



Technip LNG, Gas Related & Downstream Onshore/Offshore Opportunities

JP Morgan Oil & Gas Conference, Nello Uccelletti, SVP Onshore & Renewables

June 22, 2012

Technip
take it further.



Safe Harbor

This presentation contains both historical and forward-looking statements. These forward-looking statements are not based on historical facts, but rather reflect our current expectations concerning future results and events and generally may be identified by the use of forward-looking words such as “believe”, “aim”, “expect”, “anticipate”, “intend”, “foresee”, “likely”, “should”, “planned”, “may”, “estimates”, “potential” or other similar words. Similarly, statements that describe our objectives, plans or goals are or may be forward-looking statements. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from the anticipated results, performance or achievements expressed or implied by these forward-looking statements. Risks that could cause actual results to differ materially from the results anticipated in the forward-looking statements include, among other things: our ability to successfully continue to originate and execute large services contracts, and construction and project risks generally; the level of production-related capital expenditure in the oil and gas industry as well as other industries; currency fluctuations; interest rate fluctuations; raw material, especially steel as well as maritime freight price fluctuations; the timing of development of energy resources; armed conflict or political instability in the Arabian-Persian Gulf, Africa or other regions; the strength of competition; control of costs and expenses; the reduced availability of government-sponsored export financing; losses in one or more of our large contracts; U.S. legislation relating to investments in Iran or elsewhere where we seek to do business; changes in tax legislation, rules, regulation or enforcement; intensified price pressure by our competitors; severe weather conditions; our ability to successfully keep pace with technology changes; our ability to attract and retain qualified personnel; the evolution, interpretation and uniform application and enforcement of International Financial Reporting Standards, IFRS, according to which we prepare our financial statements as of January 1, 2005; political and social stability in developing countries; competition; supply chain bottlenecks; the ability of our subcontractors to attract skilled labor; the fact that our operations may cause the discharge of hazardous substances, leading to significant environmental remediation costs; our ability to manage and mitigate logistical challenges due to underdeveloped infrastructure in some countries where we are performing projects.

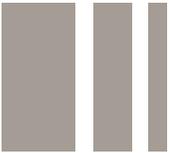
Some of these risk factors are set forth and discussed in more detail in our Annual Report. Should one of these known or unknown risks materialize, or should our underlying assumptions prove incorrect, our future results could be adversely affected, causing these results to differ materially from those expressed in our forward-looking statements. These factors are not necessarily all of the important factors that could cause our actual results to differ materially from those expressed in any of our forward-looking statements. Other unknown or unpredictable factors also could have material adverse effects on our future results. The forward-looking statements included in this release are made only as of the date of this release. We cannot assure you that projected results or events will be achieved. We do not intend, and do not assume any obligation to update any industry information or forward looking information set forth in this release to reflect subsequent events or circumstances.

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References to Stone & Webster processing technologies and associated Oil & Gas engineering capabilities are subject to the closing of the acquisition announced on May 21, 2012.

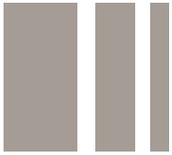




Technip Today

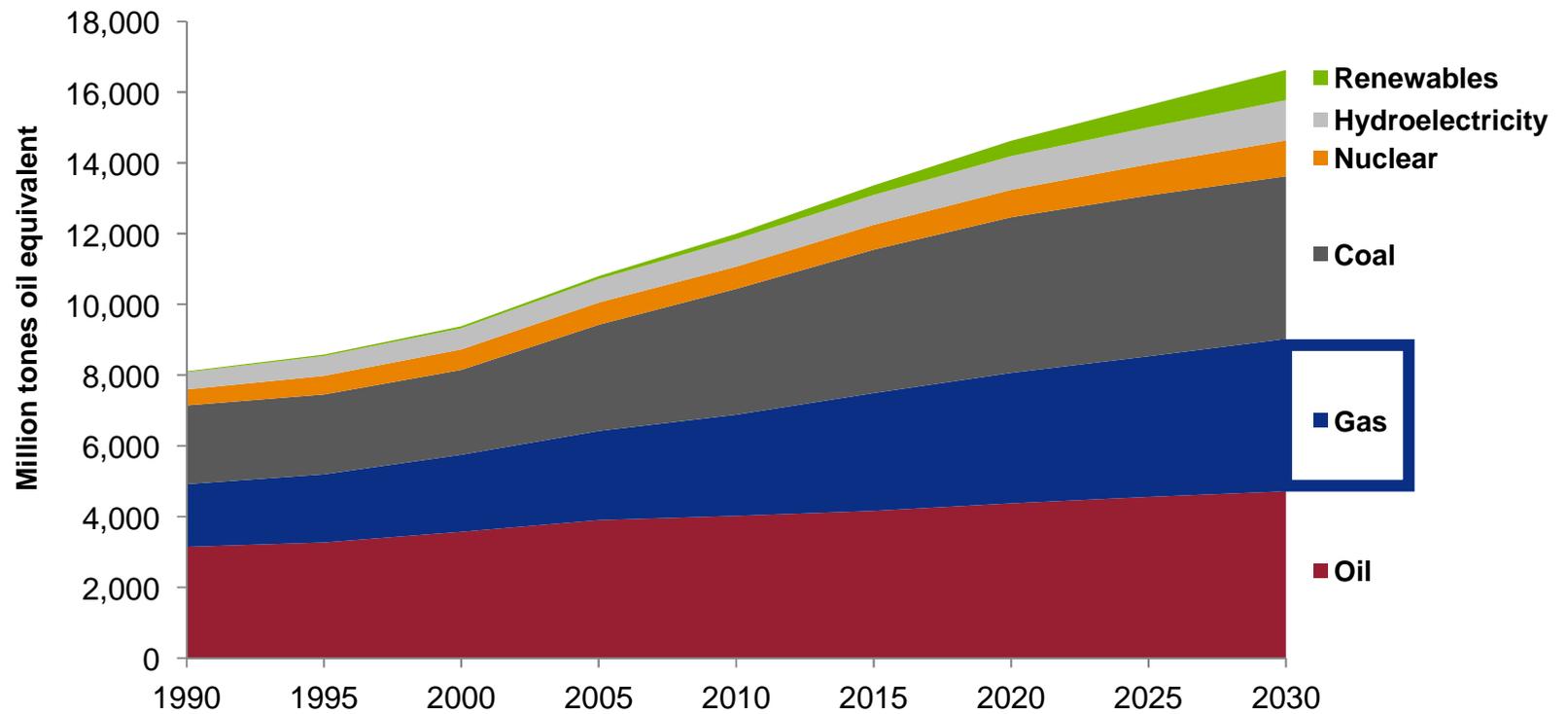
- With engineering, technologies and project management, on land and at sea, we safely and successfully deliver the best solutions for our clients in the energy business
- Worldwide presence with around 30,000 people in 48 countries
- Industrial assets on all continents, a fleet of 34 vessels (of which 4 under construction)
- 2011 revenue: €6.8 billion
- Strong commitment to Quality, Health, Safety & the Environment





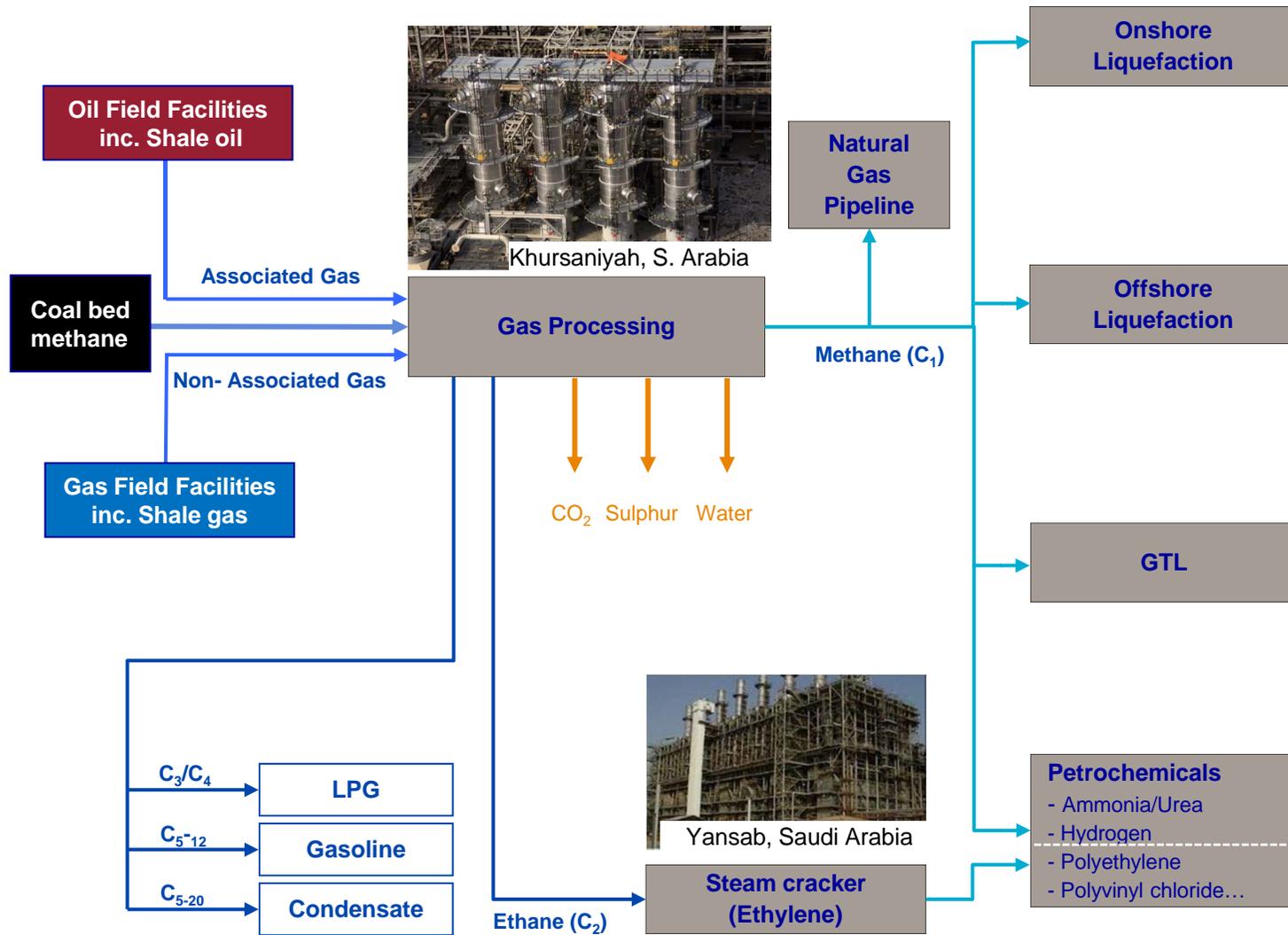
Use of Natural Gas Could Rise by 50%

World Energy Consumption (1990 - 2030)



Source: BP Energy Outlook 2030, January 2012

Opportunities all Along the Gas Value Chain



References Across Gas Related Facilities



Oryx GTL, Qatar



Uzbekistan GTL FEED



Omfico fertilizer, Oman



Yemen LNG



Qatar LNG



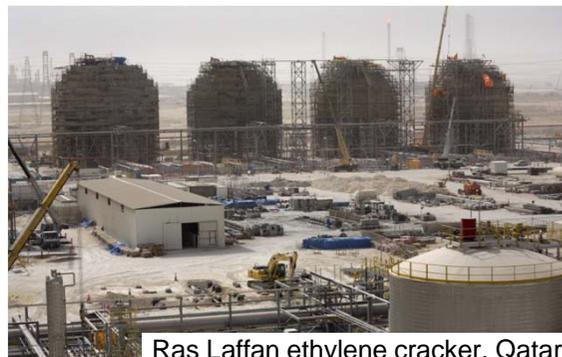
Ningxia Hanas LNG, China



Mozambique LNG pre-FEED



Yansab ethylene cracker, S. Arabia



Ras Laffan ethylene cracker, Qatar



Khursaniyah gas plant, S. Arabia



Dynamic Downstream Market

North America: Prospects Driven by Low-cost Shale Gas

- Re-start of ethylene & petrochemical investments
- First opportunities in GTL, LNG

Latin America: Fast Growing Economies

- GDP growth supports greenfield investments all over downstream value chain
- Steady pipeline of projects spread across countries
- FLNG opportunities offshore Brazil

Eastern Europe & Russia: Refinery Upgrades & New Gas Developments

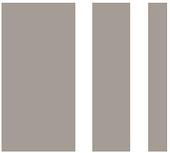
- Refinery upgrades and greenfield ethylene & petrochemical complexes
- Remote gas reserves development driving LNG & GTL spending

Middle East and Africa: Huge Reserves

- Favor greenfield leading edge developments for both export and local market

Asia Pacific: GDP Growth

- Large refining and petrochemical complexes to benefit from economy of scale
- Growing use of shale gas in China
- FLNG, LNG, and mini LNG development to serve Asian market



Onshore/Offshore Unique Positioning

Our Strategic Priorities

Well diversified, profitable backlog

Vertical integration

Technology

Key differentiating assets

Execution capability

National presence

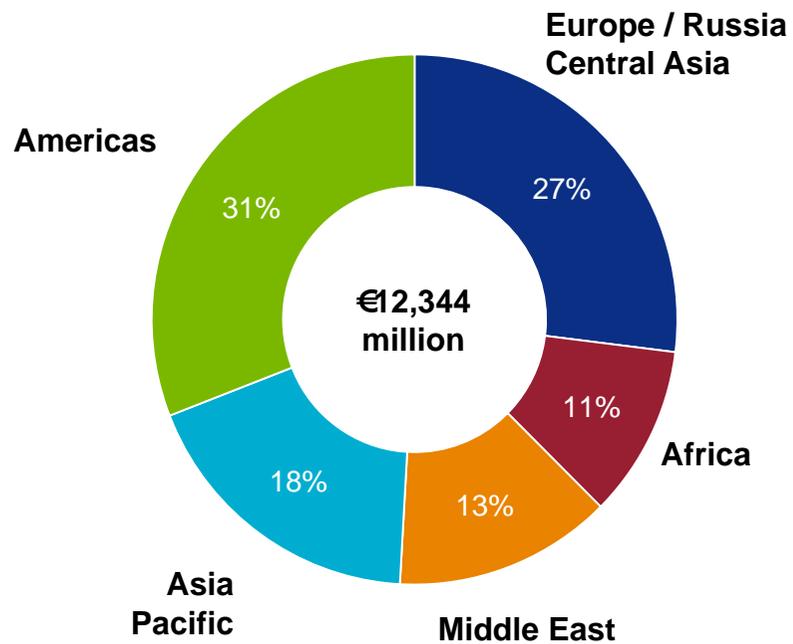
Our Positioning

- Wide range of contract framework, from reimbursable to lump-sum
- Service offering covering the full value chain: from conceptual to start-up
- Portfolio of offshore & downstream technologies
- High-end engineering capabilities
- Strong project management skills
- Global footprint with local engineering centers close to clients across countries

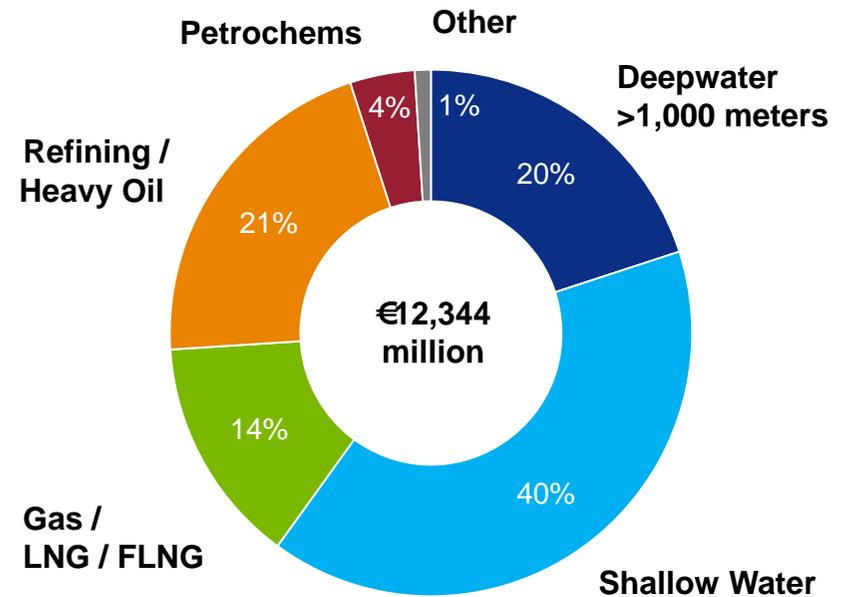
Diversified Backlog Across All Markets

As of March 31, 2012

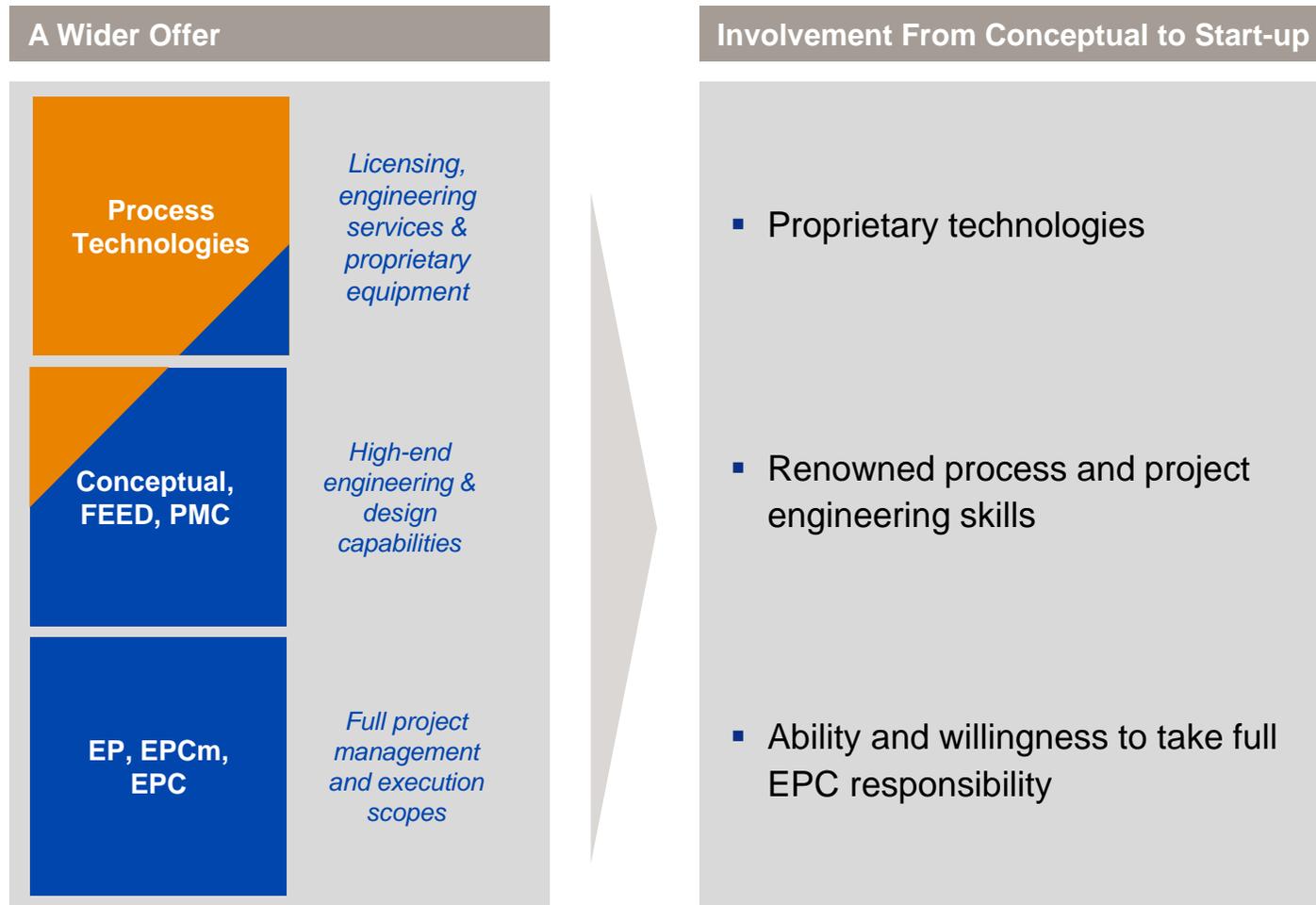
Backlog by geography



Backlog by market split



S&W Process Technologies Ongoing Acquisition: Complement our Onshore/Offshore Footprint

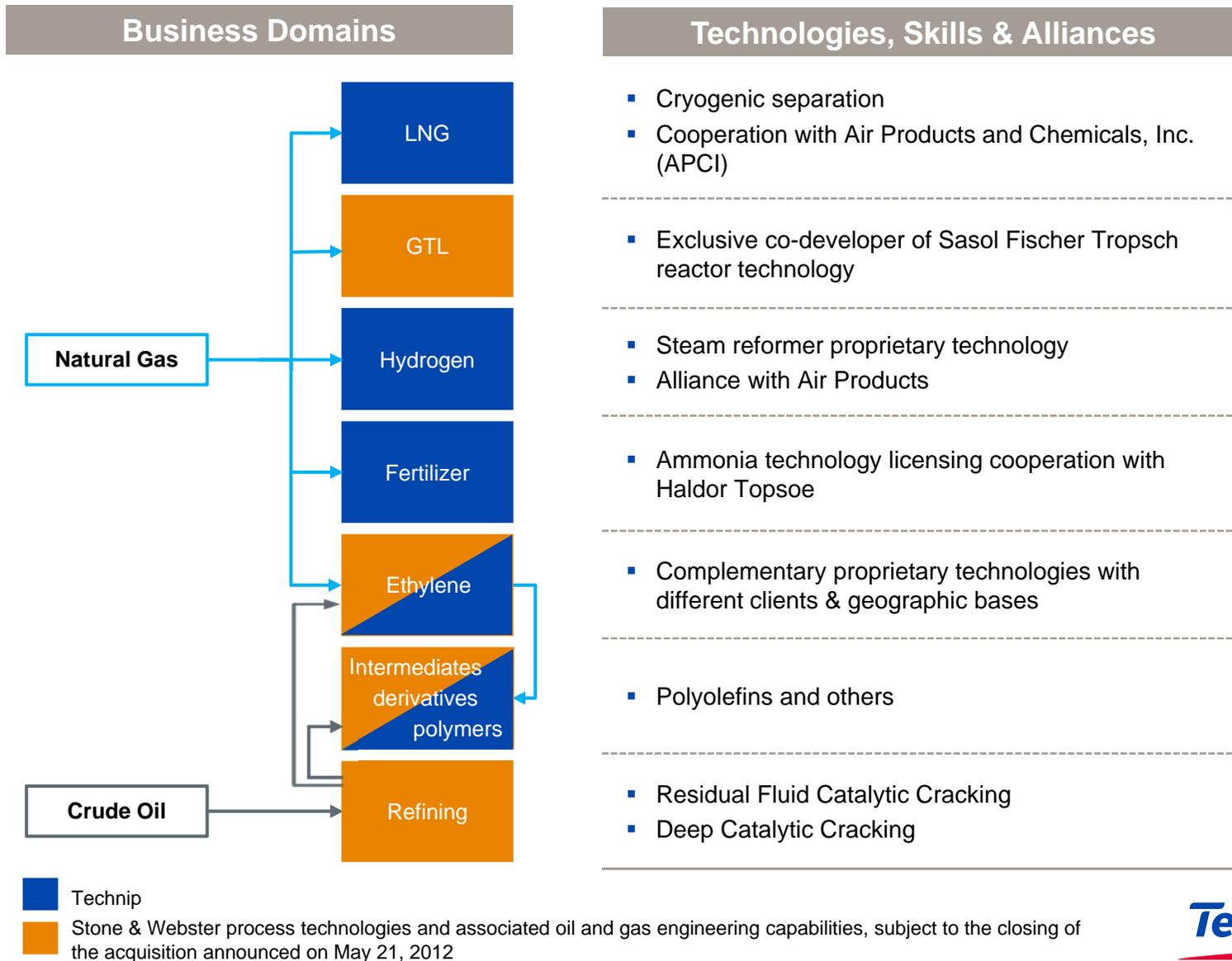


 Technip

 Stone & Webster process technologies and associated oil and gas engineering capabilities, subject to the closing of the acquisition announced on May 21, 2012

Technip

Taking our Portfolio of Downstream Technologies Further



Leading Position in FLNG Complements our Expertise in Offshore Facilities

- **Floating LNG moving from concept to reality**
- **2 facilities under construction after FEED completion**
- **Several conceptual studies for various clients**

- **Shell FLNG**

- 15 year master agreement
- LNG capacity: 3.6 mtpa
- Prelude FLNG in Australia under construction by Technip



- **Petronas FLNG**

- LNG capacity: 1.2 mtpa
- Offshore Malaysia
- Floating LNG 1 under construction by Technip



- **Petrobras FLNG**

- LNG capacity: 2.7 mtpa
- Pre-salt basin, Brazil
- Design competition won by Technip



(1) Floating Liquefied Natural Gas



High-end Engineering: Enter Strategic Projects While Providing De-risked Revenue Stream

Ethylene XXI, Mexico

- FEED for Braskem-Idesa
- Petrochemical complex - 1,050 kilotons per year ethylene cracker
- Technip's ethylene proprietary technology
- Performed in Claremont, USA, Lyon, France, and Rome, Italy

Upper Zakum 750+, UAE

- FEED for ADNOC
- Very large offshore gas development to increase field production to 750,000 bpd
- Brownfield onshore & offshore works
- Performed in Abu Dhabi office

Gendalo Gehem, Indonesia

- FEED for Chevron
- 2 floating production units at water depths of 1,070 to 1,830 meters
- Performed in Jakarta, Indonesia & Houston, USA

Petrocarabobo Upgrader, Venezuela

- Basic design, FEED and PMC for PDVSA
- 200,000 bpd upgrader, part of future larger development
- Performed in Caracas, Venezuela

Olam Fertilizer, Gabon

- FEED for Gabon Fertilizers Company
- 2,200 tons/day ammonia - 3,850 tons/day granulated urea
- Financing assistance
- Performed in Paris, France

Rapid Complex, Malaysia

- FEED for Petronas
- 300,000 BPD refinery providing feedstock to petrochemical complex
- Largest downstream complex in the region
- Performed in Kuala Lumpur, Malaysia

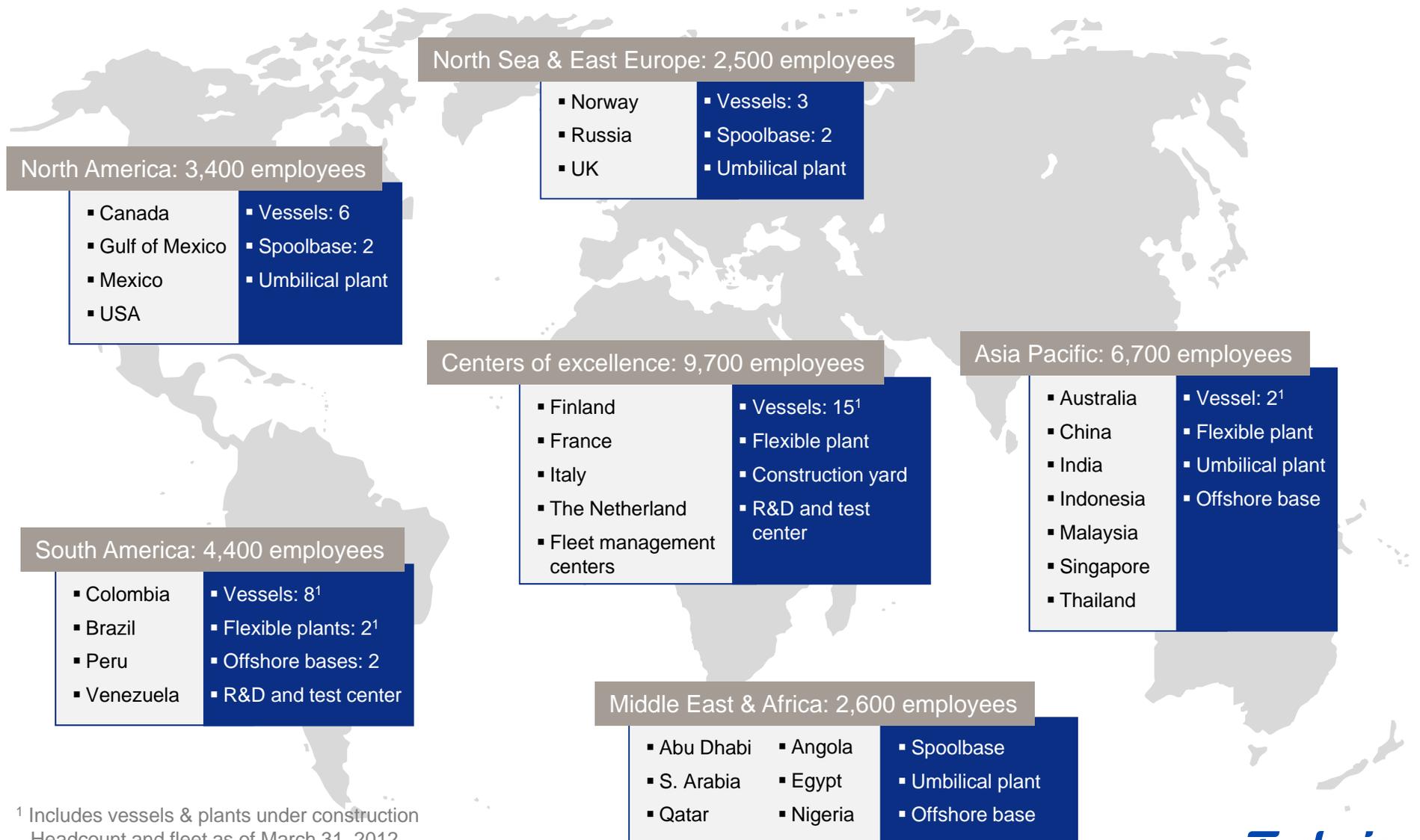
Expertise in Successfully Delivering Facilities, Notably in Remote Areas: Yemen LNG



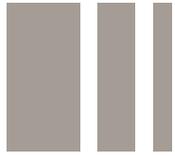
- **Early involvement in project**
- **First class experienced project management & engineers**
- **Outstanding HSE* record**
- **Strong local content:** transfer knowledge and procure, subcontract & recruit locally

* Health, Safety & Environment

Continuously Develop National Presence



¹ Includes vessels & plants under construction
Headcount and fleet as of March 31, 2012



Key Takeaways

- Quality, Health, Safety & the Environment as a core value
- Well diversified backlog enabling to carry out reimbursable and lump sum contracts with appropriate risk profile
- Broad service offer from concept to start-up
- Strategic geographical positions to benefit from regional trends
- Portfolio of well-established technologies
- Know-how to carry-out broad range of projects with track-record across markets
- Large customer base shared with our Subsea segment