# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

April 26, 2016

Date of Report (Date of earliest event reported)

## FMC Technologies, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-16489

(Commission File Number)

5875 N. Sam Houston Parkway W., Houston, Texas

(Address of principal executive offices)

(281) 591-4000

(Registrant's telephone number, including area code)

Not Applicable (Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) 

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) 

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) 

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) 

(Zip Code)

36-4412642

(I.R.S. Employer Identification No.)

77086

#### Item 2.02 Results of Operations and Financial Condition

On April 26, 2016, FMC Technologies, Inc. ("FMC Technologies" or "we") issued a news release announcing its financial results for the fiscal quarter ended March 31, 2016. A copy of the news release is furnished as Exhibit 99.1 to this report and is incorporated herein by reference.

#### Item 9.01 Financial Statements and Exhibits

(d) Exhibits

Exhibit No. Description

#### 99.1 News Release issued by FMC Technologies, Inc. dated April 26, 2016

Exhibit 99.1 to this report contains three "non-GAAP financial measures", as defined in Item 10 of Regulation S-K of the Securities Exchange Act of 1934, as amended. Numerical reconciliations of the non-GAAP financial measures to the most directly comparable financial measures under U.S. generally accepted accounting principles ("GAAP") are included in Exhibit 99.1. The presentation of these non-GAAP financial measures is not meant to be considered in isolation or as a substitute for financial measures prepared in accordance with GAAP. The non-GAAP financial measures included in Exhibit 99.1 are:

#### (1) Net income attributable to FMC Technologies, Inc., excluding charges

Net income attributable to FMC Technologies, Inc., excluding charges is a non-GAAP financial measure reflecting net income attributable to FMC Technologies excluding certain charges incurred during the reporting period. We believe net income attributable to FMC Technologies, Inc., excluding charges, is a meaningful financial measure useful to investors to assess our consolidated results of operations by understanding certain significant items impacting the comparability of our results. Management analyzes the consolidated results of operations by excluding these items to identify underlying trends and as an indicator of overall performance.

#### (2) Net debt

Net debt is a non-GAAP financial measure reflecting debt, net of cash and cash equivalents. Management uses this non-GAAP financial measure to evaluate our capital structure and financial leverage. We believe net debt is a meaningful financial measure that may assist investors in understanding our financial condition and recognizing underlying trends in our capital structure.

#### (3) Segment operating profit, excluding charges

Segment operating profit, excluding charges is a non-GAAP financial measure reflecting segment operating profit excluding certain charges incurred during the reporting period. We believe segment operating profit, excluding charges is a meaningful financial measure useful to investors to assess our segment results of operations by understanding certain significant items impacting the comparability of our segment results. Management analyzes the segment results of operations by excluding these items to identify underlying trends and as an indicator of segment performance.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## FMC TECHNOLOGIES, INC.

By: /s/ Maryann T. Mannen

Dated: April 26, 2016

Name: Maryann T. Mannen Title: Executive Vice President and Chief Financial Officer

## EXHIBIT INDEX

| <u>Exhibit No.</u> | Description  |
|--------------------|--|
| 99.1               | News Release issued by FMC Technologies, Inc. dated April 26, 2016 |

# **Corporate News Release**

FMC Technologies, Inc. 5875 N Sam Houston Pkwy W Houston, Texas 77086 P: 281.591.4000 www.fmctechnologies.com



For immediate release

| Investor Relations | Matt Seinsheimer | P: 281.260.3665 | investorrelations@fmcti.com |
|--------------------|------------------|-----------------|-----------------------------|
| Media              | Lisa Albiston    | P: 281.931.2513 | media.request@fmcti.com     |
|                    | Lisa Adams       | P: 281.405.4659 | media.request@fmcti.com     |

# FMC Technologies Reports First Quarter 2016 Diluted Earnings per Share of \$0.22, Excluding \$0.13 of Charges

**Houston, April 26, 2016** - FMC Technologies, Inc. (NYSE:FTI) today reported first quarter 2016 revenue of \$1.2 billion, down 29 percent from the prior-year quarter. The decline was driven by lower activity and the negative impact of the strengthening U.S. dollar. Diluted earnings per share were \$0.09, which includes total Company pre-tax impairment and other charges, restructuring and other severance charges, and inventory write-downs of \$47.6 million, or \$0.13 per diluted share.

"Subsea Technologies delivered operating margins of 13.1 percent, excluding charges, as we benefited from solid execution and restructuring savings," said John Gremp, Chairman and CEO of FMC Technologies.

Total inbound orders were \$671.6 million, including \$345.9 million in Subsea Technologies orders. Backlog for the Company was \$4 billion, including Subsea Technologies backlog of \$3.4 billion.

"While operators' reduced capital spending continues to delay large deepwater projects, we believe that our subsea service orders will remain fairly resilient in 2016," added Gremp.

# **Review of Operations - First Quarter 2016**

# **Subsea Technologies**

Subsea Technologies first quarter revenue was \$864 million, down 25 percent from the prior-year quarter. After excluding the \$57 million of negative impact due to the strong U.S. dollar, total revenue was down 20 percent year-over-year.

Subsea Technologies operating profit decreased 35 percent from the prior-year quarter to \$109.5 million. Operating results include an \$8 million negative impact related to the strong U.S. dollar. The segment results also include \$3.7 million of charges. Total operating profit, excluding foreign currency impact and charges in both periods, was down approximately 28 percent year-over-year, primarily due to the decline in subsea revenues.

Subsea Technologies operating margins were 13.1 percent, excluding charges.

Subsea Technologies inbound orders for the first quarter were \$345.9 million. Backlog was \$3.4 billion.

# **Surface Technologies**

Surface Technologies first quarter revenue was \$265.5 million, down 41 percent from the prior-year quarter, primarily due to the significant decline in North American land activity.

Surface Technologies reported an operating loss of \$28.6 million, which includes charges of \$41.8 million. Adjusted operating results were down 81 percent from the prior-year quarter, when excluding charges in both periods, primarily driven by the severe North American activity decline and less favorable pricing.

Surface Technologies operating margins were 5 percent, excluding charges.

Surface Technologies inbound orders for the first quarter were \$258.5 million. Backlog was \$429.4 million.

# **Energy Infrastructure**

Energy Infrastructure first quarter revenue was \$84.1 million, down 17 percent from the prior-year quarter. The revenue decline was primarily due to lower market activity in our measurement solutions business.

Energy Infrastructure reported an operating loss of \$3.3 million, which includes charges of \$2.1 million.

Energy Infrastructure inbound orders for the first quarter were \$73.8 million and backlog was \$157.7 million.

# **Corporate Items**

Corporate expense in the first quarter was \$14.3 million, a decrease of \$2 million from the prior-year quarter. Other revenue and other expense, net, increased \$3.6 million from the prior-year quarter to \$30 million of expense, due largely to the strength of the U.S. dollar.

The Company ended the quarter with net debt of \$209.6 million, down \$30.2 million sequentially, due to strong operating cash flow. Net interest expense was \$7.5 million in the quarter.

The Company repurchased approximately 1.1 million shares of common stock at an average cost of \$25.58 per share in the quarter.

Depreciation and amortization for the first quarter was \$63.3 million and capital expenditures were \$35.3 million.

The Company recorded an effective tax rate of 23.4 percent for the first quarter.

## Summary

FMC Technologies reported first quarter diluted earnings per share of \$0.22, excluding total Company pre-tax impairment and other charges, restructuring and other severance charges, and inventory write-downs of \$47.6 million, or \$0.13 per diluted share.

The Company recorded Subsea Technologies revenue of \$864 million with margins of 13.1 percent in the quarter, excluding charges.

Total inbound orders of \$671.6 million in the first quarter included \$345.9 million in Subsea Technologies orders.

The Company's backlog stands at \$4 billion, including Subsea Technologies backlog of \$3.4 billion.

#### About FMC Technologies

FMC Technologies, Inc. (NYSE: FTI) is the global market leader in subsea systems and a leading provider of technologies and services to the oil and gas industry. We help our customers overcome their most difficult challenges, such as improving shale and subsea infrastructures and operations to reduce cost, maintain uptime, and maximize oil and gas recovery. The company has approximately 16,500 employees and operates 29 major production facilities and services bases in 18 countries. Visit www.fmctechnologies.com or follow us on Twitter @FMC\_Tech for more information.

This release contains "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. The words such as "expected," "continue," "outlook," and similar expressions are intended to identify forward-looking statements, which are generally not historical in nature. Such forward-looking statements involve significant risks, uncertainties and assumptions that could cause actual results to differ materially from our historical experience and our present expectations or projections. FMC Technologies cautions you not to place undue reliance on any forward-looking statements, which speak only as of the date hereof. Known material factors that could cause actual results to differ materially from those contemplated in the forward-looking statements include those set forth in the Company's filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K, as well as the following: demand for our products and services, which is affected by changes in the price of, and demand for, crude oil and natural gas in domestic and international markets; potential liabilities arising out of the installation or use of our products; U.S. and international laws and regulations, including environmental regulations, that may increase our costs, limit the demand for our products and services or restrict our operations; disruptions in the political, regulatory, economic and social conditions of the foreign countries in which we conduct business; fluctuations in currency markets worldwide; cost overruns that may affect profit realized on our fixed price contracts; disruptions in the timely delivery of our backlog and its effect on our future sales, profitability, and our relationships with our customers; the cumulative loss of major contracts or alliances; rising costs and availability of raw materials; a failure of our information technology infrastructure or any significant breach of security; our ability to develop and implement new technologies and services, as well as our ability to protect and maintain critical intellectual property assets; the outcome of uninsured claims and litigation against us; deterioration in future expected profitability or cash flows and its effect on our goodwill; a downgrade in the ratings of our debt could restrict our ability to access the debt capital markets; continuing consolidation within our industry: and our dependence on the continuing services of certain of our key managers and employees. FMC Technologies undertakes no obligation to publicly update or revise any of its forward-looking statements after the date they are made, whether as a result of new information. future events or otherwise, except to the extent required by law.

FMC Technologies, Inc. will conduct its second quarter 2016 conference call at 9 a.m. ET on Thursday, July 21, 2016. The event will be available at <u>www.fmctechnologies.com</u>. An archived audio replay will be available after the event at the same website address. In the event of a disruption of service or technical difficulty during the call, information will be posted at <u>www.fmctechnologies.com</u>/earnings.

## <u>FMC TECHNOLOGIES, INC. AND CONSOLIDATED SUBSIDIARIES</u> <u>CONDENSED CONSOLIDATED STATEMENTS OF INCOME</u> (In millions except per share amounts, unaudited)

|  | Three Months Ended<br>March 31 |    |         |
|--|--------------------------------|----|---------|
|  | <br>2016                       |    | 2015    |
| Revenue  | \$<br>1,208.7                  | \$ | 1,695.2 |
| Costs and expenses   | 1,164.1                        |    | 1,496.6 |
|  | <br>44.6                       |    | 198.6   |
| Other expense, net   | (11.3)                         |    | (6.3)   |
| Income before net interest expense and income taxes        | <br>33.3                       |    | 192.3   |
| Net interest expense                                       | (7.5)                          |    | (7.3)   |
| Income before income taxes                                 | <br>25.8                       |    | 185.0   |
| Provision for income taxes                                 | 6.0                            |    | 36.9    |
| Net income   | 19.8                           |    | 148.1   |
| Net income attributable to noncontrolling interests        |                                |    | (0.5)   |
| Net income attributable to FMC Technologies, Inc.          | \$<br>19.8                     | \$ | 147.6   |
| Earnings per share attributable to FMC Technologies, Inc.: |                                |    |         |
| Basic  | \$<br>0.09                     | \$ | 0.63    |
| Diluted  | \$<br>0.09                     | \$ | 0.63    |
| Weighted average shares outstanding:                       |                                |    |         |
| Basic  | 228.0                          |    | 233.0   |
| Diluted  | 228.6                          |    | 233.9   |

#### FMC TECHNOLOGIES, INC. AND CONSOLIDATED SUBSIDIARIES BUSINESS SEGMENT DATA (Unaudited and in millions)

|  | Three Months Ended |         |    |         |
|--|--------------------|---------|----|---------|
|  | March 31           |         |    |         |
|  |                    | 2016    |    | 2015    |
| Revenue  |                    |         |    |         |
| Subsea Technologies  | \$                 | 864.0   | \$ | 1,157.2 |
| Surface Technologies   |                    | 265.5   |    | 446.3   |
| Energy Infrastructure  |                    | 84.1    |    | 100.9   |
| Other revenue (1) and intercompany eliminations                                  |                    | (4.9)   |    | (9.2)   |
|  | \$                 | 1,208.7 | \$ | 1,695.2 |
| T  |                    |         |    |         |
| Income before income taxes   |                    |         |    |         |
| Segment operating profit (loss)  |                    |         |    |         |
| Subsea Technologies  | \$                 | 109.5   | \$ | 168.7   |
| Surface Technologies   |                    | (28.6)  |    | 62.9    |
| Energy Infrastructure  |                    | (3.3)   |    | 2.9     |
| Total segment operating profit   |                    | 77.6    |    | 234.5   |
|  |                    |         |    |         |
| Corporate items  |                    |         |    |         |
| Corporate expense <sup>(2)</sup>   |                    | (14.3)  |    | (16.3)  |
| Other revenue <sup>(1)</sup> and other expense, net <sup>(3)</sup>               |                    | (30.0)  |    | (26.4)  |
| Net interest expense   |                    | (7.5)   |    | (7.3)   |
| Total corporate items  |                    | (51.8)  |    | (50.0)  |
| Income before income taxes attributable to FMC Technologies, Inc. <sup>(4)</sup> | \$                 | 25.8    | \$ | 184.5   |

(1) Other revenue comprises certain unrealized gains and losses on derivative instruments related to unexecuted sales contracts.

(2) Corporate expense primarily includes corporate staff expenses.
(3) Other expense, net, generally includes stock-based compensation, other employee benefits, LIFO adjustments, certain foreign exchange gains and losses, and the impact of unusual or strategic transactions not representative of segment operations.
(4) Excludes amounts attributable to noncontrolling interests.

## <u>FMC TECHNOLOGIES, INC. AND CONSOLIDATED SUBSIDIARIES</u> <u>BUSINESS SEGMENT DATA</u> (Unaudited and in millions)

|                                     |    | Three Months Ended<br>March 31 |      |       |  |
|-------------------------------------|----|--------------------------------|------|-------|--|
|                                     |    |                                |      |       |  |
|                                     |    | 2016                           | 2015 |       |  |
| Inbound Orders                      |    |                                |      |       |  |
|                                     |    |                                |      |       |  |
| Subsea Technologies                 | \$ | 345.9                          | \$   | 552.0 |  |
| Surface Technologies                |    | 258.5                          |      | 326.3 |  |
| Energy Infrastructure               |    | 73.8                           |      | 95.8  |  |
| Intercompany eliminations and other |    | (6.6)                          |      | (5.1) |  |
| Total inbound orders                | \$ | 671.6                          | \$   | 969.0 |  |
|                                     |    |                                | -    |       |  |

|                           |    | March 31 |    |         |  |      |  |      |
|---------------------------|----|----------|----|---------|--|------|--|------|
|                           |    | 2016     |    | 2016    |  | 2016 |  | 2015 |
| Order Backlog             |    |          |    |         |  |      |  |      |
|                           |    |          |    |         |  |      |  |      |
| Subsea Technologies       | \$ | 3,372.5  | \$ | 4,825.0 |  |      |  |      |
| Surface Technologies      |    | 429.4    |    | 519.5   |  |      |  |      |
| Energy Infrastructure     |    | 157.7    |    | 173.1   |  |      |  |      |
| Intercompany eliminations |    | (4.5)    |    | (10.6)  |  |      |  |      |
| Total order backlog       | \$ | 3,955.1  | \$ | 5,507.0 |  |      |  |      |
|                           |    |          |    |         |  |      |  |      |

# <u>FMC TECHNOLOGIES, INC. AND CONSOLIDATED SUBSIDIARIES</u> <u>CONDENSED CONSOLIDATED BALANCE SHEETS</u> (In millions)

|   |    | March 31,<br>2016 |    |             |  | December 31,<br>2015 |
|---|----|-------------------|----|-------------|--|----------------------|
|   |    | (Unaudited)       |    | As Adjusted |  |                      |
| Cash and cash equivalents                             | \$ | 1,032.3           | \$ | 916.2       |  |                      |
| Receivables, net                                      |    | 1,413.3           |    | 1,522.4     |  |                      |
| Inventories, net                                      |    | 719.7             |    | 764.1       |  |                      |
| Other current assets                                  |    | 672.6             |    | 727.5       |  |                      |
| Total current assets                                  |    | 3,837.9           |    | 3,930.2     |  |                      |
|   |    |                   |    |             |  |                      |
| Property, plant and equipment, net                    |    | 1,340.9           |    | 1,371.5     |  |                      |
| Goodwill  |    | 520.1             |    | 514.7       |  |                      |
| Intangible assets, net                                |    | 237.2             |    | 246.3       |  |                      |
| Other assets  |    | 377.1             |    | 356.7       |  |                      |
| Total assets  | \$ | 6,313.2           | \$ | 6,419.4     |  |                      |
| Short-term debt and current portion of long-term debt | \$ | 23.5              | \$ | 21.9        |  |                      |
| Accounts payable, trade                               |    | 418.0             |    | 519.3       |  |                      |
| Advance payments and progress billings                |    | 630.0             |    | 664.6       |  |                      |
| Other current liabilities                             |    | 975.4             |    | 1,099.5     |  |                      |
| Total current liabilities                             |    | 2,046.9           |    | 2,305.3     |  |                      |
|   |    |                   |    |             |  |                      |
| Long-term debt, less current portion                  |    | 1,218.4           |    | 1,134.1     |  |                      |
| Other liabilities                                     |    | 427.7             |    | 436.8       |  |                      |
| FMC Technologies, Inc. stockholders' equity           |    | 2,604.1           |    | 2,524.1     |  |                      |
| Noncontrolling interest                               |    | 16.1              |    | 19.1        |  |                      |
| Total liabilities and equity                          | \$ | 6,313.2           | \$ | 6,419.4     |  |                      |

### <u>FMC TECHNOLOGIES, INC. AND CONSOLIDATED SUBSIDIARIES</u> <u>CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS</u> (Unaudited and in millions)

|  | Three Months Ender<br>March 31 |         |    | nded    |
|--|--------------------------------|---------|----|---------|
|  |                                | 2016    |    | 2015    |
| Cash provided (required) by operating activities:                        |                                |         |    |         |
| Net income   | \$                             | 19.8    | \$ | 148.1   |
| Depreciation and amortization  |                                | 63.3    |    | 57.8    |
| Receivables, net   |                                | 146.9   |    | 254.8   |
| Inventories, net   |                                | 51.5    |    | (23.3)  |
| Accounts payable, trade  |                                | (110.9) |    | (78.5)  |
| Advance payments and progress billings                                   |                                | (53.3)  |    | (138.9) |
| Asset impairment charges   |                                | 34.4    |    | 3.9     |
| Other  |                                | (42.7)  |    | (48.3)  |
| Net cash provided by operating activities                                |                                | 109.0   |    | 175.6   |
|  |                                |         |    |         |
| Cash provided (required) by investing activities:                        |                                |         |    |         |
| Capital expenditures   |                                | (35.3)  |    | (86.7)  |
| Other investing  |                                | (7.4)   |    | 5.3     |
| Net cash required by investing activities                                |                                | (42.7)  |    | (81.4)  |
|  |                                |         |    |         |
| Cash provided (required) by financing activities:                        |                                |         |    |         |
| Net increase in debt   |                                | 84.2    |    | 8.4     |
| Purchase of stock held in treasury                                       |                                | (30.5)  |    | (30.8)  |
| Other financing  |                                | (16.4)  |    | (8.5)   |
| Net cash provided (required) by financing activities                     |                                | 37.3    |    | (30.9)  |
|  |                                |         |    |         |
| Effect of changes in foreign exchange rates on cash and cash equivalents |                                | 12.5    |    | (7.0)   |
| Increase in cash and cash equivalents                                    |                                | 116.1   |    | 56.3    |
| Cash and cash equivalents, beginning of period                           |                                | 916.2   |    | 638.8   |
| Cash and cash equivalents, end of period                                 | \$                             | 1,032.3 | \$ | 695.1   |

#### FMC TECHNOLOGIES, INC. AND CONSOLIDATED SUBSIDIARIES **RECONCILIATION OF NON-GAAP TO GAAP FINANCIAL MEASURES** (In millions except per share amounts, unaudited)

|  | Three Months Ended |          |    |      |  |
|--|--------------------|----------|----|------|--|
|  |                    | March 31 |    |      |  |
|  |                    | 2016     |    | 2015 |  |
| (after-tax)  |                    |          |    |      |  |
| Net income attributable to FMC Technologies, Inc., excluding charges | \$                 | 51       | \$ | 156  |  |
| Impairment and other charges (1)                                     |                    | (24)     |    | (3)  |  |
| Restructuring and other severance charges (2)                        |                    | (6)      |    | (5)  |  |
| Inventory write-downs <sup>(3)</sup>                                 |                    | (1)      |    | —    |  |
| Net income attributable to FMC Technologies, Inc., as reported       | \$                 | 20       | \$ | 148  |  |
|  |                    |          |    |      |  |
| Diluted EPS, excluding charges                                       | \$                 | 0.22     | \$ | 0.67 |  |
| Diluted EPS, as reported   | \$                 | 0.09     | \$ | 0.63 |  |

(1) Tax benefit of \$12 million and \$1 million during the three months ended March 31, 2016 and 2015, respectively.
(2) Tax benefit of \$3 million and \$2 million during the three months ended March 31, 2016 and 2015, respectively.
(3) Tax benefit of \$1 million during the three months ended March 31, 2016.

### FMC TECHNOLOGIES, INC. AND CONSOLIDATED SUBSIDIARIES RECONCILIATION OF NON-GAAP TO GAAP FINANCIAL MEASURES (In millions, unaudited)

|  | Three Months Ended |                      |     |                        |    |                       |
|--|--------------------|----------------------|-----|------------------------|----|-----------------------|
|  |                    |                      | Mai | rch 31, 2016           |    |                       |
|  |                    | Subsea<br>chnologies | Т   | Surface<br>echnologies |    | Energy<br>rastructure |
| (pre-tax)  |                    |                      |     |                        |    |                       |
| Segment operating profit (loss), excluding charges                   | \$                 | 113.2                | \$  | 13.2                   | \$ | (1.2)                 |
| Impairment and other charges   |                    | (0.1)                |     | (35.6)                 |    |                       |
| Restructuring and other severance charges                            |                    | (3.6)                |     | (4.0)                  |    | (2.1)                 |
| Inventory write-downs  |                    |                      |     | (2.2)                  |    | _                     |
| Segment operating profit (loss), as reported                         | \$                 | 109.5                | \$  | (28.6)                 | \$ | (3.3)                 |
|  |                    |                      |     |                        |    |                       |
| Segment operating profit (loss) as a percent of revenue, excluding   |                    |                      |     |                        |    |                       |
| charges  |                    | 13.1%                |     | 5.0 %                  |    | (1.5)%                |
| Segment operating profit (loss) as a percent of revenue, as reported |                    | 12.7%                |     | (10.8)%                |    | (4.0)%                |

|   | Three Months Ended<br>March 31, 2015 |                       |    |                       |    |                      |
|---|--------------------------------------|-----------------------|----|-----------------------|----|----------------------|
|   |                                      |                       |    |                       |    |                      |
|   | т                                    | Subsea<br>echnologies |    | Surface<br>chnologies |    | Energy<br>astructure |
| (pre-tax)   |                                      |                       |    |                       |    |                      |
| Segment operating profit, excluding charges                         | \$                                   | 169.7                 | \$ | 71.0                  | \$ | 4.3                  |
| Impairment charges  |                                      | (0.3)                 |    | (3.6)                 |    | —                    |
| Restructuring and other severance charges                           |                                      | (0.7)                 |    | (4.5)                 |    | (1.4)                |
| Segment operating profit, as reported                               | \$                                   | 168.7                 | \$ | 62.9                  | \$ | 2.9                  |
|   | -                                    |                       |    |                       |    |                      |
| Segment operating profit as a percent of revenue, excluding charges |                                      | 14.7%                 |    | 15.9%                 |    | 4.2%                 |
| Segment operating profit as a percent of revenue, as reported       |                                      | 14.6%                 |    | 14.1%                 |    | 2.9%                 |

### FMC TECHNOLOGIES, INC. AND CONSOLIDATED SUBSIDIARIES RECONCILIATION OF NON-GAAP TO GAAP FINANCIAL MEASURES (In millions)

|   | N           | larch 31,<br>2016 | D  | ecember 31,<br>2015 |
|---|-------------|-------------------|----|---------------------|
|   | (Unaudited) |                   |    |                     |
| Cash and cash equivalents                             | \$          | 1,032.3           | \$ | 916.2               |
| Short-term debt and current portion of long-term debt |             | (23.5)            |    | (21.9)              |
| Long-term debt, less current portion                  |             | (1,218.4)         |    | (1,134.1)           |
| Net debt  | \$          | (209.6)           | \$ | (239.8)             |