Q2 2018 Earnings Call Presentation

July 26, 2018

Disclaimer

Forward-looking statements

We would like to caution you with respect to any “forward-looking statements” made in this presentation as defined in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended. The words such as "believe,” “expect,” “anticipate,” “plan,” “intend,” “foresee,” “should,” “would,” “could,” “may,” “estimate,” “outlook” and similar expressions are intended to identify forward-looking statements, which are generally not historical in nature.

Such forward-looking statements involve significant risks, uncertainties and assumptions that could cause actual results to differ materially from our historical experience and our present expectations or projections, including the following known material factors: risks related to review of our accounting for foreign currency effects and any resulting financial restatements, pro forma corrections, filing delay, regulatory non-compliance or litigation; the risk that additional information may arise during our review of our accounting for foreign currency effects that would require us to make additional adjustments or identify additional material weaknesses; competitive factors in our industry; risks related to our information technology infrastructure and intellectual property; risks related to our business operations and products; risks related to third parties with whom we do business; our ability to hire and retain key personnel; risks related to legislation or governmental regulations affecting us; international, national or local economic, social or political conditions; risks associated with being a public listed company; conditions in the credit markets; risks associated with litigation or investigations; risks associated with accounting estimates, currency fluctuations and foreign exchange controls; risks related to integration; tax-related risks; and such other risk factors as set forth in our filings with the United States Securities and Exchange Commission.

We caution you not to place undue reliance on any forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly update or revise any of our forward-looking statements after the date they are made, whether as a result of new information, future events or otherwise, except to the extent required by law.

Q2 2018 Overview
Financial Results and Operational Highlights

Doug Pferdehirt, Chief Executive Officer

Maryann Mannen, EVP and Chief Financial Officer

TechnipFMC

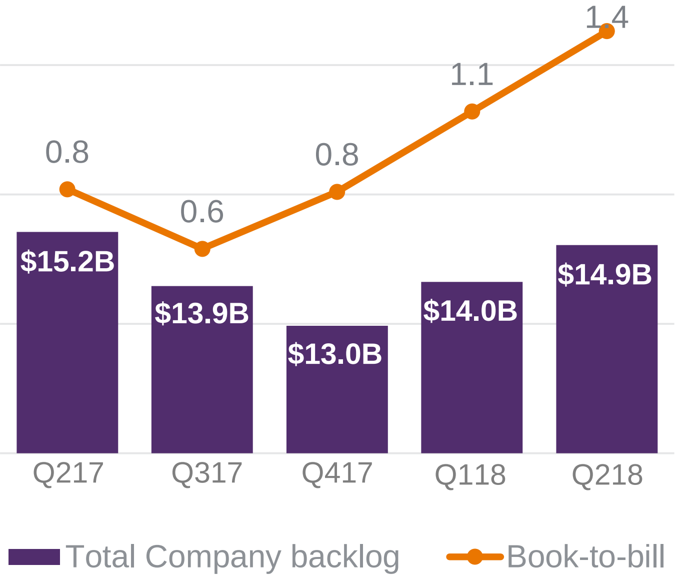
Q2 2018 Financial highlights

REVENUE	**Total Company $3.0B** Subsea $1.2B, Onshore/Offshore $1.3B Surface Technologies $401M
Adjusted EBITDA(1)	**Total Company $377M** **Operating segments $435M**
INBOUND ORDERS and BACKLOG	**Total Company inbound orders $4.2B** Subsea $1.5B, Onshore/Offshore $2.3B Surface Technologies $415M **Total Company backlog $14.9B**
CASH	**Net cash(2) $1.7B**

(1) Adjusted EBITDA is a non-GAAP measure. Adjusted EBITDA as presented excludes the impact of charges and credits from continuing operations as identified in the reconciliation of GAAP to non-GAAP financial schedules included in this presentation.
(2) Net cash is a non-GAAP financial measure reflecting cash and cash equivalents, net of debt, as identified in the reconciliation of GAAP to non-GAAP financial schedules included in this presentation.

Q2 2018 Key operational highlights

Orders drive backlog higher



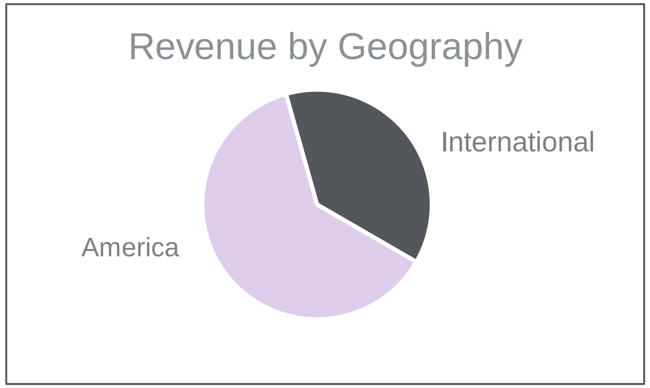
$4.2 billion of total Company inbound; book-to-bill exceeds 1.0 for second consecutive quarter

$14.9 billion of total Company backlog; up **15%** from year-end (Onshore/Offshore up **30%**)

Surface Technologies recovers

18.1%

Adjusted EBITDA margin



Strong sequential recovery in adjusted EBITDA margin; supports **confidence in full year outlook**

International market prospects and tendering activity **continue to improve**

First iEPCI™ project completed

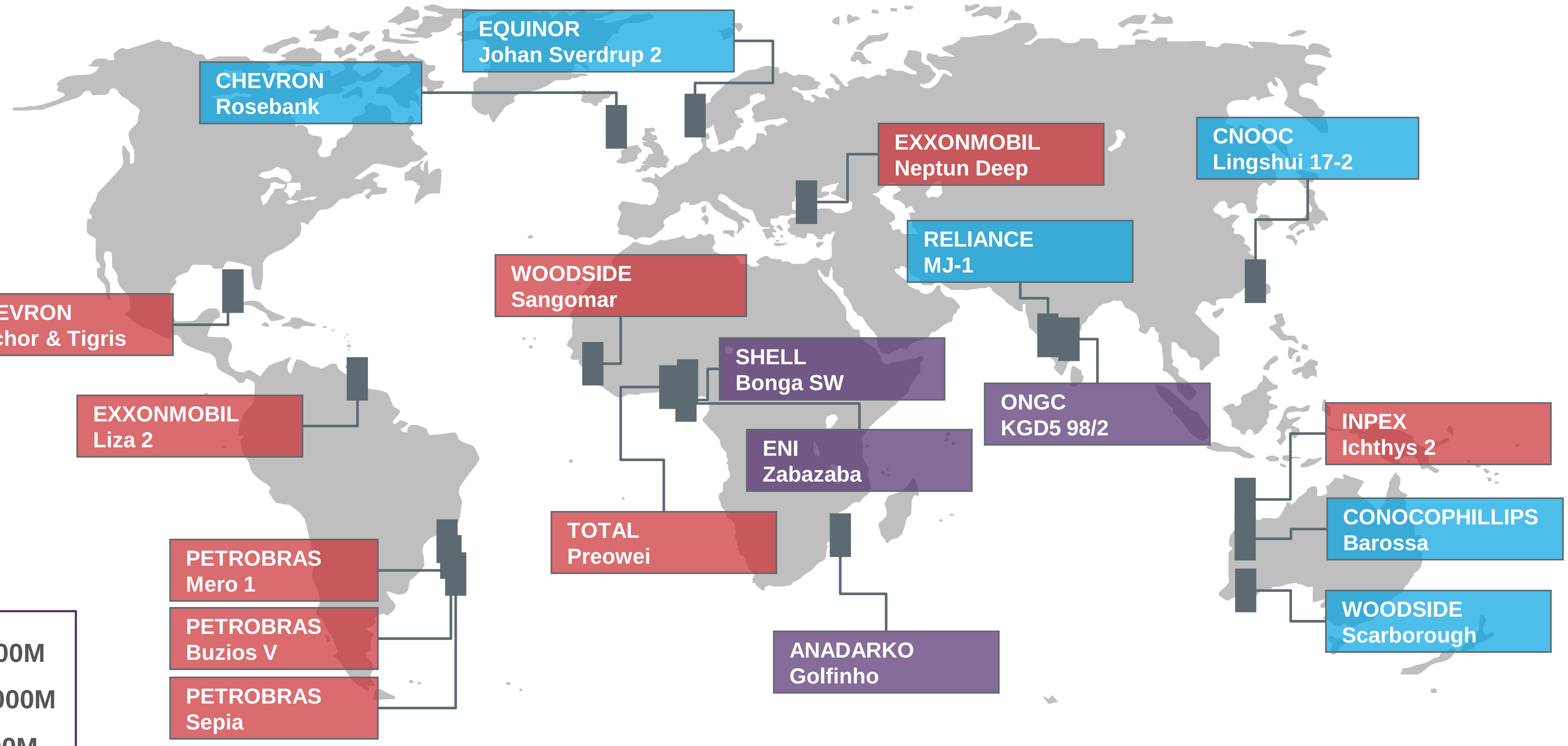
Shell Kaikias

Time to first oil reduced by one year

First delivered **iEPCI™**; inclusion of **Subsea 2.0™**

*"We believe **Kaikias** is the **most competitive** subsea development in the Gulf of Mexico"*
– Royal Dutch Shell

Subsea opportunities in the next 24 months*



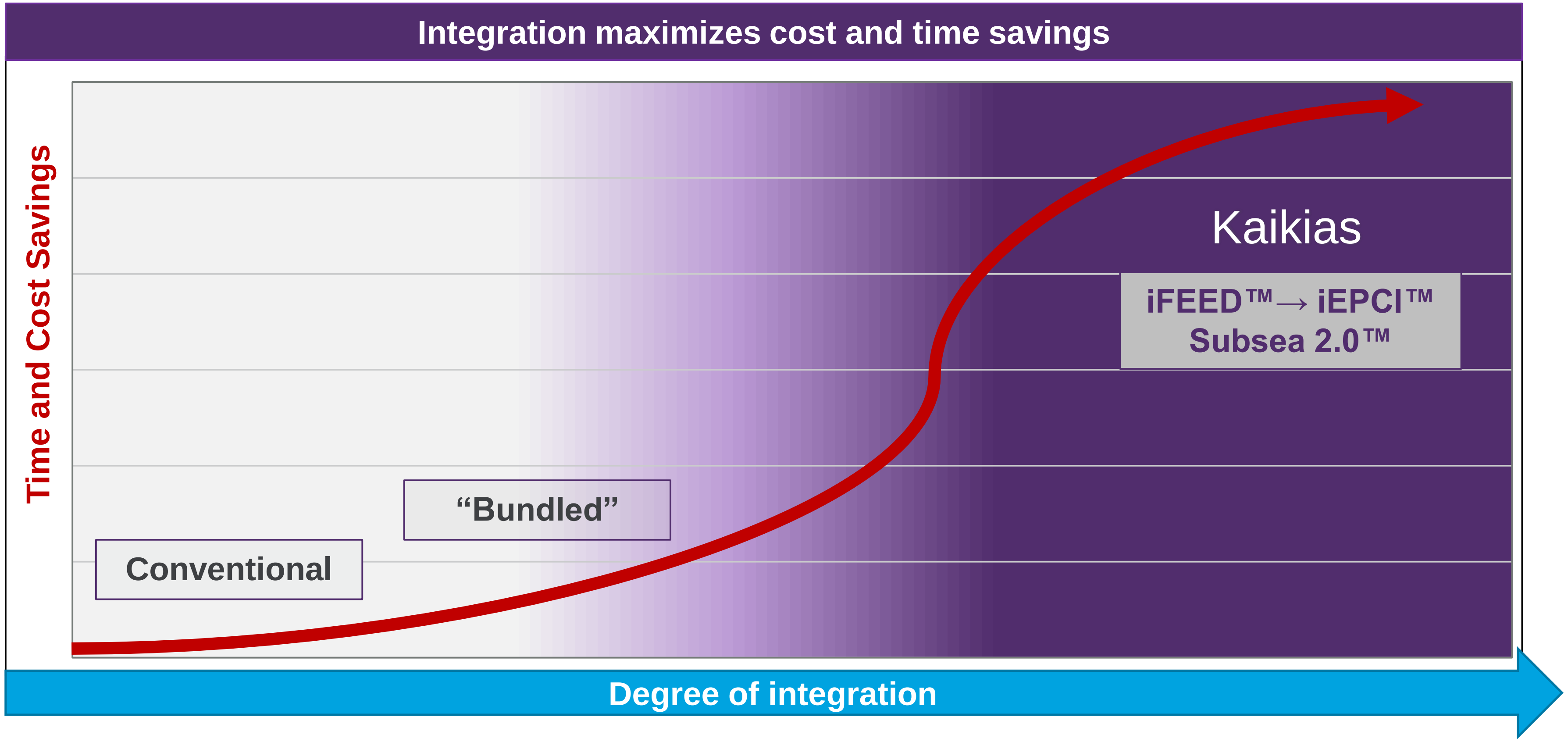
$250M to $500M

$500M to $1,000M

above $1,000M

*July 2018 update; project value ranges reflect potential subsea scope

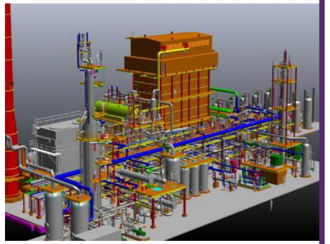
Integration drives sustainable improvements in project economics



- Subsea market is moving towards greater project integration
- iFEED™ + Subsea 2.0™ + iEPCI™ provide highest level of integration, savings potential

Onshore/Offshore – differentiated growth opportunities

Process Technologies / PMC



- **Rising demand for petrochemicals**
  - Favorable feedstock to product differentials
  - Technology definition and selection activity
  - 2nd wave of ethylene crackers emerging
- **Process Technologies**
  - Ethylene
  - Hydrogen
  - Fluid catalytic cracking (FCC)

- **Portfolio expansion**
  - Epicerol
  - KEM ONE alliance on vinyls
- **Reimbursable PMC opportunities**
  - PARCO refinery

LNG

- **Improving market dynamics**
  - Rising FEED activity
  - Increasing tendering opportunities
  - Greenfield and brownfield projects
- **FEED awards**
  - Novatek-led Arctic LNG
  - Sempra Energia Costa Azul
  - Nigeria LNG train 7

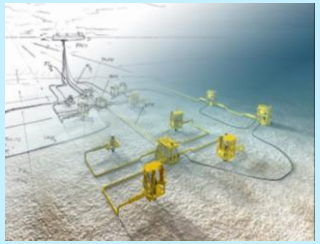
- **Execution**
  - Yamal
  - Coral FLNG
- **Adjacent opportunities**
  - Gas FPSO

Portfolio leverage to major energy growth platforms

Subsea

iEPCI™

Transforming subsea project economics



Subsea 2.0™

Revolutionary product platform – simpler, leaner, smarter

iLoF™

A growth engine

LNG

90 Mtpa

Global production delivered

7.8 Mtpa

World's largest LNG trains delivered

>20%

Of operating LNG capacity[1]

Unconventional

Product reliability

Leading positions in several products

Technology

Extending asset life and improving returns

Integrated offering

$1m savings per well; unique growth platform

(1) Percentage is based on 71.5 / 340.2 Mtpa (million tonnes per annum) of TechnipFMC / industry operating capacity as of December 31, 2017; source: IHS.

Q2 2018 Financial highlights

Revenue
$3.0 billion

Adjusted EBITDA(1) $377 million
$435 million from Subsea, Onshore/Offshore, Surface Technologies

Adjusted Diluted EPS(1)
$0.28

Net Cash(2)
$1.7 billion

Backlog
$14.9 billion

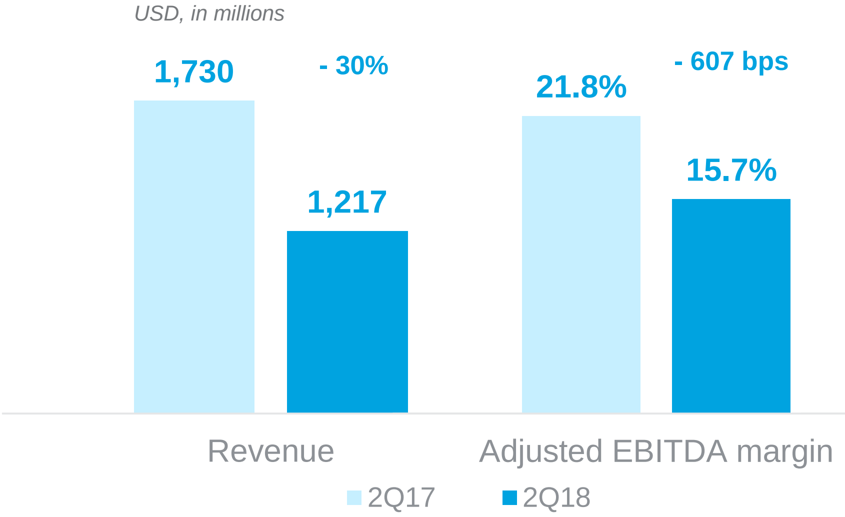
OTHER ITEMS

- After-tax charges and (credits) of $26 million
- Corporate expense of $59 million, excluding charges and (credits); includes $24 million, or $0.04 per diluted share, of net foreign exchange loss
- Net interest expense of $51 million, including $49 million, or $0.11 per diluted share, related to liability payable to joint venture partner
- Effective tax rate of 31%, excluding discrete items
- Depreciation and amortization expense
  - Reported: $139 million; adjusted: $116 million(1)
  - Purchase price accounting impact of $22 million

(1) Adjusted results exclude the impact of exceptional charges and credits from continuing operations as identified in the reconciliation of GAAP to non-GAAP financial measures schedules included in this presentation.
(2) Net cash is a non-GAAP financial measure reflecting cash and cash equivalents, net of debt, as identified in the reconciliation of GAAP to non-GAAP financial schedules included in this presentation.

Q2 2018 Segment results

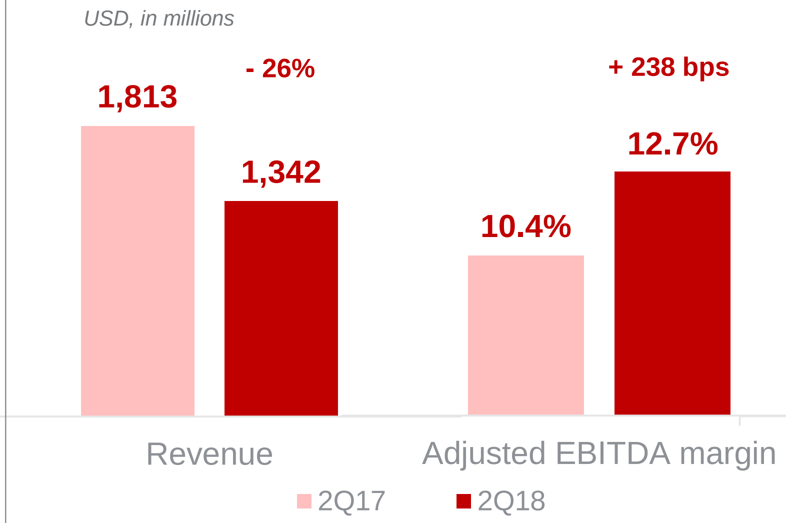
Subsea



Operational Highlights

- Revenue declined 30%: projects in Asia Pacific, Africa, and North America progressed towards completion
- Adjusted EBITDA margin declined 607 bps to 15.7%: impact of anticipated revenue decline, partially offset by merger synergies; operating profit benefited from conclusion of key project milestones
- Inbound orders of $1.5 billion; book-to-bill of 1.2x; period-end backlog at $6.2 billion

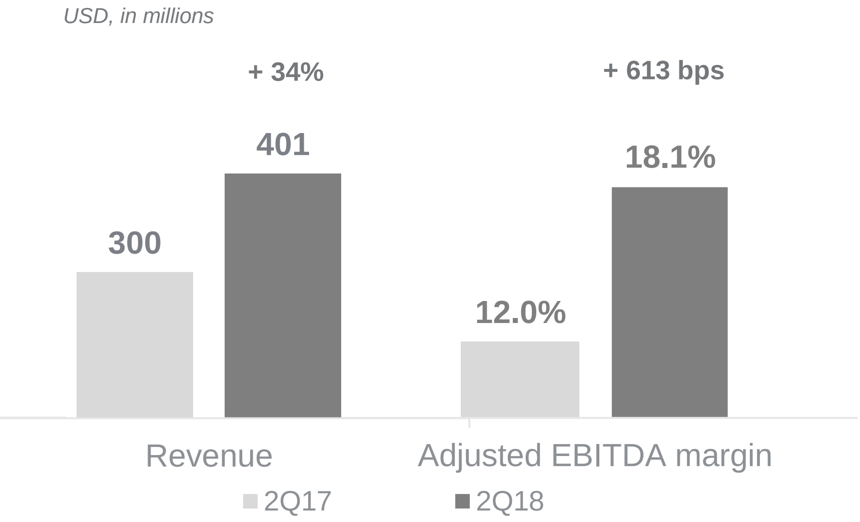
Onshore/Offshore



Operational Highlights

- Revenue declined 26%: moved closer to completion on major projects, primarily Yamal LNG, moderately offset by increased project activity in Asia Pacific and EMIA regions
- Adjusted EBITDA margin increased 238 bps to 12.7%: strong project execution across many projects, most notably Asia Pacific and EMIA regions
- Inbound orders of $2.3 billion; book-to-bill of 1.7x; period-end backlog at $8.3 billion

Surface Technologies

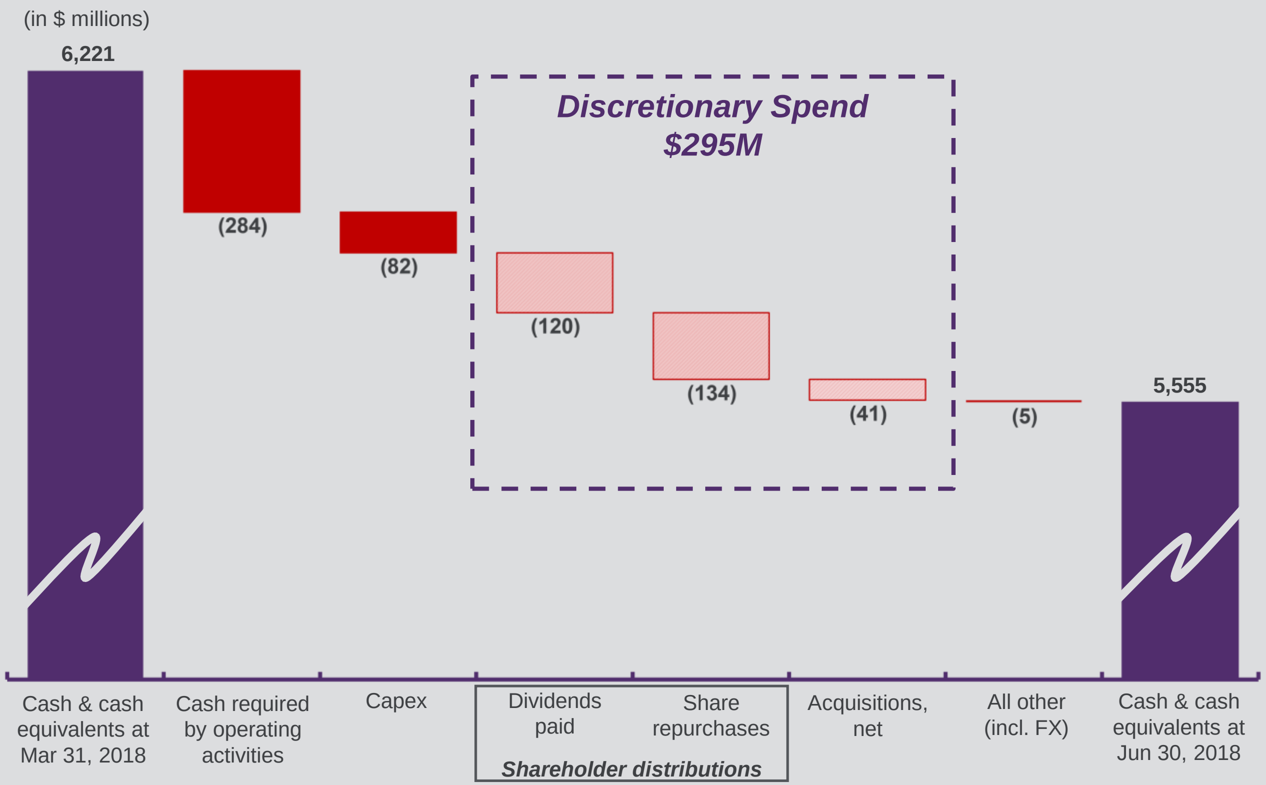


Operational Highlights

- Revenue increased 34%: increased North American activity for hydraulic fracturing services, wellhead systems, and pressure control equipment and services; modest international growth
- Adjusted EBITDA margin increased 613 bps to 18.1%: higher volume in North America and improved cost structure; international pricing pressures continue
- Inbound orders of $415 million; book-to-bill of 1.0x; period-end backlog at $415 million

Cash flow impacted by project timing and discretionary spend

- Cash required by operating activities of $(284) million; working capital draw of $(477) million a function of project cycles
- Capital expenditures of $82 million
- Discretionary spend totaled $295 million
  - $120 million: Dividends paid (two quarterly payments)
  - $134 million: Share repurchases
  - $41 million: Acquisitions, net



Backlog visibility

Subsea(1)

2Q 2018 Inbound orders: $1,516 million

$6.2 billion

2018 (6 months)	2019	2020 & beyond
$1.9 billion	$2.3 billion	$2.0 billion

(1) Backlog does not capture all revenue potential for subsea services.

Onshore/Offshore

2Q 2018 Inbound orders: $2,301 million

$8.3 billion

2018 (6 months)	2019	2020 & beyond
$2.9 billion	$3.4 billion	$2.0 billion

Surface Technologies

2Q 2018 Inbound orders: $415 million

$415 million

2018 & 2019
$415 million

Non-consolidated Backlog(2)

Subsea

2018(3)	$79 million
2019	$167 million
2020+	$805 million
	$1,051 million

Onshore/Offshore

2018(3)	$112 million
2019	$712 million
2020+	$1,182 million
	$2,006 million

(2) Non-consolidated backlog represents our proportional share of backlog relating to joint venture work where we do not have a majority interest in the joint venture.

(3) 6 months.

2018 Full Guidance(1) *Updated July 25, 2018*

Subsea

- **Revenue** in a range of $5.0–5.3 billion
- **EBITDA** margin at least 14% (excluding amortization related impact of purchase price accounting, and other charges and credits)

Onshore/Offshore

- **Revenue** in a range of $5.6–5.9* billion
- **EBITDA** margin at least 12%* (excluding amortization related impact of purchase price accounting, and other charges and credits)

Surface Technologies

- **Revenue** in a range of $1.5–1.6 billion
- **EBITDA** margin at least 17.5% (excluding amortization related impact of purchase price accounting, and other charges and credits)

TechnipFMC

- **Corporate expense, net** $40 – 45 million per quarter (excluding the impact of foreign currency fluctuations)
- **Net interest expense** approximately $20 – 22 million per quarter (excluding the impact of revaluation of partners' redeemable financial liability)
- **Tax rate** 28 – 32% for the full year (excluding the impact of discrete items)
- **Capital expenditures** approximately $300 million for the full year
- **Merger integration and restructuring costs** approximately $100 million for the full year
- **Cost synergies** $450 million annual savings ($200m exit run-rate 12/31/17, $400m exit run-rate 12/31/18, $450m exit run-rate 12/31/19)

(1) Our guidance measures adjusted EBITDA margin, corporate expense, net excluding the impact of foreign currency fluctuations, net interest expense excluding the impact of revaluation of partners' redeemable financial liability, and tax rate excluding the impact of discrete items are non-GAAP financial measures. We are unable to provide a reconciliation to a comparable GAAP measure on a forward-looking basis without unreasonable effort because of the unpredictability of the individual components of the most directly comparable GAAP financial measure and the variability of items excluded from such measure. Such information may have a significant, and potentially unpredictable, impact on our future financial results.

Summary

Q2 2018 highlights

- Second quarter results support full-year 2018 outlook; guidance for Onshore/Offshore increased
- Total Company inbound orders of $4.2 billion; orders exceeded revenues in all segments
- Total Company backlog provides good revenue coverage for 2018; improving visibility for 2019 and beyond, particularly for Onshore/Offshore

Key takeaways

- Subsea market moving towards greater project integration; iFEED™ + Subsea 2.0™ + iEPCI™ provide highest level of integration and savings potential
- Momentum in FEED activity and project tendering; improving outlook for our end markets
- TechnipFMC leveraged to major energy growth platforms – Subsea, LNG, Unconventional resources

Appendix

Select financial data

Revenue	Three Months Ended June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017
Subsea	$ 1,217.4	$ 1,180.2	$ 1,292.2	$ 1,478.2	$ 1,730.3
Onshore/Offshore	$ 1,342.4	$ 1,573.4	$ 2,019.5	$ 2,308.1	$ 1,812.9
Surface Technologies	$ 401.1	$ 371.6	$ 372.3	$ 353.9	$ 300.0
Corporate and Other	$ -	$ -	$ (1.0)	$ 0.7	$ 1.8
Total	$ 2,960.9	$ 3,125.2	$ 3,683.0	$ 4,140.9	$ 3,845.0

Inbound Orders (1)	Three Months Ended June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017
Subsea	$ 1,516.2	$ 1,227.8	$ 1,724.8	$ 979.8	$ 1,773.0
Onshore/Offshore	$ 2,300.8	$ 1,849.6	$ 874.2	$ 1,153.0	$ 1,103.7
Surface Technologies	$ 414.7	$ 409.6	$ 392.9	$ 329.1	$ 276.3
Corporate and Other					
Total	$ 4,231.7	$ 3,487.0	$ 2,991.9	$ 2,461.9	$ 3,153.0

Adjusted EBITDA	Three Months Ended June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017
Subsea	$ 191.2	$ 172.0	$ 244.1	$ 260.4	$ 376.7
Onshore/Offshore	$ 170.9	$ 215.0	$ 294.5	$ 244.6	$ 187.7
Surface Technologies	$ 72.6	$ 50.3	$ 75.8	$ 71.2	$ 35.9
Corporate and Other	$ (57.5)	$ (50.7)	$ (41.3)	$ (40.0)	$ (99.0)
Total	$ 377.2	$ 386.6	$ 573.1	$ 536.2	$ 501.3

Order Backlog (2)	Three Months Ended June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017
Subsea	$ 6,177.0	$ 6,110.9	$ 6,203.9	$ 5,948.9	$ 6,186.8
Onshore/Offshore	$ 8,279.5	$ 7,491.6	$ 6,369.1	$ 7,559.3	$ 8,582.0
Surface Technologies	$ 415.3	$ 409.5	$ 409.8	$ 394.2	$ 414.1
Corporate and Other					
Total	$ 14,871.8	$ 14,012.0	$ 12,982.8	$ 13,902.4	$ 15,182.9

Adjusted EBITDA Margin	Three Months Ended June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017
Subsea	15.7%	14.6%	18.9%	17.6%	21.8%
Onshore/Offshore	12.7%	13.7%	14.6%	10.6%	10.4%
Surface Technologies	18.1%	13.5%	20.4%	20.1%	12.0%
Corporate and Other					
Total	12.7%	12.4%	15.6%	12.9%	13.0%

Book-to-Bill (3)	Three Months Ended June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017
Subsea	1.2	1.0	1.3	0.7	1.0
Onshore/Offshore	1.7	1.2	0.4	0.5	0.6
Surface Technologies	1.0	1.1	1.1	0.9	0.9
Corporate and Other					
Total	1.4	1.1	0.8	0.6	0.8

(1) Inbound orders represent the estimated sales value of confirmed customer orders received during the reporting period.

(2) Order backlog is calculated as the estimated sales value of unfilled, confirmed customer orders at the reporting date.

(3) Book-to-bill is calculated as inbound orders divided by revenue.

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

Charges and Credits

In addition to financial results determined in accordance with U.S. generally accepted accounting principles (GAAP), the second quarter 2018 Earnings Release also includes non-GAAP financial measures (as defined in Item 10 of Regulation S-K of the Securities Exchange Act of 1934, as amended) and describes performance on a year-over-year basis against 2017 results and measures. Net income, excluding charges and credits, as well as measures derived from it (including Diluted EPS, excluding charges and credits; Income before net interest expense and taxes, excluding charges and credits ("Adjusted Operating profit"); Depreciation and amortization, excluding charges and credits; Earnings before net interest expense, income taxes, depreciation and amortization, excluding charges and credits ("Adjusted EBITDA"); and net cash) are non-GAAP financial measures. Management believes that the exclusion of charges and credits from these financial measures enables investors and management to more effectively evaluate TechnipFMC's operations and consolidated results of operations period-over-period, and to identify operating trends that could otherwise be masked or misleading to both investors and management by the excluded items. These measures are also used by management as performance measures in determining certain incentive compensation. The foregoing non-GAAP financial measures should be considered by investors in addition to, not as a substitute for or superior to, other measures of financial performance prepared in accordance with GAAP. The following is a reconciliation of the most comparable financial measures under GAAP to the non-GAAP financial measures.

	Three Months Ended June 30, 2018						
	Net income attributable to TechnipFMC plc	Net loss (income) attributable to noncontrolling interests	Provision for income taxes	Net interest expense	Income before net interest expense and income taxes (Operating profit)	Depreciation and amortization	Earnings before net interest expense, income taxes, depreciation and amortization (EBITDA)
TechnipFMC plc, as reported	$ 105.7	$ (4.4)	$ 64.7	$ (50.9)	$ 225.7	$ 138.7	$ 364.4
Charges and (credits):							
Impairment and other charges	6.9	—	2.6	—	9.5	—	9.5
Restructuring and other severance charges	1.4	—	0.5	—	1.9	—	1.9
Business combination transaction and integration costs	6.5	—	2.5	—	9.0	—	9.0
Purchase price accounting adjustment	11.3	—	3.4	—	14.7	(22.3)	(7.6)
Adjusted financial measures	$ 131.8	$ (4.4)	$ 73.7	$ (50.9)	$ 260.8	$ 116.4	$ 377.2

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, except per share amounts)

	(Unaudited)			
	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
(after-tax)				
Net income (loss) attributable to TechnipFMC plc, as reported	$ 106	$ 165	$ 201	$ 146
Charges and (credits):				
Impairment and other charges (1)	7	—	9	—
Restructuring and other severance charges (2)	1	(8)	8	(1)
Business combination transaction and integration costs (3)	7	15	11	54
Change in accounting estimate (4)	—	16	—	16
Purchase price accounting adjustments (5)	11	24	35	118
Total	26	47	63	187
Adjusted net income attributable to TechnipFMC plc	$ 132	$ 212	$ 264	$ 333
Earnings (loss) per diluted EPS attributable to TechnipFMC plc, as reported	$ 0.23	$ 0.35	$ 0.43	$ 0.31
Adjusted diluted EPS attributable to TechnipFMC plc	$ 0.28	$ 0.45	$ 0.57	$ 0.71

(1) Tax effect of $3 million and nil during the three months ended June 30, 2018 and 2017, respectively, and $3 million and nil during the six months ended June 30, 2018 and 2017, respectively.

(2) Tax effect of $1 million and $(5) million during the three months ended June 30, 2018 and 2017, respectively, and $3 million and $(2) million during the six months ended June 30, 2018 and 2017, respectively.

(3) Tax effect of $3 million and $8 million during the three months ended June 30, 2018 and 2017, respectively, and $4 million and $24 million during the six months ended June 30, 2018 and 2017, respectively.

(4) Tax effect of nil and $6 million during the three months ended June 30, 2018 and 2017, respectively, and nil and $6 million during the six months ended June 30, 2018 and 2017, respectively.

(5) Tax effect of $3 million and $9 million during the three months ended June 30, 2018 and 2017, respectively, and $11 million and $44 million during the six months ended June 30, 2018 and 2017, respectively.

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

	Three Months Ended June 30, 2018				
	Subsea	Onshore/ Offshore	Surface Technologies	Corporate and Other	Total
Revenue	$ 1,217.4	$ 1,342.4	$ 401.1	$ —	$ 2,960.9
Operating profit, as reported (pre-tax)	$ 75.9	$ 171.3	$ 51.5	$ (73.0)	$ 225.7
Charges and (credits):					
Impairment and other charges	6.8	(2.6)	1.4	3.9	9.5
Restructuring and other severance charges	4.2	(6.5)	2.9	1.3	1.9
Business combination transaction and integration costs	—	—	—	9.0	9.0
Purchase price accounting adjustments - non-amortization related	(8.6)	—	1.2	(0.2)	(7.6)
Purchase price accounting adjustments - amortization related	22.4	—	(0.2)	0.1	22.3
Subtotal	24.8	(9.1)	5.3	14.1	35.1
Adjusted Operating profit	100.7	162.2	56.8	(58.9)	260.8
Adjusted Depreciation and amortization	90.5	8.7	15.8	1.4	116.4
Adjusted EBITDA	$ 191.2	$ 170.9	$ 72.6	$ (57.5)	$ 377.2
Operating profit margin, as reported	6.2%	12.8%	12.8%		7.6%
Adjusted Operating profit margin	8.3%	12.1%	14.2%		8.8%
Adjusted EBITDA margin	15.7%	12.7%	18.1%		12.7%

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

	Three Months Ended June 30, 2017				
	Subsea	Onshore/ Offshore	Surface Technologies	Corporate and Other	Total
Revenue	$ 1,730.3	$ 1,812.9	$ 300.0	$ 1.8	$ 3,845.0
Operating profit, as reported (pre-tax)	$ 236.1	$ 204.5	$ (1.0)	$ (122.3)	$ 317.3
Charges and (credits):					
Impairment and other charges	0.4	—	—	—	0.4
Restructuring and other severance charges	5.6	(27.7)	2.8	6.6	(12.7)
Business combination transaction and integration costs	1.5	—	0.2	21.6	23.3
Change in accounting estimate	11.8	—	10.1	—	21.9
Purchase price accounting adjustments - non-amortization related	(11.6)	—	8.2	(5.0)	(8.4)
Purchase price accounting adjustments - amortization related	38.6	—	2.2	(0.4)	40.4
Subtotal	46.3	(27.7)	23.5	22.8	64.9
Adjusted Operating profit	282.4	176.8	22.5	(99.5)	382.2
Adjusted Depreciation and amortization	94.3	10.9	13.4	0.5	119.1
Adjusted EBITDA	$ 376.7	$ 187.7	$ 35.9	$ (99.0)	$ 501.3
Operating profit margin, as reported	13.6%	11.3%	-0.3%		8.3%
Adjusted Operating profit margin	16.3%	9.8%	7.5%		9.9%
Adjusted EBITDA margin	21.8%	10.4%	12.0%		13.0%

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

	June 30, 2018	December 31, 2017
Cash and cash equivalents	$ 5,555.4	$ 6,737.4
Short-term debt and current portion of long-term debt	(78.5)	(77.1)
Long-term debt, less current portion	(3,787.5)	(3,777.9)
Net cash	$ 1,689.4	$ 2,882.4

Net cash (debt) is a non-GAAP financial measure reflecting cash and cash equivalents, net of debt. Management uses this non-GAAP financial measure to evaluate TechnipFMC's capital structure and financial leverage. Management believes net cash (debt) is a meaningful financial measure that may also assist investors in understanding TechnipFMC's financial condition and underlying trends in its capital structure.