# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

$\boxtimes$	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE	IE S	ECURITIES EXCHANGE ACT OF 1	1934	
	For the quarterly period ende	d S	eptember 30, 2018		
	or				
	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF TH	IE S	ECURITIES EXCHANGE ACT OF :	1934	
Ц	For the transition pe				
	Commission File Nu				
	TechnipFl	VI	C plc		
	(Exact name of registrant as s				
	England and Wales		98-128	23037	
(State or	r other jurisdiction of incorporation or organization)		(I.R.S. Employer Id		
(			(	,	
	One St. Paul's Churchyard London, United Kingdom		EC4M	I SAP	
	(Address of principal executive offices)		(Zip C		
	+44 203-429-3 (Registrant's telephone number			,	
	nark whether the registrant (1) has filed all reports required to be shorths (or for such shorter period that the registrant was required s. Yes $\boxtimes$ No $\square$				
•	nark whether the registrant has submitted electronically every Inte 32.405 of this chapter) during the preceding 12 months (or for suc		•	•	
	nark whether the registrant is a large accelerated filer, an accelerate ompany. See the definitions of "large accelerated filer," "accelerate exchange Act.				n
Large accelerated	filer		Accelerated filer	Γ	
Non-accelerated file	ler	X	Smaller reporting company		
			Emerging growth company	]	
	outh company, indicate by check mark if the registrant has elected accounting standards provided pursuant to Section 13(a) of the Exc			eriod for complying with any new or	
Indicate by check m	nark whether the registrant is a shell company (as defined in Rule	12k	o-2 of the Exchange Act). Yes $\Box$	No ⊠	
Indicate the numbe	er of shares outstanding of each of the issuer's classes of commo	sto	ock, as of the latest practicable d	late.	
	<u>Class</u>			Outstanding at October 30, 2018	
	Ordinary shares, \$1.00 par value per share			452,633,699	

# TABLE OF CONTENTS

	<u>Page</u>
PART I - Financial Information	<u>5</u>
Item 1. Financial Statements (unaudited)	<u>5</u>
Condensed Consolidated Statements of Income	<u>5</u>
Condensed Consolidated Statements of Comprehensive Income	<u>6</u>
Condensed Consolidated Balance Sheets	7
Condensed Consolidated Statements of Cash Flows	<u>8</u>
Condensed Consolidated Statements of Changes in Stockholders' Equity	<u>9</u>
Notes to Condensed Consolidated Financial Statements	<u>10</u>
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>45</u>
Business Outlook	<u>45</u>
Consolidated Results of Operations	<u>46</u>
Segment Results of Operations	<u>50</u>
Inbound Orders and Order Backlog	<u>54</u>
<u>Liquidity and Capital Resources</u>	<u>55</u>
Critical Accounting Estimates	<u>57</u>
Other Matters	<u>58</u>
Item 3. Quantitative and Qualitative Disclosures About Market Risk	<u>58</u>
Item 4. Controls and Procedures	<u>59</u>
PART II - Other Information	<u>60</u>
Item 1. Legal Proceedings	<u>60</u>
Item 1A. Risk Factors	<u>60</u>
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	<u>60</u>
Item 3. Defaults Upon Senior Securities	<u>60</u>
Item 4. Mine Safety Disclosures	<u>60</u>
Item 5. Other Information	<u>61</u>
Item 6. Exhibits	<u>61</u>
Signature	62

#### CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q of TechnipFMC plc (the Company, we, us, or our) contains "forward-looking statements" as defined in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended (the "Exchange Act"). Forward-looking statements usually relate to future events and anticipated revenues, earnings, cash flows or other aspects of our operations or operating results. Forward-looking statements are often identified by the words "believe," "expect," "anticipate," "plan," "intend," "foresee," "should," "would," "could," "may," "estimate," "outlook" and similar expressions, including the negative thereof. The absence of these words, however, does not mean that the statements are not forward-looking. These forward-looking statements are based on our current expectations, beliefs and assumptions concerning future developments and business conditions and their potential effect on us. While management believes that these forward-looking statements are reasonable as and when made, there can be no assurance that future developments affecting us will be those that we anticipate.

All of our forward-looking statements involve risks and uncertainties (some of which are significant or beyond our control) and assumptions that could cause actual results to differ materially from our historical experience and our present expectations or projections. Known material factors that could cause actual results to differ materially from those contemplated in the forward-looking statements include those set forth in Part II, Item 1A, "Risk Factors" and elsewhere in this Quarterly Report on Form 10-Q, as well as the following:

- the remedial measures to address the Company's material weaknesses could be insufficient or additional issues relating to disclosure controls and procedures or internal control over financial reporting could be identified;
- unanticipated changes relating to competitive factors in our industry;
- demand for our products and services, which is affected by changes in the price of, and demand for, crude oil and natural gas in domestic
  and international markets:
- our ability to develop and implement new technologies and services, as well as our ability to protect and maintain critical intellectual property assets;
- potential liabilities arising out of the installation or use of our products;
- cost overruns related to our fixed price contracts or asset construction projects that may affect revenues;
- our ability to timely deliver our backlog and its effect on our future sales, profitability, and our relationships with our customers;
- our reliance on subcontractors, suppliers, and joint venture partners in the performance of our contracts;
- our ability to hire and retain key personnel;
- piracy risks for our maritime employees and assets;
- the potential impacts of seasonal and weather conditions;
- the cumulative loss of major contracts or alliances;
- U.S. and international laws and regulations, including environmental regulations, that may increase our costs, limit the demand for our products and services or restrict our operations;
- disruptions in the political, regulatory, economic and social conditions of the countries in which we conduct business;
- risks associated with The Depository Trust Company and Euroclear for clearance services for shares traded on the NYSE and Euronext Paris, respectively;
- · results of the United Kingdom's referendum on withdrawal from the European Union;
- risks associated with being an English public limited company, including the need for court approval of "distributable profits" and stockholder approval of certain capital structure decisions;

- our ability to pay dividends or repurchase shares in accordance with our announced capital allocation plan;
- compliance with covenants under our debt instruments and conditions in the credit markets;
- downgrade in the ratings of our debt could restrict our ability to access the debt capital markets;
- the outcome of uninsured claims and litigation against us;
- the risks of currency exchange rate fluctuations associated with our international operations;
- risks that the legacy businesses of FMC Technologies, Inc. and Technip S.A. will not be integrated successfully or that the combined company will not realize estimated cost savings, value of certain tax assets, synergies and growth or that such benefits may take longer to realize than expected;
- · unanticipated merger-related costs;
- failure of our information technology infrastructure or any significant breach of security, including related to cyber attacks;
- risks associated with tax liabilities, the impact of changes in the U.S. federal tax code as a result of recent U.S. federal tax legislation and
  uncertainty as to how some of those changes may be applied, or other changes in U.S. federal or international tax laws or interpretations to
  which we are subject; and
- such other risk factors set forth in our filings with the United States Securities and Exchange Commission and in our filings with the Autorité
  des marchés financiers or the U.K. Financial Conduct Authority.

We caution you not to place undue reliance on any forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly update or revise any of our forward-looking statements after the date they are made, whether as a result of new information, future events or otherwise, except to the extent required by law.

# **PART I - FINANCIAL INFORMATION**

### **ITEM 1. FINANCIAL STATEMENTS**

# TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	 Three Months Ended September 30,					Nine Months Ended September 30,				
(In millions, except per share data)	2018		2017		2018		2017			
Revenue										
Service revenue	\$ 2,487.9	\$	3,374.9	\$	7,159.2	\$	9,301.0			
Product revenue	595.2		710.9		1,907.3		1,928.2			
Lease and other revenue	60.7		55.1		163.4		144.7			
Total revenue	3,143.8		4,140.9		9,229.9		11,373.9			
Costs and expenses										
Cost of service revenue	2,046.6		2,841.3		5,846.0		7,728.4			
Cost of product revenue	481.0		589.4		1,559.9		1,781.9			
Cost of lease and other revenue	30.9		37.5		99.4		100.2			
Selling, general and administrative expense	250.6		284.4		835.1		806.5			
Research and development expense	38.6		51.1		133.3		143.6			
Impairment, restructuring and other expenses (Note 14)	9.7		59.4		32.6		56.8			
Merger transaction and integration costs (Note 2)	 6.3		9.2		20.9		87.2			
Total costs and expenses	2,863.7		3,872.3		8,527.2		10,704.6			
Other income (expense), net	10.4		30.0		(12.6)		43.2			
Income from equity affiliates (Note 9)	 16.4		17.3		70.6		39.4			
Income before net interest expense and income taxes	306.9		315.9		760.7		751.9			
Net interest expense	 (106.0)		(86.3)		(244.3)		(240.5)			
Income before income taxes	200.9		229.6		516.4		511.4			
Provision for income taxes (Note 16)	 66.7		111.7		180.7		249.7			
Net income	134.2		117.9		335.7		261.7			
Net loss attributable to noncontrolling interests	 2.7		3.1		2.0		5.5			
Net income attributable to TechnipFMC plc	\$ 136.9	\$	121.0	\$	337.7	\$	267.2			
Earnings per share attributable to TechnipFMC plc (Note 6)										
Basic	\$ 0.30	\$	0.26	\$	0.73	\$	0.57			
Diluted	\$ 0.30	\$	0.26	\$	0.73	\$	0.57			
Weighted average shares outstanding (Note 6)										
Basic	454.5		467.2		460.0		466.8			
Diluted	459.0		469.7		464.0		468.3			

# TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

	Three Mo	nded	Nine Months Ended					
	 Septer	nber 3	0,	September 30,				
(In millions)	2018		2017	2018	2017			
Net income	\$ 134.2	\$	117.9	\$ 335.7	\$	261.7		
Foreign currency translation adjustments								
Net gain (losses) arising during the period	(100.9)		0.2	(241.0)		(34.7)		
Reclassification adjustment for net gains included in net income	(41.1)		_	(41.1)				
Net gains (losses) on foreign currency translation adjustments <sup>(a)</sup>	(142.0)		0.2	(282.1)		(34.7)		
Net gains (losses) on hedging instruments								
Net gain (losses) arising during the period	11.2		32.7	(21.0)		74.9		
Reclassification adjustment for net (gains) losses included in net income	 (3.8)		19.5	(7.2)		74.3		
Net gain (loss) on hedging instruments <sup>(b)</sup>	7.4		52.2	(28.2)		149.2		
Pension and other post-retirement benefits								
Net gains (losses) arising during the period	0.3		(2.8)	0.3		(4.0)		
Reclassification adjustment for amortization of prior service cost included in net income	0.3		0.2	0.6		0.4		
Reclassification adjustment for amortization of net actuarial loss included in net income	_		0.5	_		1.4		
Net pension and other postretirement benefits <sup>(c)</sup>	 0.6		(2.1)	0.9		(2.2)		
Other comprehensive income (loss), net of tax	 (134.0)		50.3	(309.4)		112.3		
Comprehensive income (loss)	 0.2		168.2	26.3		374.0		
Comprehensive (income) loss attributable to noncontrolling interest	2.9		2.6	1.2		4.8		
Comprehensive income (loss) attributable to TechnipFMC plc	\$ 3.1	\$	170.8	\$ 27.5	\$	378.8		

<sup>(</sup>a) Net of income tax (expense) benefit of nil and \$(0.9) for the three months ended September 30, 2018 and 2017, respectively, and \$(0.5) and \$(4.8) for the nine months ended September 30, 2018 and 2017, respectively.

<sup>(</sup>b) Net of income tax (expense) benefit of \$(4.1) and \$(12.1) for the three months ended September 30, 2018 and 2017, respectively, and \$4.8 and \$(49.4) for the nine months ended September 30, 2018 and 2017, respectively.

<sup>(</sup>c) Net of income tax (expense) benefit of \$(0.3) and \$0.7 for the three months ended September 30, 2018 and 2017, respectively, and \$(0.5) and \$1.1 for the nine months ended September 30, 2018 and 2017, respectively.

# TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(In millions, except par value data)	September 30, 2018		De	cember 31, 2017
Assets				
Cash and cash equivalents	\$	5,553.3	\$	6,737.4
Trade receivables, net of allowances of \$118.9 in 2018 and \$117.4 in 2017		2,079.3		1,484.4
Contract assets		1,286.9		1,755.5
Inventories, net (Note 7)		1,171.0		987.0
Derivative financial instruments (Note 17)		97.0		78.3
Income taxes receivable		333.3		337.0
Advances paid to suppliers		211.5		391.3
Other current assets (Note 8)		830.9		1,206.2
Total current assets		11,563.2		12,977.1
Investments in equity affiliates		360.3		272.5
Property, plant and equipment, net of accumulated depreciation of \$2,070.7 in 2018 and \$1,947.9 in 2017		3,670.5		3,871.5
Goodwill		9,003.4		8,929.8
Intangible assets, net of accumulated amortization of \$618.3 in 2018 and \$486.9 in 2017		1,223.1		1,333.8
Deferred income taxes		426.8		454.7
Derivative financial instruments (Note 17)		80.0		94.9
Other assets		332.7		329.4
Total assets	\$	26,660.0	\$	28,263.7
Total assets	<u> </u>	20,000.0	<u> </u>	20,200.1
Liabilities and equity				
Short-term debt and current portion of long-term debt (Note 11)	\$	78.4	\$	77.1
Accounts payable, trade		2,800.9		3,958.7
Contract liabilities		3,711.9		3,314.2
Accrued payroll		375.5		402.2
Derivative financial instruments (Note 17)		92.1		69.0
Income taxes payable		208.2		320.3
Other current liabilities (Note 8)		1,435.8		1,687.9
Total current liabilities		8,702.8		9,829.4
Long-term debt, less current portion (Note 11)		4,017.1		3,777.9
Accrued pension and other post-retirement benefits, less current portion		230.1		282.0
Derivative financial instruments (Note 17)		81.2		68.1
Deferred income taxes		351.8		419.7
Other liabilities		413.0		477.2
Total liabilities		13,796.0		14,854.3
Commitments and contingent liabilities (Note 15)		13,730.0		14,054.5
Mezzanine equity				
		20.7		
Redeemable noncontrolling interest		39.7		
Stockholders' equity (Note 12)  Ordinary shares, \$1.00 par value; 618.3 shares and 525.0 shares authorized in 2018 and 2017, respectively; 452.9 shares and 465.1 shares issued and outstanding in 2018 and 2017, respectively; 12.3 and 2.1 shares canceled in 2018 and 2017, respectively		452.9		465.1
Ordinary shares held in employee benefit trust, at cost; 0.1 shares in 2018 and 2017		(2.4)		(4.8)
Capital in excess of par value of ordinary shares		10,247.1		10,483.3
Retained earnings		3,421.1		3,448.0
Accumulated other comprehensive loss		(1,313.9)		(1,003.7)
Total TechnipFMC plc stockholders' equity		12,804.8		13,387.9
Noncontrolling interests		19.5		21.5
Total equity		12,824.3		13,409.4
Total liabilities and equity	\$	26,660.0	\$	28,263.7

# TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

**Nine Months Ended** September 30, (In millions) 2018 2017 Cash provided (required) by operating activities \$ 335.7 261.7 \$ Net income Adjustments to reconcile net income (loss) to cash provided (required) by operating activities 276.3 276.8 Depreciation Amortization 136.2 184.9 Employee benefit plan and share-based compensation costs 27.1 30.5 Deferred income tax provision (benefit), net (44.6)3.5 Unrealized loss (gain) on derivative instruments and foreign exchange 19.0 (70.5)**Impairments** 14.1 9.0 Income from equity affiliates, net of dividends received (67.3)(36.3)Other 58.9 20.9 Changes in operating assets and liabilities, net of effects of acquisitions 225.8 Trade receivables, net and contract assets (25.9)Inventories, net 198.0 (259.6)Accounts payable, trade (938.2)150.2 Contract liabilities (18.6)(1,195.3)Income taxes payable (receivable), net (91.8)(88.1)416.6 Other current assets and liabilities, net 217.3 Other noncurrent assets and liabilities, net (182.6)90.6 Cash provided (required) by operating activities (344.7)279.0 Cash provided (required) by investing activities (255.2)(170.4)Capital expenditures Cash acquired in merger of FMC Technologies, Inc. and Technip S.A. 1,479.2 (103.4)Acquisitions, net of cash acquired Cash divested from deconsolidation (7.5)Proceeds from sale of assets 7.9 13.6 12.0 (358.2)Cash provided (required) by investing activities 1,334.4 Cash required by financing activities Net decrease in short-term debt (29.5)(28.4)309.3 (363.0)Net increase (decrease) in commercial paper 2.5 Proceeds from issuance of long-term debt 7.3 Repayments of long-term debt (547.2) Payments related to taxes withheld on share-based compensation (46.6)Purchase of treasury shares (384.2)(1.3)Dividends paid (179.2)Settlements of mandatorily redeemable financial liability (124.2)(76.6)Other 2.3 (0.3)Cash required by financing activities (403.0)(1,056.1)

The accompanying notes are an integral part of the condensed consolidated financial statements.

(78.2)

(1,184.1)

6,737.4

5,553.3

\$

\$

69.5 626.8

6,269.3

6,896.1

Effect of changes in foreign exchange rates on cash and cash equivalents

Increase (decrease) in cash and cash equivalents

Cash and cash equivalents, beginning of period

Cash and cash equivalents, end of period

# TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (UNAUDITED)

(In millions)	Ordina	ry Shares	Ordinary hares Held in Teasury and Employee Benefit Trust	Capital in Excess of Par Value of Ordinary Shares	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Non- controlling Interest	;	Total Stockholders' Equity
Balance as of December 31, 2017	\$	465.1	\$ (4.8)	\$ 10,483.3	\$ 3,448.0	\$ (1,003.7)	\$ 21.5	\$	13,409.4
Adoption of accounting standards (Note 4)		_	_	_	(91.5)	_	0.1		(91.4)
Net income (loss)		_	_	_	337.7	_	(2.0)		335.7
Other comprehensive income (loss)		_	_	_	_	(310.2)	0.8		(309.4)
Cancellation of treasury shares		(12.3)	_	(278.0)	(93.9)	_	_		(384.2)
Issuance of ordinary shares		0.1	_	0.1	_	_	_		0.2
Net sales of ordinary shares for employee benefit trust		_	2.4	_	_	_	_		2.4
Dividends		_	_	_	(179.2)	_	_		(179.2)
Share-based compensation		_	_	41.7	_	_	_		41.7
Other							(0.9)		(0.9)
Balance as of September 30, 2018	\$	452.9	\$ (2.4)	\$ 10,247.1	\$ 3,421.1	\$ (1,313.9)	\$ 19.5	\$	12,824.3

# TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

#### NOTE 1. BASIS OF PRESENTATION SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying unaudited condensed consolidated financial statements of TechnipFMC plc and its consolidated subsidiaries ("TechnipFMC" or the "Company") have been prepared in accordance with United States generally accepted accounting principles ("GAAP") and rules and regulations of the Securities and Exchange Commission ("SEC") pertaining to interim financial information. As permitted under those rules, certain footnotes or other financial information that are normally required by GAAP have been condensed or omitted. These unaudited condensed consolidated financial statements should be read together with our audited consolidated financial statements contained in our Annual Report on Form 10-K ("Form 10-K") for the year ended December 31, 2017.

Our accounting policies are in accordance with GAAP. The preparation of financial statements in conformity with these accounting principles requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Ultimate results could differ from our estimates.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments, consisting of normal recurring adjustments as well as adjustments to our financial position pursuant to a business combination, necessary for a fair statement of our financial condition and operating results as of and for the periods presented. Revenue, expenses, assets and liabilities can vary during each quarter of the year. Therefore, the results and trends in these financial statements may not be representative of the results that may be expected for the year ended December 31, 2018.

Principles of consolidation - The consolidated financial statements include the accounts of TechnipFMC and its majority-owned subsidiaries and affiliates. Intercompany accounts and transactions are eliminated in consolidation.

Use of estimates - The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Such estimates include, but are not limited to, estimates of total contract profit or loss on long-term construction-type contracts; estimated realizable value on excess and obsolete inventory; estimates related to pension accounting; estimates related to fair value for purposes of assessing goodwill, long-lived assets and intangible assets for impairment; estimates of fair value in business combinations and estimates related to income taxes.

Investments in the common stock of unconsolidated affiliates - The equity method of accounting is used to account for investments in unconsolidated affiliates where we have the ability to exert significant influence over the affiliates' operating and financial policies. The cost method of accounting is used where significant influence over the affiliate is not present. For certain construction joint ventures, we use the proportionate consolidation method, whereby our proportionate share of each entity's assets, liabilities, revenues and expenses are included in the appropriate classifications in the accompanying consolidated financial statements. Intercompany balances and transactions have been eliminated in preparing the accompanying consolidated financial statements.

Investments in unconsolidated affiliates are assessed for impairment whenever events or changes in facts and circumstances indicate the carrying value of the investments may not be fully recoverable. When such a condition is subjectively determined to be other than temporary, the carrying value of the investment is written down to fair value. Management's assessment as to whether any decline in value is other than temporary is based on our ability and intent to hold the investment and whether evidence indicating the carrying value of the investment is recoverable within a reasonable period of time outweighs evidence to the contrary. Management generally considers our investments in equity method investees to be strategic, long-term investments and completes its assessments for impairment with a long-term viewpoint.

Investments in which ownership is less than 20% or that do not represent significant investments are reported in other assets on the consolidated balance sheets. Where no active market exists and where no other valuation method can be used, these financial assets are maintained at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer.

We determine whether investments involve a variable interest entity ("VIE") based on the characteristics of the subject entity. If the entity is determined to be a VIE, then management determines if we are the primary beneficiary of the entity and whether or not consolidation of the VIE is required. The primary beneficiary consolidating the VIE must normally have both (i) the power to direct the activities that most significantly affect the VIE's economic performance and (ii) the obligation to absorb significant losses of or the right to receive significant benefits from the VIE. If we are deemed to be the primary beneficiary, the VIE is consolidated and the other party's equity interest in the VIE is accounted for as a noncontrolling interest. Our unconsolidated VIEs are accounted for using the equity method of accounting.

Business combinations - Business combinations are accounted for using the acquisition method of accounting. Under the acquisition method, assets acquired and liabilities assumed are recorded at their respective fair values as of the acquisition date. Determining the fair value of assets and liabilities involves significant judgment regarding methods and assumptions used to calculate estimated fair values. The purchase price is allocated to the assets, assumed liabilities and identifiable intangible assets based on their estimated fair values. Any excess of the purchase price over the estimated fair values of the net assets acquired is recorded as goodwill. Transaction-related costs are expensed as incurred.

Revenue recognition - The majority of our revenue is derived from long-term contracts that can span several years. We account for revenue in accordance with Accounting Standard Codification ("ASC") Topic 606, Revenue from Contracts with Customers, which we adopted on January 1, 2018, using the modified retrospective method. See Note 4 to our condensed consolidated financial statements of this Quarterly Report for further discussion of the adoption, including the impact on our 2018 financial statements.

Contract costs to obtain a contract - Our incremental direct costs of obtaining a contract are deferred and amortized over the period of contract performance or a longer period, generally the estimated life of the customer relationship, if renewals are expected and the renewal commission is not commensurate with the initial commission. We classify deferred commissions as current or noncurrent based on the timing of when we expect to recognize the expense. The current and noncurrent portions of deferred commissions are included in other current assets and other assets, respectively, in our consolidated balance sheets.

Amortization of deferred commissions is included in selling, general and administrative expenses.

Cash equivalents - Cash equivalents are highly-liquid, short-term instruments with original maturities of generally three months or less from their date of purchase.

*Trade receivables, net of allowances -* An allowance for doubtful accounts is provided on receivables equal to the estimated uncollectible amounts. This estimate is based on historical collection experience and a specific review of each customer's receivables balance.

Inventories - Inventories are stated at the lower of cost or net realizable value, except as it relates to inventory measured using the last-in, first-out ("LIFO") method, for which the inventories are stated at the lower of cost or market. Inventory costs include those costs directly attributable to products, including all manufacturing overhead, but excluding costs to distribute. Cost for a significant portion of the U.S. domiciled inventories is determined on the LIFO method. The first-in, first-out or weighted average methods are used to determine the cost for the remaining inventories. Write-downs on inventories are recorded when the net realizable value of inventories is lower than their net book value.

Property, plant and equipment - Property, plant and equipment are recorded at cost. Depreciation is principally provided on the straight-line basis over the estimated useful lives of the assets (vessels - 10 to 30 years; buildings - 10 to 50 years; and machinery and equipment - 3 to 20 years). Gains and losses are realized upon the sale or retirement of assets and are recorded in other income (expense), net, on our consolidated statements of income. Maintenance and repair costs are expensed as incurred. Expenditures that extend the useful lives of property, plant and equipment are capitalized and depreciated over the estimated new remaining life of the asset.

Impairment of property, plant and equipment - Property, plant and equipment are reviewed for impairment whenever events or changes in circumstances indicate the carrying value of the long-lived asset may not be recoverable. The carrying value of an asset group is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset. If it is determined that an impairment loss has occurred, the impairment loss is measured as the amount by which the carrying value of the long-lived asset exceeds its fair value.

Long-lived assets classified as held for sale are reported at the lower of carrying value or fair value less cost to sell.

Goodwill - Goodwill is not subject to amortization but is tested for impairment on an annual basis (or more frequently if impairment indicators arise) by comparing the estimated fair value of each reporting unit to its carrying value, including goodwill. A reporting unit is defined as an operating segment or one level below the operating segment. We have established October 31 as the date of our annual test for impairment of goodwill. Reporting units with goodwill are tested for impairment using a quantitative impairment test known as the income approach, which estimates fair value by discounting each reporting unit's estimated future cash flows using a weighted-average cost of capital that reflects current market conditions and the risk profile of the reporting unit. To arrive at our future cash flows, we use estimates of economic and market assumptions, including growth rates in revenues, costs, estimates of future expected changes in operating margins, tax rates and cash expenditures. Future revenues are also adjusted to match changes in our business strategy. If the fair value of the reporting unit is less than its carrying amount as a result of this method, then an impairment loss is recorded.

A lower fair value estimate in the future for any of our reporting units could result in goodwill impairments. Factors that could trigger a lower fair value estimate include sustained price declines of the reporting unit's products and services, cost increases, regulatory or political environment changes, changes in customer demand and other changes in market conditions, which may affect certain market participant assumptions used in the discounted future cash flow model.

Intangible assets - Our acquired intangible assets are generally amortized on a straight-line basis over their estimated useful lives, which generally range from 2 to 20 years. Our acquired intangible assets do not have indefinite lives. Intangible assets are reviewed for impairment whenever events or changes in circumstances indicate the carrying amount of the intangible asset may not be recoverable. The carrying amount of an intangible asset is not recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset. If it is determined that an impairment loss has occurred, the loss is measured as the amount by which the carrying amount of the intangible asset exceeds its fair value.

Capitalized software costs are recorded at cost. Capitalized software costs include purchases of software and internal and external costs incurred during the application development stage of software projects. These costs are amortized on a straight-line basis over the estimated useful lives. For internal use software, the useful lives range from 3 to 10 years. For Internet website costs, the estimated useful lives do not exceed 3 years.

Debt instruments - Debt instruments include synthetic bonds, senior and private placement notes and other borrowings. Issuance fees and redemption premiums on debt instruments are included in the cost of debt in the consolidated balance sheets, as an adjustment to the nominal amount of the debt. Loan origination costs for revolving credit facilities are recorded as an asset and amortized over the life of the underlying debt.

Fair value measurements - Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the reporting date. The fair value framework requires the categorization of assets and liabilities measured at fair value into three levels based upon the assumptions (inputs) used to price the assets or liabilities, with the exception of certain assets and liabilities measured using the net asset value practical expedient, which are not required to be leveled. Level 1 provides the most reliable measure of fair value, whereas Level 3 generally requires significant management judgment. The three levels are defined as follows:

- Level 1: Unadjusted quoted prices in active markets for identical assets and liabilities.
- Level 2: Observable inputs other than quoted prices included in Level 1. For example, quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets or liabilities in inactive markets.
- Level 3: Unobservable inputs reflecting management's own assumptions about the assumptions market participants would use in pricing
  the asset or liability.

*Income taxes* - Current income taxes are provided on income reported for financial statement purposes, adjusted for transactions that do not enter into the computation of income taxes payable in the same year. Deferred tax assets and liabilities are measured using enacted tax rates for the expected future tax consequences of temporary differences between the carrying amounts and the tax basis of assets and liabilities. A valuation allowance is established whenever management believes that it is more likely than not that deferred tax assets may not be realizable.

Income taxes are not provided on our equity in undistributed earnings of foreign subsidiaries or affiliates to the extent we have determined that the earnings are indefinitely reinvested. Income taxes are provided on such earnings in the period in which we can no longer support that such earnings are indefinitely reinvested.

Tax benefits related to uncertain tax positions are recognized when it is more likely than not, based on the technical merits, that the position will be sustained upon examination.

We classify interest expense and penalties recognized on underpayments of income taxes as income tax expense.

Share-based employee compensation - The measurement of share-based compensation expense on restricted share awards and performance share awards is based on the market price at the grant date and the number of shares awarded. We used the Cox Ross Rubinstein binomial model to measure the fair value of stock options granted prior to December 31, 2016 and the Black-Scholes options pricing model to measure the fair value of stock options granted on or after January 1, 2017. The share-based compensation expense for each award is recognized ratably over the applicable service period or the period beginning at the start of the service period and ending when an employee becomes eligible for retirement, after taking into account estimated forfeitures.

Ordinary shares held in employee benefit trust - Our ordinary shares are purchased by the plan administrator of the FMC Technologies, Inc. Non-Qualified Savings and Investment Plan and placed in a trust that we own. Purchased shares are recorded at cost and classified as a reduction of stockholders' equity on the consolidated balance sheets.

Earnings per ordinary share ("EPS") - Basic EPS is computed using the weighted-average number of ordinary shares outstanding during the year. We use the treasury stock method to compute diluted EPS which gives effect to the potential dilution of earnings that could have occurred if additional shares were issued for awards granted under our incentive compensation and stock plan. The treasury stock method assumes proceeds that would be obtained upon exercise of awards granted under our incentive compensation and stock plan are used to purchase outstanding ordinary shares at the average market price during the period.

Convertible bonds that could be converted into or be exchangeable for new or existing shares would additionally result in a dilution of earnings per share. The ordinary shares assumed to be converted as of the issuance date are included to compute diluted EPS under the if-converted method. Additionally, the net profit of the period is adjusted as if converted for the after-tax interest expense related to these dilutive shares.

Foreign currency - Financial statements of operations for which the U.S. dollar is not the functional currency, and which are located in non-highly inflationary countries, are translated into U.S. dollars prior to consolidation. Assets and liabilities are translated at the exchange rate in effect at the balance sheet date, while income statement accounts are translated at the average exchange rate for each period. For these operations, translation gains and losses are recorded as a component of accumulated other comprehensive income (loss) in stockholders' equity until the foreign entity is sold or liquidated. For operations in highly inflationary countries and where the local currency is not the functional currency, inventories, property, plant and equipment, and other non-current assets are converted to U.S. dollars at historical exchange rates, and all gains or losses from conversion are included in net income. Foreign currency effects on cash, cash equivalents and debt in hyperinflationary economies are included in interest income or expense.

For certain committed and anticipated future cash flows and recognized assets and liabilities which are denominated in a foreign currency, we may choose to manage our risk against changes in the exchange rates, when compared against the functional currency, through the economic netting of exposures instead of derivative instruments. Cash outflows or liabilities in a foreign currency are matched against cash inflows or assets in the same currency, such that movements in exchange rates will result in offsetting gains or losses. Due to the inherent unpredictability of the timing of cash flows, gains and losses in the current period may be economically offset by gains and losses in a future period. All gains and losses are recorded in our consolidated statements of income in the period in which they are incurred. Gains and losses from the remeasurement of assets and liabilities are recognized in other income (expense), net.

During the second half of 2018, Argentina's three year cumulative inflation rate exceeded 100% based on published inflation data, and effective July 1, 2018, Argentina's currency is considered hyperinflationary. Our local operations in Argentina use U.S. dollars as the functional currency and both monetary and non-monetary assets and liabilities denominated in Argentina pesos were remeasured into U.S. dollars with gains and losses resulting from foreign currency transactions included in current results of operations. This event did not have a material impact on the Company's condensed consolidated financial statements.

Derivative instruments - Derivatives are recognized on the consolidated balance sheets at fair value, with classification as current or non-current based upon the maturity of the derivative instrument. Changes in the fair value of derivative instruments are recorded in current earnings or deferred in accumulated other comprehensive income (loss), depending on the type of hedging transaction and whether a derivative is designated as, and is effective as, a hedge. Each instrument is accounted for individually and assets and liabilities are not offset.

Hedge accounting is only applied when the derivative is deemed to be highly effective at offsetting changes in anticipated cash flows of the hedged item or transaction. Changes in fair value of derivatives that are designated as cash flow hedges are deferred in accumulated other comprehensive income (loss) until the underlying transactions are recognized in earnings. At such time, related deferred hedging gains or losses are recorded in earnings on the same line as the hedged item. Effectiveness is assessed at the inception of the hedge and on a quarterly basis. Effectiveness of forward contract cash flow hedges are assessed based solely on changes in fair value attributable to the change in the spot rate. The change in the fair value of the contract related to the change in forward rates is excluded from the assessment of hedge effectiveness. Changes in this excluded component of the derivative instrument, along with any ineffectiveness identified, are recorded in earnings as incurred. We document our risk management strategy and hedge effectiveness at the inception of, and during the term of, each hedge.

We also use forward contracts to hedge foreign currency assets and liabilities, for which we do not apply hedge accounting. The changes in fair value of these contracts are recognized in other income (expense), net on our consolidated statements of income, as they occur and offset gains or losses on the remeasurement of the related asset or liability.

#### NOTE 2. BUSINESS COMBINATION TRANSACTIONS

#### Merger of FMC Technologies and Technip

Description of the merger - On June 14, 2016, FMC Technologies, Inc ("FMC Technologies") and Technip S.A. ("Technip") entered into a definitive business combination agreement (the "Merger Agreement") providing for the business combination among FMC Technologies, FMC Technologies SIS Limited, a private limited company incorporated under the laws of England and Wales and a wholly-owned subsidiary of FMC Technologies, and Technip. On August 4, 2016, the legal name of FMC Technologies SIS Limited was changed to TechnipFMC Limited, and on January 11, 2017, was subsequently re-registered as TechnipFMC plc, a public limited company incorporated under the laws of England and Wales.

On January 16, 2017, the business combination was completed. Pursuant to the terms of the definitive business combination agreement, Technip merged with and into TechnipFMC, with TechnipFMC continuing as the surviving company (the "Technip Merger"), and each ordinary share of Technip (the "Technip Shares"), other than Technip Shares owned by Technip or its wholly-owned subsidiaries, were exchanged for 2.0 ordinary shares of TechnipFMC, subject to the terms of the Merger Agreement. Immediately following the Technip Merger, a wholly-owned indirect subsidiary of TechnipFMC ("Merger Sub") merged with and into FMC Technologies, with FMC Technologies continuing as the surviving company and as a wholly-owned indirect subsidiary of TechnipFMC, and each share of common stock of FMC Technologies (the "FMCTI Shares"), other than FMCTI Shares owned by FMC Technologies, TechnipFMC, Merger Sub or their wholly-owned subsidiaries, was exchanged for 1.0 ordinary share of TechnipFMC, subject to the terms of the Merger Agreement.

Under the acquisition method of accounting, Technip was identified as the accounting acquirer and acquired a 100% interest in FMC Technologies.

The merger of FMC Technologies and Technip (the "Merger") has created a larger and more diversified company that is better equipped to respond to economic and industry developments and better positioned to develop and build on its offerings in the subsea, surface, and onshore/offshore markets as compared to the former companies on a standalone basis. More importantly, the Merger has brought about the ability of the combined company to (i) standardize its product and service offerings to customers, (ii) reduce costs to customers, and (iii) provide integrated product offerings to the oil and gas industry with the aim to innovate the markets in which the combined company operates.

We incurred merger transaction and integration costs of \$6.3 million and \$20.9 million during the three and nine months ended September 30, 2018, respectively, and \$9.2 million and \$87.2 million during the three and nine months ended September 30, 2017, respectively.

Description of FMC Technologies as Accounting Acquiree - FMC Technologies is a global provider of technology solutions for the energy industry. FMC Technologies designs, manufactures and services technologically sophisticated systems and products, including subsea production and processing systems, surface wellhead production systems, high pressure fluid control equipment, measurement solutions and marine loading systems for the energy industry. Subsea systems produced by FMC Technologies are used in the offshore production of crude oil and natural gas and are placed on the seafloor to control the flow of crude oil and natural gas from the reservoir to a host processing facility. Additionally, FMC Technologies provides a full range of drilling, completion and production wellhead systems for both standard and customengineered applications. Surface wellhead production systems, or trees, are used to control and regulate the flow of crude oil and natural gas from the well and are used in both onshore and offshore applications.

Consideration Transferred - The acquisition-date fair value of the consideration transferred consisted of the following:

#### (In millions, except per share data)

Total FMC Technologies, Inc. shares subject to exchange as of January 16, 2017	228.9
FMC Technologies Inc. exchange ratio <sup>(a)</sup>	0.5
Shares of TechnipFMC issued	114.4
Value per share of Technip as of January 16, 2017 <sup>(b)</sup>	\$ 71.4
Total purchase consideration	\$ 8,170.7

- (a) As the calculation is deemed to reflect a share capital increase of the accounting acquirer, the FMC Technologies exchange ratio (1 share of TechnipFMC for 1 share of FMC Technologies as provided in the Merger Agreement) is adjusted by dividing the FMC Technologies exchange ratio by the Technip exchange ratio (2 shares of TechnipFMC for 1 share of Technip as provided in the Merger Agreement), i.e., 1 / 2 = 0.5 in order to reflect the number of shares of Technip that FMC Technologies stockholders would have received if Technip were to have issued its own shares.
- (b) Closing price of Technip's ordinary shares on Euronext Paris on January 16, 2017 in Euro converted at the Euro to U.S. dollar exchange rate of \$1.0594 on January 16, 2017.

Assets Acquired and Liabilities Assumed - The following table summarizes the final allocation of the fair values of the assets acquired and liabilities assumed at the acquisition date:

#### (In millions)

Assets	
Cash	\$ 1,479.2
Accounts receivable	647.8
Costs and estimated earnings in excess of billings on uncompleted contracts	599.6
Inventory	764.8
Income taxes receivable	139.2
Other current assets	282.2
Property, plant and equipment	1,293.3
Intangible assets	1,390.3
Other long-term assets	167.3
Total identifiable assets acquired	6,763.7
Liabilities	
Short-term and current portion of long-term debt	319.5
Accounts payable, trade	386.0
Billings in excess of costs and estimated earnings on uncompleted contracts	454.0
Income taxes payable	92.1
Other current liabilities	524.3
Long-term debt, less current portion	1,444.2
Accrued pension and other post-retirement benefits, less current portion	195.5
Deferred income taxes	219.4
Other long-term liabilities	138.7
Total liabilities assumed	 3,773.7
Net identifiable assets acquired	 2,990.0
Goodwill	5,180.7
Net assets acquired	\$ 8,170.7

Segment Allocation of Goodwill - The final allocation of goodwill to the reporting segments based on the final valuation is as follows:

(In millions)	Allocate	d Goodwill
Subsea	\$	2,527.7
Onshore/Offshore		1,635.5
Surface Technologies		1,017.5
Total	\$	5,180.7

Goodwill is calculated as the excess of the consideration transferred over the net assets recognized and represents the expected revenue and cost synergies of the combined company, which are further described above. Goodwill recognized as a result of the acquisition is not deductible for tax purposes.

Acquired Identifiable Intangible Assets - The identifiable intangible assets acquired include the following:

(In millions, except estimated useful lives)	Fa	air Value	Estimated Useful Lives
Acquired technology	\$	240.0	10
Backlog		175.0	2
Customer relationships		285.0	10
Tradenames		635.0	20
Software		55.3	Various
Total identifiable intangible assets acquired	\$	1,390.3	

As part of the ongoing review of the purchase price allocation, a \$19.7 million adjustment to our deferred tax liability balance was recorded during the first quarter of 2018 which increased Surface Technologies goodwill.

*Pro Forma Impact of the Merger (unaudited)* - The following unaudited supplemental pro forma results present consolidated information as if the Merger had been completed as of January 1, 2017. The pro forma results do not include any potential synergies, cost savings or other expected benefits of the Merger. Accordingly, the pro forma results should not be considered indicative of the results that would have occurred if the Merger had been consummated as of January 1, 2017, nor are they indicative of future results.

	ee Months Ended September 30,	ne Months Ended September 30,
(In millions, except per share data)	2017 Actual	2017 Pro Forma
Revenue	\$ 4,140.9	\$ 11,486.8
Net income attributable to TechnipFMC adjusted for dilutive effects	\$ 121.0	\$ 182.4
Diluted earnings per share	0.26	0.39

#### Other Transactions

On January 29, 2018, we entered into a share purchase agreement with the Island Offshore group to acquire a 51% stake in Island Offshore Subsea AS ("Island Offshore"). Island Offshore provides Riserless Light Well Intervention ("RLWI") project management and engineering services for plug and abandonment ("P&A"), riserless coiled tubing and well completion operations. Island Offshore has developed proprietary designs related to subsea P&A and riserless coiled tubing. We will enter into a strategic cooperation agreement to deliver RLWI services on a worldwide basis, which will also include our RLWI capabilities. The acquisition was completed on April 18, 2018 for total cash consideration of \$42.4 million. As a result of the acquisition, we recorded redeemable financial liability equal to the fair value of a written put option. Finally, we preliminarily increased goodwill by \$85.0 million.

On July 18, 2018, we entered into a share sale and purchase agreement with POC Holding Oy to sell 100% of the outstanding shares of Technip Offshore Finland Oy. The total gain before tax recognized in the third quarter of 2018 is \$27.8 million.

Additional acquisitions, including purchased interests in equity method investments, during the nine months ended September 30, 2018 totaled \$61.0 million in consideration paid and preliminarily increased goodwill by \$0.5 million.

#### **NOTE 3. NEW ACCOUNTING STANDARDS**

#### Recently Adopted Accounting Standards under U.S. GAAP

Effective January 1, 2018, we adopted Accounting Standards Update ("ASU") No. 2014-09, "Revenue from Contracts with Customers (Topic 606)." This update requires an entity to recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. See Note 4 to our condensed consolidated financial statements of this Quarterly Report for more information.

In March 2016, the Financial Accounting Standards Board ("FASB") issued ASU No. 2016-08, "Principal versus Agent Considerations (Reporting Revenue Gross versus Net)", which clarifies the implementation guidance on principal versus agent considerations. Entities are permitted to apply the amendments either retrospectively to each prior reporting period presented or retrospectively with the cumulative effect of initially applying the ASU recognized at the date of initial application. The adoption of this update did not have a material impact on our consolidated financial statements.

Effective January 1, 2018, we adopted ASU No. 2016-01, "Recognition and Measurement of Financial Assets and Financial Liabilities." This update addresses certain aspects of recognition, measurement, presentation and disclosure of financial instruments. Among other amendments, this update requires equity investments not accounted for under the equity method of accounting to be measured at fair value with changes in fair value recognized in net income. An entity may choose to measure equity investments that do not have readily

determinable fair values at cost minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment of the same issuer. This updated guidance also simplifies the impairment assessment of equity investments without readily determinable fair values and eliminates the requirement to disclose significant assumptions and methods used to estimate the fair value of financial instruments measured at amortized cost. The updated guidance further requires the use of an exit price notion when measuring the fair value of financial instruments for disclosure purposes. All amendments are required to be adopted on a modified retrospective basis, with two exceptions. The amendments related to equity investments without readily determinable fair values and the requirement to use an exit price notion are required to be adopted prospectively. In February 2018, the FASB issued ASU No. 2018-03, "Technical Corrections and Improvements to Financial Instruments-Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities". These amendments clarify the guidance in ASU No. 2016-01, on the following issues (among other things): Equity Securities without a Readily Determinable Fair Value-Discontinuation; Equity Securities without a Readily Determinable Fair Value Adjustment; Forward Contracts and Purchase Options; Presentation Requirements for Certain Fair Value Option Liabilities; Fair Value Option Liabilities Denominated in a Foreign Currency; and Transition Guidance for Equity Securities without a Readily Determinable Fair Value. The amendments in this ASU are effective in conjunction with the adoption of ASU No. 2016-01. In March 2018, the FASB issued ASU No. 2018-04, "Investments-Debt Securities (Topic 320) and Regulated Operations (Topic 980): Amendments to SEC Paragraphs Pursuant to SEC Staff Accounting Bulletin No. 117 and SEC Release No. 33-9273." This ASU supersedes SEC paragraphs pursuant to the SEC Staff Accounting Bulletin No. 117, which brings existing guidance into conformity with Topic 321, Investments-Equity Securities, and SEC Release No. 33-9273, which removed Regulation S-X Rule 3A-05, Special Requirements as to Public Utility Holding Companies. The adoption of these updates did not have a material impact on our consolidated financial statements.

Effective January 1, 2018, we adopted ASU No. 2016-15, "Classification of Certain Cash Receipts and Cash Payments." This update amends the existing guidance for the statement of cash flows and provides guidance on eight classification issues related to the statement of cash flows. The amendments in this ASU are required to be adopted retrospectively. For issues that are impracticable to adopt retrospectively, the amendments may be adopted prospectively as of the earliest date practicable. The adoption of this update did not have a material impact on our consolidated financial statements.

Effective January 1, 2018, we adopted ASU No. 2016-16, "Intra-Entity Transfers of Assets Other Than Inventory." This update requires that income tax consequences are recognized on an intra-entity transfer of an asset other than inventory when the transfer occurs. The amendments in this ASU are required to be adopted on a modified retrospective basis. The adoption of this update did not have a material impact on our consolidated financial statements.

Effective January 1, 2018, we adopted ASU No. 2017-01, "Clarifying the Definition of a Business." This update clarifies the definition of a business and provides a screen to determine when a set of assets and activities is not a business. The screen requires that when substantially all of the fair value of the gross assets acquired or disposed of is concentrated in a single identifiable asset or a group of similar identifiable assets, such set of assets is not a business. The amendments in this ASU are required to be adopted prospectively. The adoption of this update did not have a material impact on our consolidated financial statements.

Effective January 1, 2018, we adopted ASU No. 2017-07, "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost." This update requires employers to disaggregate the service cost component from the other components of net benefit cost and disclose the amount of net benefit cost that is included in the income statement or capitalized in assets, by line item. The updated guidance requires employers to report the service cost component in the same line item(s) as other compensation costs and to report other pension-related costs (which include interest costs, amortization of pension-related costs from prior periods, and the gains or losses on plan assets) separately and exclude them from the subtotal of operating income. The updated guidance also allows only the service cost component to be eligible for capitalization when applicable. The amendments in this ASU are effective for us on January 1, 2018. The guidance requires adoption on a retrospective basis for the presentation of the service cost component and the other components of net periodic pension cost and net periodic post-retirement benefit cost in the income statement and on a prospective basis for the capitalization of the service cost component of net periodic pension cost and net periodic pension cost

Effective January 1, 2018, we adopted ASU No. 2017-09, "Scope of Modification Accounting." This update provides clarity on when changes to the terms or conditions of a share-based payment award must be accounted for as modifications. The amendments in this ASU are effective for us January 1, 2018 and are required to be adopted prospectively. The adoption of this update did not have a material impact on our consolidated financial statements.

In March 2018, the FASB issued ASU No. 2018-05, "Income Taxes (Topic 740)-Amendments to SEC Paragraphs Pursuant to SEC Staff Accounting Bulletin No. 118." This ASU adds SEC paragraphs pursuant to the SEC Staff Accounting Bulletin No. 118, which expresses the view of the staff regarding application of Topic 740, Income Taxes, in the reporting period that includes December 22, 2017 - the date on which the Tax Cuts and Jobs Act of 2017 (the "Tax Cuts and Jobs Act") was signed into law. The amendments in this ASU are effective upon issuance. The adoption of this update did not have a material impact on our consolidated financial statements.

#### Recently Issued Accounting Standards under U.S. GAAP

In February 2016, the FASB issued ASU No. 2016-02, "Leases (Topic 842)." This update requires that a lessee recognize a liability to make lease payments and a right-of-use ("ROU") asset representing its right to use the underlying asset for the lease term. Similar to current guidance, the update continues to differentiate between finance leases and operating leases, however, this distinction now primarily relates to differences in the manner of expense recognition over time and in the classification of lease payments in the statement of cash flows. The updated guidance leaves the accounting for leases by lessors largely unchanged from existing GAAP. Early application is permitted. Entities are required to use a modified retrospective adoption, with certain relief provisions, for leases that exist or are entered into after the beginning of the earliest comparative period in the financial statements when adopted. The guidance will become effective for us on January 1, 2019.

In January 2018, the FASB issued ASU 2018-01, "Leases (Topic 842): Land Easement Practical Expedient for Transition to Topic 842." The amendments in this update permit an entity to elect an optional transition practical expedient to not evaluate land easements that existed or expired before the entity's adoption of Topic 842 and that were not previously accounted for as leases under Topic 840. We do not expect to elect this practical expedient.

In July 2018, the FASB issued ASU 2018-10, "Codification Improvements to Topic 842, Leases." The amendments in this update affect narrow aspects of the guidance issued in ASU 2016-02 and is intended to alleviate unintended consequences from applying the new standard. The amendments do not make substantive changes to the core provisions or principles of the new standard and will be considered during our implementation process.

In July 2018, the FASB also issued ASU 2018-11, "Leases (Topic 842): Targeted Improvements." The amendments in this update provide entities with an optional transition method, which permits an entity to initially apply the new leases standard at the adoption date and recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. In addition, the amendments in this update also provide lessors with a practical expedient (provided certain conditions are met), by class of underlying asset, to not separate the nonlease component(s) from the associated lease component for purposes of income statement presentation.

We will adopt Topic 842 on January 1, 2019, electing the optional transition method that allows for a cumulative-effect adjustment in the period of adoption and, as a result, we will not restate prior periods. We expect to elect certain practical expedients permitted under Topic 842, including the practical expedient for short-term leases in which a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities for leases with a term of 12 months or less. In addition, we expect to elect the package of practical expedients permitted under the transition guidance within Topic 842, which among other things, allows us to carry forward the historical lease classification.

We are still evaluating the impacts of the adoption of Topic 842 on our consolidated financial statements and related disclosures. We currently expect the most significant impact will be the recognition of ROU assets and lease liabilities for operating leases in our consolidated balance sheets. Additionally, we do not expect the adoption to materially impact our consolidated statements of income. As part of our assessment work-to-date, we have formed an implementation work team, conducted region-specific training for the relevant staff regarding the potential impacts of Topic 842 and are continuing our contract analysis and policy review. We have engaged external resources to assist us in our efforts of completing the analysis of potential changes to current accounting practices and are in the process of implementing a new lease accounting system in connection with the adoption of the updated guidance. We are also evaluating the impact of Topic 842 on our internal control over financial reporting and other changes in business practices and processes.

In June 2016, the FASB issued ASU No. 2016-13, "Financial Instruments-Credit Losses." This update introduces a new model for recognizing credit losses on financial instruments based on an estimate of current expected credit losses. The updated guidance applies to (i) loans, accounts receivable, trade receivables and other financial assets measured at amortized cost, (ii) loan commitments and other off-balance sheet credit exposures, (iii) debt securities and other financial assets measured at fair value through other comprehensive income and (iv) beneficial interests in securitized financial assets. The amendments in this ASU are effective for us on January 1, 2020 and are required to be adopted on a modified retrospective basis. Early adoption is not permitted. We are currently evaluating the impact of this ASU on our consolidated financial statements.

In August 2017, the FASB issued ASU No. 2017-12, "Targeted Improvements to Accounting for Hedging Activities." This update improves the financial reporting of hedging relationships to better portray the economic results of an entity's risk management activities in its financial statements and make certain targeted improvements to simplify the application of the hedge accounting guidance in current GAAP. The amendments in this update better align an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and presentation of hedge results. The amendments in this ASU are effective for us January 1, 2019. Early adoption is permitted. For cash flow and net investment hedges as of the adoption date, the guidance requires a modified retrospective approach. The amended presentation and disclosure guidance is required to be adopted prospectively. We are currently evaluating the impact of this ASU on our consolidated financial statements.

In February 2018, the FASB issued ASU No. 2018-02, "Income Statement-Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income (AOCI)." This update provides an option to reclassify stranded tax effects with AOCI to retained earnings in each period in which the effect of the change in the U.S. federal corporate tax rate in the Tax Cuts and Jobs Act (or portion thereof) is recorded. The ASU requires financial statement disclosures that indicate a description of the accounting policy for releasing income tax effects from AOCI; whether there is an election to reclassify the stranded income tax effects from the Tax Cuts and Jobs Act and information about the other income tax effects are reclassified. These amendments affect any organization that is required to apply the provisions of Topic 220, Income Statement-Reporting Comprehensive Income, and has items of other comprehensive income for which the related tax effects are presented in other comprehensive income as required by GAAP. The amendments in this ASU are effective for us January 1, 2019. We are currently evaluating the impact of this ASU on our consolidated financial statements.

In June 2018, the FASB issued ASU No. 2018-07, "Compensation - Stock Compensation (Topic 718): Improvements to Nonemployee Share-Based Payment Accounting." This update expands the scope of Topic 718 to include all share-based payment transactions for acquiring goods and services from nonemployees. The amendments in this update specify that Topic 718 applies to all share-based payment transactions in which the grantor acquires goods and services to be used or consumed in its own operations by issuing share-based payment awards. The amendments in this update also clarify that Topic 718 does not apply to share-based payments used to effectively provide (1) financing to the issuer or (2) awards granted in conjunction with selling goods or services to customers as part of a contract accounted for under ASC Topic 606. The amendments in this update are effective for us on January 1, 2019, with early adoption permitted, but no earlier than our adoption of ASC Topic 606. We are currently evaluating the impact of this ASU on our consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-13, "Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement." This update modifies the disclosure requirement on fair value measurements in Topic 820. The amendments in this ASU are effective for us January 1, 2020. Early adoption is permitted. The amendments on changes in unrealized gains and losses, the range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements, and the narrative description of measurement uncertainty should be applied prospectively. All other amendments should be applied retrospectively. We are currently evaluating the impact of this ASU on our consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-14, "Compensation—Retirement Benefits—Defined Benefit Plans—General (Subtopic 715-20): Disclosure Framework—Changes to the Disclosure Requirements for Defined Benefit Plans." This update amends ASC 715 to add, remove and clarify disclosure requirements related to defined benefit pension and other postretirement plans. The amendments in this ASU are effective for us January 1, 2021. Early adoption is permitted. The amendments in this update is required to be adopted retrospectively. We are currently evaluating the impact of this ASU on our consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-15, "Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract (a consensus of the FASB Emerging Issues Task Force)." This update requires that the implementation costs incurred in a cloud computing arrangement that is a service contract are deferred if they would be capitalized based on the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software. The amendments in this ASU are effective for us January 1, 2020. Early adoption is permitted. The amendments in this update is required to be adopted either retrospectively or prospectively. We are currently evaluating the impact of this ASU on our consolidated financial statements.

#### **NOTE 4. REVENUE**

The majority of our revenue is from long-term contracts associated with designing and manufacturing products and systems and providing services to customers involved in exploration and production of crude oil and natural gas. On January 1, 2018, we adopted ASC Topic 606 of GAAP using the modified retrospective method applied to those contracts that were not completed as of January 1, 2018 resulting in a \$91.5 million reduction to retained earnings. Results for reporting periods beginning after January 1, 2018 are presented under ASC Topic 606, while prior period amounts are not adjusted and continue to be reported in accordance with our historic accounting under Topic 605.

#### Significant Revenue Recognition Criteria Explained

Allocation of transaction price to performance obligations - A contract's transaction price is allocated to each distinct performance obligation and recognized as revenue, when, or as, the performance obligation is satisfied. To determine the proper revenue recognition method, we evaluate whether two or more contracts should be combined and accounted for as one single contract and whether the combined or single contract should be accounted for as more than one performance obligation. This evaluation requires significant judgment; some of our contracts have a single performance obligation as the promise to transfer the individual goods or services is not separately identifiable from other promises in the contracts and, therefore, not distinct. For contracts with multiple performance obligations, we allocate the contract's transaction price to each performance obligation using our best estimate of the standalone selling price of each distinct good or service in the contract.

Variable consideration - Due to the nature of the work required to be performed on many of our performance obligations, the estimation of total revenue and cost at completion is complex, subject to many variables and requires significant judgment. It is common for our long-term contracts to contain variable considerations that can either increase or decrease the transaction price. Variability in the transaction price arises primarily due to liquidated damages. The Company considers its experience with similar transactions and expectations regarding the contract in estimating the amount of variable consideration to which it will be entitled, and determining whether the estimated variable consideration should be constrained. We include estimated amounts in the transaction price to the extent it is probable that a significant reversal of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is resolved. Our estimates of variable consideration are based largely on an assessment of our anticipated performance and all information (historical, current and forecasted) that is reasonably available to us.

Payment terms - Progress billings are generally issued upon completion of certain phases of the work as stipulated in the contract. Payment terms may either be fixed, lump-sum or driven by time and materials (e.g., daily or hourly rates, plus materials). Because typically the customer retains a small portion of the contract price until completion of the contract, our contracts generally result in revenue recognized in excess of billings which we present as contract assets on the balance sheet. Amounts billed and due from our customers are classified as receivables on the balance sheet. The portion of the payments retained by the customer until final contract settlement is not considered a significant financing component because the intent is to protect the customer. For some contracts, we may be entitled to receive an advance payment. We recognize a liability for these advance payments in excess of revenue recognized and present it as contract liabilities on the balance sheet. The advance payment typically is not considered a significant financing component because it is used to meet working capital demands that can be higher in the early stages of a contract and to protect us from the other party failing to adequately complete some or all of its obligations under the contract.

*Warranty* - Certain contracts include an assurance-type warranty clause, typically between 18 to 36 months, to guarantee that the products comply with agreed specifications. A service-type warranty may also be provided to the customer; in such a case, management allocates a portion of the transaction price to the warranty based on the estimated stand-alone selling price of the service-type warranty.

Revenue recognized over time - Our performance obligations are satisfied over time as work progresses or at a point in time. Revenue from products and services transferred to customers over time accounted for approximately 83.3% and 83.1% of our revenue for the three and nine months ended September 30, 2018, respectively. Typically, revenue is recognized over time using an input measure (e.g., costs incurred to date relative to total estimated costs at completion) to measure progress.

Cost-to-cost method - For our long-term contracts, because of control transferring over time, revenue is recognized based on the extent of progress towards completion of the performance obligation. Upon adoption of the new standard we generally use the cost-to-cost measure of progress for our contracts because it best depicts the transfer of control to the customer which occurs as we incur costs on our contracts. Under the cost-to-cost measure of progress, the extent of progress towards completion is measured based on the ratio of costs incurred to date to the total estimated costs at completion of the performance obligation. Revenues, including estimated fees or profits, are recorded proportionally as costs are incurred. Any expected losses on construction-type contracts in progress are charged to earnings, in total, in the period the losses are identified.

Right to invoice practical expedient - The right-to-invoice practical expedient can be applied to a performance obligation satisfied over time if we have a right to invoice the customer for an amount that corresponds directly with the value transferred to the customer for our performance completed to date. When this practical expedient is used, we do not estimate variable consideration at the inception of the contract to determine the transaction price or for disclosure purposes. We have contracts which have payment terms dictated by daily or hourly rates where some contracts may have mixed pricing terms which include a fixed fee portion. For contracts in which we charge the customer a fixed rate based on the time or materials spent during the project that correspond to the value transferred to the customer, we recognize revenue in the amount to which we have the right to invoice.

Contract modifications - Contracts are often modified to account for changes in contract specifications and requirements. We consider contract modifications to exist when the modification either creates new, or changes the existing, enforceable rights and obligations. Most of our contract modifications are for goods or services that are not distinct from the existing contract due to the significant integration service provided in the context of the contract and are accounted for as if they were part of that existing contract. The effect of a contract modification on the transaction price and our measure of progress for the performance obligation to which it relates is recognized as an adjustment to revenue (either as an increase in or a reduction of revenue) on a cumulative catch-up basis.

#### Revenue Recognition by Segment

The following is a description of principal activities separated by reportable segments from which the Company generates its revenue. See Note 5 to our condensed consolidated financial statements of this Quarterly Report for more detailed information about reportable segments.

#### a. Subsea

Our Subsea segment manufactures and designs products and systems, performs engineering, procurement and project management and provides services used by oil and gas companies involved in offshore exploration and production of crude oil and natural gas. Systems and services may be sold separately or as combined integrated systems and services offered within one contract. Many of the systems and products the Company supplies for subsea applications are highly engineered to meet the unique demands of our customers' field properties and are typically ordered one to two years prior to installation. We often receive advance payments and progress billings from our customers in order to fund initial development and working capital requirements.

Under Subsea engineering, procurement, construction and installation contracts, revenue is principally generated from long-term contracts with customers. We have determined these contracts generally have one performance obligation as the delivered product is highly customized to customer and field specifications. We generally recognize revenue over time for such contracts as the customized products do not have an alternative use for the Company and we have an enforceable right to payment plus a reasonable profit for performance completed to date.

Our Subsea segment also performs an array of subsea services including (i) installation services, (ii) asset management services (iii) product optimization, (iv) inspection, maintenance and repair services, and (v) well access and intervention services, where revenue is generally earned through the execution of either installation-type or maintenance-type contracts. For either contract-type, management has determined that the performance of the service generally represents one single performance obligation. We have determined that revenue from these contracts is recognized over time as the customer simultaneously receives and consumes the benefit of the services.

#### b. Onshore/Offshore

Our Onshore/Offshore segment designs and builds onshore facilities related to the production, treatment, transformation and transportation of oil and gas; and designs, manufactures and installs fixed and floating platforms for the offshore production and processing of oil and gas reserves.

Our onshore business combines the design, engineering, procurement, construction and project management of the entire range of onshore facilities. Our onshore activity covers all types of onshore facilities related to the production, treatment and transportation of oil and gas, as well as transformation with petrochemicals such as ethylene, polymers and fertilizers. Some of the onshore activities include the development of onshore fields, refining, natural gas treatment and liquefaction, and design and construction of hydrogen and synthesis gas production units.

Many of these contracts provide a combination of engineering, procurement, construction, project management and installation services, which may last several years. We have determined that contracts of this nature have generally one performance obligation. In these contracts, the final product is highly customized to the specifications of the field and the customer's requirements. Therefore, the customer obtains control of the asset over time, and thus revenue is recognized over time.

Our offshore business combines the design, engineering, procurement, construction and project management within the entire range of fixed and floating offshore oil and gas facilities, many of which were the first of their kind, including the development of floating liquefied natural gas ("FLNG") facilities. Similar to onshore contracts, contracts grouped under this segment provide a combination of services, which may last several years.

We have determined that contracts of this nature have one performance obligation. In these contracts, the final product is highly customized to the specifications of the field and the customer's requirements. We have determined that the customer obtains control of the asset over time, and thus revenue is recognized over time as the customized products do not have an alternative use for us and we have an enforceable right to payment plus reasonable profit for performance completed to date.

#### c. Surface Technologies

Our Surface Technologies segment designs, manufactures and supplies technologically advanced wellhead systems and high pressure valves and pumps used in stimulation activities for oilfield service companies and provides installation, flowback and other services for exploration and production companies.

We provide a full range of drilling, completion and production wellhead systems for both standard and custom-engineered applications. Under pressure control product contracts, we design and manufacture flowline products, under the Weco®/Chiksan® trademarks, articulating frac arm manifold trailers, well service pumps, compact valves and reciprocating pumps used in well completion and stimulation activities by major oilfield service companies. Performance obligations within these systems are satisfied either through delivery of a standardized product or equipment or the delivery of a customized product or equipment.

For contracts with a standardized product or equipment performance obligation, management has determined that because there is limited customization to products sold within such contracts and the asset delivered can be resold to another customer, revenue should be recognized as of a point in time, upon transfer of control to the customer and after the customer acceptance provisions have been met.

For contracts with a customized product or equipment performance obligation, the revenue is recognized over time, as the manufacturing of our product does not create an asset with an alternative use for us.

This segment also designs, manufactures and services measurement products globally. Contract-types include standard product or equipment and maintenance-type services where we have determined that each contract under this product line represents one performance obligation.

Revenue from standard measurement equipment contracts is recognized at a point in time, while maintenance-type contracts are typically priced at a daily or hourly rate. We have determined that revenue for these contracts is recognized over time because the customer simultaneously receives and consumes the benefit of the services.

#### Disaggregation of Revenue

The Company disaggregates revenue by geographic location and contract types. The tables also include a reconciliation of the disaggregated revenue with the reportable segments.

The following tables present products and services revenue by geography for each reportable segment for the three and nine months ended September 30, 2018:

	 Reportable Segments											
		Thre	e Months Ended			Nine Months Ended						
		Sep	tember 30, 2018					Sept	tember 30, 2018			
(In millions)	 Subsea	On	shore/Offshore	1	Surface echnologies		Subsea	Ons	shore/Offshore		Surface Technologies	
Europe, Russia, Central Asia	\$ 421.4	\$	831.5	\$	66.0	\$	1,136.3	\$	2,537.9	\$	172.5	
America	437.4		89.4		208.3		1,219.3		253.0		653.3	
Asia Pacific	118.2		300.6		34.1		368.1		906.5		85.9	
Africa	162.5		54.8		16.3		703.9		202.3		43.4	
Middle East	 38.8		256.2		47.6		89.1		548.6		146.4	
Total products and services revenue	\$ 1,178.3	\$	1,532.5	\$	372.3	\$	3,516.7	\$	4,448.3	\$	1,101.5	

The following tables represent revenue by contract type for each reportable segment for the three and nine months ended September 30, 2018:

	 Reportable Segments											
	Three Months Ended						Nine Months Ended					
	 September 30, 2018 September							tember 30, 2018				
(In millions)	Subsea	Ons	shore/Offshore		Surface Technologies		Subsea	On	shore/Offshore	-	Surface Technologies	
Services	\$ 885.2	\$	1,532.5	\$	70.2	\$	2,525.9	\$	4,448.3	\$	185.0	
Products	293.1		_		302.1		990.8				916.5	
Total products and services revenue	1,178.3		1,532.5		372.3		3,516.7		4,448.3		1,101.5	
Lease and other <sup>(a)</sup>	30.8		_		29.9		90.0				73.4	
Total revenue	\$ 1,209.1	\$	1,532.5	\$	402.2	\$	3,606.7	\$	4,448.3	\$	1,174.9	

a) Represents revenue not subject to ASC Topic 606.

### **Contract Balances**

The timing of revenue recognition, billings and cash collections results in billed accounts receivable, costs and estimated earnings in excess of billings on uncompleted contracts (contract assets), and billings in excess of costs and estimated earnings on uncompleted contracts (contract liabilities) on the consolidated balance sheets.

Contract Assets - Contract Assets, previously disclosed as costs and estimated earnings in excess of billings on uncompleted contracts, include unbilled amounts typically resulting from sales under long-term contracts when revenue is recognized over time and revenue recognized exceeds the amount billed to the customer, and right to payment is not just subject to the passage of time. Amounts may not exceed their net realizable value. Costs and estimated earnings in excess of billings on uncompleted contracts are generally classified as current.

Contract Liabilities - We sometimes receive advances or deposits from our customers, before revenue is recognized, resulting in contract liabilities. We classify contract liabilities as current or noncurrent based on the timing of when we expect to recognize revenue.

The following table provides information about net contract assets (liabilities) as of September 30, 2018 and December 31, 2017:

(In millions)	tember 30, December 31, 2018 2017		\$ change	% change		
Contract assets	\$ 1,286.9	\$	1,755.5	\$ (468.6)	(26.7)	
Contract (liabilities)	(3,711.9)		(3,314.2)	(397.7)	(12.0)	
Net contract assets (liabilities)	\$ (2,425.0)	\$	(1,558.7)	\$ (866.3)	(55.6)	

The majority of the change in net contract assets (liabilities) was due to the adoption of ASC Topic 606. The adoption resulted in a net reclassification from net contract assets (liabilities) to trade receivables. A difference exists in the presentation of trade receivables, contract assets and contract liabilities. Upon adoption of ASC Topic 606, we recognize trade receivables when we have the unconditional right to payment. Previously, we reported certain billed amounts on a net basis within contract assets and contract liabilities when the legal right of offset was present within the contract; therefore certain amounts that were previously reported in contract assets and contract liabilities have been reclassified to trade receivables as of September 30, 2018.

The remaining decrease not related to the adoption of ASC Topic 606 in our contract assets from December 31, 2017 to September 30, 2018 was primarily due to the timing of milestone payments, partially offset by an increase of \$5.7 million in contract assets due to acquisitions.

The remaining increase not related to the adoption of ASC Topic 606 in our contract liabilities was primarily due to cash received, excluding amounts recognized as revenue during the period.

In order to determine revenue recognized in the period from contract liabilities, we first allocate revenue to the individual contract liability balance outstanding at the beginning of the period until the revenue exceeds that balance. Revenue recognized for the three and nine months ended September 30, 2018 that were included in the contract liabilities balance at December 31, 2017 was \$678.1 million and \$2,115.8 million, respectively.

In addition, net revenue recognized for the three and nine months ended September 30, 2018 from our performance obligations satisfied in previous periods has unfavorable impact of \$66.4 million and favorable impact of \$0.4 million, respectively. This primarily relates to the changes in the estimate of the stage of completion that impacted revenue.

#### Transaction Price Allocated to the Remaining Unsatisfied Performance Obligations

Remaining unsatisfied performance obligations ("RUPO" or "order backlog") represent the transaction price for products and services for which we have a material right but work has not been performed. Transaction price of the RUPO includes the base transaction price, variable consideration and changes in transaction price. The RUPO table does not include contracts for which we recognize revenue at the amount to which we have the right to invoice for services performed. The transaction price of RUPO related to unfilled, confirmed customer orders is estimated at each reporting date. As of September 30, 2018, the aggregate amount of the transaction price allocated to RUPO was \$15,178.0 million. The Company expects to recognize revenue on approximately 66.9% of the RUPO through 2019 and 33.1% thereafter.

The following table details the RUPO for each business segment as of September 30, 2018:

(In millions)	2018	2019	Thereafter	
Subsea	\$ 1,102.7	\$ 2,798.2	\$	2,442.5
Onshore/Offshore	1,602.0	4,194.7		2,582.1
Surface Technologies	352.5	 103.3		_
Total remaining unsatisfied performance obligations	\$ 3,057.2	\$ 7,096.2	\$	5,024.6

### Impact on Primary Financial Statements

The impact to revenues for the three and nine months ended September 30, 2018 was a decrease of \$6.0 million and \$16.9 million, respectively, as a result of applying ASC Topic 606. A difference between revenue recognized under ASC Topic 606 as compared to ASC Topic 605 exists for certain contracts in which physical progress was used as the measure of progress for which the cost-to-cost method best depicts the transfer of control to the customer.

Consolidated Statements of Income for the three and nine months ended September 30, 2018:

		Three Months Ende	ed	Nine Months Ended					
		September 30, 201	.8		September 30, 201	8			
(In millions, except per share data)	As reported	Effect of ASC Topic 606	Under ASC Topic 605	As reported	Effect of ASC Topic 606	Under ASC Topic 605			
Revenue									
Service revenue	\$ 2,487.9	\$ 5.4	\$ 2,493.3	\$ 7,159.2	\$ 19.0	\$ 7,178.2			
Product revenue	595.2	0.6	595.8	1,907.3	(2.1)	1,905.2			
Lease and other revenue	60.7		60.7	163.4		163.4			
Total revenue	3,143.8	6.0	3,149.8	9,229.9	16.9	9,246.8			
Costs and expenses									
Cost of service revenue	2,046.6	(2.4)	2,044.2	5,846.0	(21.1)	5,824.9			
Cost of product revenue	481.0	1.3	482.3	1,559.9	0.4	1,560.3			
Cost of lease and other revenue	30.9	_	30.9	99.4	_	99.4			
Selling, general and administrative expense	250.6	_	250.6	835.1	_	835.1			
Research and development expense	38.6	_	38.6	133.3	_	133.3			
Impairment, restructuring and other expenses (Note 14)	9.7	_	9.7	32.6	_	32.6			
Merger transaction and integration costs (Note 2)	6.3		6.3	20.9		20.9			
Total costs and expenses	2,863.7	(1.1)	2,862.6	8,527.2	(20.7)	8,506.5			
Other income (expense), net	10.4	_	10.4	(12.6)	_	(12.6)			
Income from equity affiliates	16.4	_	16.4	70.6	_	70.6			
Income before net interest expense and income taxes	306.9	7.1	314.0	760.7	37.6	798.3			
Net interest expense	(106.0)		(106.0)	(244.3)		(244.3)			
Income before income taxes	200.9	7.1	208.0	516.4	37.6	554.0			
Provision for income taxes (Note 16)	66.7	(18.5)	48.2	180.7	(5.3)	175.4			
Net income	134.2	25.6	159.8	335.7	42.9	378.6			
Net loss attributable to noncontrolling interests	2.7	0.1	2.8	2.0	(0.4)	1.6			
Net income attributable to TechnipFMC plc	\$ 136.9	\$ 25.7	\$ 162.6	\$ 337.7	\$ 42.5	\$ 380.2			

		September 30, 2018						
(In millions, except par value data)	As repo	rted	Effect of ASC Topic 606	Under ASC Topic 605				
Assets		- Titeu	Торіс ооо		000			
Cash and cash equivalents	\$	5,553.3	\$ —	\$	5.553.3			
Trade receivables, net		2,079.3	(1,153.2)	_	926.1			
Contract assets		1,286.9	519.5		1,806.4			
Inventories, net (Note 7)		1,171.0	23.4		1,194.4			
Derivative financial instruments (Note 17)		97.0	_		97.0			
Income taxes receivable		333.3	_		333.3			
Advances paid to suppliers		211.5	_		211.5			
Other current assets (Note 8)		830.9	_		830.9			
Total current assets	1	1,563.2	(610.3)		10,952.9			
Investments in equity affiliates	_	360.3	(618.8)		360.3			
Property, plant and equipment, net of accumulated depreciation	:	3,670.5	_		3.670.5			
Goodwill		9,003.4	_		9,003.4			
Intangible assets, net of accumulated amortization		1,223.1	_		1,223.1			
Deferred income taxes		426.8	(13.9)		412.9			
Derivative financial instruments (Note 17)		80.0	_		80.0			
Other assets		332.7	0.8		333.5			
Total assets	\$ 2	6,660.0	\$ (623.4)	\$	26,036.6			
Liabilities and equity								
Short-term debt and current portion of long-term debt (Note 11)	\$	78.4	\$ _	\$	78.4			
Accounts payable, trade		2,800.9	31.5		2,832.4			
Contract liabilities		3,711.9	(757.3)		2,954.6			
Accrued payroll		375.5	_		375.5			
Derivative financial instruments (Note 17)		92.1	_		92.1			
Income taxes payable		208.2	4.9		213.1			
Other current liabilities (Note 8)		1,435.8	(32.8)		1,403.0			
Total current liabilities	<del></del>	8,702.8	(753.7)		7,949.1			
Long-term debt, less current portion (Note 11)		4,017.1	_		4,017.1			
Accrued pension and other post-retirement benefits, less current portion		230.1	_		230.1			
Derivative financial instruments (Note 17)		81.2	_		81.2			
Deferred income taxes		351.8	(4.0)		347.8			
Other liabilities		413.0	_		413.0			
Total liabilities	1:	3,796.0	(757.7)		13,038.3			
Commitments and contingent liabilities (Note 15)		<u> </u>			<u>, , , , , , , , , , , , , , , , , , , </u>			
Mezzanine equity								
Redeemable noncontrolling interest		39.7	_		39.7			
Stockholders' equity (Note 12)								
Ordinary shares		452.9	_		452.9			
Ordinary shares held in employee benefit trust		(2.4)	_		(2.4)			
Capital in excess of par value of ordinary shares	10	0,247.1	_		10,247.1			
Retained earnings		3,421.1	134.0		3,555.1			
Accumulated other comprehensive loss		1,313.9)	_		(1,313.9)			
Total TechnipFMC plc stockholders' equity		2,804.8	134.0		12,938.8			
Noncontrolling interests		19.5	0.3		19.8			
Total equity	1:	2,824.3	134.3		12,958.6			
Total liabilities and equity		6,660.0	\$ (623.4)	\$	26,036.6			

#### **NOTE 5. BUSINESS SEGMENTS**

Management's determination of our reporting segments was made on the basis of our strategic priorities within each segment and the differences in the products and services we provide, which corresponds to the manner in which our Chief Executive Officer, as our chief operating decision maker, reviews and evaluates operating performance to make decisions about resources to be allocated to the segment.

Upon completion of the Merger, we reorganized our reporting structure and aligned our segments and the underlying businesses to execute the strategy of TechnipFMC. As a result, we report the results of operations in the following segments: Subsea, Onshore/Offshore and Surface Technologies.

Our reportable segments are:

- Subsea manufactures and designs products and systems, performs engineering, procurement and project management and provides services used by oil and gas companies involved in offshore exploration and production of crude oil and natural gas.
- Onshore/Offshore designs and builds onshore facilities related to the production, treatment, transformation and transportation of oil and gas; and designs, manufactures and installs fixed and floating platforms for the production and processing of oil and gas reserves.
- Surface Technologies designs and manufactures systems and provides services used by oil and gas companies involved in land and shallow water exploration and production of crude oil and natural gas; designs, manufactures and supplies technologically advanced high pressure valves and fittings for oilfield service companies; and also provides flowback and well testing services.

Segment operating profit is defined as total segment revenue less segment operating expenses. Income (loss) from equity method investments is included in computing segment operating profit. The following items have been excluded in computing segment operating profit: corporate staff expense, net interest income (expense) associated with corporate debt facilities, income taxes, and other revenue and other expense, net.

		Three Months Ended			Nine Months Ended			
		Septer	nber	30,	September 30,			
(In millions)		2018		2017		2018		2017
Segment revenue								
Subsea	\$	1,209.1	\$	1,478.2	\$	3,606.7	\$	4,585.2
Onshore/Offshore		1,532.5		2,308.1		4,448.3		5,885.0
Surface Technologies		402.2		353.9		1,174.9		902.3
Other revenue		_		0.7		_		1.4
Total revenue	\$	3,143.8	\$	4,140.9	\$	9,229.9	\$	11,373.9
Segment operating profit (loss)								
Subsea	\$	79.7	\$	102.8	\$	210.0	\$	393.1
Onshore/Offshore		243.4		206.4		617.6		553.7
Surface Technologies		51.9		49.0		134.0		29.4
Total segment operating profit		375.0		358.2		961.6		976.2
Corporate items								
Corporate expense <sup>(a)</sup>		(68.1)		(42.3)		(200.9)		(224.3)
Net interest expense		(106.0)		(86.3)		(244.3)		(240.5)
Total corporate items		(174.1)		(128.6)		(445.2)		(464.8)
Income before income taxes <sup>(b)</sup>	\$	200.9	\$	229.6	\$	516.4	\$	511.4

<sup>(</sup>a) Corporate expense primarily includes corporate staff expenses, share-based compensation expenses, other employee benefits, certain foreign exchange gains and losses, and merger-related transaction expenses.

### Segment assets were as follows:

(In millions) Segment assets	Sept	September 30, 2018		December 31, 2017	
Subsea	\$	12,980.7	\$	12,944.4	
Onshore/Offshore		3,878.6		4,604.8	
Surface Technologies		2,725.7		2,453.3	
Intercompany eliminations		(11.0)		(24.3)	
Total segment assets		19,574.0		19,978.2	
Corporate (a)		7,086.0		8,285.5	
Total assets	\$	26,660.0	\$	28,263.7	

<sup>(</sup>a) Corporate includes cash, LIFO adjustments, deferred income tax balances, property, plant and equipment not associated with a specific segment, pension assets and the fair value of derivative financial instruments.

<sup>(</sup>b) Includes amounts attributable to noncontrolling interests.

### **NOTE 6. EARNINGS PER SHARE**

A reconciliation of the number of shares used for the basic and diluted earnings per share calculation was as follows:

	Three Mo	nths I	Ended	Nine Months Ended				
	Septer	nber	30,		September 30,			
(In millions, except per share data)	2018 2017 2018		2018		2017			
Net income attributable to TechnipFMC plc	\$ 136.9	\$	121.0	\$	337.7	\$	267.2	
Weighted average number of shares outstanding	454.5		467.2		460.0		466.8	
Dilutive effect of restricted stock units	1.2		0.7		1.0		0.1	
Dilutive effect of stock options	0.1		_		0.1		0.1	
Dilutive effect of performance shares	3.2		1.8		2.9		1.3	
Total shares and dilutive securities	459.0		469.7		464.0		468.3	
Basic earnings per share attributable to TechnipFMC plc	\$ 0.30	\$	0.26	\$	0.73	\$	0.57	
Diluted earnings per share attributable to TechnipFMC plc	\$ 0.30	\$	0.26	\$	0.73	\$	0.57	

# **NOTE 7. INVENTORIES**

Inventories consisted of the following:

(In millions)	September 30, 2018	De	ecember 31, 2017
Raw materials	\$ 325.3	\$	271.4
Work in process	174.5		130.2
Finished goods	671.2		585.4
Inventories, net	\$ 1,171.0	\$	987.0

### NOTE 8. OTHER CURRENT ASSETS & OTHER CURRENT LIABILITIES

Other current assets consisted of the following:

(In millions)	September 30, 2018		mber 31, 2017
Value-added tax receivables	\$	326.7	\$ 532.5
Prepaid expenses		126.5	136.2
Other taxes receivables		94.2	155.8
Held-to-maturity investments		60.0	60.0
Asset held for sale		20.9	50.2
Other		202.6	271.5
Total other current assets	\$	830.9	\$ 1,206.2

Other current liabilities consisted of the following:

(In millions)	September 30, 2018		December 31, 2017	
Warranty accruals	\$	316.0	\$	321.3
Contingencies related to completed contracts		140.3		214.9
Provisions		258.8		223.0
Social security liability		101.5		145.0
Redeemable financial liability		174.2		69.7
Other taxes payable		123.8		204.4
Compensation accrual		81.2		123.5
Liabilities held for sale		14.9		13.7
Current portion of accrued pension and other post-retirement benefits		11.1		10.3
Other accrued liabilities		214.0		362.1
Total other current liabilities	\$	1,435.8	\$	1,687.9

# NOTE 9. EQUITY METHOD INVESTMENTS

Our income (loss) from equity affiliates included in each of our reporting segments was as follows:

	Three Months Ended			Nine Months Ended					
	September 30,					September 30,			
(In millions)	2018 2017				2018	2017			
Subsea	\$	15.7	\$	18.7	\$	52.0	\$	40.4	
Onshore/Offshore		0.7		(1.4)		18.6		(1.0)	
Income (loss) from equity affiliates	\$	16.4	\$	17.3	\$	70.6	\$	39.4	

#### **NOTE 10. RELATED PARTY TRANSACTIONS**

Receivables, payables, revenues and expenses which are included in our consolidated financial statements for all transactions with related parties, defined as entities related to our directors and main shareholders as well as the partners of our consolidated joint ventures, were as follows:

(In millions)	tember 30, 2018	December 31, 2017		
Trade receivables	\$ 55.8	\$	98.4	
Trade payables	 (18.5)		(121.8)	
Net trade receivables/(payables)	\$ 37.3	\$	(23.4)	
Note receivables	\$ 127.8	\$	140.9	

Trade receivables consisted of receivables due from following related parties:

(In millions)	September 30, 2018		December 31, 2017		
TP JGC Coral France SNC	\$	25.4	\$	42.5	
Technip Odebrecht PLSV CV		10.7		13.8	
Anadarko Petroleum Company		8.0		22.3	
Others		11.7		19.8	
Total trade receivables	\$	55.8	\$	98.4	

TP JGC Coral France SNC and Technip Odebrecht PLSV CV are equity method affiliates. A member of our Board of Directors serves on the Board of Directors of Anadarko Petroleum Company.

Trade payables consisted of payables due to following related parties:

(In millions)	September 30, 2018		Decembe	ecember 31, 2017	
Dofcon Navegacao	\$	11.4	\$	12.3	
Chiyoda		_		48.3	
JGC Corporation		_		52.4	
Others		7.1		8.8	
Total trade payables	\$	18.5	\$	121.8	

Dofcon Navegacao is an equity affiliate. JGC Corporation and Chiyoda are joint venture partners on our Yamal project.

The note receivables balance includes \$118.4 million and \$114.9 million with Dofcon Brasil AS at September 30, 2018 and December 31, 2017, respectively. Dofcon Brasil AS is a VIE and accounted for as an equity method affiliate. These are included in other noncurrent assets on our consolidated balance sheets.

		Three Moi	nths E	nded	Nine Months Ended					
	September 30,				September 30,					
(In millions)	2018			2017	2018		2017			
Revenue	\$	72.8	\$	34.2	\$	225.6	\$	102.6		
Expenses	\$	7.2	\$	34.2	\$	13.3	\$	97.2		

Revenue consisted of amount from following related parties:

	Three Mor		Nine Months Ended September 30,				
(In millions)	 2018	2017		2018		2017	
Anadarko Petroleum Company	\$ 33.6	\$ 12.0	\$	109.1	\$	49.3	
TP JGC Coral France SNC	26.4	_		87.8		_	
Others	 12.8	 22.2		28.7		53.3	
Total revenue	\$ 72.8	\$ 34.2	\$	225.6	\$	102.6	

		Three Months Ended								
		September 30,					September 30,			
(In millions)	20	18		2017		2018	2017			
Chiyoda	\$	_	\$	14.5	\$		\$	28.1		
JGC Corporation		_		9.9		_		30.3		
Others		7.2		9.8		13.3		38.8		
Total expenses	\$	7.2	\$	34.2	\$	13.3	\$	97.2		

#### **NOTE 11. DEBT**

Long-term debt consisted of the following:

(In millions)	September 30, 2018	December 31, 2017
Revolving credit facility	\$ —	\$ _
Bilateral credit facilities	_	_
Commercial paper	1,755.8	1,450.4
Synthetic bonds due 2021	502.0	502.4
3.45% Senior Notes due 2022	500.0	500.0
5.00% 2010 Private placement notes due 2020	235.5	239.9
3.40% 2012 Private placement notes due 2022	176.7	179.9
3.15% 2013 Private placement notes due 2023	153.1	155.9
3.15% 2013 Private placement notes due 2023	147.2	149.9
4.00% 2012 Private placement notes due 2027	88.3	89.9
4.00% 2012 Private placement notes due 2032	117.8	119.9
3.75% 2013 Private placement notes due 2033	117.8	119.9
Bank borrowings	279.5	332.5
Other	33.9	28.2
Unamortized issuing fees	(12.1)	(13.8)
Total long-term debt	4,095.5	3,855.0
Less: current borrowings	78.4	77.1
Long-term debt	\$ 4,017.1	\$ 3,777.9

Revolving credit facility - On January 17, 2017, we acceded to a new \$2.5 billion senior unsecured revolving credit facility agreement ("facility agreement") among FMC Technologies, Inc. and Technip Eurocash SNC (the "Borrowers") with JPMorgan Chase Bank, National Association ("JPMorgan"), as agent and an arranger, SG Americas Securities LLC as an arranger, and the lenders party thereto.

The facility agreement provides for the establishment of a multicurrency, revolving credit facility, which includes a \$1.5 billion letter of credit subfacility. Subject to certain conditions, the Borrowers may request the aggregate commitments under the facility agreement be increased by an additional \$500.0 million. The facility expires in January 2022.

Borrowings under the facility agreement bear interest at the following rates, plus an applicable margin, depending on currency:

- U.S. dollar-denominated loans bear interest, at the Borrowers' option, at a base rate or an adjusted rate linked to the London interbank offered rate ("Adjusted LIBOR");
- · sterling-denominated loans bear interest at Adjusted LIBOR; and
- euro-denominated loans bear interest at the Euro interbank offered rate ("EURIBOR").

Depending on the credit rating of TechnipFMC, the applicable margin for revolving loans varies (i) in the case of Adjusted LIBOR and EURIBOR loans, from 0.820% to 1.300% and (ii) in the case of base rate loans, from 0.000% to 0.300%. The "base rate" is the highest of (a) the prime rate announced by JPMorgan, (b) the greater of the Federal Funds Rate and the Overnight Bank Funding Rate plus 0.5% or (c) one-month Adjusted LIBOR plus 1.0%.

The facility agreement contains usual and customary covenants, representations and warranties and events of default for credit facilities of this type, including financial covenants requiring that our total capitalization ratio not exceed 60% at the end of any financial quarter. The facility agreement also contains covenants restricting our ability and our subsidiaries' ability to incur additional liens and indebtedness, enter into asset sales or make certain investments.

As of September 30, 2018, we were in compliance with all restrictive covenants under our revolving credit facility.

Bilateral credit facilities - We have access to four bilateral credit facilities in the aggregate of €320.0 million. The bilateral credit facilities consist of:

- two credit facilities of €80.0 million each expiring in May 2019;
- a credit facility of €60.0 million expiring in June 2019; and
- a credit facility of €100.0 million expiring in May 2021.

Each bilateral credit facility contains usual and customary covenants, representations and warranties and events of default for credit facilities of this type.

Commercial paper - Under our commercial paper program, we have the ability to access \$1.5 billion and €1.0 billion of short-term financing through our commercial paper dealers, subject to the limit of unused capacity of our facility agreement. As we have both the ability and intent to refinance these obligations on a long-term basis, our commercial paper borrowings were classified as long-term debt in the consolidated balance sheets as of September 30, 2018 and December 31, 2017. Commercial paper borrowings are issued at market interest rates. As of September 30, 2018, our commercial paper borrowings had a weighted average interest rate of 2.50% on the U.S. dollar denominated borrowings and (0.28)% on the Euro denominated borrowings.

#### NOTE 12. STOCKHOLDERS' EQUITY

Cash dividends declared per share during the three and nine months ended September 30, 2018 were \$0.13 and \$0.39. There were no cash dividends declared during the three and nine months ended September 30, 2017.

Cash dividends paid during the nine months ended September 30, 2018 for dividends declared on February 20, 2018, April 24, 2018 and July 24, 2018 were \$179.2 million. There were no cash dividends paid during the nine months ended September 30, 2017.

As an English public limited company, we are required under U.K. law to have available "distributable reserves" to conduct share repurchases or pay dividends to shareholders. Distributable reserves are a statutory requirement and are not linked to a U.S. GAAP reported amount (e.g., retained earnings). As of September 30, 2018, we had distributable reserves in excess of \$9.5 billion.

In April 2017, the Board of Directors authorized the repurchase of up to \$500.0 million in ordinary shares under our share repurchase program. We implemented our share repurchase program in September 2017, and we repurchased 12.3 million of ordinary shares for a total consideration of \$384.2 million during the nine months ended September 30, 2018 under this program. We intend to cancel repurchased shares and not hold them in treasury. Canceled treasury shares are accounted for using the constructive retirement method.

Accumulated other comprehensive loss consisted of the following:

(In millions)	(	Foreign Currency ranslation	Hedging	Defined Pension and Other Post-Retirement Benefits	Accumulated Other Comprehensive Loss attributable to TechnipFMC plc			Accumulated Other Comprehensive Loss attributable to Non-controlling interest
December 31, 2017	\$	(1,014.6)	\$ 27.8	\$ (16.9)	\$	(1,003.7)	\$	0.6
Other comprehensive income (loss) before reclassifications, net of tax		(241.8)	(21.0)	0.3		(262.5)		0.8
Reclassification adjustment for net losses (gains) included in net income, net of tax		(41.1)	 (7.2)	 0.6		(47.7)		_
Other comprehensive income (loss), net of tax		(282.9)	(28.2)	0.9		(310.2)		0.8
September 30, 2018	\$	(1,297.5)	\$ (0.4)	\$ (16.0)	\$	(1,313.9)	\$	1.4

Reclassifications out of accumulated other comprehensive loss consisted of the following:

	 Three Moi Septer		 Nine Mon Septen				
(In millions)	 2018		2017	2018		2017	
Details about Accumulated Other Comprehensive Income (loss) Components	Am	ount	Reclassified ou Comprehe		ther	Affected Line Item in the Condensed Consolidated Statements of Income	
Gains on foreign currency translation	\$ 41.1	\$	_	\$ 41.1	\$	_	Other income (expense), net
Gains (losses) on hedging instruments							
Foreign exchange contracts	\$ (0.8)	\$	(6.3)	\$ 2.8	\$	(31.6)	Revenue
	1.1		0.2	6.2		1.7	Cost of sales
	(0.1)		0.5	(0.1)		0.7	Selling, general and administrative expense
	_		_	_		(0.1)	Research and development expense
	 4.8		(20.4)	 0.1		(70.6)	Other income (expense), net
	5.0		(26.0)	9.0		(99.9)	Income before income taxes
	 1.2		(6.3)	1.8	_	(25.6)	Provision for income taxes (Note 16)
	\$ 3.8	\$	(19.7)	\$ 7.2	\$	(74.3)	Net income
Pension and other post-retirement benefits							
Amortization of actuarial gain (loss)	\$ _	\$	(0.7)	\$ _	\$	(1.9)	(a)
Amortization of prior service credit (cost)	(0.3)		(0.3)	(0.6)		(0.6)	(a)
	 (0.3)		(1.0)	 (0.6)		(2.5)	Income before income taxes
	 		(0.3)	_		(0.7)	Provision for income taxes (Note 16)
	\$ (0.3)	\$	(0.7)	\$ (0.6)	\$	(1.8)	Net income

<sup>(</sup>a) These accumulated other comprehensive income components are included in the computation of net periodic pension cost.

### **NOTE 13. SHARE-BASED COMPENSATION**

On January 11, 2017, we adopted the TechnipFMC plc Incentive Award Plan (the "Plan"). The Plan provides certain incentives and awards to officers, employees, non-employee directors and consultants of TechnipFMC and its subsidiaries. The Plan allows our Board of Directors to make various types of awards to non-employee directors and the Compensation Committee of the Board of Directors to make various types of awards to other eligible individuals. Awards may include share options, share appreciation rights, performance stock units, restricted stock units, restricted shares or other awards authorized under the Plan. All awards are subject to the Plan's provisions, including all share-based grants previously issued by FMC Technologies and Technip prior to consummation of the Merger. Under the Plan, 24.1 million ordinary shares were authorized for awards.

We recognize compensation expense and the corresponding tax benefits for awards under the Plan. Share-based compensation expense for nonvested share options and time-based and performance-based restricted stock units was \$15.9 million and \$10.2 million for the three months ended September 30, 2018 and 2017, respectively, and \$41.7 million and \$34.9 million for the nine months ended September 30, 2018 and 2017, respectively.

#### NOTE 14. IMPAIRMENT, RESTRUCTURING AND OTHER EXPENSES

Impairment, restructuring and other expenses were as follows:

	Three Months Ended				Nine Months Ended				
		nber 3	September 30,						
(In millions)	2018			2017	2	2018		2017	
Subsea	\$	5.0	\$	22.8	\$	19.1	\$	35.5	
Onshore/Offshore		(0.2)		28.9		(5.8)		0.9	
Surface Technologies		1.3		7.8		8.0		12.0	
Corporate and other		3.6		(0.1)		11.3		8.4	
Total impairment, restructuring and other expenses	\$	9.7	\$	59.4	\$	32.6	\$	56.8	

Restructuring charges during the three and nine months ended September 30, 2018 primarily consisted of severance and other employee related costs and costs related to consolidation of facilities.

#### NOTE 15. COMMITMENTS AND CONTINGENT LIABILITIES

Contingent liabilities associated with guarantees - In the ordinary course of business, we enter into standby letters of credit, performance bonds, surety bonds and other guarantees with financial institutions for the benefit of our customers, vendors and other parties. The majority of these financial instruments expire within five years. Management does not expect any of these financial instruments to result in losses that, if incurred, would have a material adverse effect on our consolidated financial position, results of operations or cash flows.

Guarantees consisted of the following:

(In millions)	•	mber 30, 2018	December 31, 2017		
Financial guarantees <sup>(a)</sup>	\$	830.7	\$	933.3	
Performance guarantees <sup>(b)</sup>		4,101.3		3,670.3	
Maximum potential undiscounted payments	\$	4,932.0	\$	4,603.6	

- (a) Financial guarantees represent contracts that contingently require a guarantor to make payments to a guaranteed party based on changes in an underlying agreement that is related to an asset, a liability or an equity security of the guaranteed party. These tend to be drawn down only if there is a failure to fulfill our financial obligations.
- (b) Performance guarantees represent contracts that contingently require a guarantor to make payments to a guaranteed party based on another entity's failure to perform under a nonfinancial obligating agreement. Events that trigger payment are performance-related, such as failure to ship a product or provide a service.

Management believes the ultimate resolution of our known contingencies will not materially affect our consolidated financial position, results of operations or cash flows.

# Contingent liabilities associated with legal matters

A purported shareholder class action filed in 2017 and amended in January 2018 and captioned Prause v. TechnipFMC, et al., No. 4:17-cv-02368 (S.D. Texas) is pending in the U.S. District Court for the Southern District of Texas against the Company and certain current officers and a former employee of the Company. The suit alleges violations of the federal securities laws in connection with the Company's restatement of our first quarter 2017 financial results and a material weakness in our internal control over financial reporting announced on July 24, 2017. The Company is vigorously contesting the litigation and cannot predict its duration or outcome.

On March 28, 2016, FMC Technologies received an inquiry from the U.S. Department of Justice ("DOJ") related to the DOJ's investigation of whether certain services Unaoil S.A.M. provided to its clients, including FMC Technologies, violated the U.S. Foreign Corrupt Practices Act ("FCPA"). On March 29, 2016, Technologies, a related inquiry from the DOJ related to Unaoil. We are cooperating with the DOJ's investigations and, with regard to FMC Technologies, a related investigation by the U.S. Securities and Exchange Commission.

In late 2016, Technip S.A. was contacted by the DOJ regarding its investigation of offshore platform projects awarded between 2003 and 2007, performed in Brazil by a joint venture company in which Technip S.A. was a minority participant, and we have also raised with DOJ certain other projects performed by Technip S.A. subsidiaries in Brazil between 2002 and 2013. The DOJ has also inquired about projects in Ghana and Equatorial Guinea that were awarded to Technip S.A. subsidiaries in 2008 and 2009, respectively. We are cooperating with the DOJ in its investigation into potential violations of the FCPA in connection with these projects. We have contacted the Brazilian authorities and are cooperating with their investigation concerning the projects in Brazil and have also contacted French authorities about certain of the existing matters.

Certain of the government investigations have identified issues relating to potential non-compliance with applicable laws and regulations, including the FCPA, Brazilian and French law, related to these historic matters. U.S. authorities have a broad range of civil and criminal sanctions under the FCPA and other laws and regulations, which they may seek to impose against corporations and individuals in appropriate circumstances including, but not limited to, fines, penalties and modifications to business practices and compliance programs. These authorities have entered into agreements with, and obtained a range of sanctions against, numerous public corporations and individuals arising from allegations of improper payments whereby civil and/or criminal penalties were imposed. Recent civil and criminal settlements have included fines of tens or hundreds of millions of dollars, deferred prosecution agreements, guilty pleas and other sanctions, including the requirement that the relevant corporation retain a monitor to oversee its compliance with the FCPA. Brazilian and French authorities also have a range of sanctions available to them and have recently imposed substantial fines on corporations for anti-corruption violations. Any of these remedial measures, if applicable to us, as well as potential customer reaction to such remedial measures, could have a material adverse impact on our business, results of operations and financial condition.

In addition to the above-referenced matters, we are involved in various pending or potential legal actions or disputes in the ordinary course of our business. Management is unable to predict the ultimate outcome of these actions because of their inherent uncertainty. However, management believes that the most probable, ultimate resolution of these matters will not have a material adverse effect on our consolidated financial position, results of operations or cash flows.

# **NOTE 16. INCOME TAXES**

Our provision for income taxes for the three months ended September 30, 2018 and 2017 reflected effective tax rates of 33.2% and 48.6%, respectively. Our provision (benefit) for income tax for the nine months ended September 30, 2018 and 2017 reflected effective tax rates of 35.0% and 48.8%, respectively. The year-over-year decrease in the effective tax rate was primarily due to favorable changes in forecasted earnings mix and reduced impact of losses in jurisdictions with a full valuation allowance. In addition, individual tax items, combined with higher profitability in the current period, had less of an impact on the effective rate in the nine months ended September 30, 2018 as compared to the same periods in 2017.

The effective tax rates for the three and nine months ended September 30, 2018 reflect the reduced U.S. federal corporate tax rate of 21% as a result of the Tax Cuts and Jobs Act. The Company also reflected provisional estimates related to the tax imposed on the deemed repatriation to the United States of the undistributed earnings of certain of the Company's non-U.S. subsidiaries in 2017. During the third quarter of 2018, we did not make any adjustments to the provisional amounts. However, we are continuing to gather additional information to complete our accounting for this item. In addition, the Company is also continuing to assess other aspects of U.S. tax reform that apply in 2018, including the Global Intangible Low Tax Income regime, the Base Erosion Anti-Abuse Tax, the Foreign Derived Intangible Income regime, and the new limitation on the deductibility of interest expense. We have included estimates for the impacts of these items, and they are not expected to be material for 2018.

Our effective tax rate can fluctuate depending on our country mix of earnings, since our foreign earnings are generally subject to higher tax rates than in the United Kingdom.

#### NOTE 17. DERIVATIVE FINANCIAL INSTRUMENTS

For purposes of mitigating the effect of changes in exchange rates, we hold derivative financial instruments to hedge the risks of certain identifiable and anticipated transactions and recorded assets and liabilities in our consolidated balance sheets. The types of risks hedged are those relating to the variability of future earnings and cash flows caused by movements in foreign currency exchange rates. Our policy is to hold derivatives only for the purpose of hedging risks associated with anticipated foreign currency purchases and sales created in the normal course of business, and not for trading purposes where the objective is solely to generate profit.

Generally, we enter into hedging relationships such that changes in the fair values or cash flows of the transactions being hedged are expected to be offset by corresponding changes in the fair value of the derivatives. For derivative instruments that qualify as a cash flow hedge, the effective portion of the gain or loss of the derivative, which does not include the time value component of a forward currency rate, is reported as a component of other comprehensive income ("OCI") and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. For derivative instruments not designated as hedging instruments, any change in the fair value of those instruments are reflected in earnings in the period such change occurs.

We hold the following types of derivative instruments:

Foreign exchange rate forward contracts - The purpose of these instruments is to hedge the risk of changes in future cash flows of anticipated purchase or sale commitments denominated in foreign currencies and recorded assets and liabilities in our consolidated balance sheets. At September 30, 2018, we held the following material net positions:

	Net Notiona Bought	
(In millions)		USD Equivalent
Euro	602.3	706.9
British pound	202.3	266.3
Norwegian krone	1,876.2	230.0
Australian dollar	219.0	158.9
Brazilian real	450.9	112.6
Malaysian ringgit	402.0	97.3
Japanese yen	4,034.0	35.8
Singapore dollar	42.8	31.3
Mexican peso	(248.0)	(13.1)
Argentinian peso	(717.4)	(18.0)
Canadian dollar	(243.5)	(187.6)
U.S. dollar	(906.1)	(906.1)

Foreign exchange rate instruments embedded in purchase and sale contracts - The purpose of these instruments is to match offsetting currency payments and receipts for particular projects, or comply with government restrictions on the currency used to purchase goods in certain countries. At September 30, 2018, our portfolio of these instruments included the following material net positions:

		Net Notional Amount Bought (Sold)							
(In millions)	<u>_</u>	JSD Equivalent							
Brazilian real	(37.9)	(9.5)							
Norwegian krone	(72.6)	(8.9)							
U.S. dollar	11.8	11.8							

Fair value amounts for all outstanding derivative instruments have been determined using available market information and commonly accepted valuation methodologies. See Note 18 to our condensed consolidated financial statements of this Quarterly Report for further disclosures related to the fair value measurement process. Accordingly, the estimates presented may not be indicative of the amounts that we would realize in a current market exchange and may not be indicative of the gains or losses we may ultimately incur when these contracts are settled.

The following table presents the location and fair value amounts of derivative instruments reported in the consolidated balance sheets:

		Septemb	, 2018	December 31, 2017				
(In millions)	Assets		Liabilities			Assets		Liabilities
Derivatives designated as hedging instruments								
Foreign exchange contracts								
Current - Derivative financial instruments	\$	81.0	\$	78.6	\$	65.6	\$	51.0
Long-term - Derivative financial instruments		13.6		14.8		28.0		1.7
Total derivatives designated as hedging instruments		94.6		93.4		93.6		52.7
Derivatives not designated as hedging instruments								
Foreign exchange contracts								
Current - Derivative financial instruments		16.0		13.5		12.7		18.0
Long-term - Derivative financial instruments		_				4.7		4.2
Total derivatives not designated as hedging instruments		16.0		13.5		17.4		22.2
Long-term - Derivative financial instruments - Synthetic Bonds - Call Option Premium		66.4		_		62.2		_
Long-term - Derivative financial instruments - Synthetic Bonds - Embedded Derivatives				66.4				62.2
Total derivatives	\$	177.0	\$	173.3	\$	173.2	\$	137.1

We recognized a gain of \$3.2 million and \$10.8 million for the three months ended September 30, 2018 and 2017, respectively, and a loss of \$1.9 million and a gain of \$26.9 million for the nine months ended September 30, 2018 and 2017, respectively, due to hedge ineffectiveness as it was probable that the original forecasted transaction would not occur. Cash flow derivative hedges of forecasted transactions, net of tax, which qualify for hedge accounting, resulted in accumulated other comprehensive loss of \$0.4 million and accumulated other comprehensive income of \$28.5 million at September 30, 2018 and December 31, 2017, respectively. We expect to transfer approximately \$11.5 million of income from accumulated OCI to earnings during the next 12 months when the anticipated transactions actually occur. All anticipated transactions currently being hedged are expected to occur by the second half of 2023.

The following table presents the location of gains (losses) on the consolidated statements of income related to derivative instruments designated as fair value hedges:

	Gain (Loss) Recognized in Income										
Location of Fair Value Hedge Gain (Loss) Recognized in Income		Three Months Ended September 30,					Nine Months Ended September 30,				
(In millions)		2018		2017	:	2018		2017			
Other income (expense), net	\$	33.4	\$	12.2	\$	22.7	\$	61.9			

The following tables present the location of gains (losses) on the consolidated statements of other comprehensive income and/or the consolidated statements of income related to derivative instruments designated as cash flow hedges:

Gain (	Loss	) Recognized	
in OCI	(Effe	ctive Portion)	

	(=								
		Three Months Ended				Nine Months Ended			
	September 30,				September 30,				
(In millions)	2018		2017		2018		2017		
Foreign exchange contracts	\$	16.5	\$	38.3	\$	(24.0)	\$	98.7	

# Gain (Loss) Reclassified from Accumulated OCI into Income (Effective Portion)

Location of Cash Flow Hedge Gain (Loss) Reclassified from Accumulated OCI into Income	Three Months Ended					Nine Months Ended					
		Septen	nber	30,	September 30,						
(In millions)		2018		2017		2018		2017			
Foreign exchange contracts											
Revenue	\$	(0.8)	\$	(6.3)	\$	2.8	\$	(31.6)			
Cost of sales		1.1		0.2		6.2		1.7			
Selling, general and administrative expense		(0.1)		0.5		(0.1)		0.7			
Research and development expense		_		_		_		(0.1)			
Other income (expense), net		4.8		(20.4)		0.1		(70.6)			
Total	\$	5.0	\$	(26.0)	\$	9.0	\$	(99.9)			

# Gain (Loss) Recognized in Income (Ineffective Portion and Amount Excluded from Effectiveness Testing)

	and Amount Excluded from Encouronces resulting										
Location of Cash Flow Hedge Gain (Loss) Recognized in Income		Three Mo			Nine Months Ended September 30,						
(In millions)		2018		2017		2018		2017			
Foreign exchange contracts											
Revenue	\$	(5.7)	\$	3.7	\$	(4.9)	\$	7.9			
Cost of sales		6.1		(2.8)		4.1		(7.3)			
Other income (expense), net		(26.6)		10.6		(23.4)		24.6			
Total	\$	(26.2)	\$	11.5	\$	(24.2)	\$	25.2			

The following table presents the location of gains (losses) on the consolidated statements of income related to derivative instruments not designated as hedging instruments:

# Gain (Loss) Recognized in Income on Derivatives (Instruments Not Designated as Hedging Instruments)

		(Instruments Not Designated as Hedging Instruments)										
Location of Gain (Loss) Recognized in Income		Three Months Ended						ded				
		September 30,					September 30,					
(In millions)	203	18		2017		2018		2017				
Foreign exchange contracts												
Revenue	\$	_	\$	0.7	\$	(0.9)	\$	0.7				
Cost of sales		0.2		0.1		0.4		(0.4)				
Other income (expense), net		(5.3)		(5.6)		(6.9)		26.6				
Total	\$	(5.1)	\$	(4.8)	\$	(7.4)	\$	26.9				

Balance Sheet Offsetting - We execute derivative contracts only with counterparties that consent to a master netting agreement, which permits net settlement of the gross derivative assets against gross derivative liabilities. Each instrument is accounted for individually and assets and liabilities are not offset. As of September 30, 2018 and December 31, 2017, we had no collateralized derivative contracts. The following tables present both gross information and net information of recognized derivative instruments:

	September 30, 2018						December 31, 2017						
(In millions)	s Amount ognized	· · · · · · · · · · · · · · · · · · ·			let Amount		ss Amount ecognized	Not Perr Mas	ss Amounts Offset, But nitted Under ster Netting greements	Ne	Net Amount		
Derivative assets	\$ 177.0	\$	(151.9)	\$	25.1	\$	173.2	\$	(114.4)	\$	58.8		
Derivative liabilities	\$ 173.3	\$	(151.9)	\$	21.4	\$	137.1	\$	(114.4)	\$	22.7		

# **NOTE 18. FAIR VALUE MEASUREMENTS**

Assets and liabilities measured at fair value on a recurring basis were as follows:

	September 30, 2018						December 31, 2017								
(In millions)		Total		Level 1		Level 2	 Level 3		Total	L	evel 1	L	_evel 2	L	evel 3
Assets															
Investments															
Equity securities <sup>(a)</sup>	\$	46.6	\$	46.6	\$	_	\$ _	\$	63.7	\$	63.7	\$	_	\$	_
Money market fund		1.5		_		1.5	_		2.4		_		2.4		_
Stable value fund <sup>(b)</sup>		0.5		_		_	_		0.6		_		_		_
Derivative financial instruments															
Synthetic bonds - call option premium		66.4		_		66.4	_		62.2		_		62.2		_
Foreign exchange contracts		110.6		_		110.6	_		111.0		_		111.0		_
Asset held for sale		20.9		_		_	20.9		50.2		_		_		50.2
Total assets	\$	246.5	\$	46.6	\$	178.5	\$ 20.9	\$	290.1	\$	63.7	\$	175.6	\$	50.2
Liabilities					_										
Redeemable financial liability	\$	401.3	\$	_	\$	_	\$ 401.3	\$	312.0	\$	_	\$	_	\$	312.0
Derivative financial instruments															
Synthetic bonds - embedded derivatives		66.4		_		66.4	_		62.2		_		62.2		_
Foreign exchange contracts		106.9		_		106.9	_		74.9		_		74.9		_
Liabilities held for sale		14.9		_		_	14.9		13.7		_		_		13.7
Total liabilities	\$	589.5	\$	_	\$	173.3	\$ 416.2	\$	462.8	\$	_	\$	137.1	\$	325.7

<sup>(</sup>a) Includes fixed income and other investments measured at fair value.

Equity securities - The fair value measurement of our traded securities is based on quoted prices that we have the ability to access in public markets.

Stable value fund and Money market fund - Stable value fund and money market fund are valued at the net asset value of the shares held at the end of the quarter, which is based on the fair value of the underlying investments using information reported by our investment advisor at quarter-end.

<sup>(</sup>b) Certain investments that are measured at fair value using net asset value per share (or its equivalent) have not been classified in the fair value hierarchy.

Mandatorily redeemable financial liability - In the fourth quarter of 2016, we obtained voting control interests in legal Onshore/Offshore contract entities which own and account for the design, engineering and construction of the Yamal LNG plant. As part of this transaction, we recognized the fair value of the mandatorily redeemable financial liability using a discounted cash flow model. The key assumptions used in applying the income approach are the selected discount rates and the expected dividends to be distributed in the future to the noncontrolling interest holders. Expected dividends to be distributed are based on the noncontrolling interests' share of the expected profitability of the underlying contract, the selected discount rate and the overall timing of completion of the project.

A mandatorily redeemable financial liability of \$312.0 million was recognized as of December 31, 2017 to account for the fair value of the non-controlling interests. During the three and nine months ended September 30, 2018, we revalued the liability to reflect current expectations about the obligation, which resulted in the recognition of a loss of \$93.2 million and \$213.5 million, respectively.

A decrease of one percentage point in the discount rate would have increased the liability by \$7.2 million as of September 30, 2018. The fair value measurement is based upon significant unobservable inputs not observable in the market and is consequently classified as a Level 3 fair value measurement.

Change in the fair value of our Level 3 mandatorily redeemable financial liability is recorded as interest expense on the consolidated statements of income and is presented below:

	Nine Months Ended					
		nber 30	r 30,			
(In millions)		2018 20		2017		
Balance at beginning of period	\$	312.0	\$	174.8		
Less: Gains (losses) recognized in net interest expense		(213.5)		(202.9)		
Less: Settlements		124.2		76.6		
Balance at end of period	\$	401.3	\$	301.1		

Redeemable noncontrolling interest - In the first quarter of 2018, we acquired a 51% share in Island Offshore. The noncontrolling interest is recorded as mezzanine equity at fair value. The fair value measurement is based upon significant unobservable inputs not observable in the market and is consequently classified as a Level 3 fair value measurement. As of September 30, 2018, the fair value of our redeemable noncontrolling interest was \$39.7 million. See Note 2 to our condensed consolidated financial statements of this Quarterly Report for additional disclosure related to the acquisition.

Derivative financial instruments - We use the income approach as the valuation technique to measure the fair value of foreign currency derivative instruments on a recurring basis. This approach calculates the present value of the future cash flow by measuring the change from the derivative contract rate and the published market indicative currency rate, multiplied by the contract notional values. Credit risk is then incorporated by reducing the derivative's fair value in asset positions by the result of multiplying the present value of the portfolio by the counterparty's published credit spread. Portfolios in a liability position are adjusted by the same calculation; however, a spread representing our credit spread is used. Our credit spread, and the credit spread of other counterparties not publicly available, are approximated by using the spread of similar companies in the same industry, of similar size and with the same credit rating.

At the present time, we have no credit-risk-related contingent features in our agreements with the financial institutions that would require us to post collateral for derivative positions in a liability position.

See Note 17 to our condensed consolidated financial statements of this Quarterly Report for additional disclosure related to derivative financial instruments.

# Other fair value disclosures

Fair value of debt - The respective carrying value and fair value of our Synthetic bonds and our Senior Notes and private placement notes on a combined basis as of September 30, 2018 was \$2,026.2 million and \$2,229.2 million, respectively. The respective carrying value and fair value of our Synthetic bonds and our Senior Notes and private placement notes on a combined basis as of December 31, 2017 were \$2,043.8 million and \$2,308.2 million.

Other fair value disclosures - The carrying amounts of cash and cash equivalents, trade receivables, accounts payable, short-term debt, commercial paper, debt associated with our bank borrowings, credit facilities, convertible bonds, as well as amounts included in other current assets and other current liabilities that meet the definition of financial instruments, approximate fair value.

Credit risk - By their nature, financial instruments involve risk, including credit risk, for non-performance by counterparties. Financial instruments that potentially subject us to credit risk primarily consist of trade receivables and derivative contracts. We manage the credit risk on financial instruments by transacting only with what management believes are financially secure counterparties, requiring credit approvals and credit limits, and monitoring counterparties' financial condition. Our maximum exposure to credit loss in the event of non-performance by the counterparty is limited to the amount drawn and outstanding on the financial instrument. Allowances for losses on trade receivables are established based on collectibility assessments. We mitigate credit risk on derivative contracts by executing contracts only with counterparties that consent to a master netting agreement, which permits the net settlement of gross derivative assets against gross derivative liabilities.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **BUSINESS OUTLOOK**

Overall Outlook - Following the steep decline from prior years, the price of crude oil has been on a gradual upward trend since the cyclical trough experienced in early 2016. Though the price of crude oil remains quite volatile, the sustainability of the price recovery and business activity levels is dependent on several variables, including geopolitical stability, OPEC's actions to regulate its production capacity, changes in demand patterns, and international sanctions and tariffs. However, as long-term demand is forecast to rise and base production continues to naturally decline, we believe the macro backdrop will provide our customers with greater confidence to increase their investments in new sources of oil and natural gas production.

Subsea - The impact of the low crude oil price environment over the last three years led many of our customers to reduce their capital spending plans and defer new offshore projects. Through this period, we have lowered our cost base through reductions in workforce as well as in manufacturing and other fixed asset capacity. This has helped align our operations with the anticipated reductions in activity in order to mitigate the negative impact to our operating profit. We have been realizing the benefits from these restructuring actions through greater cost efficiency, most notably in our manufacturing operations. We have taken additional actions in 2018, but we have balanced further reductions against increased market activity and higher order inbound as industry conditions continue to improve. The operational improvements we have made through the downturn are providing us with the capability to respond to an increase in order activity despite the reductions in both personnel and manufacturing capacity. However, the subsea industry continues to have both underutilized manufacturing and vessel capacity, which may lead to continued pricing pressure. We also recognize the need to further to develop and invest in our people to ensure we have the core competencies and capabilities necessary for continued success during the market recovery.

When combined with the aggressive cost reductions taken by our customers, project economics have improved. Many current and future offshore projects are deemed to be economic at prices below those experienced in the third quarter. While customer investment decisions can be delayed for a variety of reasons, we continue to work closely with our customers through early engagement in front-end engineering design ("FEED") studies and the use of our unique integrated approach to subsea development - integrated engineering, procurement, construction and installation ("iEPCI<sup>TM</sup>") - to allow more project final investment decisions through the cycle. iEPCI<sup>TM</sup> can support clients' initiatives to improve subsea project economics by helping to reduce cost and accelerate time to first oil. In the long term, we continue to believe that offshore and deepwater developments will remain a significant part of our customers' portfolios.

Onshore/Offshore - Onshore market activity continues to provide a tangible set of opportunities, particularly for natural gas monetization projects, as natural gas continues to take a larger share of global energy demand. Market conditions for liquefied natural gas ("LNG") have improved as rising demand continues to rebalance an oversupplied market. This is driving an improved outlook for our business, and we are confident that the pace of LNG investments will continue to grow in the near and intermediate term. As an industry leader, we are well positioned for the growth in new liquefaction and regasification capacity and are actively engaged in several front-end engineering design studies across multiple geographies. These FEED studies provide a platform for early engagement with clients and can significantly de-risk project execution while also supporting our pursuit of the engineering, procurement and construction ("EPC") contract. Additionally, we continue to selectively pursue refining, petrochemical, and fertilizer project opportunities in the Middle East, Africa, Asia and North American markets.

Surface Technologies - After a period of rapid growth, the North America unconventional market is undergoing near-term volatility. While drilling activity has proved to be resilient, completions activity has been reduced, stemming from pipeline take-away capacity constraints and exhaustion of operator capital budgets for exploration and production. Hydraulic fracturing activity has slowed sequentially, particularly in the Permian basin, and is expected to decline further in the remainder of 2018. These constraints should prove to be transitory, though, as operator budgets renew and pipeline take-away capacity improves. Despite the near-term volatility, we are making progress with the introduction of new, innovative commercial models in North America. Activity in our surface business outside of North America has been more resilient but continues to experience pressure from competitive pricing; however, growth prospects for these markets are expected to improve further in 2019.

# CONSOLIDATED RESULTS OF OPERATIONS OF TECHNIPFMC PLC THREE MONTHS ENDED SEPTEMBER 30, 2018 AND 2017

#### **Three Months Ended**

	 Septe	mber 30	<u> </u>	Change		
(In millions, except %)	 2018		2017	\$	%	
Revenue	\$ 3,143.8	\$	4,140.9	(997.1)	(24.1)	
Costs and expenses						
Cost of sales	2,558.5		3,468.2	(909.7)	(26.2)	
Selling, general and administrative expense	250.6		284.4	(33.8)	(11.9)	
Research and development expense	38.6		51.1	(12.5)	(24.5)	
Impairment, restructuring and other expenses (Note 14)	9.7		59.4	(49.7)	(83.7)	
Merger transaction and integration costs (Note 2)	 6.3		9.2	(2.9)	(31.5)	
Total costs and expenses	2,863.7		3,872.3	(1,008.6)	(26.0)	
Other income (expense), net	10.4		30.0	(19.6)	(65.3)	
Income from equity affiliates (Note 9)	16.4		17.3	(0.9)	(5.2)	
Net interest expense	 (106.0)		(86.3)	(19.7)	(22.8)	
Income before income taxes	200.9		229.6	(28.7)	(12.5)	
Provision for income taxes (Note 16)	 66.7		111.7	(45.0)	(40.3)	
Net income	134.2		117.9	16.3	13.8	
Net loss attributable to noncontrolling interests	 2.7		3.1	(0.4)	(12.9)	
Net income attributable to TechnipFMC plc	\$ 136.9	\$	121.0	15.9	13.1	

#### Revenue

Revenue decreased \$997.1 million or 24.1% in the third quarter of 2018 compared to the third quarter of 2017, primarily as a result of declining Subsea project activity in Africa, Asia Pacific and Europe where projects progressed toward completion, as well as decreased activity on certain Onshore/Offshore projects, including Yamal LNG. This activity was partially offset by an increase in Onshore/Offshore projects in the North American region, as well as increased revenue in our Surface Technologies business due to the North American land market recovery. The revenue growth was driven by a strong increase in demand for wellhead products and measurement systems.

# **Gross Profit**

Gross profit (revenue less cost of sales) as a percentage of sales increased to 18.6% in the third quarter of 2018, from 16.2% in the prior year period primarily due to the strong project execution and a lower operating cost structure.

# Selling, General and Administrative Expense

Selling, general and administrative expense decreased \$33.8 million year-over-year, primarily due to the benefit of cost reductions and lower headcount across the company.

# Impairment, Restructuring and Other Expenses

Impairment, restructuring and other expense decreased by \$49.7 million year-over-year, primarily due to a reduction in restructuring activities. Impairment, restructuring and other expenses for the third quarter of 2018 included \$8.1 million of restructuring expense.

In recent years, we have implemented restructuring plans across our businesses to reduce costs and better align our workforce and our facilities with anticipated activity levels.

#### Merger Transaction and Integration Costs

Merger transaction and integration costs of \$6.3 million were incurred in the third quarter of 2018, primarily due to integration activities pertaining to combining the two legacy companies. See Note 2 to our condensed consolidated financial statements of this Quarterly Report for more information.

# Other Income (expense), Net

Other income (expense), net, primarily reflects foreign currency gains and losses, including gains and losses associated with the remeasurement of net cash positions. In the third quarter of 2018, we recognized \$34.4 million of net foreign exchange losses, compared with \$19.3 million of foreign exchange gains in the third quarter of 2017.

#### Net Interest Expense

Net interest expense increased \$19.7 million in the third quarter of 2018 compared to 2017. The primary reason was the change in the fair value of the redeemable financial liability. See Note 18 to our condensed consolidated financial statements of this Quarterly Report for more information regarding the fair value measurement assumptions of the mandatorily redeemable financial liability and related changes in its fair value.

### **Provision for Income Taxes**

Our provision for income taxes for the three months ended September 30, 2018 and 2017 reflected effective tax rates of 33.2% and 48.6%, respectively. The year-over-year decrease in the effective tax rate was primarily due to changes in earnings mix and reduced impact of losses in jurisdictions with a full valuation allowance in the three months ended September 30, 2018 as compared to the same period in 2017.

The effective tax rates for the three months ended September 30, 2018 reflect the reduced U.S. federal corporate tax rate of 21% as a result as a result of the Tax Cuts and Jobs Act. The Company also reflected provisional estimates related to the tax imposed on the deemed repatriation to the United States of the undistributed earnings of certain of the Company's non-U.S. subsidiaries in 2017. During the third quarter of 2018, we did not make any adjustments to the provisional amounts. However, we are continuing to gather additional information to complete our accounting for this item. In addition, the Company is also continuing to assess other aspects of U.S. tax reform that apply in 2018, including the Global Intangible Low Tax Income regime ("GILTI"), the Base Erosion Anti-Abuse Tax ("BEAT"), the Foreign Derived Intangible Income regime ("FDII"), and the new limitation on the deductibility of interest expense. We have included estimates for the impacts of these items, and they are not expected to be material for 2018.

Our effective tax rate can fluctuate depending on our country mix of earnings, since our foreign earnings are generally subject to higher tax rates than in the United Kingdom.

# CONSOLIDATED RESULTS OF OPERATIONS OF TECHNIPFMC PLC NINE MONTHS ENDED SEPTEMBER 30, 2018 AND 2017

#### Nine Months Ended

	 Septe	,	Change		
(In millions, except %)	2018		2017	\$	%
Revenue	\$ 9,229.9	\$	11,373.9	(2,144.0)	(18.9)
Costs and expenses					
Cost of sales	7,505.3		9,610.5	(2,105.2)	(21.9)
Selling, general and administrative expense	835.1		806.5	28.6	3.5
Research and development expense	133.3		143.6	(10.3)	(7.2)
Impairment, restructuring and other expenses (Note 14)	32.6		56.8	(24.2)	(42.6)
Merger transaction and integration costs (Note 2)	20.9		87.2	(66.3)	(76.0)
Total costs and expenses	8,527.2		10,704.6	(2,177.4)	(20.3)
Other income (expense), net	(12.6)		43.2	(55.8)	(129.2)
Income from equity affiliates (Note 9)	70.6		39.4	31.2	79.2
Net interest expense	(244.3)		(240.5)	(3.8)	(1.6)
Income before income taxes	 516.4		511.4	5.0	1.0
Provision for income taxes (Note 16)	180.7		249.7	(69.0)	(27.6)
Net income	 335.7		261.7	74.0	28.3
Net loss (income) attributable to noncontrolling interests	2.0		5.5	(3.5)	(63.6)
Net income attributable to TechnipFMC plc	\$ 337.7	\$	267.2	70.5	26.4

#### Revenue

Revenue decreased \$2,144.0 million or 18.9% in the first nine months of 2018 compared to the prior-year period, primarily as a result of declining project activity. Subsea project activity declined in Africa, Asia Pacific and North America. The decline in Onshore/Offshore activity occurred as projects progressed toward completion, driven primarily by Yamal LNG. This activity was partially offset by an increase in Onshore/Offshore project activity in the Middle East and Asia Pacific, as well as increased revenue in our Surface Technologies business due to the North American land market recovery. The revenue growth was driven by strong increase in demand for flowline, hydraulic fracturing, wellhead and well service pump equipment.

#### **Gross Profit**

Gross profit (revenue less cost of sales) increased as a percentage of sales to 18.7% in the first nine months of 2018, from 15.5% in the prioryear period. The improvement in gross profit as a percentage of sales was primarily due to the reduction of cost of sales year-over-year as a result of the realization of a lower operating cost structure.

# Selling, General and Administrative Expense

Selling, general and administrative expense increased \$28.6 million year-over-year. The first nine months of 2017 do not include FMC Technologies operations prior to the Merger date of January 17, 2017. FMC Technologies' selling, general and administrative expenses for this period were \$63.0 million. On a comparable basis, selling, general and administrative expense decreased by \$34.4 million, primarily due to the benefit of cost reductions and lower headcount across the company.

# Impairment, Restructuring and Other Expense

Impairment, restructuring and other expense decreased by \$24.2 million year-over-year. Impairment, restructuring and other expense for the first nine months of 2018 included \$18.5 million of restructuring expense.

In recent years, we have implemented restructuring plans across our businesses to reduce costs and better align our workforce and our facilities with anticipated activity levels.

#### Merger Transaction and Integration Costs

We incurred Merger transaction and integration costs of \$20.9 million during the first nine months of 2018 due to the Merger. A significant portion of the expenses recorded in the period are related to transaction and leased facility termination fees, with a lower portion related to integration activities pertaining to combining the two legacy companies. See Note 2 to our consolidated financial statements of this Quarterly Report for more information

# Other Income (expense), Net

Other income (expense), net, primarily reflects foreign currency gains and losses, including gains and losses associated with the remeasurement of net cash positions. In the first nine months of 2018, we recognized \$77.7 million of net foreign exchange losses, compared with \$0.3 million of net foreign exchange gains in the prior year period.

#### Net Interest Expense

Net interest expense increased \$3.8 million in the first nine months of 2018 compared to 2017, primarily due to the change in the fair value of the redeemable financial liability. See Note 18 for further information regarding the fair value measurement assumptions of the mandatorily redeemable financial liability and related changes in its fair value.

#### **Provision for Income Taxes**

Our income tax provisions for the first nine months of 2018 and 2017 reflected effective tax rates of 35.0% and 48.8%, respectively. The year-over-year decrease in the effective tax rate was primarily due to changes in earnings mix and reduced impact of losses in jurisdictions with a full valuation allowance. In addition, individual tax items, combined with higher profitability in the current period, had less of an impact on the effective rate in the nine months ended September 30, 2018 as compared to the same period in 2017.

The effective tax rates for the nine months ended September 30, 2018 reflect the reduced U.S. federal corporate tax rate of 21% as a result of the Tax Cuts and Jobs Act. We also reflected provisional estimates related to the tax imposed on the deemed repatriation to the United States of the undistributed earnings of certain of our non-U.S. subsidiaries in 2017. During the nine months of 2018, we did not make any adjustments to the provisional amounts. However, we are continuing to gather additional information to complete our accounting for this item. In addition, we are also continuing to assess other aspects of U.S. tax reform that apply in 2018, including GILTI, BEAT, FDII, and the new limitation on the deductibility of interest expense. We have included estimates for the impacts of these items, and they are not expected to be material for 2018.

Our effective tax rate can fluctuate depending on our country mix of earnings, since our foreign earnings are generally subject to higher tax rates than in the United Kingdom.

# SEGMENT RESULTS OF OPERATIONS OF TECHNIPFMC PLC THREE MONTHS ENDED SEPTEMBER 30, 2018 AND 2017

Segment operating profit is defined as total segment revenue less segment operating expenses. Certain items have been excluded in computing segment operating profit and are included in corporate items. See Note 5 to our condensed consolidated financial statements of this Quarterly Report for more information.

#### Subsea

#### **Three Months Ended**

	 Septe	0,	Favorable/(Unfavorable)		
(In millions, except % and pts.)	 2018		2017	\$	%
Revenue	\$ 1,209.1	\$	1,478.2	(269.1)	(18.2)
Operating profit	\$ 79.7	\$	102.8	(23.1)	(22.5)
					,
Operating profit as a percentage of revenue	6.6%		7.0%		) (0.4pts.

Subsea revenue decreased \$269.1 million or 18.2% year-over-year, primarily driven by projects in Africa, Europe, and Asia Pacific progressed towards completion, partially offset by increased activity in South America. Subsea revenue continues to be negatively impacted by prior-period declines in inbound orders related to market downturn.

Subsea operating profit declined primarily due to the anticipated revenue decline and more competitively priced backlog, offset in part by merger synergies and other cost reduction activities. The timing of completion of certain projects continued to benefit margins in the period, although the impact was less pronounced than in the prior-year quarter. Additionally, third quarter of 2018 included \$5.0 million of impairment, restructuring and other severance charges compared to \$22.8 million in the third quarter of 2017.

In the third quarter of 2018, Subsea operating profit as a percentage of revenue decreased to 6.6%.

#### Onshore/Offshore

#### **Three Months Ended**

	 Septe	mber 3	Favorable/(Unfavorable)		
(In millions, except % and pts.)	 2018	2017		\$	%
Revenue	\$ 1,532.5	\$	2,308.1	(775.6)	(33.6)
Operating profit	\$ 243.4	\$	206.4	37.0	17.9
Operating profit as a percentage of revenue	15 9%		8 9%		7 Onts

Onshore/Offshore revenue decreased \$775.6 million or 33.6% year-over-year. Revenue declined as we moved closer to completion on major projects, primarily Yamal LNG. The anticipated revenue decline was moderately offset by strong growth in our process technologies business.

Operating profit in the third quarter of 2018 improved year-over-year. Operating results benefited from several factors in the quarter, including a bonus on Yamal LNG due to provisional acceptance of Train 2, a financial gain on the sale of an offshore yard and other severance charges, and strong project execution. Additionally, the prior quarter included an unfavorable impact of \$28.9 million related to the settlements on restructured projects and operations as compared to a favorable impact of \$0.2 million during the current quarter.

Onshore/Offshore operating profit as a percentage of revenue increased to 15.9%.

# Surface Technologies

#### **Three Months Ended**

		Septe	mber 3	Favorable/(Unfavorable)		
(In millions, except % and pts.)		2018		2017	\$	%
Revenue	\$	402.2	\$	353.9	48.3	13.6
Operating profit	\$	51.9	\$	49.0	2.9	5.9
Operating profit as a percentage of revenue		12.9%		13.8%		) (0.9pts.

Surface Technologies revenue increased \$48.3 million or 13.6% year-over-year driven primarily by higher activity in North America; growth in wellhead product sales and measurement systems was partially offset by reduced hydraulic fracturing flowline sales.

Operating profit increased versus the prior-year quarter as product mix outside the Americas more than offset the impact of reduced flowline sales in North America. Additionally, the third quarter of 2018 included \$1.3 million of impairment, restructuring and other severance charges compared to \$7.8 million in the third quarter of 2017.

Surface Technologies operating profit as a percentage of revenue decreased to 12.9%.

# Corporate Items

#### **Three Months Ended**

		September 30,			Favorable/(L	Jnfavorable)	
(In millions, except %)	2018		2017		\$	%	
Corporate expense	\$	(68.1)	\$	(42.3)	(25.8)	(61.0)	

Corporate expense increased \$25.8 million year-over-year, primarily as a result of increased foreign exchange losses.

# SEGMENT RESULTS OF OPERATIONS OF TECHNIPFMC PLC NINE MONTHS ENDED SEPTEMBER 30, 2018 AND 2017

Segment operating profit is defined as total segment revenue less segment operating expenses. Certain items have been excluded in computing segment operating profit and are included in corporate items. See Note 5 to our condensed consolidated financial statements of this Quarterly Report for more information.

#### Subsea

		Nine Mo	ntns En	aea			
		Septe	mber 30	),	Favorable/(Unfavorable)		
(In millions, except %)		2018		2017	\$	%	
Revenue	\$	3,606.7	\$	4,585.2	(978.5)	(21.3)	
Operating profit	\$	210.0	\$	393.1	(183.1)	(46.6)	
Operating profit as a percentage of revenue						)	

Subsea revenue decreased \$978.5 million year-over-year, primarily driven by projects in Asia Pacific, Africa and North America that progressed towards completion. Subsea revenue continues to be negatively impacted by prior period lower inbound orders related to the market downturn.

5.8%

8.6%

Subsea operating profit decreased year-over-year, primarily due to the anticipated revenue decline, partially offset by Merger synergies and other cost reduction activities, and the successful conclusion of key project milestones. Additionally, the first nine months of 2018 included \$19.1 million in restructuring, impairment and other severance charges compared to \$35.5 million in the prior year.

Subsea operating profit as a percentage of revenue decreased to 5.8%.

#### Onshore/Offshore

	Nine Mo	nths E	nded		
	 Septe	80,	Favorable/(Unfavorable)		
(In millions, except %)	 2018		2017	\$	%
Revenue	\$ 4,448.3	\$	5,885.0	(1,436.7)	(24.4)
Operating profit	\$ 617.6	\$	553.7	63.9	11.5
Operating profit as a percentage of revenue	13.9%		9.4%		4.5pts.

Onshore/Offshore revenue decreased \$1,436.7 million year-over-year. The decrease was primarily driven by major projects, including Yamal LNG, that progressed towards completion. This decrease was partially offset by achieving strong progress on ENOC's Jebel Ali refinery expansion project and SOCAR's Azerikimya petrochemical projects.

Operating profit in the first nine months of 2018 was favorably impacted by reduced costs, strong project execution and a bonus on Yamal LNG due to provisional acceptance of Train 2. Additionally, the first nine months of 2018 were favorably impacted by \$5.8 million related to settlements on restructured projects and operations.

Onshore/Offshore operating profit as a percentage of revenue increased to 13.9%.

# Surface Technologies

#### **Nine Months Ended**

	 Septe	30,	Favorable/(Unfavorable)			
(In millions, except %)	2018		2017	\$	%	
Revenue	\$ 1,174.9	\$	902.3	272.6		30.2
Operating profit	\$ 134.0	\$	29.4	104.6	n/a	
Operating profit as a percentage of revenue	11.4%		3.3%			8.1

Surface Technologies revenue increased \$272.6 million year-over-year primarily driven by increased activity in the North American market. The solid growth in North America reflected increased demand for hydraulic fracturing services, wellhead systems and pressure control equipment and services. Outside of North America, revenue also increased year-over-year primarily driven by the Asia Pacific region.

Operating profit increased significantly year-over-year. This increase was primarily driven by higher volume in North America, partially offset by continued international pricing pressures. Additionally, the first nine months of 2018 included \$8.0 million of impairment, restructuring and other severance charges compared to \$12.0 million in the prior year.

Surface Technologies operating profit as a percentage of revenue increased to 11.4%.

#### Corporate Items

#### Nine Months Ended

	 Septen	nber 3	30,	Favorable/(Unfavorable)		
(In millions, except %)	2018		2017	\$	%	
Corporate expense	\$ (200.9)	\$	(224.3)	23.4	10.4	

Corporate expense decreased \$23.4 million year-over-year, primarily as a result of significantly lower integration expenses, offset by increased foreign exchange losses.

#### INBOUND ORDERS AND ORDER BACKLOG

Inbound orders - Inbound orders represent the estimated sales value of confirmed customer orders received during the reporting period.

	Inbound Orders							
		Three Months Ended Nine Months Ended				nded		
	September 30, September 30				iO,			
(In millions)		2018		2017		2018		2017
Subsea	\$	1,553.9	\$	979.8	\$	4,297.9	\$	3,418.8
Onshore/Offshore		1,666.1		1,153.0		5,816.5		2,938.7
Surface Technologies		427.2		329.1		1,251.5		846.9
Total inbound orders	\$	3,647.2	\$	2,461.9	\$	11,365.9	\$	7,204.4

Order backlog - Order backlog is calculated as the estimated sales value of unfilled, confirmed customer orders at the reporting date. See "Transaction Price Allocated to the Remaining Unsatisfied Performance Obligations" Note 4 to our condensed consolidated financial statements of this Quarterly Report for more information on order backlog.

	Order	Backlog	cklog		
(In millions)	September 30, 2018	De	December 31, 2017		
Subsea	\$ 6,343.4	\$	6,203.9		
Onshore/Offshore	8,378.8		6,369.1		
Surface Technologies	455.8		409.8		
Total order backlog	\$ 15,178.0	\$ 15,178.0 \$ 12,982			

Subsea - Order backlog for Subsea at September 30, 2018 increased by \$139.5 million compared to December 31, 2017. The increase includes a one-time reduction of \$50.8 million related to the adoption of ASC Topic 606. Subsea backlog of \$6.3 billion at September 30, 2018 was composed of various projects, including Energean's Karish; Eni's Coral; Petrobras's PLSV service contracts and flexible pipe projects; VNG Norge's Fenja; CNOOC's Liuhua and Total's Kaombo.

Onshore/Offshore - Onshore/Offshore order backlog at September 30, 2018 increased by \$2.0 billion compared to December 31, 2017. The increase includes a one-time adjustment of \$800.8 million related to the adoption of ASC Topic 606. The adjustment is primarily related to additional revenue for future reimbursable work that is now included in backlog, reflecting a change in the timing of order recognition. Onshore/Offshore backlog of \$8.4 billion was composed of various projects, including Yamal LNG; Long Son Petrochemicals Olefins Plan; Hindustan Urvarak and Rasayan Limited's ("HURL") fertilizer projects; Energean's Karish; ENOC's Jebel Ali; Shell's Prelude FLNG; and Hindustan Petroleum Corporation Ltd.'s ("HPCL") Visakh Refinery.

Surface Technologies - Order backlog for Surface Technologies at September 30, 2018 increased by \$46.0 million compared to December 31, 2017. The change includes a one-time reduction of \$37.9 million related to the adoption of ASC Topic 606. Given the short-cycle nature of the business, most orders are quickly converted into sales revenue; longer contracts are typically converted within twelve months.

Non-consolidated backlog - Non-consolidated backlog reflects the proportional share of backlog related to joint ventures that is not consolidated due to our minority ownership position.

	Non-consolidat backlog	Non-consolidated backlog September 30, 2018	
(In millions)			
Subsea	\$ 99	5.9	
Onshore/Offshore	1,92	4.2	
Total order backlog	\$ 2,92	0.1	

#### LIQUIDITY AND CAPITAL RESOURCES

Most of our cash is managed centrally and flowed through centralized bank accounts controlled and maintained by TechnipFMC globally and in many operating jurisdictions to best meet the liquidity needs of our global operations. The majority of cash held by subsidiaries of our U.S.-domiciled companies could be repatriated to the United States. Under current U.S. law, as amended by the Tax Cuts and Jobs Act, signed into law on December 22, 2017, any such repatriation to the United States in the form of a dividend would be eligible for a 100% dividend received deduction and therefore would not be subject to U.S. federal income tax.

We expect to meet the continuing funding requirements of our global operations with cash generated by such operations and our existing revolving credit facility.

Net (Debt) Cash - Net (debt) cash, is a non-GAAP financial measure reflecting cash and cash equivalents, net of debt. Management uses this non-GAAP financial measure to evaluate our capital structure and financial leverage. We believe net debt, or net cash, is a meaningful financial measure that may assist investors in understanding our financial condition and recognizing underlying trends in our capital structure. Net (debt) cash should not be considered an alternative to, or more meaningful than, cash and cash equivalents as determined in accordance with U.S. GAAP or as an indicator of our operating performance or liquidity.

The following table provides a reconciliation of our cash and cash equivalents to net (debt) cash, utilizing details of classifications from our condensed consolidated balance sheets.

(In millions)	Se	eptember 30, 2018	D	ecember 31, 2017
Cash and cash equivalents	\$	5,553.3	\$	6,737.4
Less: Short-term debt and current portion of long-term debt		78.4		77.1
Less: Long-term debt, less current portion		4,017.1		3,777.9
Net (debt) cash	\$	1,457.8	\$	2,882.4

#### Cash Flows

We used \$344.7 million of cash from operating activities during the nine months ended September 30, 2018 as compared to \$279.0 million cash generated from operating activities during the same period in 2017, primarily due to the increase in trade receivables and inventories, as well as the decrease in trade accounts payable. The change is partially offset by the increase in contract liabilities. Our working capital balances can vary significantly depending on the payment and delivery terms on key contracts in our portfolio of projects.

Investing activities consumed \$358.2 million of cash during the nine months ended September 30, 2018 as compared to \$1,334.4 million cash provided by investing activities during the same period in 2017. Excluding the impact of the Merger in 2017, the cash consumed in 2018 increased by \$213.4 million, primarily related to increased spending on capital expenditures and acquisitions. See Note 2 to our condensed consolidated financial statements of this Quarterly Report for more information on the Merger. During the first nine months of 2018 we completed acquisitions for a total cash consideration of \$103.4 million.

Financing activities used \$403.0 million and \$1,056.1 million of cash during the nine months ended September 30, 2018 and 2017, respectively. The decrease in cash used by financing activities was due to repayments of long-term debt in the first quarter of 2017.

# **Debt and Liquidity**

Credit Facility - The following is a summary of our revolving credit facility at September 30, 2018:

(In millions)			Debt	_	ommercial Paper	Letters of	Unused		
<u>Description</u>	Amount	Οι	ıtstanding	Οι	ıtstanding <sup>(a)</sup>	Credit	Capacity	Maturity	
Five-year revolving credit facility	\$ 2,500.0	\$	_	\$	1,755.8	\$ _	\$ 744.2	January 2022	Ī

<sup>(</sup>a) Under our commercial paper program, we have the ability to access up to \$1.5 billion and €1.0 billion of financing through our commercial paper dealers. Our available capacity under our revolving credit facility is reduced by any outstanding commercial paper.

Committed credit available under our revolving credit facility provides the ability to issue our commercial paper obligations on a long-term basis. We had \$1,755.8 million of commercial paper issued under our facility at September 30, 2018. As we had both the ability and intent to refinance these obligations on a long-term basis, our commercial paper borrowings were classified as long-term debt in the accompanying condensed consolidated balance sheets at September 30, 2018.

As of September 30, 2018, we were in compliance with all restrictive covenants under our revolving credit facility.

See Note 11 to our condensed consolidated financial statements of this Quarterly Report for more information related to our credit facility.

#### Credit Risk Analysis

Valuations of derivative assets and liabilities reflect the value of the instruments, including the values associated with counterparty risk. These values must also take into account our credit standing, thus including in the valuation of the derivative instrument the value of the net credit differential between the counterparties to the derivative contract. Our methodology includes the impact of both counterparty and our own credit standing. Adjustments to our derivative assets and liabilities related to credit risk were not material for any period presented.

Additional information about credit risk is incorporated herein by reference to Note 18 to our condensed consolidated financial statements of this Quarterly Report.

#### Outlook

Historically, we have generated our liquidity and capital resources primarily through operations and, when needed, through our credit facility. We have \$744.2 million of capacity available under our revolving credit facility that we expect to utilize if working capital needs temporarily increase. The volatility in credit, equity and commodity markets creates some uncertainty for our businesses. However, management believes, based on our current financial condition, existing backlog levels and current expectations for future market conditions, that we will continue to meet our short- and long-term liquidity needs with a combination of cash on hand, cash generated from operations and access to capital markets.

We project spending approximately \$300 million in 2018 for capital expenditures, largely on expenditures in our subsea business. However, projected capital expenditures for 2018 do not include any contingent capital that may be needed to respond to a contract award.

We implemented a U.K. court-approved reduction of our capital, which completed on June 29, 2017, in order to create distributable profits to support the payment of future dividends or future share repurchases. Our board of directors has authorized a \$500.0 million share repurchase program that we began executing in 2017. We remain committed to completing the full authorization in ordinary shares by the end of 2018.

On October 23, 2018, our Board of Directors authorized and declared a quarterly cash dividend of 0.13 per ordinary share payable on or shortly after December 5, 2018.

#### **CRITICAL ACCOUNTING ESTIMATES**

The preparation of financial statements in conformity with U.S. GAAP requires management to make certain estimates, judgments and assumptions about future events that affect the reported amounts of assets and liabilities at the date of the financial statements, the reported amounts of revenue and expenses during the periods presented and the related disclosures in the accompanying notes to the financial statements. Management has reviewed these critical accounting estimates with the Audit Committee of our Board of Directors. We believe the following critical accounting estimates used in preparing our financial statements address all important accounting areas where the nature of the estimates or assumptions is material due to the levels of subjectivity and judgment necessary to account for highly uncertain matters or the susceptibility of such matters to change. See Note 1 to our condensed consolidated financial statements of this Quarterly Report for a description of our significant accounting policies. We have adopted new accounting standards that did not have a material impact to our critical accounting estimates. See Note 3 to our condensed consolidated financial statements of this Quarterly Report for a description of the recently adopted accounting standards.

# Revenue Recognition

The majority of our revenue is derived from long-term contracts that can span several years. We account for revenue in accordance with ASC Topic 606. The unit of account in ASC Topic 606 is a performance obligation. A contract's transaction price is allocated to each distinct performance obligation and recognized as revenue when, or as, the performance obligation is satisfied. Our performance obligations are satisfied over time as work progresses or at a point in time.

A significant portion of our total revenue recognized over time relates to our Onshore/Offshore and Subsea segments, primarily for the entire range of onshore facilities, fixed and floating offshore oil and gas facilities and subsea exploration and production equipment projects that involve the design, engineering, manufacturing, construction and assembly of complex, customer-specific systems. Because of control transferring over time, revenue is recognized based on the extent of progress towards completion of the performance obligation. The selection of the method to measure progress towards completion requires judgment and is based on the nature of the products or services to be provided. We generally use the cost-to-cost measure of progress for our contracts because it best depicts the transfer of control to the customer which occurs as we incur costs on our contracts. Under the cost-to-cost measure of progress, the extent of progress towards completion is measured based on the ratio of costs incurred to date to the total estimated costs at completion of the performance obligation. Revenues, including estimated fees or profits, are recorded proportionally as costs are incurred.

Due to the nature of the work required to be performed on many of our performance obligations, the estimation of total revenue and cost at completion is complex, subject to many variables and requires significant judgment. It is common for our long-term contracts to contain award fees, incentive fees or other provisions that can either increase or decrease the transaction price. We include estimated amounts in the transaction price when we believe we have an enforceable right to the modification, the amount can be estimated reliably and its realization is probable. The estimated amounts are included in the transaction price to the extent it is probable that a significant reversal of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is resolved.

We execute contracts with our customers that clearly describe the equipment, systems and/or services. After analyzing the drawings and specifications of the contract requirements, our project engineers estimate total contract costs based on their experience with similar projects and then adjust these estimates for specific risks associated with each project, such as technical risks associated with a new design. Costs associated with specific risks are estimated by assessing the probability that conditions arising from these specific risks will affect our total cost to complete the project. After work on a project begins, assumptions that form the basis for our calculation of total project cost are examined on a regular basis and our estimates are updated to reflect the most current information and management's best judgment.

Adjustments to estimates of contract revenue, total contract cost or extent of progress toward completion are often required as work progresses under the contract and as experience is gained, even though the scope of work required under the contract may not change. The nature of accounting for long-term contracts is such that refinements of the estimating process for changing conditions and new developments are continuous and characteristic of the process. Consequently, the amount of revenue recognized over time is sensitive to changes in our estimates of total contract costs. There are many factors, including, but not limited to, the ability to properly execute the engineering and design phases consistent with our customers' expectations, the availability and costs of labor and material resources, productivity and weather, that can affect the accuracy of our cost estimates, and ultimately, our future profitability.

Our operating profit for the three and nine months ended September 30, 2018 was positively impacted by approximately \$75.8 million and \$337.2 million, respectively, as a result of changes in contract estimates related to projects that were in progress at December 31, 2017. During the three months ended September 30, 2018, we recognized changes in our estimates which had a favorable impact on our operating profit in the amounts of \$91.4 million and unfavorable impact of \$15.6 million in our Onshore/Offshore and Subsea segments, respectively. During the nine months ended September 30, 2018, we recognized changes in our estimates which had a favorable impact on our operating profit in the amounts of \$354.2 million and unfavorable impact of \$17.0 million in our Onshore/Offshore and Subsea segments, respectively. The changes in contract estimates are attributed to better than expected performance throughout our execution of our projects.

#### **OTHER MATTERS**

On March 28, 2016, FMC Technologies received an inquiry from the U.S. Department of Justice ("DOJ") related to the DOJ's investigation of whether certain services Unaoil S.A.M. provided to its clients, including FMC Technologies, violated the U.S. Foreign Corrupt Practices Act ("FCPA"). On March 29, 2016, Technip S.A. also received an inquiry from the DOJ related to Unaoil. We are cooperating with the DOJ's investigations and, with regard to FMC Technologies, a related investigation by the U.S. Securities and Exchange Commission.

In late 2016, Technip S.A. was contacted by the DOJ regarding its investigation of offshore platform projects awarded between 2003 and 2007, performed in Brazil by a joint venture company in which Technip S.A. was a minority participant, and we have also raised with DOJ certain other projects performed by Technip S.A. subsidiaries in Brazil between 2002 and 2013. The DOJ has also inquired about projects in Ghana and Equatorial Guinea that were awarded to Technip S.A. subsidiaries in 2008 and 2009, respectively. We are cooperating with the DOJ in its investigation into potential violations of the FCPA in connection with these projects. We have contacted the Brazilian authorities and are cooperating with their investigation concerning the projects in Brazil and have also contacted French authorities about certain of the existing matters.

Certain of the government investigations have identified issues relating to potential non-compliance with applicable laws and regulations, including the FCPA, Brazilian and French law, related to these historic matters. U.S. authorities have a broad range of civil and criminal sanctions under the FCPA and other laws and regulations, which they may seek to impose against corporations and individuals in appropriate circumstances including, but not limited to, fines, penalties and modifications to business practices and compliance programs. These authorities have entered into agreements with, and obtained a range of sanctions against, numerous public corporations and individuals arising from allegations of improper payments whereby civil and/or criminal penalties were imposed. Recent civil and criminal settlements have included fines of tens or hundreds of millions of dollars, deferred prosecution agreements, guilty pleas and other sanctions, including the requirement that the relevant corporation retain a monitor to oversee its compliance with the FCPA. Brazilian and French authorities also have a range of sanctions available to them and have recently imposed substantial fines on corporations for anti-corruption violations. Any of these remedial measures, if applicable to us, as well as potential customer reaction to such remedial measures, could have a material adverse impact on our business, results of operations and financial condition.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

For quantitative and qualitative disclosures about market risk affecting TechnipFMC, see Part II, Item 7A, "Quantitative and Qualitative Disclosures About Market Risk," in our Annual Report on Form 10-K for the year ended December 31, 2017. Our exposure to market risk has not changed materially since December 31, 2017.

#### **ITEM 4. CONTROLS AND PROCEDURES**

#### **Evaluation of Disclosure Controls and Procedures**

As of September 30, 2018, and under the direction of our Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Exchange Act. Based upon this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded as of September 30, 2018, that our disclosure controls and procedures were not effective because of the material weaknesses in our internal control over financial reporting that were disclosed in our Annual Report on Form 10-K for the year ended December 31, 2017 ("Form 10-K").

As disclosed in Part II, Item 9A, "Controls and Procedures" in our Form 10-K, we identified material weaknesses in internal control over financial reporting in the following areas:

- (i) controls relating to the calculation of temporary gains and losses from natural hedges on certain of our projects and related foreign exchange adjustments;
- (ii) controls over the period-end financial reporting process specifically related to journal entries and account reconciliation in certain regions and locations; and
- (iii) controls relating to certain information technology systems.

# Status of Remediation Efforts

In response to the identified material weaknesses, our management, with the oversight of the Audit Committee of our Board of Directors, continue through 2018 to dedicate significant effort and resources to further improve our control environment and continue to take steps to remediate the material weaknesses identified and described above.

#### Changes in Internal Controls over Financial Reporting

Except for changes in connection with our implementation of the remediation measures, there have been no changes in our internal control over financial reporting that occurred during the three months ended September 30, 2018 that materially affected, or that are reasonably likely to materially affect our internal control over financial reporting.

#### **PART II - OTHER INFORMATION**

#### **ITEM 1. LEGAL PROCEEDINGS**

A purported shareholder class action filed in 2017 and amended in January 2018 and captioned Prause v. TechnipFMC, et al., No. 4:17-cv-02368 (S.D. Texas) is pending in the U.S. District Court for the Southern District of Texas against the Company and certain current officers and a former employee of the Company. The suit alleges violations of the federal securities laws in connection with the Company's restatement of our first quarter 2017 financial results and a material weakness in our internal control over financial reporting announced on July 24, 2017. The Company is vigorously contesting the litigation and cannot predict its duration or outcome.

In addition to the above-referenced matter, we are involved in various other pending or potential legal actions or disputes in the ordinary course of our business. Management is unable to predict the ultimate outcome of these actions because of their inherent uncertainty. However, management believes that the most probable, ultimate resolution of these matters will not have a material adverse effect on our consolidated financial position, results of operations or cash flows.

# **ITEM 1A. RISK FACTORS**

As of the date of this filing, there have been no material changes or updates to our risk factors that were previously disclosed in Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2017.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

We had no unregistered sales of equity securities during the three months ended September 30, 2018.

The following table summarizes repurchases of our ordinary shares during the three months ended September 30, 2018.

# Issuer Purchases of Equity Securities

<u>Period</u>	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares That May Yet Be Purchased Under the Plans or Programs <sup>(b)</sup>
July 1, 2018—July 31, 2018	3,137,180	\$ 30.79	3,137,180	5,549,717
August 1, 2018—August 31, 2018	768,124	\$ 30.42	767,967	4,781,750
September 1, 2018—September 30, 2018	722,554	\$ 29.85	722,264	4,059,486
Total	4,627,858		4,627,411	4,059,486

<sup>(</sup>a) Represents 4,627,411 ordinary shares repurchased and canceled and 447 ordinary shares purchased and held in an employee benefit trust established for the FMC Technologies, Inc. Non-Qualified Savings and Investment Plan. In addition to these shares purchased on the open market, we sold 41,580 ordinary shares held in this trust, as directed by the beneficiaries during the three months ended September 30, 2018.

# ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

#### **ITEM 4. MINE SAFETY DISCLOSURES**

None.

<sup>(</sup>b) In April 2017, we announced a repurchase program approved by our Board of Directors authorizing up to \$500 million to repurchase our issued and outstanding ordinary shares through open market purchases. Following a court-approved reduction of our capital, we implemented our share repurchase program on September 25, 2017.

#### **ITEM 5. OTHER INFORMATION**

Within the second quarter 2018, management decided to wind down all business related to Iran, with the exception of seeking to collect outstanding receivables for work previously completed in Iran. Since the second quarter 2018, the Company has not and will not accept any new work related to Iran.

Pursuant to section 13(r) of the Exchange Act, two of our non-U.S. subsidiaries had contracts with entities in Iran. Pursuant to these contracts, which were terminated in the first and second quarter 2018, we prepared a feasibility study related to improvements to an olefins plant in Iran and also provided engineering and design services for the construction of an ethylene plant in Iran. We have not received any revenue under either of these contracts for the three months ended September 30, 2018. The expected revenue related to services performed prior to contract termination for the olefins plant and the ethylene plant is 260,000 Euros and 4,000,000 Euros, respectively, which is less than 0.1% of our revenues for the fiscal year ended December 31, 2017. We also had a non-binding arrangement with an engineering, procurement, and construction company in Iran for the purpose of jointly bidding and negotiating for work on two projects in Iran, which we terminated in the quarter. No projects were pursued under the non-binding agreement and no revenue was generated.

We had submitted bids to or had discussions with companies in Iran, including some that may be owned or controlled by the Government of Iran, regarding potential future projects in Iran. We have withdrawn all pending bids related to Iran and will not accept a contract award related to such a project.

Within the third quarter 2018, one of our non-U.S. subsidiaries refunded 52,826.10 Euros owed to a former customer owned by the Government of Iran. The refund related to an overpayment in connection with a down payment made by the customer in 2008 regarding performance that concluded in 2011.

#### **ITEM 6. EXHIBITS**

Exhibit No.	Exhibit Description
31.1	Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) and Rule 15d-14(a)
31.2	Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) and Rule 15d-14(a)
32.1*	Certification of Chief Executive Officer Under Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. 1350
32.2*	Certification of Chief Financial Officer Under Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. 1350
101.INS	XBRL Instance Document
101.SCH	XBRL Schema Document
101.CAL	XBRL Calculation Linkbase Document
101.DEF	XBRL Definition Linkbase Document
101.LAB	XBRL Label Linkbase Document
101.PRE	XBRL Presentation Linkbase Document

<sup>\*</sup> Furnished with this Quarterly Report on Form 10Q

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TechnipFMC plc (Registrant)

# /s/ Krisztina Doroghazi

Krisztina Doroghazi

Senior Vice President, Controller and Chief Accounting Officer

(Principal Accounting Officer and a Duly Authorized Officer)

Date: November 6, 2018

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO RULE 13A-14(A) AND RULE 15D-14(A) OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED

# I, Douglas J. Pferdehirt, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q for the period ended September 30, 2018 of TechnipFMC plc (the "registrant");
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2018

/s/ DOUGLAS J. PFERDEHIRT

Douglas J. Pferdehirt Chief Executive Officer (Principal Executive Officer)

### CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO RULE 13A-14(A) AND RULE 15D-14(A) OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED

#### I, Maryann T. Mannen, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q for the period ended September 30, 2018 of TechnipFMC plc (the "registrant");
- Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 6, 2018

/s/ MARYANN T. MANNEN

Maryann T. Mannen

Executive Vice President and Chief Financial Officer

(Principal Financial Officer)

# CERTIFICATION OF CHIEF EXECUTIVE OFFICER UNDER SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002, 18 U.S.C. SECTION 1350

I, Douglas J. Pferdehirt, Chief Executive Officer of TechnipFMC plc (the "Company"), do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (a) The Quarterly Report on Form 10-Q of the Company for the period ended September 30, 2018, as filed with the Securities and Exchange Commission (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (b) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 6, 2018

/s/ DOUGLAS J. PFERDEHIRT

Douglas J. Pferdehirt Chief Executive Officer (Principal Executive Officer)

# CERTIFICATION OF CHIEF FINANCIAL OFFICER UNDER SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002, 18 U.S.C. SECTION 1350

I, Maryann T. Mannen, Executive Vice President and Chief Financial Officer of TechnipFMC plc (the "Company"), do hereby certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (a) The Quarterly Report on Form 10-Q of the Company for the period ended September 30, 2018, as filed with the Securities and Exchange Commission (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (b) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 6, 2018

/s/ MARYANN T. MANNEN

Maryann T. Mannen

Executive Vice President and Chief Financial Officer

(Principal Financial Officer)