



Barclays CEO Energy-Power Conference

Doug Pferdehirt, Chief Executive Officer

September 6, 2017

Disclaimer

Forward-looking statements

We would like to caution you with respect to any “forward-looking statements” made in this commentary as defined in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended. The words such as “believe,” “expect,” “anticipate,” “plan,” “intend,” “foresee,” “should,” “would,” “could,” “may,” “estimate,” “outlook” and similar expressions are intended to identify forward-looking statements, which are generally not historical in nature.

Such forward-looking statements involve significant risks, uncertainties and assumptions that could cause actual results to differ materially from our historical experience and our present expectations or projections, including the following known material factors: tax-related risks; risks related to integration; risks related to our clientele; unanticipated changes relating to competitive factors in our industry; ability to hire and retain key personnel; changes in legislation or governmental regulations affecting us; international, national or local economic, social or political conditions; conditions in the credit markets; risks associated with accounting estimates, currency fluctuations and foreign exchange controls; and such other risk factors as set forth in our filings with the United States Securities and Exchange Commission, which include our Registration Statement on Form S-4, Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K.

We caution you not to place undue reliance on any forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly update or revise any of our forward-looking statements after the date they are made, whether as a result of new information, future events or otherwise, except to the extent required by law.

Executing well in a challenging market

Delivering solid operating results in a challenging market environment

- ▶ Subsea and Onshore/Offshore executed above plan in 2Q17
- ▶ North American recovery offset by international pricing pressure in Surface Technologies

Subsea order inflection supports continued investment despite near-term revenue decline

- ▶ Order growth leads revenues and supports the need to invest through the cyclical trough
- ▶ Merger and restructuring actions will partially offset revenue and investment headwinds

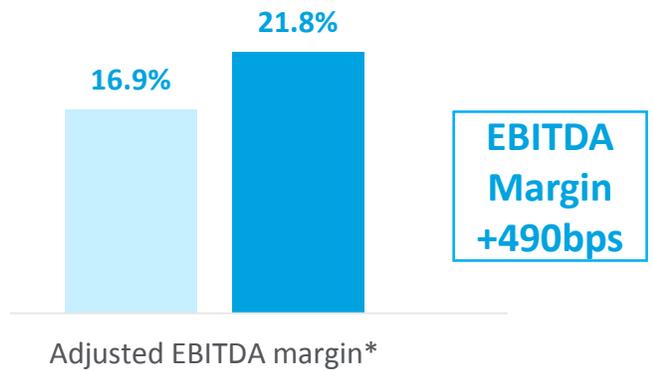
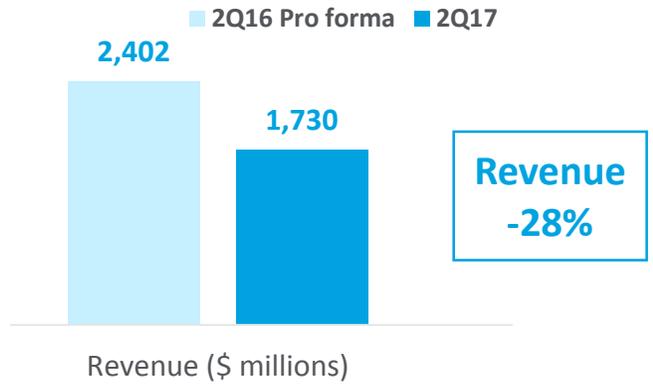
Growth in iFEED™ activity builds an expanding pipeline of integrated opportunities

- ▶ iFEED™ activities provide a quantifiable pipeline of iEPCI™ opportunities
- ▶ Market insight gained from our unique offering provides additional revenue visibility

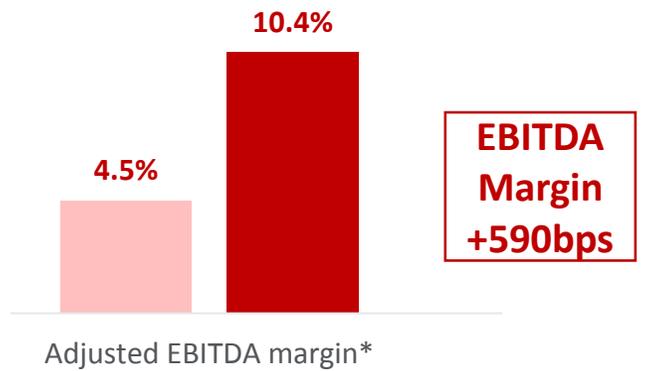
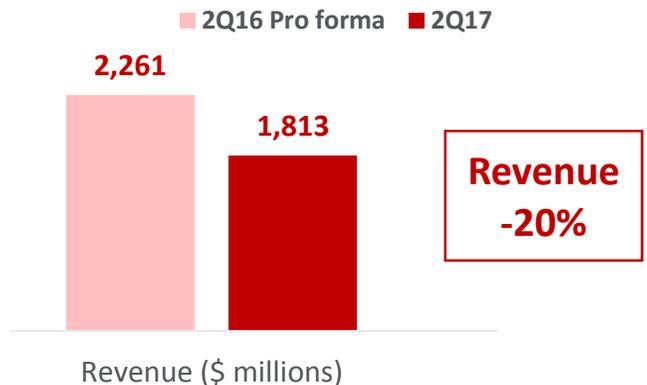
Q2 2017 Financial highlights

Adjusted EBITDA margin* increased in all segments despite revenue declines

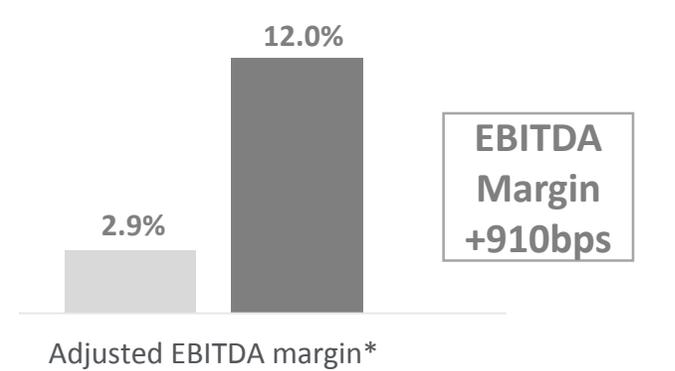
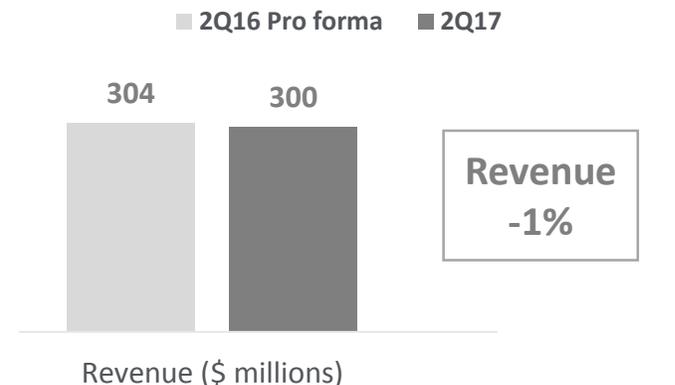
Subsea



Onshore/Offshore



Surface Technologies



* Adjusted EBITDA is a non-GAAP measure. Adjusted EBITDA as presented excludes the impact of charges and credits from continuing operations as identified in the reconciliation of GAAP to Non-GAAP financial schedules included in this presentation.

Solid project execution in Onshore/Offshore

Project highlights



Shell Prelude FLNG

- ▶ FLNG facility successfully moored on location offshore Western Australia
- ▶ Offshore campaign underway utilizing TechnipFMC's Deep Orient flexible-lay vessel
- ▶ Subsea production equipment supplied by TechnipFMC



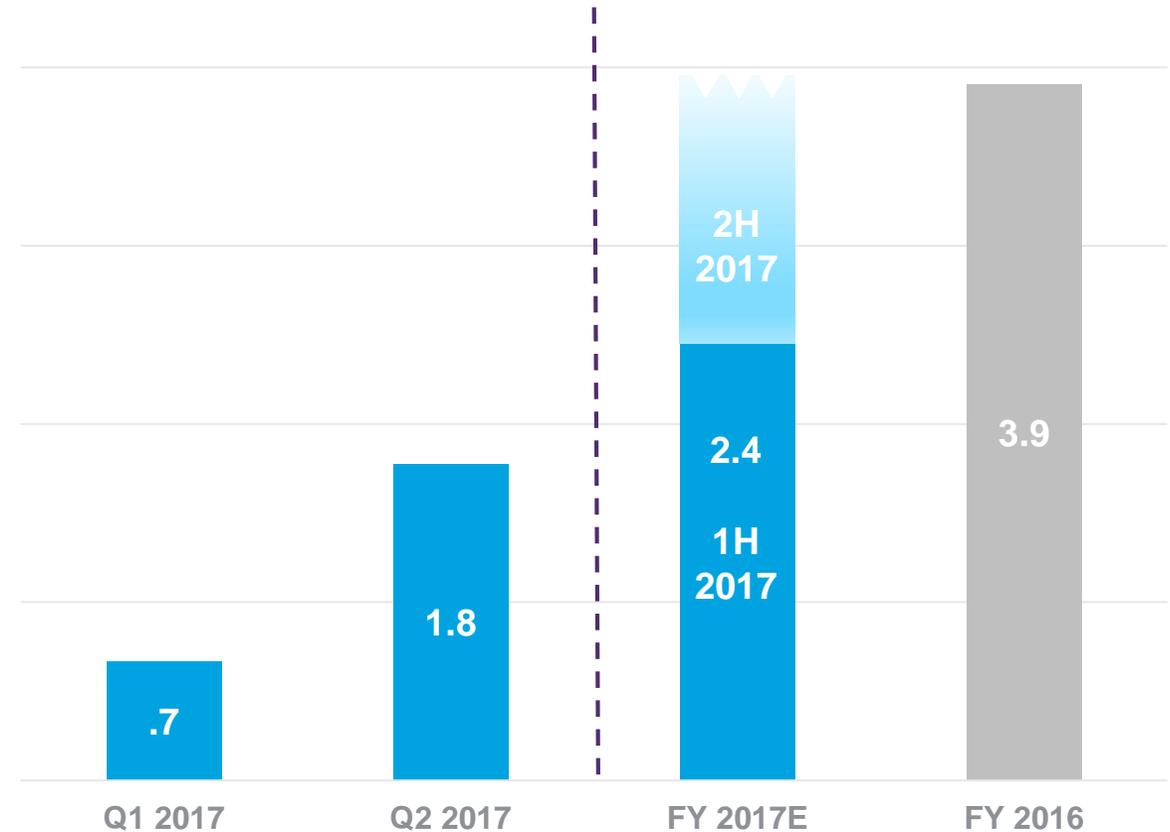
Yamal LNG

- ▶ All modules completed and have departed shipyard; expect final delivery to Sabetta by mid-September
- ▶ Worksite now at peak activity levels; anticipate completion of Train 1 in 2017
- ▶ Construction underway on Train 2 for scheduled completion in 2018

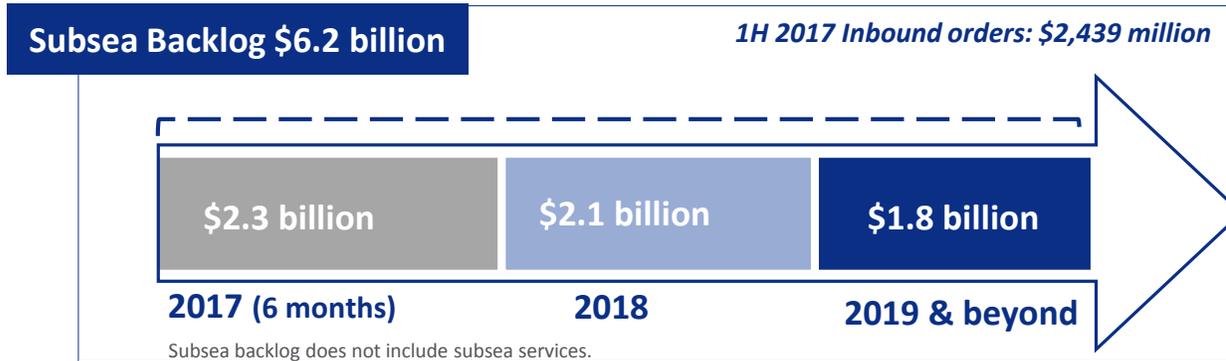
Subsea orders are recovering...

- ▶ On-track to deliver a “step-up” in subsea orders in 2017
- ▶ 2Q17 was a strong inbound quarter that will be difficult to replicate in the current environment
- ▶ Subsea recovery supports the need for continued investment in core competencies through the trough

Inbound Orders (\$ billion)



...but Subsea revenues will take time to follow

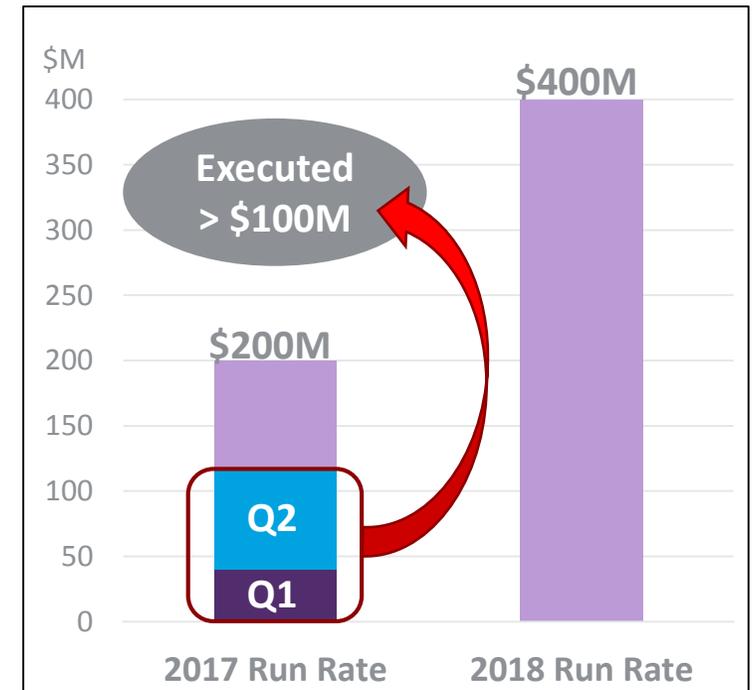
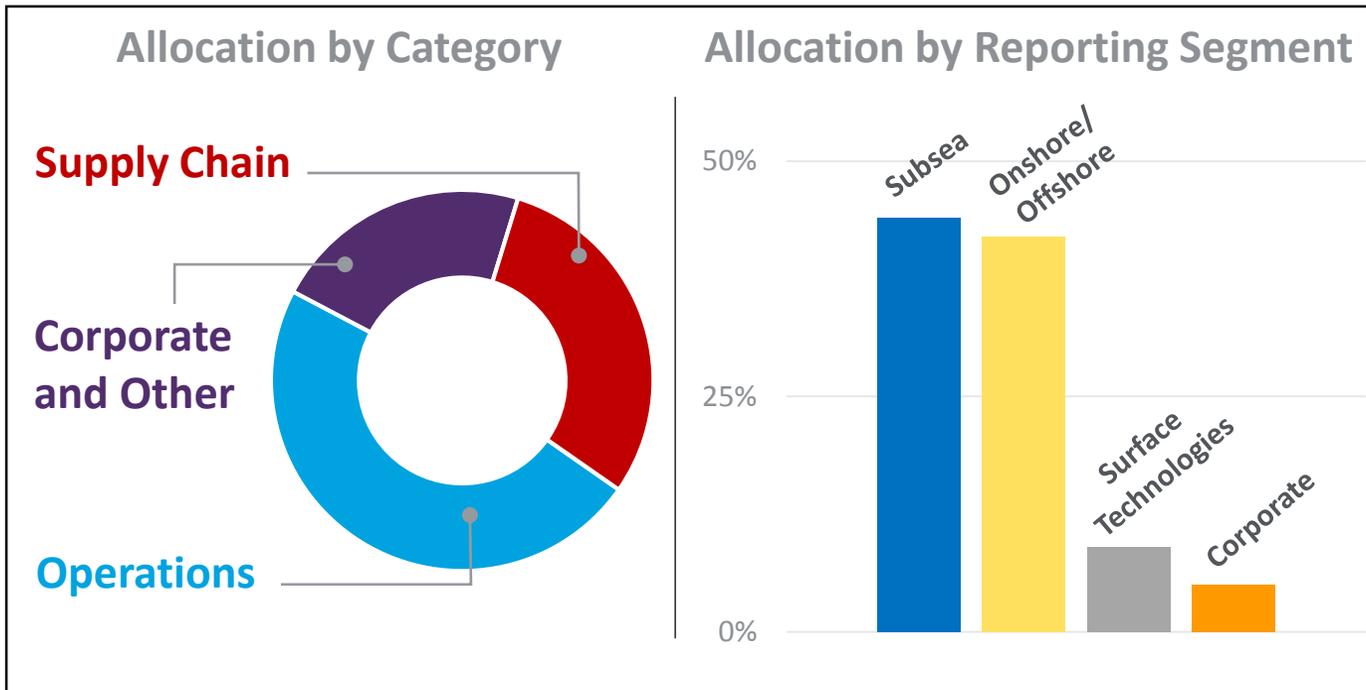


- ▶ Inbound orders will take time to convert into revenues, with some projects extending beyond 2019
- ▶ Backlog provides some revenue insight; 2018 backlog will likely grow with orders from 2H 2017
- ▶ Orders in 2018 will impact 2018 revenues (i.e. Book & Turn)
 - ▶ Subsea services orders reflect a significant revenue stream that is not captured in backlog
 - ▶ Product and project orders have varying impacts; smaller awards typically convert more quickly into revenues

Integration savings will partially offset revenue and investment headwinds

Base Plan Elements of \$400M Cost Synergies

Progress to Date



> Synergies distributed across the portfolio, with greatest impact on Subsea and Onshore/Offshore

Recovery will continue, even with fewer major projects and \$50 oil

\$50 oil is not an impediment to project FIDs

- ▶ Price uncertainty impacts market psychology more than current price levels
- ▶ Many of the identified, near-term deepwater opportunities remain economically viable; much more that we can do to further improve project returns
- ▶ Downstream activity more resilient and less impacted by current oil price volatility

iEPCI™ activity poised to accelerate given the growth in integrated FEED work

- ▶ Opportunity set has expanded with the growth in integrated FEED work
- ▶ Projects are maturing; concepts typically take 15-18 months to move to iEPCI™ award

iFEED™ serves as catalyst for iEPCI™

- ▶ Integrated FEED studies (iFEED™) have more than doubled since Barclays conference one year ago
- ▶ Projects take 15 – 18 months to move from the start of FEED to final investment decision
- ▶ 5 integrated project awards to date; iFEED™ serves as catalyst for additional iEPCI™ awards
- ▶ Integrated offering provides unique market insight, greater revenue visibility

Awarded Integrated FEED Studies



Executing, integrating, and winning in a challenging market

Executing – all segments posted strong operational results in 2Q17

- ▶ Subsea and Onshore/Offshore executing above plan, with notable success on several large projects
- ▶ Order inflection highlights the need to invest in core competencies through the cycle

Integrating – delivering on merger synergies

- ▶ Good distribution of targeted savings across all business segments, with early savings levered to corporate and supply chain
- ▶ Remain confident in achieving \$400m run-rate cost saves in less than 24 months

Winning – through differentiation

- ▶ Integrated FEEDs create iEPCI™ opportunities → 5 direct awards to date
- ▶ New technologies lower development costs and accelerate time to first oil

Appendix

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

	Three Months Ended June 30, 2017		
	Subsea	Onshore/ Offshore	Surface Technologies
Revenue	\$ 1,730.3	\$ 1,812.9	\$ 300.0
Operating profit, as reported (pre-tax)	\$ 236.1	\$ 204.5	\$ (1.0)
Charges and (credits):			
Impairment and other charges	0.4	-	-
Restructuring and other severance charges	5.6	(27.7)	2.8
Business combination transaction and integration costs	1.5	-	0.2
Change in accounting estimate	11.8	-	10.1
Purchase price accounting adjustments - non-amortization related	(11.6)	-	8.2
Purchase price accounting adjustments - amortization related	38.6	-	2.2
Subtotal	46.3	(27.7)	23.5
Adjusted Operating profit	282.4	176.8	22.5
Adjusted Depreciation and amortization	94.3	10.9	13.4
Adjusted EBITDA	\$ 376.7	\$ 187.7	\$ 35.9
Operating profit margin, as reported	13.6%	11.3%	-0.3%
Adjusted Operating profit margin	16.3%	9.8%	7.5%
Adjusted EBITDA margin	21.8%	10.4%	12.0%

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

	Pro Forma Three Months Ended		
	June 30, 2016		
(including legacy FMC Technologies and PPA adjustments)	Subsea	Onshore/ Offshore	Surface Technologies
Revenue, as pro forma	\$ 2,401.8	\$ 2,261.4	\$ 303.8
Operating profit (pre-tax), as pro forma	\$ 261.7	\$ 62.5	\$ (24.2)
Charges and (credits):			
Impairment and other charges	2.8	18.6	1.6
Restructuring and other severance charges	21.8	10.6	3.9
Business combination transaction and integration costs	-	-	-
Purchase price accounting adjustments - non-amortization related	(11.6)	-	8.2
Purchase price accounting adjustments - amortization related	38.6	-	2.2
Subtotal	51.6	29.2	15.9
Adjusted Operating profit	313.3	91.7	(8.3)
Adjusted Depreciation and Amortization	92.1	10.1	17.1
Adjusted EBITDA	\$ 405.4	\$ 101.8	\$ 8.8
Operating profit margin, as pro forma	10.9%	2.8%	-8.0%
Adjusted Operating profit margin	13.0%	4.1%	-2.7%
Adjusted EBITDA margin	16.9%	4.5%	2.9%