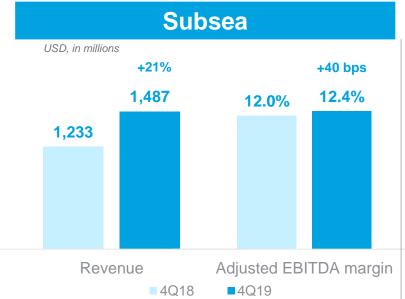
#### Items of note

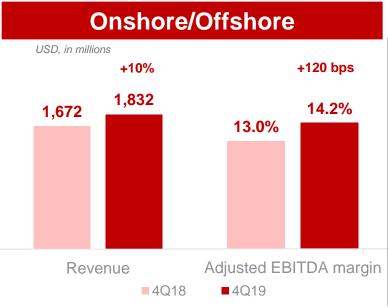
- Company does not provide guidance for F/X or MRL; if these expenses were excluded, adjusted net income would have been \$0.38 per diluted share
- F/X impact largely driven by the significant devaluation of the Angolan Kwanza
- Company fully remediated all previously disclosed material weaknesses

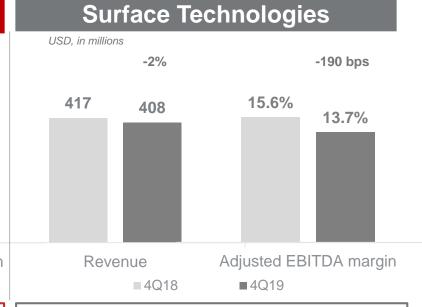
<sup>1</sup>MRL = Mandatorily redeemable financial liability



## Q4 2019 Segment results







#### **Operational highlights**

- Revenue increased 21%: double-digit growth in both project and service activities
- Adjusted EBITDA margin increased 40 bps to 12.4%: cost reduction activities and project completions offset the impact of more competitively priced backlog
- Inbound orders of \$1.2 billion: book-to-bill of 0.8; period-end backlog at \$8.5 billion

#### **Operational highlights**

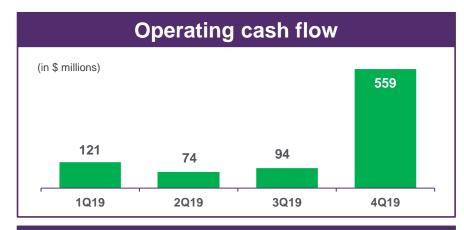
- Revenue increased 10%: higher activity in Europe, Asia and North America as well as our Process Technology group, partially offset by lower activity on the Yamal LNG project
- Adjusted EBITDA margin increased 120 bps to 14.2%: benefited from strength in execution across the portfolio, particularly Yamal LNG
- Inbound orders of \$1.1 billion: book-to-bill of 0.6; period-end backlog at \$15.3 billion

#### **Operational highlights**

- Revenue decreased 2%: lower completions related activity in North America, largely offset by revenue growth in international markets
- Adjusted EBITDA margin decreased 190 bps to 13.7%: further declines in volume and pricing in North America, partially offset by cost reduction activities
- Inbound orders of \$432 million; book-to-bill of 1.1; period-end backlog at \$473 million



# Strong Q4 operating cash flow drives solid full year result



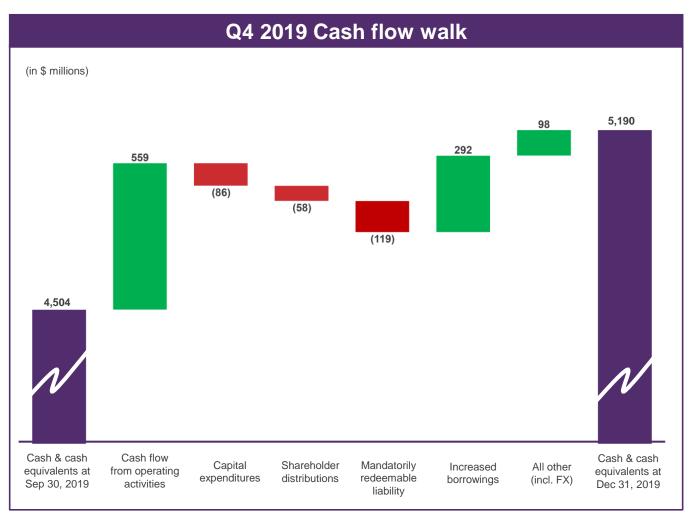
#### Items of note

#### Q4 2019

- Operating cash flow of \$559 million
  - Benefited from timing differences between project milestone and vendor payments
- Yamal JV partner payments of \$119 million

#### FY 2019

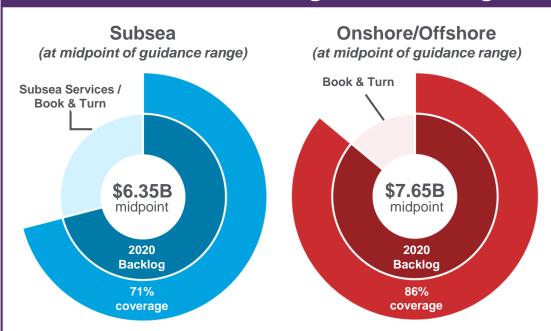
- Operating cash flow of \$849 million
- Shareholder distributions of \$326 million
  - \$233 million dividends, \$93 million share repurchase





# 2020 Financial guidance

#### 2020 Revenue coverage from backlog



#### Subsea revenue coverage driven by:

- Backlog scheduled for 2020 execution is ~71% at revenue midpoint
- Services revenue >\$1 billion expected; minimal amount in backlog

#### Onshore/Offshore revenue coverage driven by:

- Backlog scheduled for 2020 execution is ~86% at revenue midpoint
- Anticipate \$400-500 million in revenue from Yamal LNG

### 2020 Corporate guidance

- ▶ Corporate expense, net \$180 190 million for the full year (excluding the impact of foreign currency fluctuations)
- **Net interest expense** \$80 90 million for the full year (excluding the impact of revaluation of partners' mandatorily redeemable financial liability)
- ▶ Tax rate 28 32% for the full year
- Capital expenditures approximately \$450 million for the full year
- Cash flow from operating activities to exceed \$1 billion for the full year

#### Additional items of note

- ▶ 2020 segment guidance is reflective of the new business perimeters related to the Company's announced separation
- Businesses with ~\$120 million of revenue in 2019, most of which was in Surface Technologies, are now included in Onshore/Offshore guidance for 2020



# **Highlights**

- Subsea revenue benefited from increased activity; accelerated adoption of new technologies and iEPCI™
- Onshore/Offshore delivered third quarter of sequential revenue growth; clear inflection from 2018 trough
- Generated \$559 million in operating cash flow; \$849 million in 2019, positive in all four quarters

- Strong revenue coverage for both Onshore/Offshore and Subsea with more than \$24 billion of secured backlog
- Taking action in support of our focus on market leadership and continued business transformation
- Expect operating cash flow to improve versus 2019; anticipate exceeding \$1 billion in 2020

# Key takeaways



# Section 2: Reshaping Our Future



# Successful merger and outstanding performance

## Merger extended subsea leadership with integrated model

- Redefined subsea economics resulting in a transformation of the industry
- iEPCI™ model has become the industry standard
- Advanced technology development and innovation across a broader scope

## Onshore/Offshore positioned for independent success

- Industry-leading performance through the successful delivery of landmark projects
- Order inbound provides unprecedented backlog to support future growth
- Well-positioned to capitalize on growth in natural gas consumption (LNG, ethylene)

Transaction to drive additional value of the two businesses

## Creating two diversified pure-play market leaders

#### RemainCo

- Proven winning strategy for Subsea
- Greater opportunity for integration in surface production

#### SpinCo

- Will capitalize on operational performance and strength in backlog
- Leadership in LNG; opportunities in biofuels, green chemistry and other energy alternatives

### Strategic Rationale

- Diverging customer bases
- Distinct and compelling market opportunities
- Strong balance sheets and tailored capital structures
- Distinct business profiles with differentiated investment appeal
- Increased management focus
- Enhanced ability to attract, retain and develop talent

Each business will be uniquely positioned to achieve even greater success



# Transaction summary

## **Creating two diversified pure-play market leaders:**

- SpinCo, a leading E&C player, poised to capitalize on the global energy transition
- RemainCo, a fully-integrated technology and services provider, continuing to drive energy development

Pursuing tax free spin of SpinCo for certain shareholders where permissible, including the **United States** 

Anticipating investment grade credit metrics for both entities

Expect transaction to be completed in first half of 2020, subject to customary conditions and final Board approval



# TechnipFMC – Creating two undisputed industry leaders

#### RemainCo

Unlocking value, realizing potential



Revenue: \$8 billion<sup>1,2</sup>

Backlog: \$10 billion<sup>1,3</sup>

**Listings**: NYSE, Euronext Paris

**HQ**: Houston; Domicile: United Kingdom

**Management**: Chairman and CEO Doug Pferdehirt

CFO Maryann Mannen

Employees: ~22,000

## SpinCo

Capitalizing on structural growth trends



Revenue: \$8 billion<sup>1,2</sup>

Backlog: \$18 billion<sup>1,3</sup>

**Listing**: Euronext Paris

**HQ**: Paris; Domicile: Netherlands

**Management**: CEO-elect Catherine MacGregor

CFO-elect Bruno Vibert

COO-elect Marco Villa

**Employees**: ~15,000

<sup>3.</sup> As of December 31, 2019. For RemainCo, backlog includes Subsea (\$8.5B consolidated, \$0.8B non-consolidated) and Surface Technologies (\$0.5B). For SpinCo, backlog includes Onshore/Offshore (\$15.3B consolidated, \$3B non-consolidated).



<sup>1.</sup> In accordance with U.S. generally accepted accounting principles (GAAP). Following separation, RemainCo and SpinCo will be subject to immaterial carve-out adjustments.

As of February 26, 2020. For RemainCo, midpoint of TechnipFMC 2020e revenue guidance for Subsea (\$6.35B) and Surface Technologies (\$1.5B). For SpinCo, midpoint of TechnipFMC revenue guidance for Onshore/Offshore (\$7.65B).

# Distinct business profiles

	RemainCo	SpinCo
Customers	Upstream focus	Midstream/Downstream leverage
Capital intensity	Medium	Low
Investment horizon (cycle)	Medium	Long
Services opportunity	Very High	Medium
ROIC potential	High	Very High

## Each company will have distinct investment appeal



# Creating two industry leaders

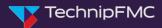
Distinct and compelling market opportunities

Unique business profiles with differentiated investment appeal

Strong balance sheets and tailored capital structures

Focus, agility and strategic flexibility

Continuing to reshape the energy industry and create value for all stakeholders



# SpinCo



# A differentiated E&C leader Company overview



World-class execution supported by highly experienced engineers



Leading market positions



Unrivaled product and technology portfolios



Demonstrated ability to manage the most complex projects



Proven record of success

\$18B Backlog

>20% Of operating LNG capacity<sup>1</sup>

>25 Leading proprietary technologies

Revenue

In Ethylene and Hydrogen (installed base)

~15K Employees; HSE is top priority

Percentage is based on 89 / 406 Mtpa of TechnipFMC delivered and operating / industry operating capacity as of July 2019; source: IHS.



## Leadership team



#### **Catherine MacGregor CEO-elect**

23 years of international experience with Schlumberger

Currently serves as President Onshore/Offshore business unit

Previous responsibilities with Schlumberger have included leadership of global divisions representing up to \$9 billion in annual revenues:

- · President, Drilling Group
- President, Reservoir Characterization Group
- President, Europe and Africa
- President, Wireline
- Vice-President, Human Resources



#### **Bruno Vibert CFO-elect**

5 years with TechnipFMC and more than 20 years of international experience in finance, public accounting and consultancy for the oil and gas industry

Currently serves as Vice-President Finance for the Onshore/Offshore segment and Joint Venture CFO for the Yamal project

Previous responsibilities have included:

- Chief Accounting and Treasury Officer (North America), Technip
- Partner, Fair Links
- Auditor/Senior Manager, Arthur Andersen and EY



#### Marco Villa **COO-elect**

25 years with TechnipFMC and more than 30 years of international experience in operations and finance

Currently serves as President of Europe, Middle East, India and Africa (EMIA) and as deputy to the President of Onshore/Offshore

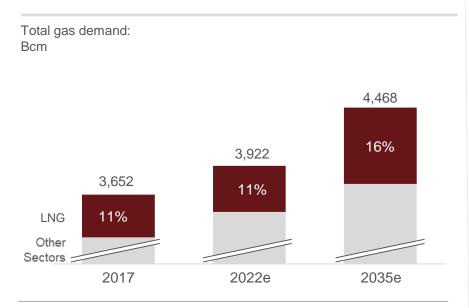
Previous responsibilities have included:

- · Regional President and CFO, Technip
- · Chief Financial Officer (Italy), Technip
- Head of Finance and Risk Management, Telespazio SpA (Telecom Italia Group)
- Group Treasury and Financial Planning, Finmeccanica



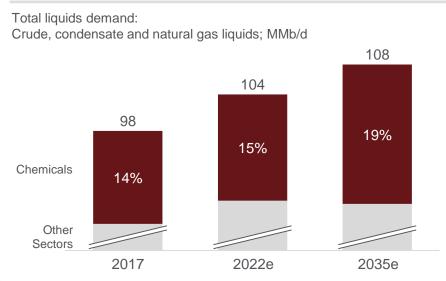
## Market outlook

#### Gas



- Gas is the only fossil fuel gaining share
- Unprecedented demand in LNG to drive future growth
- Significant greenfield and brownfield opportunities – selectivity is key

### Liquids



- Economics favorable for petrochemicals
- Significant refinery and petrochemical activity foreseen
- Increasing adoption of green chemistry

SpinCo is positioned at each major step of hydrocarbon transformation chain

Source: TechnipFMC, McKinsey & Company Energy Insights: Global Energy Perspective, January 2019



# Growth potential driven by LNG market leadership

#### Market leadership

105<sub>Mtpa</sub> >20%

Global production delivered

Of operating LNG capacity

**7.8**<sub>Mtpa</sub>

World's largest LNG trains delivered

#### 50 year track record in LNG

- World's first LNG Algeria (1964)
- World's largest LNG trains Qatar
- Largest Arctic project Yamal

#### **Pioneer in floating LNG** (FLNG)

- World's first FLNG delivered Petronas Satu in Malaysia
- World's largest floating vessel Shell Prelude in Australia
- New frontier Eni Coral in Mozambique

#### Diversity in projects and technologies



#### Pioneer in modularization

- Onshore LNG trains on an unprecedented scale
- Greater cost and schedule certainty in extreme locations



#### **Next generation mid-scale LNG**

- Economic solutions for smaller reserves (1-3 Mtpa)
- Standardized, modularized design enables repeatability



#### Pioneer in next generation FLNG

- Liquefaction engineered for minimal footprint
- Split construction to minimize module integration



# A diversified pure-play with extensive capabilities

## **Projects**

- LNG
- Floating LNG
- Fixed and floating platforms
- Gas monetization
- Refining
- Ethylene, petrochemicals

## **Services**

- Feasibility studies
- Consulting
- Project management consultancy



## **Process Technology**

- Ethylene
- Hydrogen
- Oil refining

- Petrochemicals, polymers
- Gas monetization
- Renewables



## **Products**

- Cryogenic loading arms
- Reformers, heat exchangers
- **Furnaces**





# Proven disciplined operating model

Risk and safety management

Early engagement

Project selectivity

Technology and innovation

Project execution



Consistency in financial performance

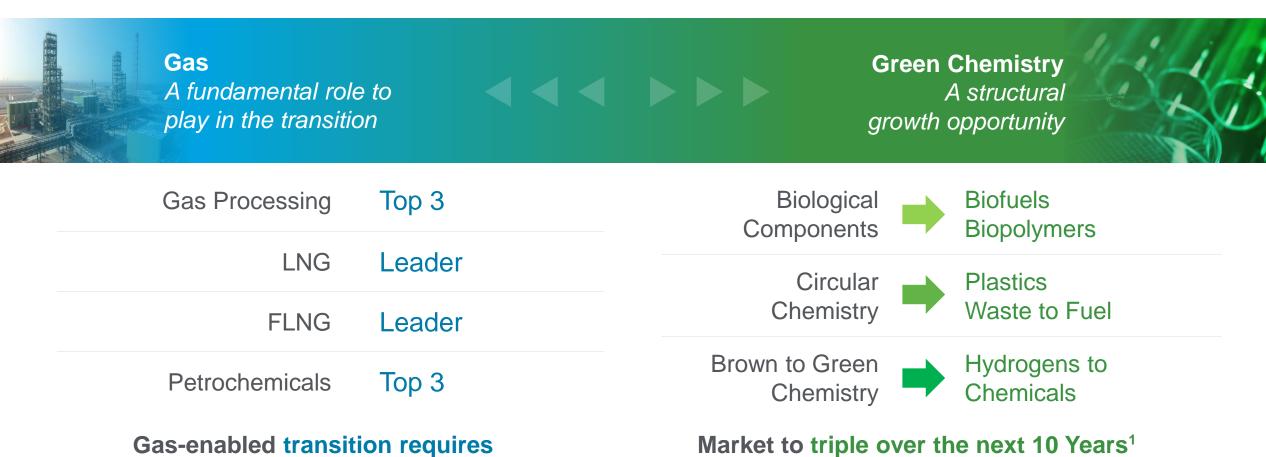


Best-in-class profitability though the cycle



# Well-positioned for the energy transition

Gas and green chemistry – a platform for sustainable growth



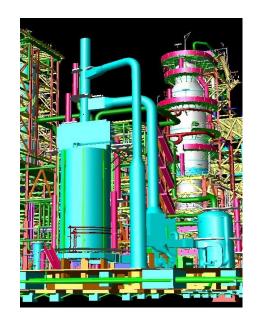
Source: TechnipFMC, McKinsey & Company Energy Insights: Global Energy Perspective, January 2019

significant infrastructure



# Building blocks for incremental growth









Installed base

Digital twin

Services maintenance opportunities

Revamp project opportunities

Service and project opportunities driven by digital capabilities



# SpinCo – a compelling investment opportunity

### A global leader in E&C

- Diversified pure-play with undisputed leadership positions in major end markets
- Positioned to play a key role in the energy transition
- Broadening service capability and growing green portfolio

## Proven, differentiated project execution

- Early engagement and strong risk management drive operational excellence
- Commercial discipline and selectivity
- Trusted partner executing the world's largest, most challenging projects

## Attractive financial attributes

- Sector leading and consistent financial performance with high return on invested capital
- Order inbound provides unprecedented backlog to support future growth
- Well-capitalized to support growth initiatives and shareholder returns

Capitalizing on unique attributes to capture market opportunity and drive sustainable value creation



# RemainCo



# An integrated production-focused leader Company overview



Pioneered proven fully-integrated Subsea model delivering sustainable improvements in project economics



iEPCI™

Precision robotics



Implementing Subsea model in surface production to drive similar success



Uniquely positioned for growth in deepwater, conventional and unconventionals

Revenue

>50% Of offshore production flows through our technology

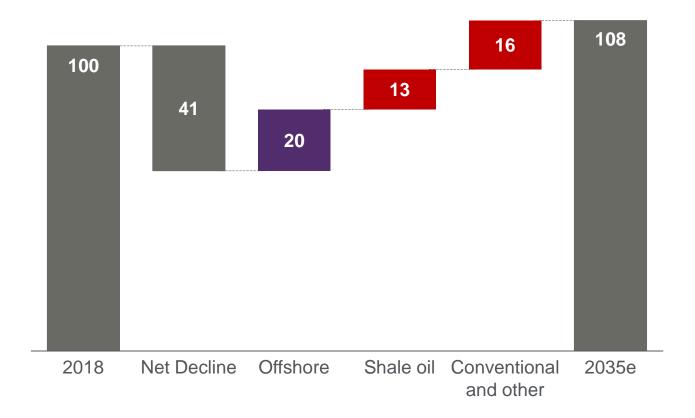
~22K Employees; HSE is top priority



# Positioned to meet growing demand

### Liquids production

Crude, condensate and natural gas liquids; MMb/d



- 49 MMb/d of new liquids production is required to meet expected demand
- 20 MMb/d is expected to come from offshore
- 13MMb/d is expected to come from Shale oil

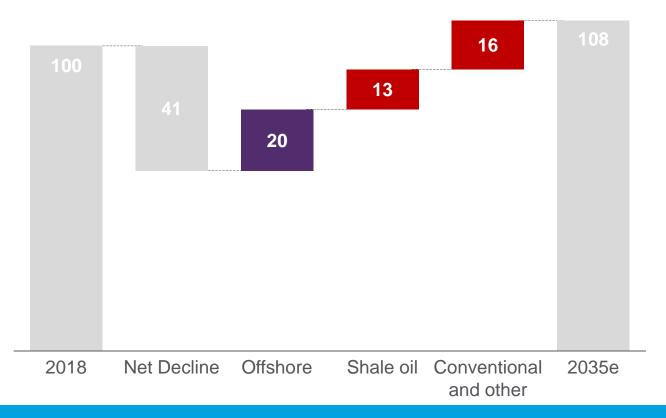
Source: TechnipFMC, McKinsey & Company Energy Insights: Global Energy Perspective, January 2019



# Positioned to meet growing demand

#### Liquids production

Crude, condensate and natural gas liquids; MMb/d



## RemainCo uniquely positioned across all 3 resource classes

Source: TechnipFMC, McKinsey & Company Energy Insights: Global Energy Perspective, January 2019



# 49MMb/d of new liquids production is required to meet expected demand

#### Offshore

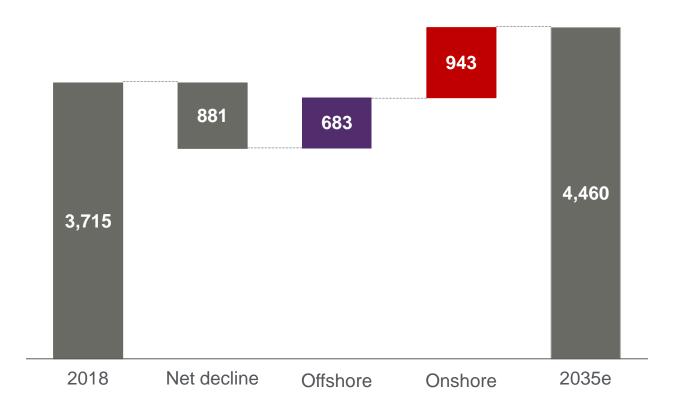
- Subsea industry leader
- Proven success with integrated subsea commercial model
- Differentiated by proprietary technologies

#### Shale oil and conventional

- Leader in conventionals
- Leverage learnings from integrated commercial model
- Capitalize on Subsea technology innovation

# Supporting the supply of gas for LNG

Gas production Bcm



- 45% of new gas production is expected to come from offshore sources
- **Onshore** gas will primarily supply pipeline flows or be consumed near source
- Offshore gas will primarily supply **LNG** flows

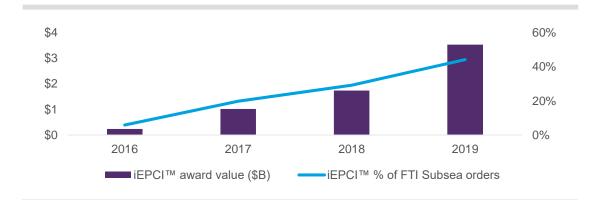
Source: TechnipFMC, McKinsey & Company Energy Insights: Global Energy Perspective, January 2019



## iEPCI<sup>™</sup> – The industry standard

### iEPCI™ is a structural transformation

Integrated awards to TechnipFMC are growing in both value and as a percentage of Subsea orders



- Widespread adoption of integrated model across regions and clients
- Integrated awards a growing proportion of Subsea order inbound
- iEPCI<sup>™</sup> provides a differentiated growth engine for TechnipFMC

### iEPCI™ acceleration

**iEPCI<sup>TM</sup> awards** as of December 31, 2019

13 New iEPCI™ projects in 2019

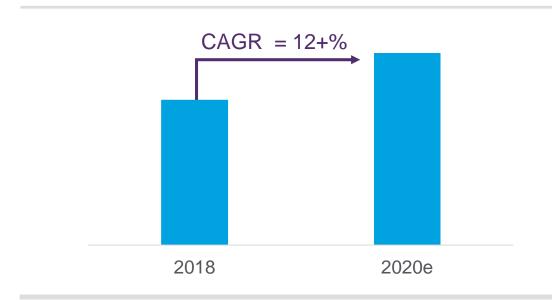
Repeat iEPCI™ customers

New iEPCI™ alliances

- iFEED™ conversion drives iEPCI™ momentum
- iEPCI™ >40% of TechnipFMC Subsea orders in 2019
- Expanding the iEPCI™ reach with new customers and alliances

## Unique drivers of revenue growth

### Services



- Diversified, growing revenue base that exceeds \$1billion
- Resilient, margin-accretive aftermarket services
- Service potential on ~50% of subsea installed base

## Alliance partners





























- Long-term, mutually beneficial relationships
- iEPCI™ alliances utilize full integrated offering
- Exclusive alliances result in direct awards

## iProduction™ leadership

### Subsea

Proven playbook

- iEPCI™
- Subsea 2.0™
- Alliances



Commercial model

Technology

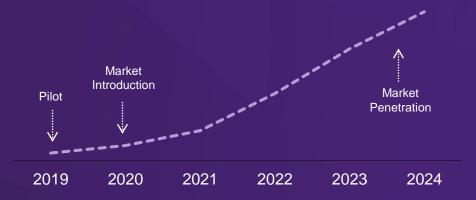
Client intimacy

## **Surface Technologies**

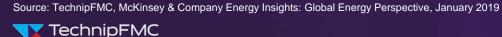
Significant opportunity

- Integrated commercial model
- Technology transfer from Subsea
- **Alliances**

Market capital expenditures for surface >2x that of subsea



Applying proven integrated approach from Subsea to capture the significant opportunities in surface production



## Technology leadership

## Integration technologies



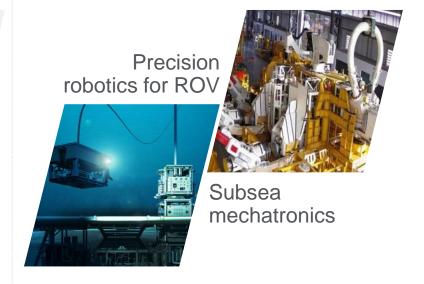
Using differentiated technologies to bring significant additional value as part of an integrated system

## Digital and automation



Applying Subsea digital and automation technologies to transform Surface Technologies

### **Robotics**



Utilizing mechatronics to transform subsea production system via robotic and mechanical systems integration

# RemainCo – applying integrated model to drive further value

## A global leader

- Diversified pure-play uniquely positioned to capitalize on growth in deepwater, conventional and unconventional production
- Undisputed leader in subsea with pioneering iEPCI™ commercial model
- Leading provider of technologies and services for surface markets

## A differentiated strategy

- Extending market adoption of integrated model through iFEED™, iEPCI™ and iLoF™
- Continued growth through strengthening of long-term alliances and new partnerships
- Leveraging proven subsea integrated model to shale and conventional market

## Attractive financial attributes

- **Growth** opportunity for both integrated model and services
- Well-capitalized balance sheet **supports** future **growth initiatives**
- Returns-focused growth with commitment to shareholder distributions

Reshaping our future, again



# Creating two industry leaders

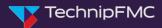
Distinct and compelling market opportunities

Unique business profiles with differentiated investment appeal

Strong balance sheets and tailored capital structures

Focus, agility and strategic flexibility

Continuing to reshape the energy industry and create value for all stakeholders



# Section 3: Company overview



## TechnipFMC snapshot

Integrated solutions provider for the oil and gas industry

Stock exchange listings – NYSE and Euronext Paris \$7B

Total company market capitalization1

\$13B

Total company revenue<sup>2</sup>

\$24B

Total company backlog<sup>3</sup>

Total company cash balance<sup>4</sup>



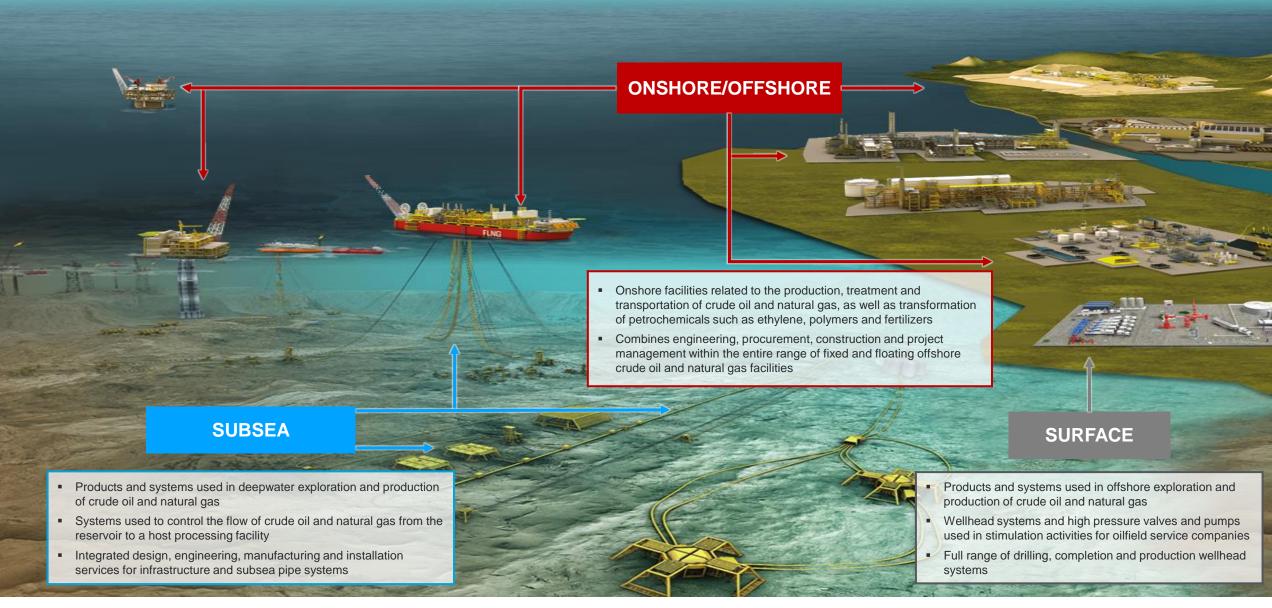
<sup>&</sup>lt;sup>1</sup> Public market quote from Bloomberg, LLP; TechnipFMC market capitalization as of February 26, 2020.

<sup>&</sup>lt;sup>2</sup> Trailing four quarters revenue as of December 31, 2019. Source: Form 8-K filed on February 26, 2020.

<sup>&</sup>lt;sup>3</sup> Backlog as of December 31, 2019; Source: Form 8-K filed on February 26, 2020.

<sup>&</sup>lt;sup>4</sup> Cash and cash equivalents as of December 31, 2019; Source: Form 8-K filed on February 26, 2020.

## Broadest portfolio of solutions for the oil & gas industry



## Portfolio leverage to major energy growth platforms

## Subsea

### **iEPCI**<sup>TM</sup>

Transforming subsea project economics



### Subsea 2.0™

Revolutionary product platform - simpler, leaner, smarter



**iLoF**<sup>TM</sup>

A growth engine



### LNG

>105<sub>Mtpa</sub> Global production delivered



**7.8**<sub>Mtpa</sub>

World's largest LNG trains delivered



>20%

Of operating LNG capacity1



## Unconventional

## **Product** reliability

Leading positions in several products



## **Technology**

Extending asset life and improving returns



## Integrated offering

\$1m savings per well; unique growth platform



<sup>1</sup> Percentage is based on 88.0 / 382.2 Mtpa (million metric tons per annum) of TechnipFMC / industry operating capacity as of December 31, 2018; source: IHS, TechnipFMC.



## Subsea competitive strengths

Market leading positions built upon innovation and deep industry knowledge

Differentiated offering of integrated products, services: iFEED™, iEPCI™ and iLoF™

**Technology advancements to** drive greater efficiency and simplification

















**FEED Studies** 

**Subsea Production Systems** 

**Flexibles** 

**Umbilicals** 

Installation

**IEPCITM** 

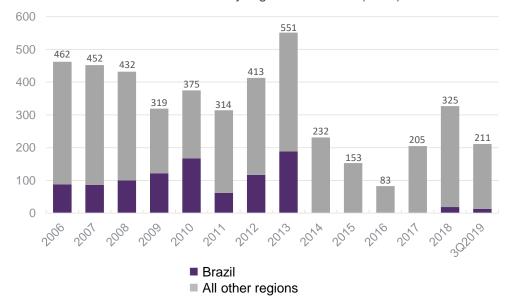
**Field Services** 



## SPS / SURF - critical components of offshore development

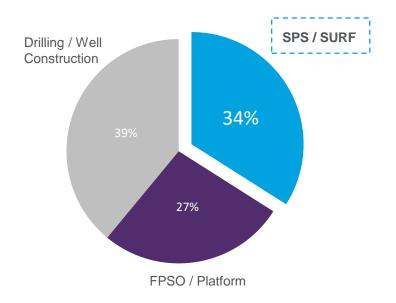
### Oil & gas industry has strong history of subsea tree orders





Source: Wood Mackenzie, November 2019

### SPS / SURF is one of the largest components of project costs

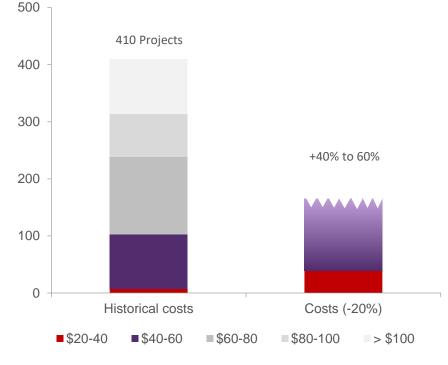


Source: Morgan Stanley Research, TechnipFMC Internal Analysis



## Improving project economics for deepwater projects

- More than 400 deepwater discoveries have yet to be developed
- Good progress on deepwater cost reductions with potential for additional savings
- Standardization, technology and strong project execution can deliver sustainable savings
- Integrated business model can reduce costs of SPS/SURF scope



Source: Wood Mackenzie, Rystad

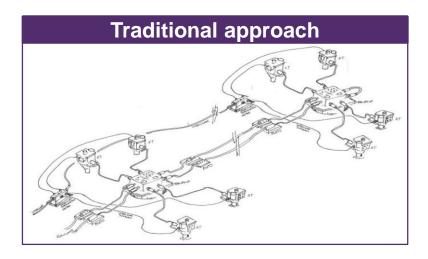


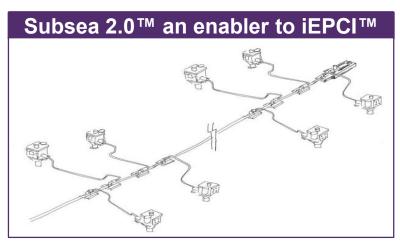
## Subsea offers a full suite of capabilities

#### **Conceptual Design** Life-of-Field **Project Execution** & FEED<sup>1</sup> and Maintenance Equipment Engineering **Procurement** Construction Installation Maximized supply Unique asset Rationalized subsea reliability and architecture Joint SPS+SURF R&D and uptime Shortened time to first technological and design for improved technology oil and offshore Increased capabilities application and installation through aftermarket Optimized technology combination better planning capabilities Best possible applications line-up to **Improved** Reduced project Strengthen leverage undertake client performance over Improved field performance interfaces and on procurement challenges the life of field contingencies iLoF™ is a growth iEPCI™ is a differentiator iFEED™ is an enabler engine



## Subsea – integrated approach redefining subsea project economics





#### **Enhancements**

- ▶ One global contractor
- Integrated procurement
- Optimized subsea architecture
- ▶ Fewer subsea production system interfaces
- ▶ Reduced flowline and riser lengths
- ▶ Less complexity through reduced part counts

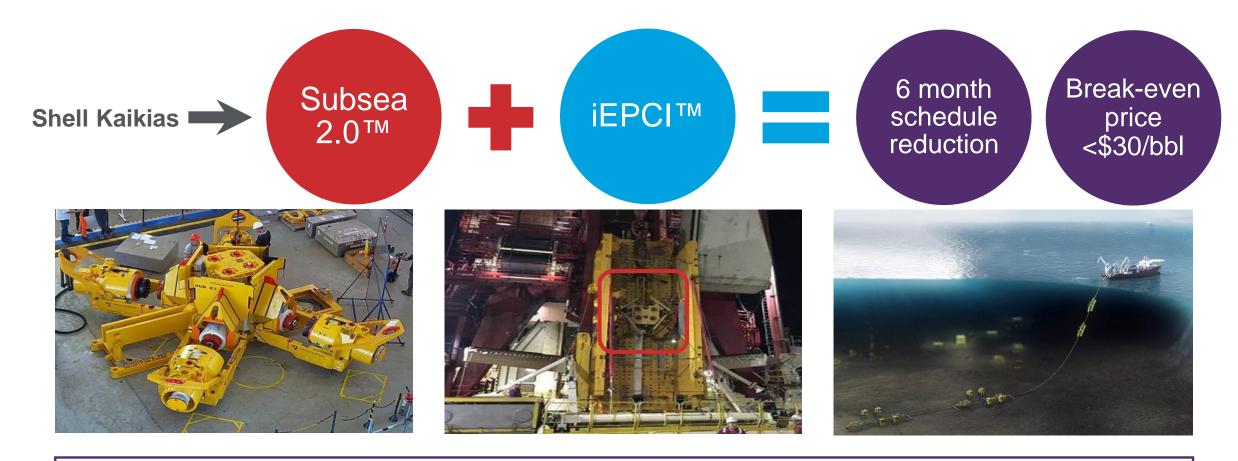
### **Key benefits**

- Reduced material costs
- ▶ Simplified equipment set-up
- Optimized flow assurance
- Reduced installation phase
- Accelerated time to first oil

A field design incorporating Subsea 2.0™ and iEPCI™ can remove over half of the subsea structures while maintaining the same field operability



## Subsea – making subsea short-cycle with Subsea 2.0™ + iEPCI™



TechnipFMC is changing the subsea paradigm from a long-cycle to a short-cycle business, using Subsea 2.0™ and a truly integrated approach (iEPCI™) to field development

## Onshore/Offshore competitive strengths

A market leader, notably in the areas of gas and downstream

Balanced portfolio of projects, clients, geographies, and contracts Mega-project capability, world class execution

















**Offshore Onshore** 

**Floating Fixed Platforms** FLNG LNG **Ethylene** Refining **Petrochemicals Platforms** 



# Onshore/Offshore – differentiated growth opportunities

## **Process Technologies / PMC**

### Rising demand for petrochemicals

- Favorable feedstock to product differentials
- Technology definition and selection activity
- 2nd wave of ethylene crackers emerging



- Ethylene
- Hydrogen
- Fluid catalytic cracking (FCC)

### Portfolio expansion

- Epicerol
- KEM ONE alliance on vinyls

### Project management consultancy (PMC)

Reimbursable opportunities







### **LNG**

### Improving market dynamics

- Rising FEED activity
- Increasing tendering opportunities
- Greenfield and brownfield projects

#### ▶ FEED awards

Sempra Energia Costa Azul

#### Execution

- Yamal
- Coral FLNG
- Novatek-led Arctic LNG

### Adjacent opportunities

Gas FPSO







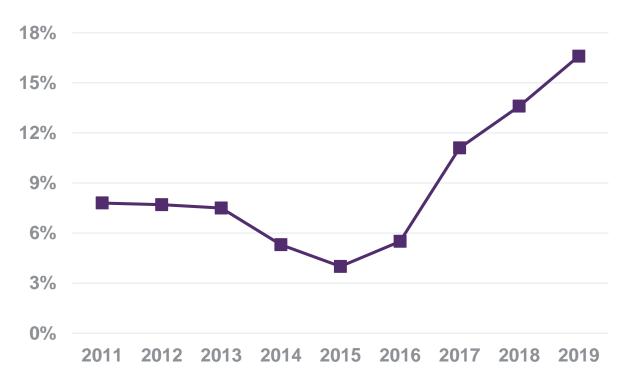


## Onshore/Offshore – industry leading financial performance

## Differentiated operating model delivering outperformance

- Early engagement
- Project selectivity
- Technology and innovation
- Risk management
- Project execution

## 2011-2019 Adjusted EBITDA Margin<sup>1</sup>



Adjusted EBITDA Margin for 2011 through 2016 were calculated from legacy Technip S.A.'s publicly available financial information. Adjusted EBITDA Margin is a non-GAAP measure. Adjusted EBITDA Margin as presented excludes the impact of restructuring charges as identified in the reconciliation of GAAP to non-GAAP financial schedule included in this presentation. Adjusted EBITDA Margin for 2017, 2018 and 2019 was provided in the Company's Forms 10-K filed with the Securities and Exchange Commission. We are unable to provide reconciliation to a comparable GAAP measure on a forward-looking basis without unreasonable effort because of the unpredictability of the individual components of the most directly comparable GAAP measure and the variability of items excluded from such measure. Such information may have a significant, and potentially unpredictable, impact on our future financial results.



## Surface Technologies competitive strengths

Leading market positions in several niche product offerings **Delivering technology that** extends asset life, improves returns

Integrated offering delivers up to \$1m in savings per well, creates unique growth platform









Wellhead	Flowline	Frac, Flowback and Pumps
		_

Midstream/ Drilling Completion **Production Transportation** 



## Comprehensive offering – from concept to project delivery and beyond

## A unique global leader in oil and gas projects, technologies, systems and services

#### Subsea

#### Subsea products

- ► Trees, manifolds, control, templates, flowline systems, umbilicals & flexibles
- Subsea processing
- ► ROVs and manipulator systems

#### Subsea projects

- ► Field architecture, integrated design
- ► Engineering, procurement

#### Subsea services

- Drilling systems
- ► Installation using high-end fleet
- Asset management & production optimization
- ► Field IMR and well services

#### **Onshore/Offshore**

Project management, proprietary technology, equipment and early studies to detailed design

#### ▶ Offshore

Fixed platforms (jackets, self-elevating platforms, GBS, artificial islands) and floating facilities (FPSO, semi submersibles, Spar, TLP, FLNG)

#### Onshore

Gas monetization, refining, petrochemicals, onshore pipelines, furnaces, mining and metals

#### Services

Project management consultancy, process technologies

#### **Surface**

- Drilling, completion and production wellhead equipment, chokes, compact valves, manifolds and controls
- ► Treating iron, manifolds, and reciprocating pumps for stimulation and cementing
- Advanced separation and flowtreatment systems
- ► Flow metering products and systems
- Marine, truck, and railcar loading systems
- ► Installation and maintenance services
- Frac-stack and manifold rental and operation services
- ► Flowback and well testing services



# Appendix



# Glossary

Term	Definition	Term	Definition
Bcm	Billion Cubic Meters per Annum	MMb/d	Million Barrels per Day
CAGR	Compound Annual Growth Rate	MRL	Mandatorily redeemable financial liability
E&C	Engineering and Construction	Mtpa	Million Metric Tonnes per Annum
FID	Final Investment Decision	NAM	North America
FLNG	Floating LNG	ROIC	Return on Invested Capital
F/X	Foreign exchange	ROV	Remotely Operated Vehicles
GOM	Gulf of Mexico	ROW	Rest of World
HP/HT	High Pressure / High Temperature		
HSE	Health, Safety and Environment		
iEPCI™	Integrated Engineering, Procurement, Construction and Installation		
iFEED™	Integrated Front End Engineering and Design		
iLOF™	Integrated Life of Field		
LNG	Liquefied Natural Gas		



## 2020 Financial guidance<sup>1</sup>

### Subsea

- **Revenue** in a range of \$6.2–6.5 billion
- **EBITDA** margin at least 11% (excluding charges and credits)

### Onshore/Offshore

- **Revenue** in a range of 7.5–7.8 billion
- **EBITDA** margin at least 10% (excluding charges and credits)

## **Surface Technologies**

- **Revenue** in a range of \$1.4–1.6 billion
- **EBITDA** margin at least 12% (excluding charges and credits)

2020 segment guidance is reflective of the new business perimeters related to the Company's announced separation. Businesses with ~\$120 million of revenue in 2019, most of which was in Surface Technologies, are now included in Onshore/Offshore guidance for 2020.

## **TechnipFMC**

- **Corporate expense, net** \$180 190 million for the full year (excluding the impact of foreign currency fluctuations)
- **Net interest expense** \$80 90 million for the full year (excluding the impact of revaluation of partners' mandatorily redeemable financial liability)
- Tax rate 28 32% for the full year
- Capital expenditures approximately \$450 million for the full year
- Cash flow from operating activities to exceed \$1 billion for the full year

Our guidance measures EBITDA margin (excluding amortization related impact of purchase price accounting, and other charges and credits), corporate expense, net (excluding the impact of foreign currency fluctuations), net interest expense (excluding the impact of revaluation of partners' mandatorily redeemable financial liability), and tax rate are non-GAAP financial measures. We are unable to provide a reconciliation to a comparable GAAP measure on a forward-looking basis without unreasonable effort because of the unpredictability of the individual components of the most directly comparable GAAP financial measure and the variability of items excluded from such measure. Such information may have a significant, and potentially unpredictable, impact on our future financial results.

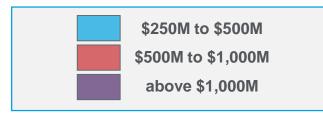


## 4Q19 Updates: Subsea opportunities in the next 24 months<sup>1</sup>

#### **PROJECT UPDATES**

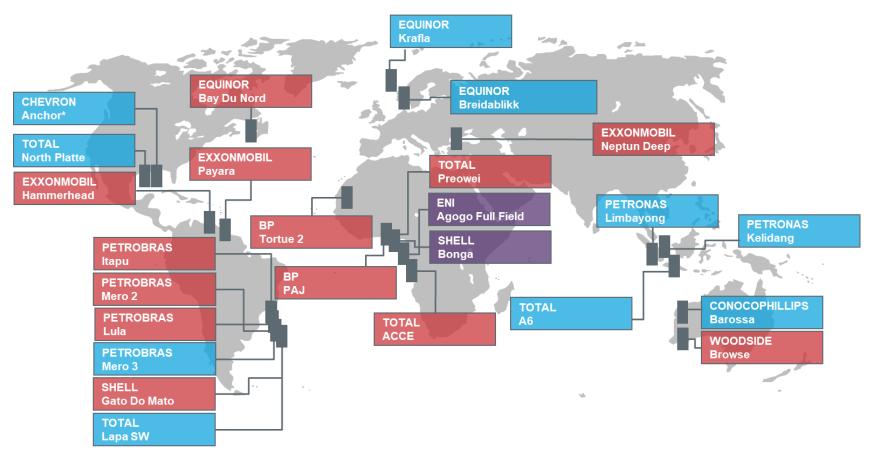






<sup>&</sup>lt;sup>1</sup>February 2020 update; project value ranges reflect potential subsea scope

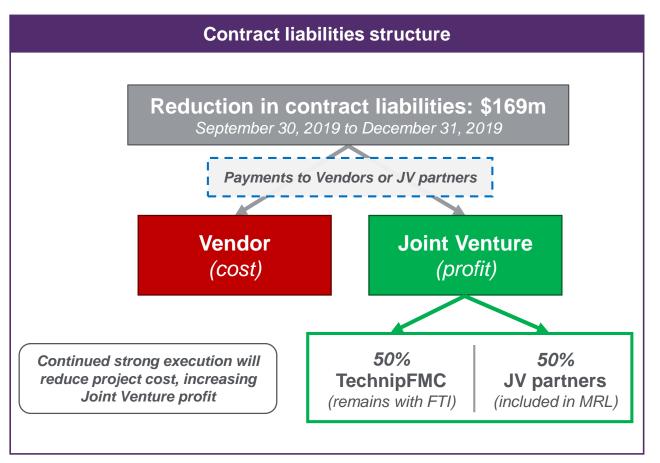
<sup>\*</sup>Value of remaining scope is less than \$250M following partial project award





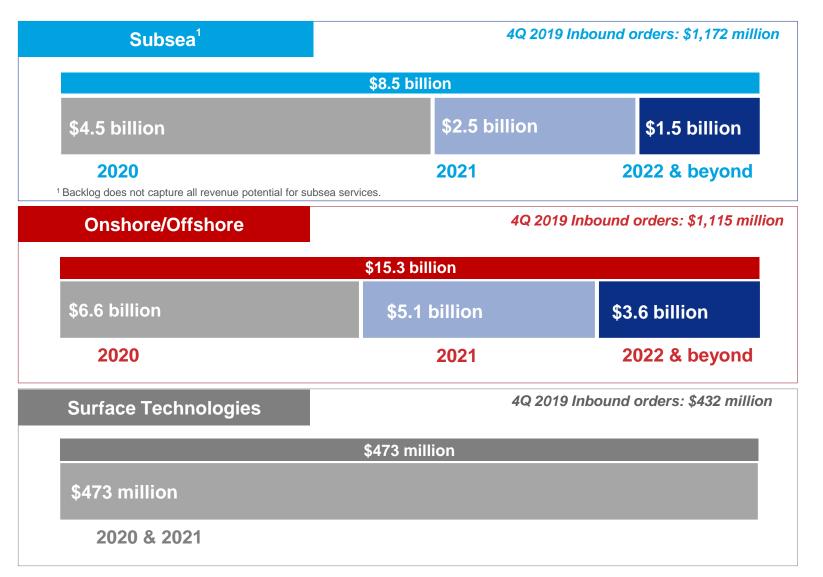
## Financial disclosures – Yamal LNG

Project disclos	sure c	lata		
Taskwin FMO wile and Canacili	ماده ما ۲۰۰۵	م و المعادمة		
<u>TechnipFMC plc and Consoli</u> Business Segment Data for Yam				
(In millions, unau		- Torrain		
	Decem	ber 31, 2019	Septem	ber 30, 2019
Contract liabilities	\$	1,268.7	\$	1,437.3
Mandatorily redeemable financial liability		268.8		288.8
	Three M	onths Ended	Three M	onths Ended
	Decem	ber 31, 2019	Septem	ber 30, 2019
Cash required by operating activities	\$	58.2	\$	9.1
Settlements of mandatorily redeemable financial liability		(119.1)		(223.1)
Source: Q4 2019 earnings release schedules (Exhibit 6)				





## Backlog visibility



## Non-consolidated Backlog<sup>2</sup> Subsea 2020<sup>3</sup> \$138 million \$136 million 2021 2022+ \$525 million \$799 million **Onshore/Offshore** 2020<sup>3</sup> \$893 million \$874 million 2021 2022+ \$1,209 million \$2,976 million <sup>2</sup> Non-consolidated backlog represents our proportional share of backlog relating to joint venture work where we do not have a majority interest in the joint venture. <sup>3</sup> 12 months.

## Inbound orders reconciliation

	TechnipFMC Inbound Orders																							
in \$ millions, unaudited																								
Inbound Orders		201	14			201	5			201	6			201	7			201	18			201	9	
	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>	<u>Q1</u>	<u>Q2</u>	<u>Q3</u>	<u>Q4</u>
Exchange rate	1.37	1.37	1.33	1.25	1.13	1.11	1.11	1.10	1.10	1.13	1.12	1.08												
Technip Subsea <sup>1</sup>	2,818	3,070	1,686	1,587	1,163	987	590	713	493	852	542	505												
FMC Technologies Subsea <sup>2</sup>	1,919	850	1,072	1,706	552	1,012	1,049	490	346	334	401	570												
Subsea <sup>3</sup>	4,737	3,920	2,759	3,293	1,715	1,999	1,639	1,203	839	1,186	943	1,074	666	1,773	980	1,725	1,228	1,516	1,554	881	2,678	2,633	1,510	1,172
Onshore/Offshore <sup>4</sup>	991	6,636	1,246	2,444	527	683	1,353	2,363	533	823	1,147	1,180	682	1,104	1,153	874	1,850	2,301	1,666	1,609	3,139	8,131	696	1,115
Surface Technologies <sup>5</sup>	669	610	678	588	422	419	480	348	332	205	298	233	242	276	329	393	410	415	427	435	368	416	405	432
Eliminations		(7)	(3)	4	(5)	(5)	(3)	(4)	(7)	(1)	(7)	(9)												
Total Company <sup>6</sup>	6,397	11,159	4,680	6,328	2,660	3,096	3,469	3,910	1,697	2,213	2,381	2,478	1,590	3,153	2,462	2,992	3,487	4,232	3,647	2,925	6,185	11,180	2,611	2,718

<sup>1</sup> Order intake for Subsea business segment as reported by Technip S.A. Translated from Euros to U.S. dollars using a quarterly average exchange rate that is specified in the table above.



<sup>&</sup>lt;sup>2</sup> Inbound orders for Subsea Technologies business segment as reported by FMC Technologies, Inc.

<sup>&</sup>lt;sup>3</sup> Represents the combination of subsea order intake for the legacy companies for years 2014 through 2016; (Technip Subsea + FMC Technologies Subsea).

<sup>4</sup> Order intake for Onshore/Offshore business segment as reported by Technip S.A. for years 2014 through 2016 Translated from Euros to U.S. dollars using a quarterly average exchange rate that is specified in the table above.

<sup>&</sup>lt;sup>5</sup> Combined inbound orders for Surface Technologies and Energy Infrastructure business segments as reported by FMC Technologies, Inc. for years 2014 through 2016.

<sup>&</sup>lt;sup>6</sup> Sum of "Subsea" + "Onshore/Offshore" + "Surface Technologies" for years 2014 through 2016.

## Select financial data

					Thre	e Months Ended										Thre	ee Months Ended				
Revenue	Decemb	er 31, 2019	Septer	mber 30, 2019		June 30, 2019	M	March 31, 2019	Dec	cember 31, 2018	Inbound Orders (1)	Decer	nber 31, 2019	Septen	iber 30, 2019		June 30, 2019	Marc	h 31, 2019	Dec	ember 31, 2018
Subsea	\$	1,486.8	\$	1,342.2	\$	1,508.7	\$	1,185.3	\$	1,233.3	Subsea	\$	1,172.3	\$	1,509.9	\$	2,632.7	\$	2,677.6	\$	880.6
On shore/Offshore	\$	1,832.4	\$	1,596.3	\$	1,505.0	\$	1,335.1	\$	1,672.4	On shore/Offshore	\$	1,114.5	\$	696.0	\$	8,131.2	\$	3,138.9	\$	1,609.4
Surface Technologies	\$	407.6	\$	396.6	\$	420.5	\$	392.6	\$	417.3	Surface Technologies	\$	431.6	\$	404.7	\$	415.7	\$	368.0	\$	435.1
Corporate and Other			\$	-	\$	-	\$	-	\$	-	Corporate and Other										
Total	\$	3,726.8	S	3,335.1	S	3,434.2	\$	2,913.0	S	3,323.0	Total	\$	2,718.4	S	2,610.6	S	11,179.6	S	6,184.5	S	2,925.1
					Thre	e Months Ended										Thre	ee Months Ended				
Adjusted EBITDA	Decemb	er 31, 2019	Septer	nber 30, 2019		June 30, 2019	M	March 31, 2019	Dec	cember 31, 2018	Order Backlog (2)	Decer	nber 31, 2019	Septen	iber 30, 2019		June 30, 2019	Marc	h 31, 2019	Dec	ember 31, 2018
Subsea	\$	185.0	\$	139.1	\$	186.2	S	139.7	\$	148.5	Subsea	\$	8,479.8	\$	8,655.8	\$	8,747.0	\$	7,477.3	\$	5,999.6
Onshore/Offshore	\$	259.7	\$	304.2	\$	281.9	S	194.8	\$	217.2	On shore/Offshore	\$	15,298.1	\$	15,030.8	\$	16,608.3	\$	9,862.7	\$	8,090.5
Surface Technologies	\$	55.9	\$	44.4	\$	46.7	\$	30.1	\$	64.9	Surface Technologies	\$	473.2	\$	428.7	\$	426.6	\$	437.6	\$	469.9
Corporate and Other	\$	(96.2)	\$	(108.5)	\$	(64.8)	\$	(68.8)	\$	(88.2)	Corporate and Other										
Tota1	\$	404.4	\$	379.2	S	450.0	S	295.8	S	342.4	Total	\$	24,251.1	\$	24,115.3	S	25,781.9	\$	17,777.6	S	14,560.0
					Thre	e Months Ended										Thre	ee Months Ended				
Adjusted EBITDA Margin	Decemb	er 31, 2019	Septer	mber 30, 2019	;	June 30, 2019	M	farch 31, 2019	Dec	cember 31, 2018	Book-to-Bill (3)	Decer	nber 31, 2019	Septen	iber 30, 2019		June 30, 2019	Marc	h 31, 2019	Dec	ember 31, 2018
Subsea		12.4%		10.4%		12.3%		11.8%		12.0%	Subsea		0.8		1.1		1.7		2.3		0.7
Onshore/Offshore		14.2%		19.1%		18.7%		14.6%		13.0%	On shore/Offshore		0.6		0.4		5.4		2.4		1.0
Surface Technologies		13.7%		11.2%		11.1%		7.7%		15.6%	Surface Technologies		1.1		1.0		1.0		0.9		1.0
Corporate and Other											Corporate and Other										
Tota1		10.9%		11.4%		13.1%		10.2%		10.3%	Total		0.7		0.8		3.3		2.1		0.9

<sup>(1)</sup> Inbound orders represent the estimated sales value of confirmed customer orders received during the reporting period.



<sup>(2)</sup> Order backlog is calculated as the estimated sales value of unfilled, confirmed customer orders at the reporting date.

<sup>(3)</sup> Book-to-bill is calculated as inbound orders divided by revenue.

(In millions, unaudited)

#### Charges and Credits

In addition to financial results determined in accordance with U.S. generally accepted accounting principles (GAAP), the fourth quarter 2019 Earnings Release also includes non-GAAP financial measures (as defined in Item 10 of Regulation S-K of the Securities Exchange Act of 1934, as amended) and describes performance on a year-over-year basis against 2018 results and measures. Net income, excluding charges and credits, as well as measures derived from it (including Diluted EPS, excluding charges and credits; Income before net interest expense and taxes, excluding charges and credits ("Adjusted Operating profit"); Depreciation and amortization, excluding charges and credits; Earnings before net interest expense, income taxes, depreciation and amortization, excluding charges and credits ("Adjusted EBITDA"); and net cash) are non-GAAP financial measures. Management believes that the exclusion of charges and credits from these financial measures enables investors and management to more effectively evaluate TechnipFMC's operations and consolidated results of operations period-over-period, and to identify operating trends that could otherwise be masked or misleading to both investors and management by the excluded items. These measures are also used by management as performance measures in determining certain incentive compensation. The foregoing non-GAAP financial measures should be considered by investors in addition to, not as a substitute for or superior to, other measures of financial performance prepared in accordance with GAAP. The following is a reconciliation of the most comparable financial measures under GAAP to the non-GAAP financial measures.

Three Months Ended
December 31, 2019

	Net income (loss) attributable to TechnipFMC plc			noncontrolling		Provision for income taxes		Net interest expense	Income (loss) before net interest expense and income taxes (Operating profit)			Depreciation and amortization	Earnings before net interest expense, income taxes, depreciation and amortization (EBITDA)		
TechnipFMC plc, as reported	\$	(2,414.0)	\$	(16.3)	\$	179.8	\$	106.0	\$	(2,144.5)	\$	131.1	\$	(2,013.4)	
Charges and (credits):															
Impairment and other charges		2,268.6		_		88.0		_		2,356.6		_		2,356.6	
Restructuring and other charges		(1.1)		_		(0.4)		_		(1.5)		_		(1.5)	
Separation costs		47.1		_		15.6		_		62.7		_		62.7	
Purchase price accounting adjustment		6.5		_		2.0		_		8.5		(8.5)		_	
Valuation allowance		108.0		_		(108.0)		_		_		_		_	
Adjusted financial measures	\$	15.1	\$	(16.3)	\$	177.0	\$	106.0	\$	281.8	\$	122.6	\$	404.4	
Diluted earnings (loss) per share attributable to TechnipFMC plc, as reported	\$	(5.40)													
Adjusted diluted earnings per share attributable to TechnipFMC plc	\$	0.03													



(In millions, unaudited)

#### Charges and Credits

In addition to financial results determined in accordance with U.S. generally accepted accounting principles (GAAP), the fourth quarter 2019 Earnings Release also includes non-GAAP financial measures (as defined in Item 10 of Regulation S-K of the Securities Exchange Act of 1934, as amended) and describes performance on a year-over-year basis against 2018 results and measures. Net income, excluding charges and credits, as well as measures derived from it (including Diluted EPS, excluding charges and credits; Income before net interest expense and taxes, excluding charges and credits ("Adjusted Operating profit"); Depreciation and amortization, excluding charges and credits; Earnings before net interest expense, income taxes, depreciation and amortization, excluding charges and credits ("Adjusted EBITDA"); and net cash) are non-GAAP financial measures. Management believes that the exclusion of charges and credits from these financial measures enables investors and management to more effectively evaluate TechnipFMC's operations and consolidated results of operations period-over-period, and to identify operating trends that could otherwise be masked or misleading to both investors and management by the excluded items. These measures are also used by management as performance measures in determining certain incentive compensation. The foregoing non-GAAP financial measures should be considered by investors in addition to, not as a substitute for or superior to, other measures of financial performance prepared in accordance with GAAP. The following is a reconciliation of the most comparable financial measures under GAAP to the non-GAAP financial measures.

Three Months Ended	
December 31, 2018	

	Net income (lo attributable t TechnipFMC)	o o	Net income (loss) attributable to noncontrolling interests	Provision for income taxes		Net interest expense		expense		expense		expense		ncome (loss) before net erest expense income taxes (Operating profit)	Depreciation and amortization	net expen depre amo	ings before interest ise, income taxes, ciation and ortization
TechnipFMC plc, as reported	\$ (2,25	9.3)	\$ 12.8	\$ 242.0		\$ 116.6	\$	(1,887.9)	\$ 137.9	\$	(1,750.0)						
Charges and (credits):																	
Impairment and other charges	1,68	8.8	_	89.7	,	_		1,778.5	_		1,778.5						
Restructuring and other severance charges	1	1.6	_	8.5		_		20.1	_		20.1						
Business combination transaction and integration costs		8.7	_	6.9	)	_		15.6	_		15.6						
Legal provision	28	0.0	_	_		_		280.0	_		280.0						
Purchase price accounting adjustment	1	7.0	_	5.2		_		22.2	(24.0)		(1.8)						
Tax reform	1	1.8	_	(11.8	)	_		_	_		_						
Valuation allowance	20	2.4	_	(202.4	)	_		_			_						
Adjusted financial measures	\$ (3	9.0)	\$ 12.8	\$ 138.1		\$ 116.6	\$	228.5	\$ 113.9	\$	342.4						

Diluted earnings per share attributable to TechnipFMC plc, as reported (5.00)Adjusted diluted earnings per share attributable to TechnipFMC plc (0.09)



(In millions, unaudited)

	_		Th	ree N	fonths End	led		
			D	ecem	ber 31, 201	9		
	_	Subsea	Onshore/ Offshore	Surface Technologies			orporate id Other	Total
Revenue	\$	1,486.8	\$ 1,832.4	\$	407.6	\$	_	\$ 3,726.8
Operating profit (loss), as reported (pre-tax)	\$	(1,512.7)	\$ 245.3	\$	(698.2)	\$	(178.9)	\$ (2,144.5)
Charges and (credits):								
Impairment and other charges*		1,671.7	_		684.9		_	2,356.6
Restructuring and other charges*		(57.5)	5.9		37.0		13.1	(1.5)
Separation costs		_	_		_		62.7	62.7
Purchase price accounting adjustments		8.5					_	 8.5
Subtotal		1,622.7	5.9		721.9		75.8	2,426.3
Adjusted Operating profit (loss)		110.0	251.2		23.7		(103.1)	281.8
Adjusted Depreciation and amortization		75.0	8.5		32.2		6.9	122.6
Adjusted EBITDA	\$	185.0	\$ 259.7	\$	55.9	\$	(96.2)	\$ 404.4
Operating profit margin, as reported		-101.7%	13.4%		-171.3%			-57.5%
Adjusted Operating profit margin		7.4%	13.7%		5.8%			7.6%
Adjusted EBITDA margin		12.4%	14.2%		13.7%			10.9%

<sup>\*</sup>On December 30, 2019, the Company completed the acquisition of the remaining 50 percent of Technip Odebrecht PLSV CV, which resulted in a net loss of \$0.9 million that was recorded in the Subsea segment. The net loss comprises an impairment charge of \$84.2 million included within impairment and other charges and a bargain purchase gain of \$83.3 million included within restructuring and other charges.



(In millions, unaudited)

	Three Months Ended													
				D	ecem	ber 31, 201	8							
		Subsea		nshore/ Offshore	Surface Technologies			orporate d Other		Total				
Revenue	\$	1,233.3	\$	1,672.4	\$	417.3	\$		\$	3,323.0				
Operating profit (loss), as reported (pre-tax)	\$	(1,739.5)	\$	206.4	\$	38.8	\$	(393.6)	\$	(1,887.9)				
Charges and (credits):														
Impairment and other charges*		1,775.6		_		2.9		_		1,778.5				
Restructuring and other severance charges		7.2		2.4		2.9		7.6		20.1				
Business combination transaction and integration costs		_		_		_		15.6		15.6				
Legal provision		_		_		_		280.0		280.0				
Purchase price accounting adjustments - non-amortization related		(3.3)		_		1.4		0.1		(1.8)				
Purchase price accounting adjustments - amortization related		23.6				0.4		_		24.0				
Subtotal		1,803.1		2.4		7.6		303.3		2,116.4				
Adjusted Operating profit (loss)		63.6		208.8		46.4		(90.3)		228.5				
Adjusted Depreciation and amortization		84.9		8.4		18.5		2.1		113.9				
Adjusted EBITDA	\$	148.5	\$	217.2	\$	64.9	\$	(88.2)	\$	342.4				
Operating profit margin, as reported		-141.0%		12.3%		9.3%				-56.8%				
Adjusted Operating profit margin		5.2%		12.5%		11.1%				6.9%				
Adjusted EBITDA margin		12.0%		13.0%		15.6%				10.3%				



(In millions, unaudited)

	De	ecember 31, 2019	De	cember 31, 2018
Cash and cash equivalents	\$	5,190.2	\$	5,540.0
Short-term debt and current portion of long-term debt		(495.4)		(67.4)
Long-term debt, less current portion		(3,980.0)		(4,124.3)
Net cash	\$	714.8	\$	1,348.3

Net (debt) cash, is a non-GAAP financial measure reflecting cash and cash equivalents, net of debt. Management uses this non-GAAP financial measure to evaluate our capital structure and financial leverage. We believe net debt, or net cash, is a meaningful financial measure that may assist investors in understanding our financial condition and recognizing underlying trends in our capital structure. Net (debt) cash should not be considered an alternative to, or more meaningful than, cash and cash equivalents as determined in accordance with U.S. GAAP or as an indicator of our operating performance or liquidity.

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