

**Technip's Third Quarter Results
2010 outlook revised upwards**

THIRD QUARTER 2010 RESULTS

- Revenue of €1,512 million, of which €699 million in Subsea
- Group operating margin of 10.3%
- Net Income of €103 million
- Net cash of €1,357 million
- Backlog of €8,502 million, underpinned by order intake of €1,626 million

FULL YEAR 2010 OUTLOOK*

- Subsea operating margin around 16.5% (previous outlook: above 15%)
- Onshore/Offshore combined operating margin close to 6% (previous outlook: around 5.3%)
- Group revenue around €5.9 - 6.1 billion - unchanged
- Subsea revenue around €2.6 - 2.7 billion - unchanged

€ million (except EPS)	3Q 09	3Q 10	% change	ex. FX impact	9M 09	9M 10	% change	ex. FX impact
Revenue	1,710.5	1,512.1	(11.6)%	(17.6)%	5,011.5	4,315.0	(13.9)%	(17.9)%
EBITDA⁽¹⁾	254.1	199.2	(21.6)%	(27.7)%	686.3	569.6	(17.0)%	(22.1)%
<i>EBITDA Margin</i>	14.9%	13.2%	-168 bp		13.7%	13.2%	-49 bp	
Operating Income from recurring activities	172.5	155.7	(9.7)%	(17.6)%	522.4	455.4	(12.8)%	(18.6)%
<i>Operating Margin</i>	10.1%	10.3%	21 bp		10.4%	10.6%	13 bp	
Operating Income	172.7	156.1	(9.6)%		520.0	457.8	(12.0)%	
Net Income	107.7	103.4	(4.0)%		323.0	305.4	(5.4)%	
EPS (€)	1.00	0.95	(5.3)%		3.02	2.81	(6.9)%	

⁽¹⁾ Calculated as Operating Income from recurring activities pre depreciation and amortization

On October 26, 2010, Technip's Board of Directors approved the unaudited third quarter 2010 consolidated accounts. Chairman and CEO Thierry Pilenko commented: "In the third quarter, Technip continued to execute well on both its ongoing operations and strategy. Accordingly we are able to raise our 2010 operating margin outlook. We now expect a Subsea operating margin around 16.5% and close to 6% for Onshore/Offshore combined.

Third quarter Group operating margin of 10.3% was above our expectations and reflected strong operational performance in both our Onshore/Offshore and Subsea segments. We delivered Qatargas 3&4 LNG Train 6 in Qatar (and Train 7 subsequently in October) and continued to progress on other key projects in Onshore/Offshore. In Subsea we progressed on large projects such as Jubilee in Ghana and started offshore operations on Block 31 in Angola. In the Gulf of Mexico, in spite of concerns raised by the tragic incident, there has been no negative impact to our 2010 activity. Our visibility for the medium term is now improving as several deepwater developments seem to regain momentum.

We continued to grow a well-diversified backlog across our business segments, geographies, technologies and clients. Order intake for the quarter was €1.6 billion, giving a book-to-bill ratio

* third quarter average exchange rates

for the quarter and year-to-date above 1. It included high-end projects in Subsea, in particular in the North Sea and Brazil, where flexible pipe technologies continue to thrive with the recent Papa-Terra Integrated Product Bundle (IPB) award following the Tupi pilot contract earlier this year. We gained numerous projects in Onshore/Offshore such as KJO in the Middle East and two hydrogen plants in North America.

In Malaysia, we signed a strategic agreement with MISC, a subsidiary of PETRONAS, establishing a long-term collaboration through an investment in its subsidiary MHB. This investment in shipyards and the future collaboration pave the way to expand further our portfolio of activities and services. In addition, it extends Technip's local content in Malaysia, reinforcing our position in the fast growing Asia Pacific region, all in line with our strategic goals.

Looking ahead, new project momentum for the oil and gas services industry has grown during 2010, even if many projects have slipped into 2011. Although uncertainties in timing persist and competition remains intense in all our markets, the relative oil price stability plus the importance for our clients to sustain their strategic investments are both positive drivers.

For 2011, our €8.5 billion backlog gives us fair visibility (even if there remains important business to be won during the remainder of 2010) and means we can look to start growing Group revenue. At this early stage, concerning 2011 operating margins we see Subsea around 15% and Onshore/Offshore being sustained year-on-year.

For the remainder of 2010, we will continue to maintain our focus on our near-term operational campaigns and our backlog profile through a balanced, profitable order intake.”

I. THIRD QUARTER 2010 REPORT

1. Operational Highlights

Subsea business segment's main events were:

- Pipelay phase on the Tupi gas export 216 km pipeline was successfully completed in Brazil,
- Offshore operations with the Deep Blue on the Caesar/Tonga field in the Gulf of Mexico were successfully completed,
- Successful completion of Broom field offshore operations in the North Sea and Angostura field in Trinidad & Tobago,
- Offshore operations progressed on Jubilee field in Ghana,
- Operations offshore Angola on Block 31 started with the Deep Blue, while preparations for the offshore campaign on Pazflor continued,
- In the North Sea the first phase of Oselvar offshore operations was completed, while offshore operations continued on Talisman Auk North and Burghley, and started on Ekofisk with the Skandi Arctic,
- Offshore Egypt operations started on the West Delta Deep Marine (WDDM) Phase VII development project,
- Vessel utilization rate was 81% compared with 85% a year ago,
- Good activity continued at flexible pipe production units. Commissioning continued on Asiaflex manufacturing plant,
- Brazilian-flagged Skandi Vitoria sea trials were completed in September and delivered subsequently to Petrobras.

Onshore & Offshore business segment's main events were:

- Qatargas 3&4 Train 6 in Qatar was turned over to client during the quarter, and Train 7 subsequently,
- Work progressed on schedule for the Jubail refinery in Saudi Arabia, on Asab 3 in the United Arab Emirates, and on PMP in Qatar,

- Pre-commissioning completed, and commissioning progressed well on the Gdansk refinery for Grupa Lotos in Poland,
- Biodiesel plant for Neste Oil in Singapore was completed while construction progressed well in Rotterdam,
- Completed commissioning on OAG modules, Dàs Island in the United Arab Emirates,
- Delivered main equipments on the Yinchuan, Ningxia LNG in China, while construction work progressed as planned,
- Onshore and Offshore operations on Block 1 Gas development in Turkmenistan advanced well,
- FEED activities progressed on the Wheatstone gas processing platform offshore Australia, the Floating LNG FEEDs for Shell's Prelude field near Australia and for Petrobras in Brazil,
- Construction progressed on P-56 in Brazil in preparation for the floatover operation.

2. Order intake and Backlog

During third quarter 2010, Technip's **order intake** was €1,626 million compared with €3,216 million in third quarter 2009. The breakdown by business segment for the third quarter was as follows:

€ million	3Q 09		3Q 10	
Subsea	478.0	14.9%	720.2	44.3%
Offshore	220.5	6.8%	485.3	29.9%
Onshore	2,517.6	78.3%	420.2	25.8%

Subsea order intake of €720 million comprised notably several contracts in Brazil, including a contract to supply Technip's innovative and proprietary flexible pipe technology: Integrated Production Bundles (IPB) for the first time in Brazil on the Papa-Terra field as well as an extension of our logistic and field support operations. We won several contracts in the North Sea, including Islay for Total, first application of Technip's reelable electrical trace heated pipe-in-pipe, as well as several small and mid-sized contracts across all our Regions.

Onshore/Offshore order intake included a significant offshore project in the Neutral Zone between Saudi Arabia and Kuwait, two contracts for two hydrogen plants in the USA, as well as several FEED and engineering works in Asia Pacific and Americas.

Listed in annex II (d) are the main contracts announced during third quarter 2010 and their approximate value if publicly disclosed.

At the end of third quarter 2010, Technip's **backlog** rose to €8,502 million, compared with €8,018 million at the end of fourth quarter 2009 and €7,541 million at the end of third quarter 2009. Approximately 19% of the backlog is expected to be executed in the next three months of 2010.

The backlog breakdown by business segment is as follows:

€ million	September 30, 2009		September 30, 2010	
Subsea	2,841.1	37.7%	3,140.7	36.9%
Offshore	458.3	6.1%	907.0	10.7%
Onshore	4,241.3	56.2%	4,454.0	52.4%

3. Capital expenditures

Capital expenditure for third quarter 2010 was €126 million compared with €62 million a year ago. Taking into account the expansion of capital expenditure plans during the year, notably for logistics in Brazil and the purchase of the Skandi Niteroi, Capital expenditure for the full year 2010 is expected to be around €500 million.

4. Other

In July, Technip closed a private placement of €200 million signed in November 2009. Its proceeds received upon closing are to refinance partially its €650 million bond maturing in May 2011. Technip intends to complete the refinancing and extend its financial debt maturity profile as soon as market conditions are appropriate.

Post third quarter, Technip finalized several agreements with MISC Berhad and Malaysia Marine and Heavy Engineering Holdings Berhad (MHB), two companies within Malaysia's national oil corporation, Petroliaam Nasional Berhad (PETRONAS), to establish a long-term collaboration. To strengthen the links between the two groups, Technip has taken an 8% stake for €114 million in MHB in connection with the listing and initial public offering of MHB's ordinary shares on the Main Market of Bursa Malaysia (Kuala Lumpur stock exchange).

This investment and collaboration extends Technip's local content in Malaysia and reinforces our position in the fast growing Asia Pacific region in line with Technip's strategic goals.

II. THIRD QUARTER 2010 FINANCIAL RESULTS

1. Revenue

€ million	3Q 09	3Q 10	% change
Subsea	745.7	698.6	(6.3)%
Offshore	135.6	196.9	45.2 %
Onshore	829.2	616.6	(25.6)%
Corporate	-	-	nm
Total	1,710.5	1,512.1	(11.6)%

- **Subsea** major revenue contributors included Jubilee in Ghana, Caesar Tonga in the Gulf of Mexico, Pazflor and Block 31 in Angola, Tupi gas export pipeline in Brazil and various other contracts in the North Sea and Brazil,
- **Offshore** revenue included the P-56 platform in Brazil, the Wheatstone gas processing platform FEED in Australia, the Floating LNG contracts for Shell and Petrobras, and ongoing contracts in Asia,
- **Onshore** major revenue contributors were the Jubail refinery in Saudi Arabia, the Gdansk refinery for Grupa Lotos in Poland, Qatargas 3&4 project in Qatar, as well as the biodiesel plant for Neste Oil in Singapore and the Ningxia LNG in China.

Foreign exchange had a positive impact of €102 million on third quarter 2010 Group **revenue** compared with same quarter last year.

2. Operating Income from Recurring Activities

€ million	3Q 09	3Q 10	% change
Subsea	136.0	116.6	(14.3)%
Offshore	18.4	9.4	(48.9)%
Onshore	30.5	40.4	32.5%
Corporate	(12.4)	(10.7)	(13.7)%
Total	172.5	155.7	(9.7)%

Subsea EBITDA margin was 22.0% versus 28.3% for the same quarter last year and operating margin was 16.7% versus 18.2% for the same quarter last year.

Successful progress on several projects drove the combined operating margin for Onshore/Offshore to 6.1% compared with 5.1% a year ago.

Foreign exchange had a positive impact of €14 million on third quarter 2010 Group operating income from recurring activities compared with same quarter last year.

Financial income on projects accounted as revenue amounted to €3 million during third quarter 2010 compared with €12 million in third quarter 2009.

3. Net Income

€ million	3Q 09	3Q 10	% change
Other operating income	0.2	0.4	nm
Operating income	172.7	156.1	(9.6)%
Financial charges	(14.8)	(8.9)	(39.9)%
Income from equity affiliates	1.1	-	nm
Income tax	(48.5)	(43.3)	(10.7)%
Minority interests	(2.8)	(0.5)	nm
Net income	107.7	103.4	(4.0)%

Financial charges for third quarter 2010 included a €7 million negative impact from currency variations and fair market value of hedging instruments, compared with a €10 million negative impact for the same quarter in 2009.

The effective tax rate in the quarter was 29.4% compared with 30.5% a year ago.

The average number of diluted shares during the period is calculated as per IFRS. For third quarter 2010 the number of shares stood at 108,874,580 versus 107,428,009 for the same quarter in 2009. The variation is mainly due to the diluted effect of the outstanding performance shares and stock options granted by the Board of Directors to Technip Group's employees.

4. Cash and Balance Sheet

€ million

Net cash as of June 30, 2010	1,497.9
Net cash from operating activities	20.6
<i>of which:</i>	
Cash from operations	146.9
Change in working capital	(126.3)
Capex	(126.4)
Dividend payment	-
Others including currency	(35.0)
Net cash as of September 30, 2010	1,357.1

As of September 30, 2010, the Group's **net cash** position was €1,357 million compared with €1,784 million as of December 31, 2009 and €1,676 million as of September 30, 2009.

During third quarter 2010, cash generated from operations amounted to €147 million compared with €156 million for the same quarter in 2009. Working capital movements had a €126 million negative impact.

Shareholders' equity as of September 30, 2010 was €2,883 million compared with €2,717 million as of December 31, 2009.

III. FULL YEAR 2010 OUTLOOK*

Full year 2010 outlook revised upwards[†]:

- Subsea operating margin around 16.5% (previous outlook: above 15%)
- Onshore/Offshore combined operating margin close to 6% (previous outlook: around 5.3%)
- Group revenue around €5.9 - 6.1 billion - unchanged
- Subsea revenue around €2.6 - 2.7 billion - unchanged

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The information package on Third Quarter 2010 results includes this press release and the annexes which follow, as well as the presentation published on Technip's website: www.technip.com

* third quarter average exchange rates

NOTICE

Today, October 28, 2010, Chairman and CEO Thierry Pilenko, along with CFO Julian Waldron, will comment on Technip's results and answer questions from the financial community during a conference call in English starting at 10:00 a.m. CET.

To participate in the conference call, you may call any of the following telephone numbers approximately 5 - 10 minutes prior to the scheduled start time:

France / Continental Europe:	+ 33 (0)1 72 00 13 69
UK:	+ 44 (0)203 367 9453
USA:	+ 1 866 907 5923

The conference call will also be available via a simultaneous, listen-only audio-cast on Technip's website.

A replay of this conference call will be available approximately two hours following the conference call for 90 days on the Technip's website and for two weeks at the following telephone numbers:

	Telephone Numbers	Confirmation Code
France / Continental Europe:	+ 33 (0)1 72 00 15 00	271205#
UK:	+ 44 (0)203 367 9460	271205#
USA:	+ 1 877 642 3018	271205#

Cautionary note regarding forward-looking statements

This presentation contains both historical and forward-looking statements. These forward-looking statements are not based on historical facts, but rather reflect our current expectations concerning future results and events and generally may be identified by the use of forward-looking words such as “believe”, “aim”, “expect”, “anticipate”, “intend”, “foresee”, “likely”, “should”, “planned”, “may”, “estimates”, “potential” or other similar words. Similarly, statements that describe our objectives, plans or goals are or may be forward-looking statements. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to differ materially from the anticipated results, performance or achievements expressed or implied by these forward-looking statements. Risks that could cause actual results to differ materially from the results anticipated in the forward-looking statements include, among other things: our ability to successfully continue to originate and execute large services contracts, and construction and project risks generally; the level of production-related capital expenditure in the oil and gas industry as well as other industries; currency fluctuations; interest rate fluctuations; raw material (especially steel) as well as maritime freight price fluctuations; the timing of development of energy resources; armed conflict or political instability in the Arabian-Persian Gulf, Africa or other regions; the strength of competition; control of costs and expenses; the reduced availability of government-sponsored export financing; losses in one or more of our large contracts; U.S. legislation relating to investments in Iran or elsewhere where we seek to do business; changes in tax legislation, rules, regulation or enforcement; intensified price pressure by our competitors; severe weather conditions; our ability to successfully keep pace with technology changes; our ability to attract and retain qualified personnel; the evolution, interpretation and uniform application and enforcement of International Financial Reporting Standards (IFRS), according to which we prepare our financial statements as of January 1, 2005; political and social stability in developing countries; competition; supply chain bottlenecks; the ability of our subcontractors to attract skilled labor; the fact that our operations may cause the discharge of hazardous substances, leading to significant environmental remediation costs; our ability to manage and mitigate logistical challenges due to underdeveloped infrastructure in some countries where we are performing projects.

Some of these risk factors are set forth and discussed in more detail in our Annual Report. Should one of these known or unknown risks materialize, or should our underlying assumptions prove incorrect, our future results could be adversely affected, causing these results to differ materially from those expressed in our forward-looking statements. These factors are not necessarily all of the important factors that could cause our actual results to differ materially from those expressed in any of our forward-looking statements. Other unknown or unpredictable factors also could have material adverse effects on our future results. The forward-looking statements included in this release are made only as of the date of this release. We cannot assure you that projected results or events will be achieved. We do not intend, and do not assume any obligation to update any industry information or forward-looking information set forth in this release to reflect subsequent events or circumstances.

This presentation does not constitute an offer or invitation to purchase any securities of Technip in the United States or any other jurisdiction. Securities may not be offered or sold in the United States absent registration or an exemption from registration. The information contained in this presentation may not be relied upon in deciding whether or not to acquire Technip securities. This presentation is being furnished to you solely for your information, and it may not be reproduced, redistributed or published, directly or indirectly, in whole or in part, to any other person. Non-compliance with these restrictions may result in the violation of legal restrictions of the United States or of other jurisdictions.

Technip is a world leader in the fields of project management, engineering and construction for the oil & gas industry, offering a comprehensive portfolio of innovative solutions and technologies.

With 23,000 employees around the world, integrated capabilities and proven expertise in underwater infrastructures (Subsea), offshore facilities (Offshore) and large processing units and plants on land (Onshore), Technip is a key contributor to the development of sustainable solutions for the energy challenges of the 21st century.

Present in 48 countries, Technip has operating centers and industrial assets (manufacturing plants, spoolbases, construction yard) on five continents, and operates its own fleet of specialized vessels for pipeline installation and subsea construction.

The Technip share is listed on NYSE Euronext Paris exchange and over the counter (OTC) in the USA.



OTC ADR ISIN: US8785462099



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ANNEX I (a)
CONSOLIDATED STATEMENT OF INCOME
IFRS, unaudited

€ million
(except EPS, and
number of shares)

	Third Quarter			9 months		
	2009	2010	% Δ	2009	2010	% Δ
Revenue	1,710.5	1,512.1	(11.6)%	5,011.5	4,315.0	(13.9)%
Gross Margin	295.0	300.7	1.9%	857.3	842.8	(1.7)%
Research & Development Expenses	(12.8)	(11.0)	(14.1)%	(38.4)	(37.2)	(3.1)%
SG&A & Other Operating Expenses	(109.7)	(134.0)	22.2%	(296.5)	(350.2)	18.1%
Operating Income from Recurring Activities	172.5	155.7	(9.7)%	522.4	455.4	(12.8)%
Other Operating Income	0.2	0.4	nm	(2.4)	2.4	nm
Operating Income	172.7	156.1	(9.6)%	520.0	457.8	(12.0)%
Financial Income (Charges)	(14.8)	(8.9)	(39.9)%	(49.6)	(20.2)	(59.3)%
Income from Equity Affiliates	1.1	-	nm	2.5	-	nm
Profit Before Tax	159.0	147.2	(7.4)%	472.9	437.6	(7.5)%
Income Tax	(48.5)	(43.3)	(10.7)%	(143.0)	(133.3)	(6.8)%
Tax on Sale of Activities	-	-		-	-	
Minority Interests	(2.8)	(0.5)	nm	(6.9)	1.1	nm
Net Income	107.7	103.4	(4.0)%	323.0	305.4	(5.4)%

Number of Shares on a Diluted Basis	107,428,009	108,874,580		106,902,477	108,597,631	
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EPS (€) on a Diluted Basis ⁽¹⁾	1.00	0.95	(5.3)%	3.02	2.81	(6.9)%
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1. As per IFRS, Earnings Per Share (diluted) is calculated by dividing profit or loss attributable to the Parent Company's Shareholders by the weighted average number of outstanding shares during the period, plus the effect of dilutive stock options and performance shares calculated according to the "Share Purchase Method" (IFRS 2), less treasury shares. In conformity with this method, anti-dilutive stock options are ignored in calculating EPS. Dilutive options are taken into account if the subscription price of the stock options plus the future IFRS 2 charge (i.e. the sum of annual charge to be recorded until the end of the stock option plan) is lower than the average market share price during the period.

ANNEX I (b)
CONSOLIDATED BALANCE SHEET IFRS

	Dec. 31, 2009 (audited)	Sept. 30, 2010 (unaudited)
€ million		
Fixed Assets	3,646.0	3,949.7
Deferred Taxes	263.8	363.4
NON-CURRENT ASSETS	3,909.8	4,313.1
Construction Contracts	158.0	277.1
Inventories, Trade Receivables and Others	1,845.9	2,027.7
Cash & Cash Equivalents	2,656.3	2,636.1
CURRENT ASSETS	4,660.2	4,940.9
TOTAL ASSETS	8,570.0	9,254.0
Shareholders' Equity (Parent Company)	2,686.7	2,859.0
Minority Interests	30.4	23.7
SHAREHOLDERS' EQUITY	2,717.1	2,882.7
Non-Current Financial Debts	844.5	604.5
Non-Current Provisions	100.4	116.5
Deferred Taxes and Other Non-Current Liabilities	124.9	131.2
NON-CURRENT LIABILITIES	1,069.8	852.2
Current Financial Debts	28.2	674.5
Current Provisions	484.1	266.0
Construction Contracts	975.6	749.9
Accounts Payable & Other Advances Received	3,295.2	3,828.7
CURRENT LIABILITIES	4,783.1	5,519.1
TOTAL SHAREHOLDERS' EQUITY & LIABILITIES	8,570.0	9,254.0

Changes in Shareholders' Equity (Parent Company), unaudited	
Shareholders' Equity as of December 31, 2009	2,686.7
9 months 2010 Net Income	305.4
Capital Increases	10.6
IAS 32 and 39 Impacts	(116.3)
Dividend Payment	(143.6)
Treasury Shares	3.0
Translation Adjustments and Other	113.2
Shareholders' Equity as of September 30, 2010	2,859.0

ANNEX I (c)
CONSOLIDATED STATEMENT OF CASH FLOWS
IFRS, unaudited

€ million	9 months	
	2009	2010
Net Income	323.0	305.4
Depreciation of Fixed Assets	163.9	102.8
Stock Option and Performance Share Charges	24.6	14.2
Long-Term Provisions (including Employee Benefits)	2.7	3.5
Carry Forwards not Previously Recognized		
Deferred Income Tax	(57.6)	(51.1)
Capital (Gain) Loss on Asset Sale	(0.8)	1.6
Minority Interests and Other	7.1	(1.1)
Cash from Operations	462.9	375.3
Change in Working Capital	(4.2)	(492.8)
Net Cash Provided by (Used in) Operating Activities	458.7	(117.5)
Capital Expenditures	(294.8)	(277.2)
Cash Proceeds from Asset Sales	1.9	23.7
Acquisitions of Investments, Net of Cash Acquired	(7.9)	(29.3)
Change of Scope of Consolidation	-	2.4
Net Cash Provided by (Used in) Investment Activities	(300.8)	(280.4)
Increase (Decrease) in Debt	69.3	347.4
Capital Increase	0.3	10.6
Dividend Payment	(127.5)	(143.6)
Treasury Shares	-	(4.7)
Net Cash Provided by (Used in) Financing Activities	(57.9)	209.7
Foreign Exchange Translation Adjustment	29.9	169.0
Net Increase (Decrease) in Cash and Equivalents	129.9	(19.2)
Bank Overdraft at Period Beginning	(4.2)	(1.2)
Cash and Equivalents at Period Beginning	2,404.7	2,656.3
Bank Overdraft at Period End	(0.3)	(0.2)
Cash and Equivalents at Period End	2,530.7	2,636.1
	129.9	(19.2)

ANNEX I (d)
TREASURY AND FINANCIAL DEBT - CURRENCY RATES
IFRS

€ million	Treasury and Financial Debt	
	Dec. 31, 2009 (audited)	Sept. 30, 2010 (unaudited)
Cash Equivalents	2,140.6	1,992.2
Cash	515.7	643.9
Cash & Cash Equivalents (A)	2,656.3	2,636.1
Current Financial Debts	28.2	674.5
Non-Current Financial Debts	844.5	604.5
Gross Debt (B)	872.7	1,279.0
Net Financial Cash (Debt) (A - B)	1,783.6	1,357.1

€ versus Foreign Currency Conversion Rates

	Statement of Income				Balance Sheet as of	
	3Q 09	3Q 10	9M 09	9M 10	Dec. 31 2009	Sept. 30 2010
USD	1.43	1.29	1.36	1.32	1.44	1.36
GBP	0.87	0.83	0.89	0.86	0.89	0.86

ANNEX II (a)
REVENUE BY REGION
IFRS, unaudited

€ million	Third Quarter			9 months		
	2009	2010	% Δ	2009	2010	% Δ
Europe, Russia, C. Asia	490.2	468.7	(4.4)%	1,357.6	1,164.8	(14.2)%
Africa	251.0	258.9	3.1%	709.7	769.2	8.4%
Middle East	401.2	274.9	(31.5)%	1,139.7	861.3	(24.4)%
Asia Pacific	166.0	177.3	6.8%	573.7	528.1	(7.9)%
Americas	402.1	332.3	(17.4)%	1,230.8	991.6	(19.4)%
TOTAL	1,710.5	1,512.1	(11.6)%	5,011.5	4,315.0	(13.9)%

ANNEX II (b)
ADDITIONAL INFORMATION BY BUSINESS SEGMENT
IFRS, unaudited

€ million	3Q 09	3Q 10	% Δ	9M 09	9M 10	% Δ
SUBSEA						
Revenue	745.7	698.6	(6.3)%	2,209.7	2,018.0	(8.7)%
Gross Margin	184.9	182.0	(1.6)%	545.3	505.3	(7.3)%
Operating Income from Recurring Activities	136.0	116.6	(14.3)%	413.5	340.9	(17.6)%
Depreciation and Amortization	(75.1)	(36.9)	(50.9)%	(144.7)	(95.4)	(34.1)%
EBITDA ⁽¹⁾	211.1	153.5	(27.3)%	558.2	436.3	(21.8)%
OFFSHORE						
Revenue	135.6	196.9	45.2%	430.3	524.4	21.9%
Gross Margin	30.9	28.8	(6.8)%	75.6	79.4	5.0%
Operating Income from Recurring Activities	18.4	9.4	(48.9)%	33.8	29.4	(13.0)%
Depreciation and Amortization	(2.1)	(3.0)	42.9 %	(7.0)	(7.9)	12.9%
ONSHORE						
Revenue	829.2	616.6	(25.6)%	2,371.5	1,772.6	(25.3)%
Gross Margin	79.4	89.8	13.1%	236.6	258.3	9.2%
Operating Income from Recurring Activities	30.5	40.4	32.5%	105.2	115.5	9.8%
Depreciation and Amortization	(4.2)	(4.3)	2.4%	(11.3)	(10.8)	(4.4)%
CORPORATE						
Operating Income from Recurring Activities	(12.4)	(10.7)	(13.7)%	(30.1)	(30.4)	1.0%
Depreciation and Amortization	(0.2)	0.7	nm	(0.9)	(0.1)	nm

⁽¹⁾ Calculated as Operating Income from recurring activities before depreciation and amortization

ANNEX II (c)
ORDER INTAKE & BACKLOG
 Unaudited

€ million	Order Intake by Business Segment		
	Third Quarter		
	2009	2010	% Δ
Subsea	478.0	720.2	50.7%
Offshore	220.5	485.3	120.1%
Onshore	2,517.6	420.2	(83.3)%
TOTAL	3,216.1	1,625.7	(49.5)%

€ million	Backlog by Business Segment		
	As of Sept. 30, 2009	As of Dec. 31, 2009	As of Sept. 30, 2010
	Subsea	2,841.1	3,053.0
Offshore	458.3	467.9	907.0
Onshore	4,241.3	4,497.4	4,454.0
TOTAL	7,540.7	8,018.3	8,501.7

€ million	Backlog by Region		
	As of Sept. 30, 2009	As of Dec. 31, 2009	As of Sept. 30, 2010
	Europe, Russia, C. Asia	897.1	1,440.2
Africa	1,426.7	1,505.6	1,162.5
Middle East	3,137.8	3,062.7	3,209.0
Asia Pacific	611.5	643.3	638.1
Americas	1,467.6	1,366.5	1,661.3
TOTAL	7,540.7	8,018.3	8,501.7

€ million	September 30, 2010 Backlog Estimated Scheduling			
	SUBSEA	OFFSHORE	ONSHORE	GROUP
For 2010 (3months)	664.6	220.0	742.7	1,627.3
For 2011	1,798.0	394.3	2,396.3	4,588.6
For 2012 and beyond	678.1	292.7	1,315.0	2,285.8
TOTAL	3,140.7	907.0	4,454.0	8,501.7

ANNEX II (d)
ORDER INTAKE
Unaudited

In **third quarter 2010**, Technip's order intake reached €1,626 million compared with €3,216 million for the same period the year before. The main contracts that we announced during third quarter 2010 were:

- Subsea was awarded by Statoil a contract, worth approximately €23 million, for the welding and installation of a 9 kilometer-long rigid steel flowline for the development of the Snorre field in the Norwegian North Sea,
- Wholly-owned subsidiary Duco Ltd. was awarded a seven year Framework Agreement Contract by Shell Upstream Europe for the supply of umbilicals,
- Subsea was awarded by Total E&P UK Limited an EPCI contract for the Islay Gas Field in the UK North Sea. Technip's innovative reelable, electrically trace heated pipe-in-pipe technology will be implemented for the first time,
- Onshore was awarded two EPCM lump sum contracts by Valero Refining and Diamond Shamrock Refining Company (both are part of the Valero group) for two hydrogen plants at their refineries in Memphis, Tennessee and McKee, Texas, USA. Each plant will produce 30-million metric standard cubic feet of high purity hydrogen per day, as well as export steam.

Since October 1, 2010, Technip has also announced the award of the following contracts that were **included** in the backlog as of September 30, 2010:

- Offshore was awarded a lump sum engineering, procurement, fabrication, installation, commissioning and start-up contract – worth nearly US\$400 million – by the Khafji Joint Operations in the Neutral Zone between Saudi Arabia and Kuwait,
- Offshore was awarded a contract by ExxonMobil, on behalf of the Marine Well Containment Company (MWCC), to design an emergency response system that will be available to contain oil in the event of a potential future underwater well incident in the deepwater Gulf of Mexico,
- Subsea was awarded by Petrobras a contract for the supply of first Integrated Production Bundle use in Brazil for the Papa-Terra field in the Campos Basin,
- Subsea has been awarded by GNPC a lump sum contract for phase 1 of the Natural Gas Transportation and Processing project, 60 kilometers offshore Ghana. The contract covers the engineering, welding and installation of a 14 kilometer-long rigid steel flowline as well as the engineering, fabrication and installation of one PLET. The flowline will constitute the deep water section of a pipeline which will be used to pipe natural gas from the Jubilee field to the future onshore processing plant.