



Barclays CEO Energy-Power Conference

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September 4, 2018

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Forward-looking statements

We would like to caution you with respect to any “forward-looking statements” made in this presentation as defined in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended. The words such as “believe,” “expect,” “anticipate,” “plan,” “intend,” “foresee,” “should,” “would,” “could,” “may,” “estimate,” “outlook” and similar expressions are intended to identify forward-looking statements, which are generally not historical in nature.

Such forward-looking statements involve significant risks, uncertainties and assumptions that could cause actual results to differ materially from our historical experience and our present expectations or projections, including the following known material factors: risks related to review of our accounting for foreign currency effects and any resulting financial restatements, pro forma corrections, filing delay, regulatory non-compliance or litigation; the risk that additional information may arise during our review of our accounting for foreign currency effects that would require us to make additional adjustments or identify additional material weaknesses; competitive factors in our industry; risks related to our information technology infrastructure and intellectual property; risks related to our business operations and products; risks related to third parties with whom we do business; our ability to hire and retain key personnel; risks related to legislation or governmental regulations affecting us; international, national or local economic, social or political conditions; risks associated with being a public listed company; conditions in the credit markets; risks associated with litigation or investigations; risks associated with accounting estimates, currency fluctuations and foreign exchange controls; risks related to integration; tax-related risks; and such other risk factors as set forth in our filings with the United States Securities and Exchange Commission.

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TechnipFMC Winning, executing and leading

2018 Year-to-date total company highlights

Winning

\$7.7B

Inbound order intake

Book-to-bill⁽¹⁾ of 1.3x

Orders exceeded revenues in all segments

Maintaining customer confidence to secure new project awards

Executing

12.5%

Adjusted EBITDA⁽²⁾ margin

Margin down 20bps on revenue decline of 16 percent (YoY)

Reduced structural costs, increased activity in North American market

Meeting project delivery and financial commitments

Leading

3 iEPCITM⁽³⁾ awards

Largest to date – Karish & Tanin

Leveraging capabilities across Subsea and Onshore/Offshore

Successful delivery of industry's first full cycle iEPCITM – Shell Kaikias

Building market credibility with completely new business model

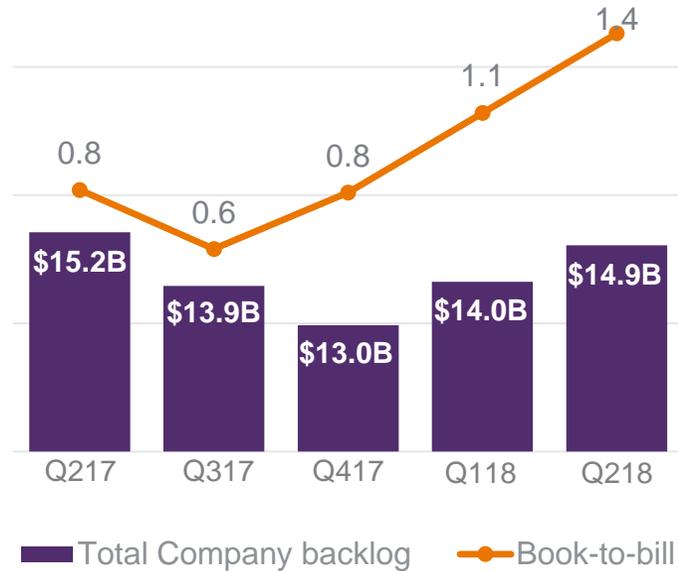
⁽¹⁾ Book-to-bill is calculated as inbound orders divided by revenue

⁽²⁾ Adjusted EBITDA is a non-GAAP measure. Adjusted EBITDA as presented excludes the impact of charges and credits from continuing operations as identified in the reconciliation of GAAP to non-GAAP financial schedules included in the appendix.

⁽³⁾ iEPCITM = integrated engineering, procurement, construction and installation

Q2 2018 Key operational highlights

Orders drive backlog higher

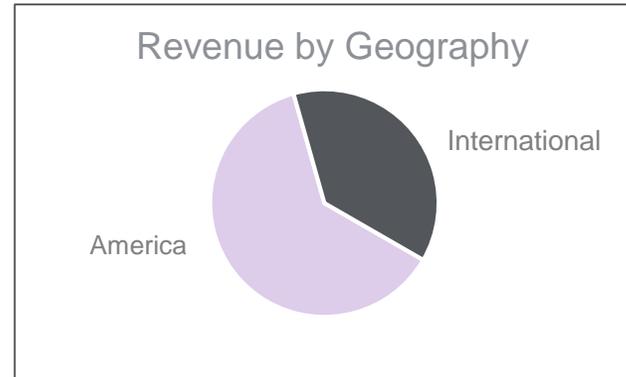


\$4.2 billion of total Company inbound; book-to-bill exceeds 1.0 for second consecutive quarter

\$14.9 billion of total Company backlog; up **15%** from year-end (Onshore/Offshore up **30%**)

Surface Technologies recovers

18.1%
Adjusted EBITDA margin



Strong sequential recovery in adjusted EBITDA margin; supports **confidence in full year outlook**

International market prospects and tendering activity **continue to improve**

First iEPCI™ project completed



Shell
Kaikias

Time to first oil reduced by one year



First delivered **iEPCI™**; inclusion of **Subsea 2.0™**

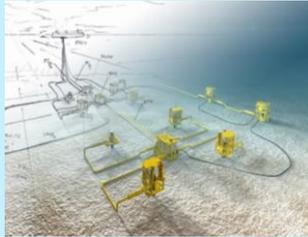
*“We believe **Kaikias** is the **most competitive** subsea development in the Gulf of Mexico”
– Royal Dutch Shell*

Portfolio leverage to major energy growth platforms

Subsea

iEPCI™

Transforming subsea project economics



Subsea 2.0™

Revolutionary product platform – simpler, leaner, smarter



iLoF™

A growth engine



LNG

90 Mtpa

Global production delivered



7.8 Mtpa

World's largest LNG trains delivered



>20%

Of operating LNG capacity⁽¹⁾



Unconventional

Product reliability

Leading positions in several products



Technology

Extending asset life and improving returns



Integrated offering

\$1m savings per well; unique growth platform



⁽¹⁾ Percentage is based on 71.5 / 340.2 Mtpa (million tonnes per annum) of TechnipFMC / industry operating capacity as of December 31, 2017; source: IHS.

Integration drives sustainable improvements in project economics

Shell Kaikias

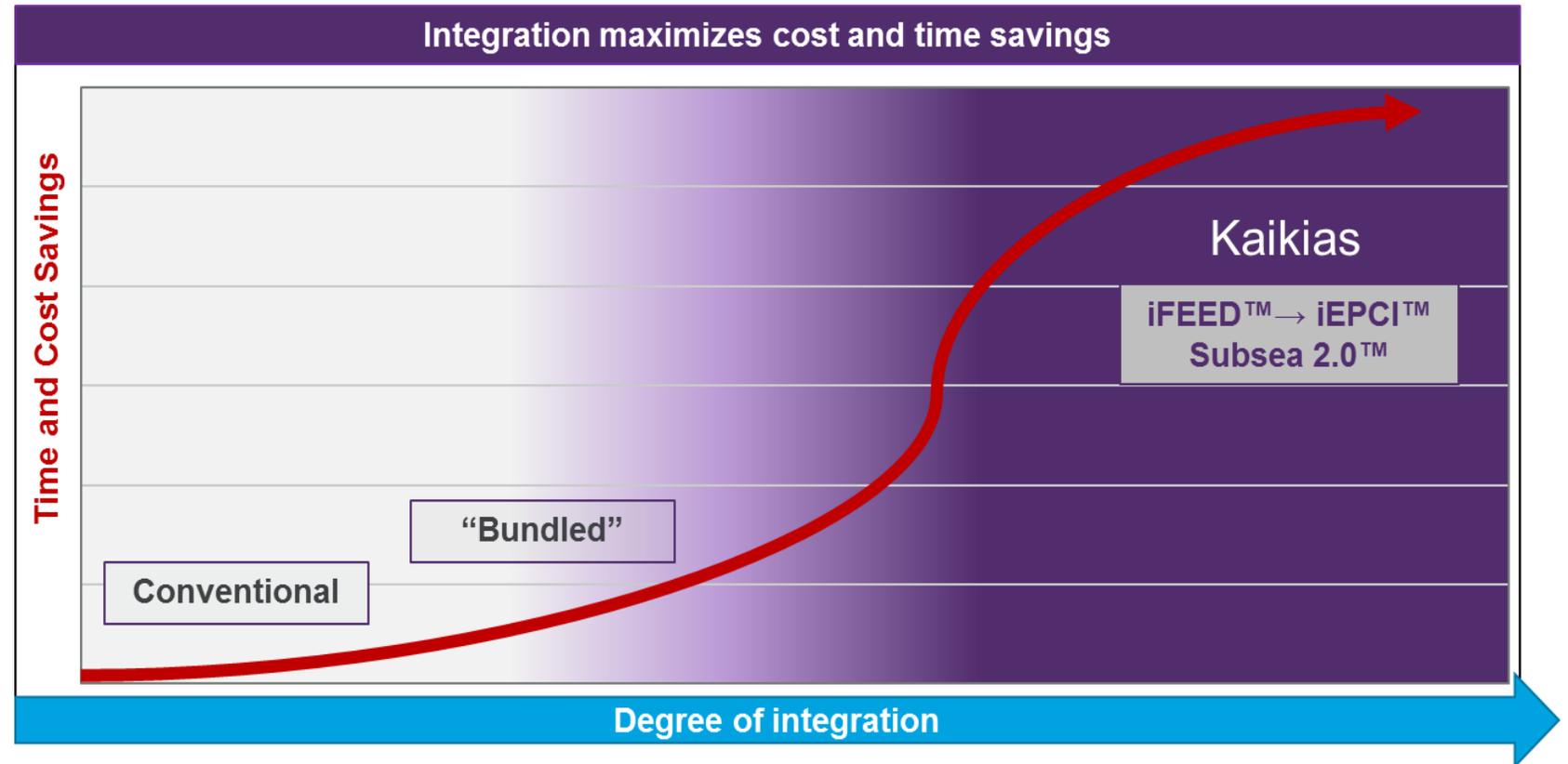
iEPCI™ + Subsea 2.0™

Improved project economics

- ▶ Hardware cost reduction
- ▶ Project team consolidation
- ▶ Total project cost reduction

Reduced time to first oil

- ▶ Improved schedule certainty
- ▶ 6 month schedule reduction
- ▶ 13 month manifold delivery

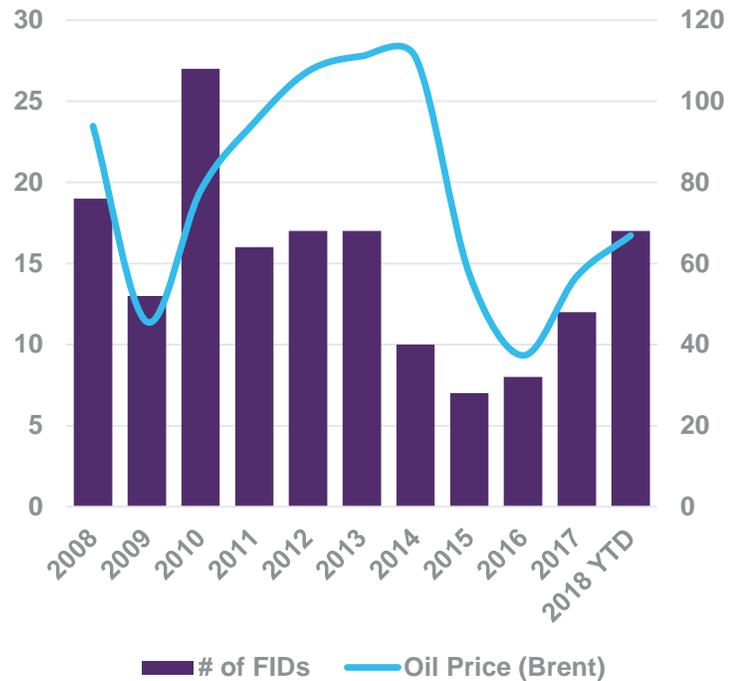


- Subsea market is moving towards greater project integration
- iFEED™⁽¹⁾ + Subsea 2.0™ + iEPCI™ provide highest level of integration, savings potential

⁽¹⁾ iFEED™ = integrated front-end engineering design

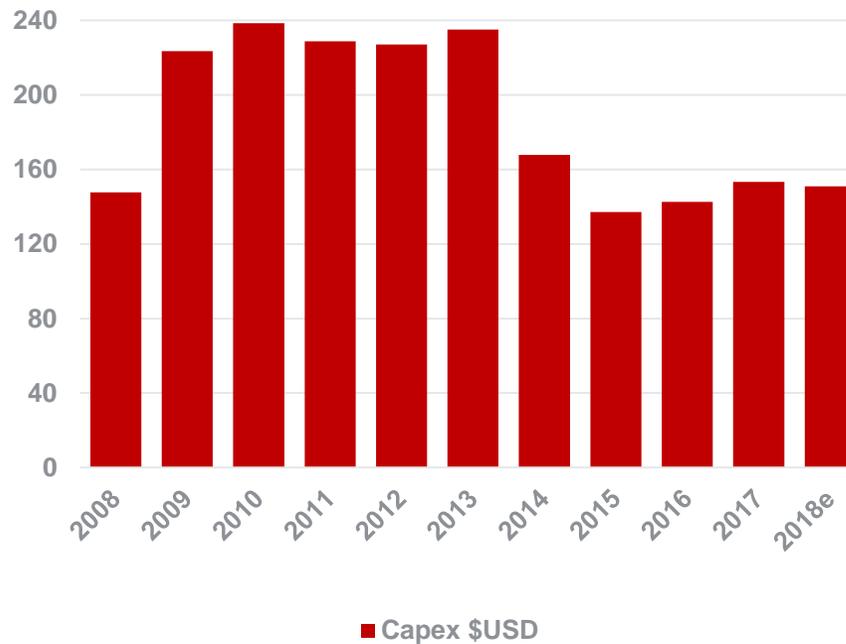
Subsea demand is growing

Offshore Final Investment Decisions⁽¹⁾



⁽¹⁾ All projects have reserves of 50 mmbbl or above.
Source: Wood Mackenzie, July 2018.

Offshore Capital Expenditures



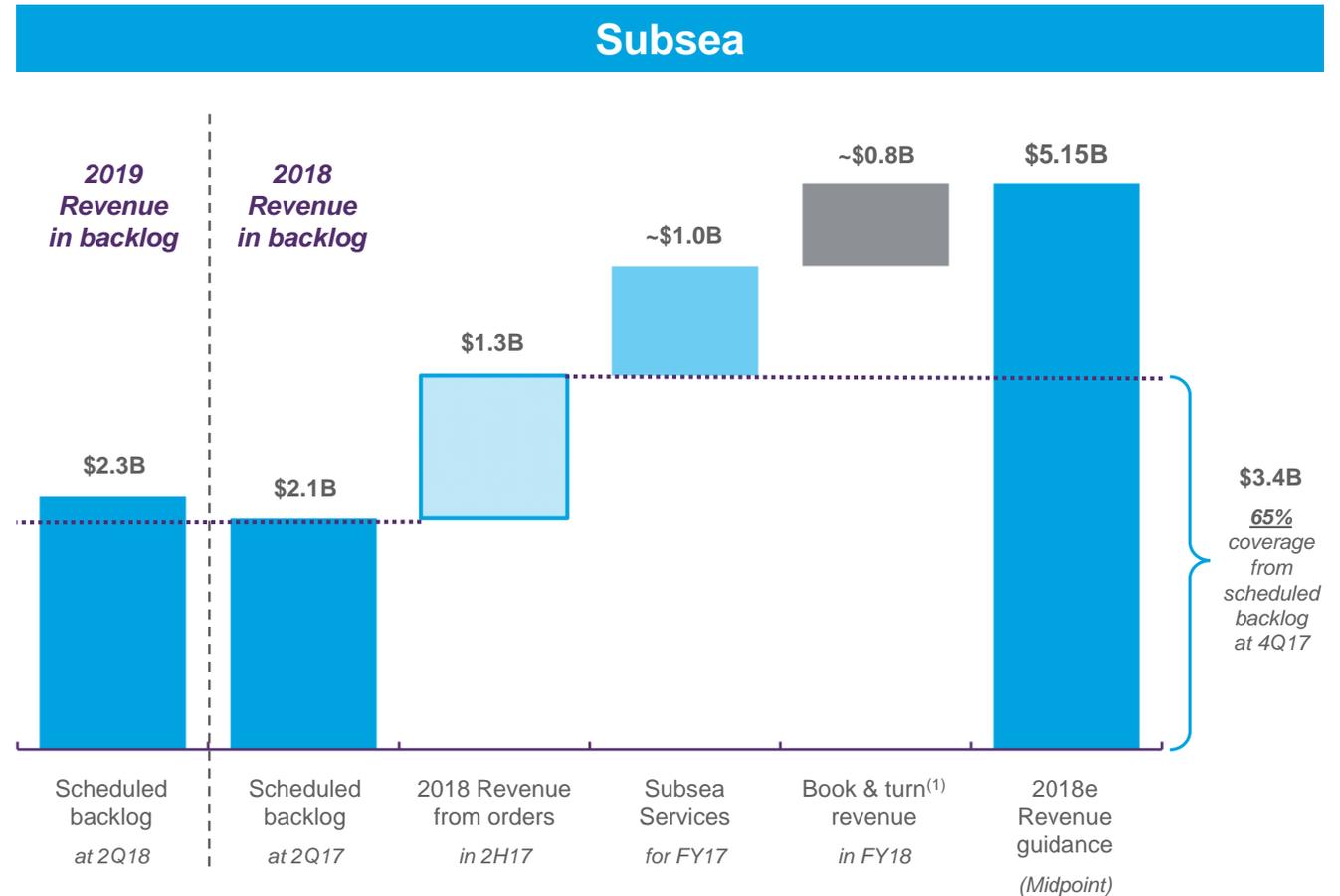
Source: Rystad Energy DCube August 2018.

- ▶ Clear evidence of subsea recovery as shown by growth in Final Investment Decisions (FIDs) for offshore projects
- ▶ Project FIDs (reserves >50mm barrels) have returned to levels last seen above \$100 oil
- ▶ Capital expenditures lag FIDs but will ultimately follow sanctioning activity

2018e likely to be revenue trough for Subsea

Revenues from backlog – next calendar year

- ▶ Scheduled backlog of \$2.3B for the next calendar year is higher than the similar metric for 2Q17 (\$2.1B)
- ▶ Backlog at 4Q17 provided 65% coverage to the midpoint of 2018e guidance (\$5.0-5.3B)
- ▶ Subsea Service orders of ~\$1B are quickly converted into revenues; minimal service orders in backlog
- ▶ Remain confident that total Subsea inbound orders for 2018e will exceed prior-year levels of \$5.1B



⁽¹⁾ Book & turn is defined as inbound orders that are converted into revenue within the same calendar year.

Onshore/Offshore growth potential driven by market leadership

LNG leadership

90 Mtpa

Global production delivered

>20%

Of operating LNG capacity⁽¹⁾

7.8 Mtpa

World's largest LNG trains delivered

▶ 50 year track record in LNG

- **World's first LNG** Algeria (1964)
- **World's largest LNG trains** Qatar
- **Largest Arctic project** Yamal

▶ Pioneer in floating LNG (FLNG)

- **World's first** FLNG delivered Petronas Satu in Malaysia
- **World's largest** floating vessel Shell Prelude in Australia
- **New frontier** Eni Coral in Mozambique



Recent highlights

▶ Improving market dynamics

- Rising FEED activity
- Increasing tendering opportunities
- Greenfield and brownfield projects

▶ FEED awards

- Novatek-led Arctic LNG
- Sempra Energia Costa Azul
- Nigeria LNG train 7

▶ Execution

- Yamal
- Coral FLNG

▶ Adjacent opportunities

- Gas FPSO

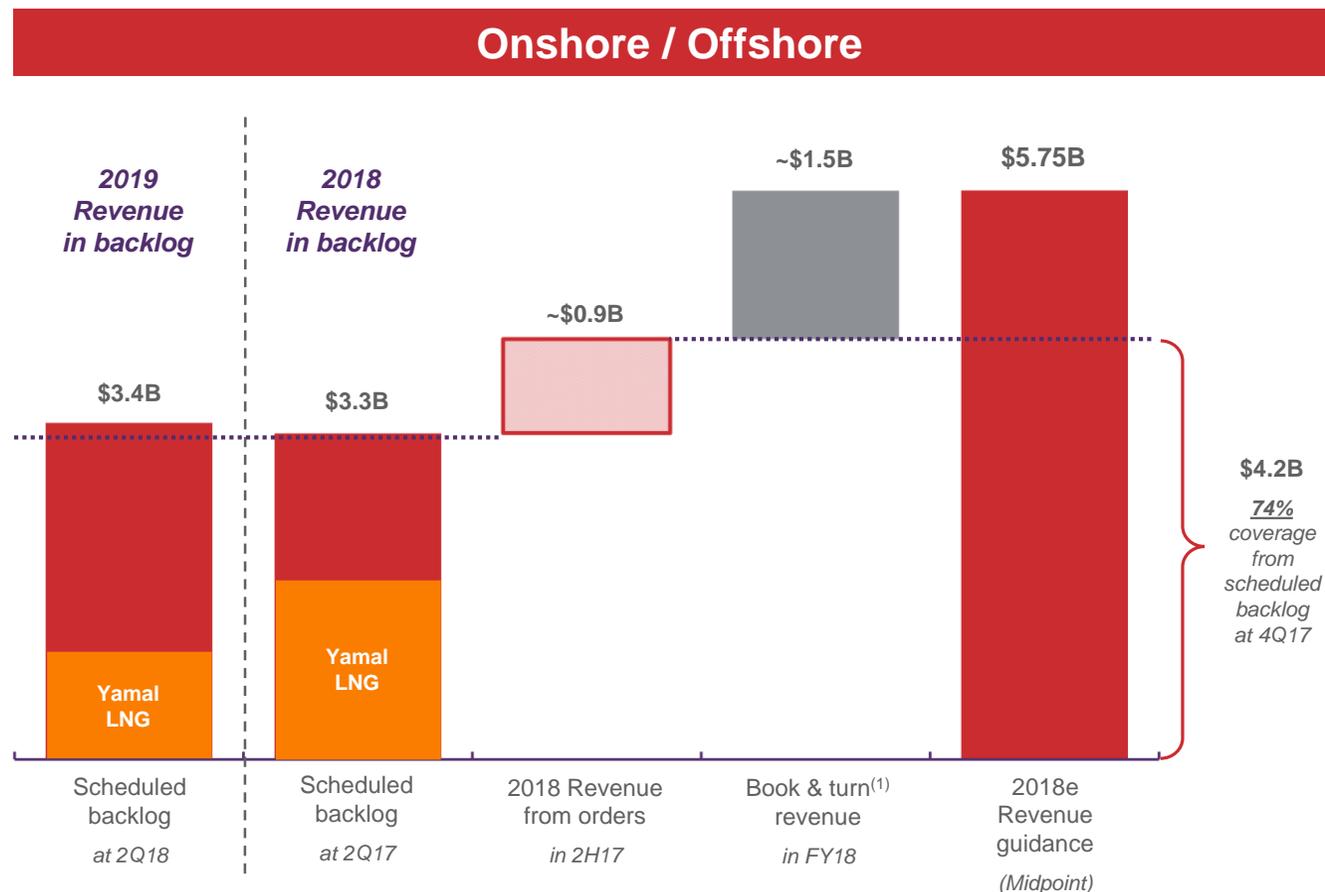


⁽¹⁾ Percentage is based on 71.5 / 340.2 Mtpa (million tonnes per annum) of TechnipFMC delivered and operating / industry operating capacity as of December 31, 2017; source: IHS.

Onshore/Offshore orders offsetting major project completions

Revenues from backlog – next calendar year

- ▶ Order strength in 2018 has offset a reduction in Yamal LNG backlog for the next calendar year
- ▶ Revenue from Yamal LNG will take another step down in 2019e as the project moves closer to completion
- ▶ Backlog at 4Q17 provided 74% coverage to the midpoint of 2018e guidance (\$5.6-5.9B)



TechnipFMC Solid operational performance, portfolio leverage to growth platforms

2018 Year-to-date highlights

- ▶ **Winning** – total Company inbound orders of \$7.7 billion; orders exceeded revenues in all segments
- ▶ **Executing** – total Company adjusted EBITDA margin⁽¹⁾ of 12.5%, benefitting from strong project execution, reduced structural costs, and the North American market recovery
- ▶ **Leading** – awarded 3 iEPCI™ projects; leveraging capabilities across Subsea and Onshore/Offshore

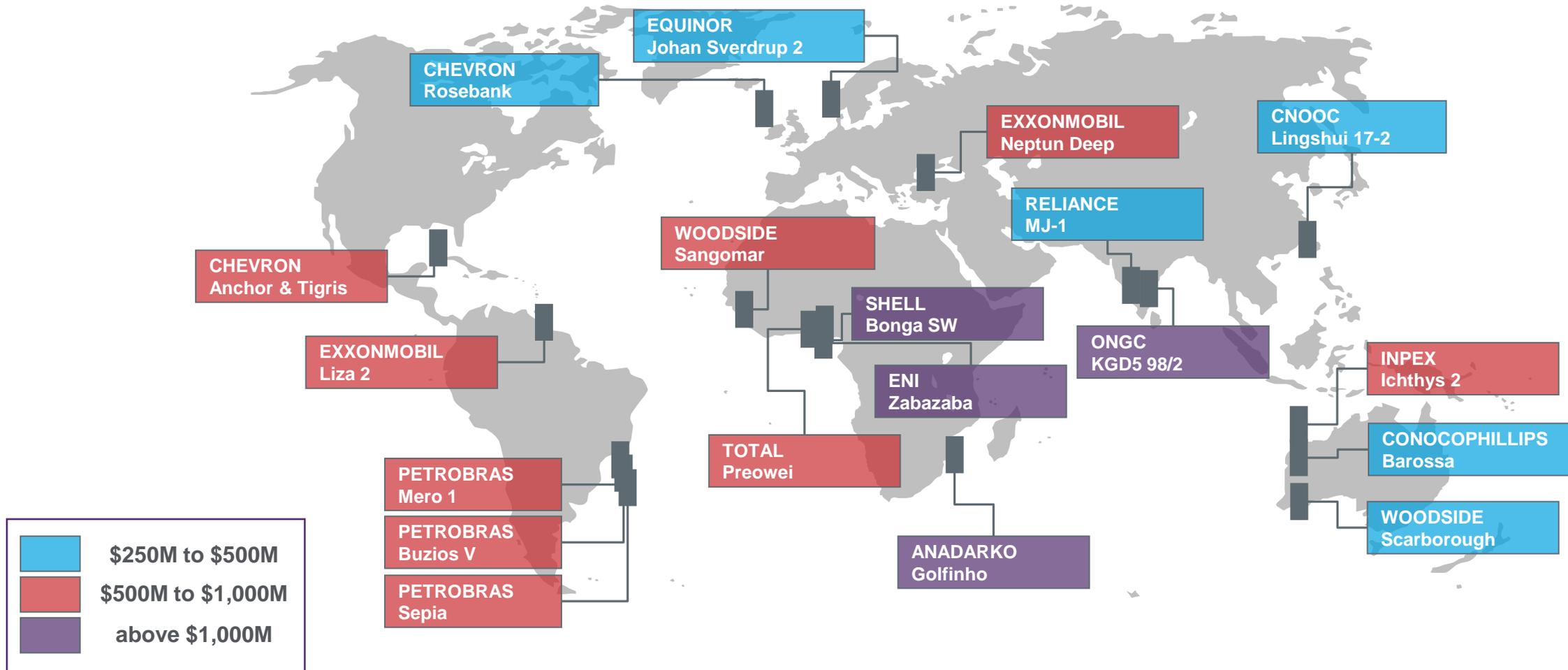
Portfolio leverage to major energy growth platforms

- ▶ **Subsea** – market recovery continues and is moving towards greater project integration; iFEED™ + Subsea 2.0™ + iEPCI™ provide the highest level of integration, savings potential
- ▶ **LNG** – momentum in FEED activity and tendering opportunities; well-positioned both onshore and offshore
- ▶ **Unconventional** – leading provider of high pressure consumables to the hydraulic fracturing industry; critical to the development of unconventional oil and gas reserves

⁽¹⁾ Adjusted EBITDA is a non-GAAP measure. Adjusted EBITDA as presented excludes the impact of charges and credits from continuing operations as identified in the reconciliation of GAAP to non-GAAP financial schedules included in the appendix.

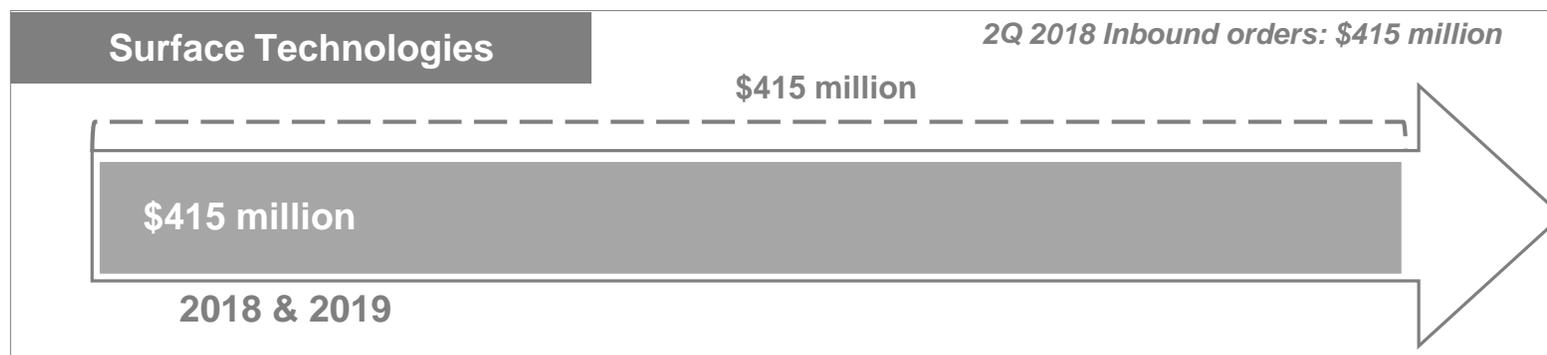
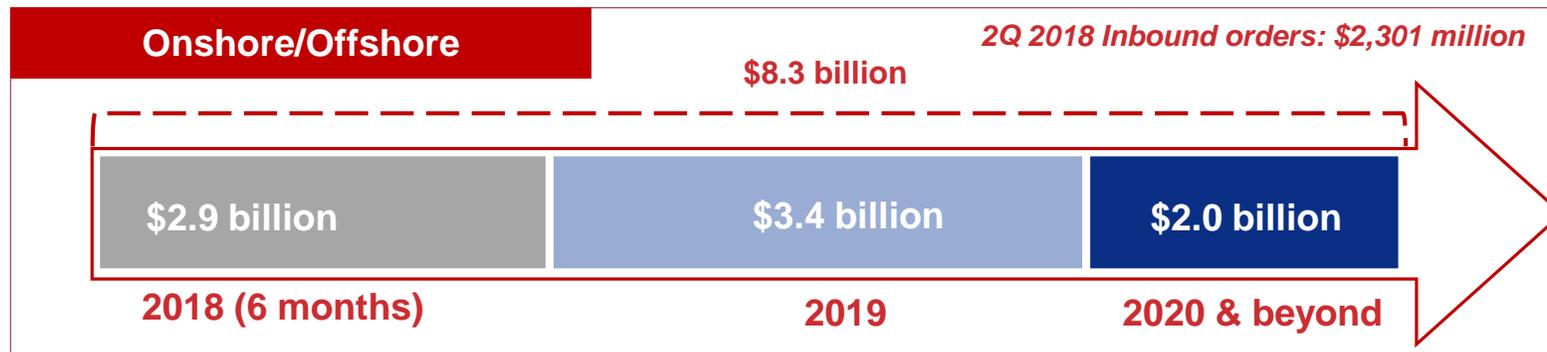
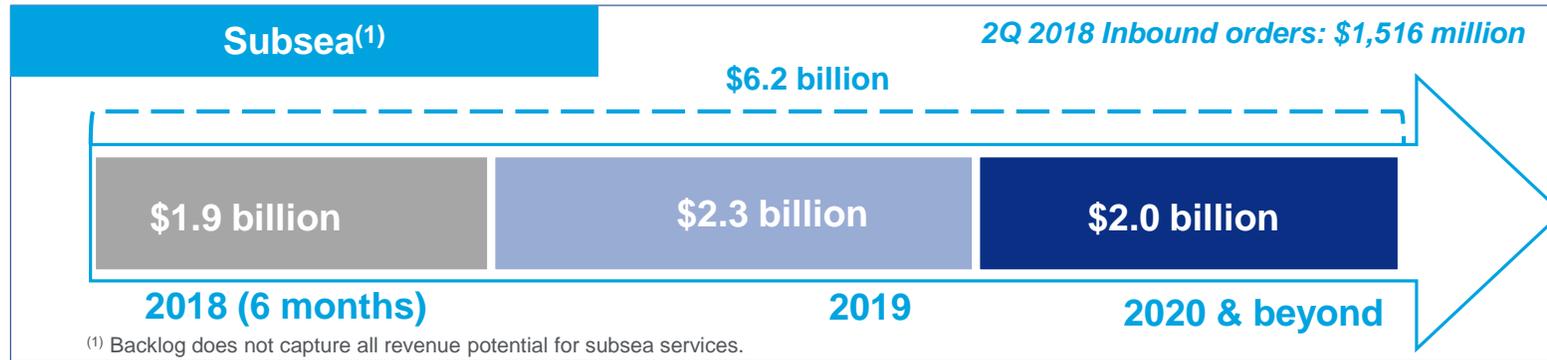
Appendix

Subsea opportunities in the next 24 months*



*July 2018 update; project value ranges reflect potential subsea scope

Backlog visibility



Non-consolidated Backlog⁽²⁾

Subsea	
2018 ⁽³⁾	\$79 million
2019	\$167 million
2020+	\$805 million
	<u>\$1,051 million</u>

Onshore/Offshore	
2018 ⁽³⁾	\$112 million
2019	\$712 million
2020+	\$1,182 million
	<u>\$2,006 million</u>

⁽²⁾ Non-consolidated backlog represents our proportional share of backlog relating to joint venture work where we do not have a majority interest in the joint venture.
⁽³⁾ 6 months.

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES

(In millions, unaudited)

	Three Months Ended				Total
	June 30, 2018				
	Subsea	Onshore/ Offshore	Surface Technologies	Corporate and Other	
Revenue	\$ 1,217.4	\$ 1,342.4	\$ 401.1	\$ —	\$ 2,960.9
Operating profit, as reported (pre-tax)	\$ 75.9	\$ 171.3	\$ 51.5	\$ (73.0)	\$ 225.7
Charges and (credits):					
Impairment and other charges	6.8	(2.6)	1.4	3.9	9.5
Restructuring and other severance charges	4.2	(6.5)	2.9	1.3	1.9
Business combination transaction and integration costs	—	—	—	9.0	9.0
Purchase price accounting adjustments - non-amortization related	(8.6)	—	1.2	(0.2)	(7.6)
Purchase price accounting adjustments - amortization related	22.4	—	(0.2)	0.1	22.3
Subtotal	24.8	(9.1)	5.3	14.1	35.1
Adjusted Operating profit	100.7	162.2	56.8	(58.9)	260.8
Adjusted Depreciation and amortization	90.5	8.7	15.8	1.4	116.4
Adjusted EBITDA	<u>\$ 191.2</u>	<u>\$ 170.9</u>	<u>\$ 72.6</u>	<u>\$ (57.5)</u>	<u>\$ 377.2</u>
Operating profit margin, as reported	6.2%	12.8%	12.8%		7.6%
Adjusted Operating profit margin	8.3%	12.1%	14.2%		8.8%
Adjusted EBITDA margin	15.7%	12.7%	18.1%		12.7%

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

	Three Months Ended				Total
	June 30, 2017				
	Subsea	Onshore/ Offshore	Surface Technologies	Corporate and Other	
Revenue	\$ 1,730.3	\$ 1,812.9	\$ 300.0	\$ 1.8	\$ 3,845.0
Operating profit, as reported (pre-tax)	\$ 236.1	\$ 204.5	\$ (1.0)	\$ (122.3)	\$ 317.3
Charges and (credits):					
Impairment and other charges	0.4	—	—	—	0.4
Restructuring and other severance charges	5.6	(27.7)	2.8	6.6	(12.7)
Business combination transaction and integration costs	1.5	—	0.2	21.6	23.3
Change in accounting estimate	11.8	—	10.1	—	21.9
Purchase price accounting adjustments - non-amortization related	(11.6)	—	8.2	(5.0)	(8.4)
Purchase price accounting adjustments - amortization related	38.6	—	2.2	(0.4)	40.4
Subtotal	46.3	(27.7)	23.5	22.8	64.9
Adjusted Operating profit	282.4	176.8	22.5	(99.5)	382.2
Adjusted Depreciation and amortization	94.3	10.9	13.4	0.5	119.1
Adjusted EBITDA	\$ 376.7	\$ 187.7	\$ 35.9	\$ (99.0)	\$ 501.3
Operating profit margin, as reported	13.6%	11.3%	-0.3%		8.3%
Adjusted Operating profit margin	16.3%	9.8%	7.5%		9.9%
Adjusted EBITDA margin	21.8%	10.4%	12.0%		13.0%

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES

(In millions, unaudited)

	Six Months Ended				
	June 30, 2018				
	Subsea	Onshore/ Offshore	Surface Technologies	Corporate and Other	Total
Revenue	\$ 2,397.6	\$ 2,915.8	\$ 772.7	\$ —	\$ 6,086.1
Operating profit, as reported (pre-tax)	\$ 130.3	\$ 374.2	\$ 82.1	\$ (132.8)	\$ 453.8
Charges and (credits):					
Impairment and other charges	7.2	—	1.4	3.9	12.5
Restructuring and other severance charges	6.9	(5.6)	5.3	3.8	10.4
Business combination transaction and integration costs	—	—	—	14.6	14.6
Purchase price accounting adjustments - non-amortization related	(2.6)	—	4.8	(0.2)	2.0
Purchase price accounting adjustments - amortization related	44.3	—	(0.3)	—	44.0
Subtotal	55.8	(5.6)	11.2	22.1	83.5
Adjusted Operating profit	186.1	368.6	93.3	(110.7)	537.3
Adjusted Depreciation and amortization	177.1	17.3	29.6	2.5	226.5
Adjusted EBITDA	\$ 363.2	\$ 385.9	\$ 122.9	\$ (108.2)	\$ 763.8
Operating profit margin, as reported	5.4%	12.8%	10.6%		7.5%
Adjusted Operating profit margin	7.8%	12.6%	12.1%		8.8%
Adjusted EBITDA margin	15.1%	13.2%	15.9%		12.5%

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

	Six Months Ended				
	June 30, 2017				
	Subsea	Onshore/ Offshore	Surface Technologies	Corporate and Other	Total
Revenue	\$ 3,107.0	\$ 3,576.9	\$ 548.4	\$ 0.7	\$ 7,233.0
Operating profit, as reported (pre-tax)	\$ 290.3	\$ 347.3	\$ (19.6)	\$ (182.0)	\$ 436.0
Charges and (credits):					
Impairment and other charges	0.6	—	0.2	—	0.8
Restructuring and other severance charges	12.1	(28.0)	4.0	8.5	(3.4)
Business combination transaction and integration costs	3.0	—	1.0	74.0	78.0
Change in accounting estimate	11.8	—	10.1	—	21.9
Purchase price accounting adjustments - non-amortization related	43.4	—	42.4	(8.0)	77.8
Purchase price accounting adjustments - amortization related	72.6	—	11.2	(0.5)	83.3
Subtotal	143.5	(28.0)	68.9	74.0	258.4
Adjusted Operating profit	433.8	319.3	49.3	(108.0)	694.4
Adjusted Depreciation and amortization	181.5	20.6	22.6	2.7	227.4
Adjusted EBITDA	\$ 615.3	\$ 339.9	\$ 71.9	\$ (105.3)	\$ 921.8
Operating profit margin, as reported	9.3%	9.7%	-3.6%		6.0%
Adjusted Operating profit margin	14.0%	8.9%	9.0%		9.6%
Adjusted EBITDA margin	19.8%	9.5%	13.1%		12.7%