



Investor Relations Overview

February 2019

Disclaimer

Forward-looking statements

We would like to caution you with respect to any “forward-looking statements” made in this presentation as defined in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended. The words such as “believe,” “expect,” “anticipate,” “plan,” “intend,” “foresee,” “should,” “would,” “could,” “may,” “estimate,” “outlook” and similar expressions are intended to identify forward-looking statements, which are generally not historical in nature.

Such forward-looking statements involve significant risks, uncertainties and assumptions that could cause actual results to differ materially from our historical experience and our present expectations or projections, including the following known material factors: risks related to review of our accounting for foreign currency effects and any resulting financial restatements, pro forma corrections, filing delay, regulatory non-compliance or litigation; the risk that additional information may arise during our review of our accounting for foreign currency effects that would require us to make additional adjustments or identify additional material weaknesses; competitive factors in our industry; risks related to our information technology infrastructure and intellectual property; risks related to our business operations and products; risks related to third parties with whom we do business; our ability to hire and retain key personnel; risks related to legislation or governmental regulations affecting us; international, national or local economic, social or political conditions; risks associated with being a public listed company; conditions in the credit markets; risks associated with litigation or investigations; risks associated with accounting estimates, currency fluctuations and foreign exchange controls; risks related to integration; tax-related risks; and such other risk factors as set forth in our filings with the United States Securities and Exchange Commission.

We caution you not to place undue reliance on any forward-looking statements, which speak only as of the date hereof. We undertake no obligation to publicly update or revise any of our forward-looking statements after the date they are made, whether as a result of new information, future events or otherwise, except to the extent required by law.

Contents

- 1 Q4 2018 Financial and operational highlights
- 2 Market overview
- 3 Company overview

Section 1: Q4 2018 Financial and operational highlights

2018: Winning, executing, collaborating

Delivering on a clear strategy to create value and expand growth opportunities

Winning

\$14.3B

Inbound order intake

Order inbound +40% (YoY); orders exceeded revenues in all segments

Backlog of \$14.6B, up 12% (YoY)

Maintaining customer confidence to secure new project awards

Executing

12.2%

Adjusted EBITDA⁽¹⁾ margin

Margin down 93bps on anticipated revenue decline of 17% (YoY)

3 iEPCI^{TM(2)} projects delivered; Yamal Trains 2 and 3 handed over ahead of schedule

Meeting and exceeding project delivery and financial commitments

Collaborating

5

Strategic relationships announced

Island Offshore, Magma Global, Petrobras, Equinor, Chevron

Leveraging know-how, expertise and next generation technology

Strengthening integrated offerings through collaboration

⁽¹⁾ Adjusted EBITDA is a non-GAAP measure. Adjusted EBITDA as presented excludes the impact of charges and credits from continuing operations as identified in the reconciliation of GAAP to non-GAAP financial schedules included in the appendix.

⁽²⁾ iEPCITM = integrated engineering, procurement, construction and installation

Strengthening our competitive position through collaboration



Frame Agreement

- ▶ Covers supply of surface wellhead, production trees, and related services
- ▶ Further supports Chevron development program in North America
- ▶ Leverages our integrated drilling and completion offering

Global Strategic Collaboration

- ▶ Includes full scope of products and services to develop offshore projects
- ▶ Engage early through pre-FEED and concept development
- ▶ Builds on recent iEPCI™ project success with Equinor

Master Services Agreement

- ▶ Subsea services agreement for subsea equipment and flexibles
- ▶ Range of services includes inspection, maintenance, and technical assistance
- ▶ Reinforces long-term commitment to Petrobras' operations

Strategic Collaboration

- ▶ Develop new generation of hybrid flexible pipe (HFP) for subsea applications
- ▶ Addresses new challenges; expands leadership position in flexible pipe market
- ▶ Further enhances our Subsea 2.0™ product platform

Strategic Cooperation

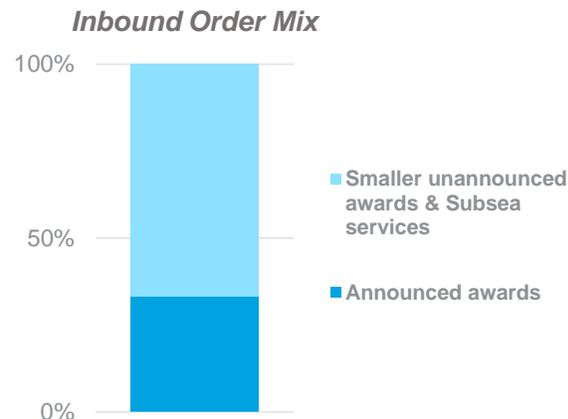
- ▶ Deliver riserless light well intervention (RLWI) services on a worldwide basis
- ▶ Expanded offering; further develop and strengthen market position globally
- ▶ Strengthens our growing subsea services platform

➤ Improving competitiveness and expanding the market opportunity for TechnipFMC

Differentiated approach, iEPCI™ momentum building

Rebuilding – disciplined and differentiated

▶ Subsea order intake



*Total Subsea Orders
Since inception (January 2017)*

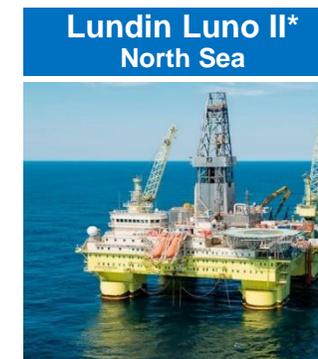
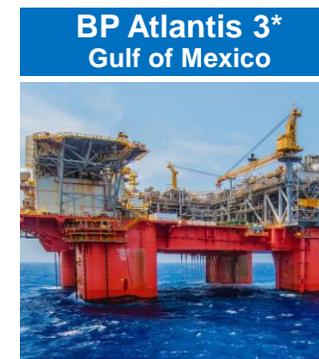
\$10.3B

▶ Order Inbound strategy – focused where we can differentiate through technology, assets or solutions

- iEPCI™, Subsea 2.0™, Subsea services, and alliance partners serve as key differentiators
- Order mix largely supported by smaller awards and Subsea services
- Majority of inbound orders less exposed to competitive market dynamics

Expanding the iEPCI™ reach

▶ 2 new iEPCI™ awards announced in 2019

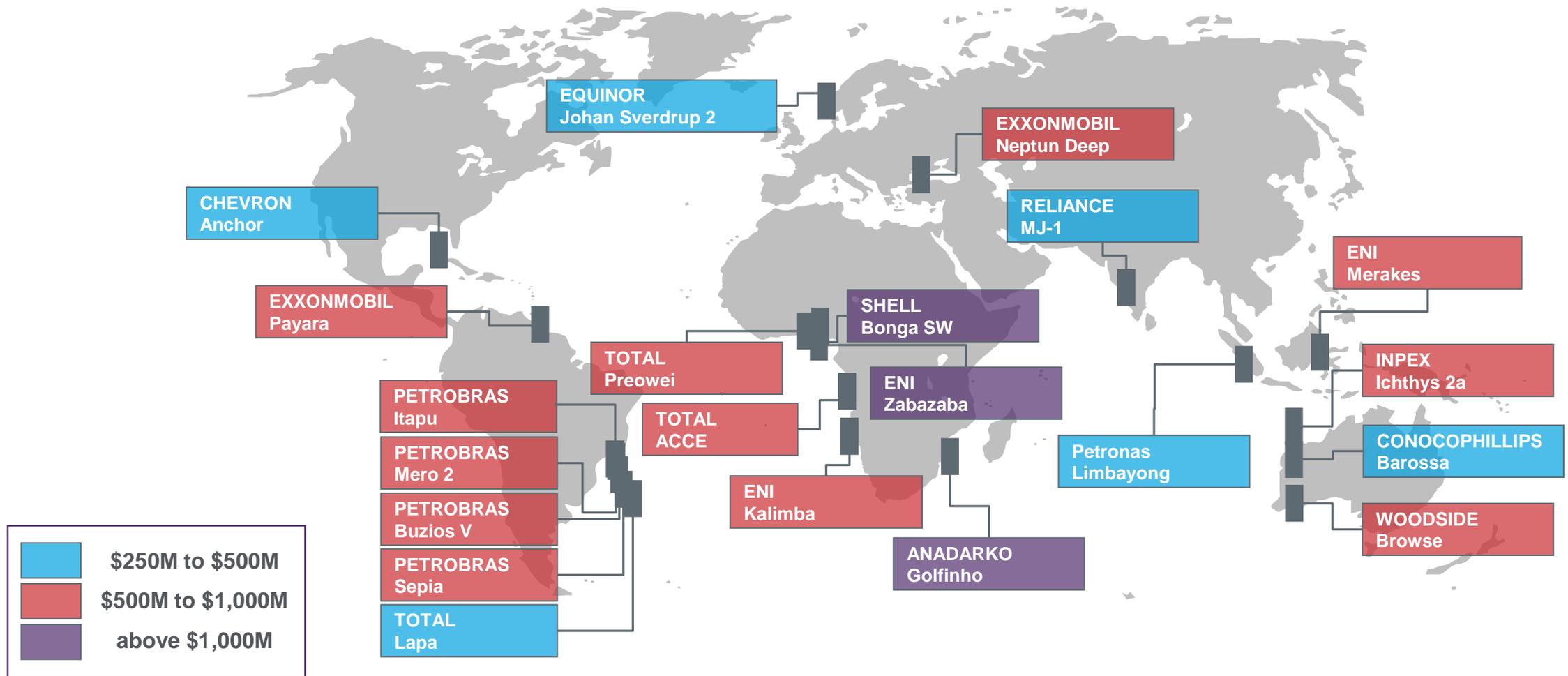


▶ Momentum accelerating

- Growing market recognition of the iEPCI™ value proposition
- Anticipating additional iEPCI™ awards in 2019, driven in part by a broadening of the integrated customer base
- Continued customer qualification and adoption of Subsea 2.0™ product platform

* Courtesy of BP and Lundin

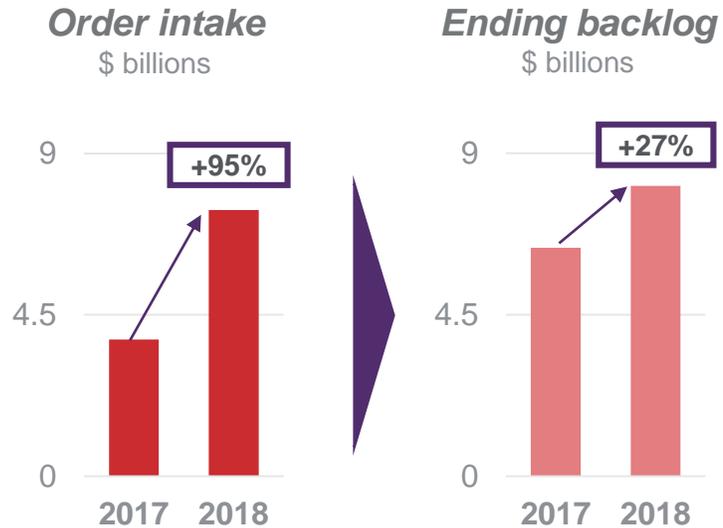
Subsea opportunities in the next 24 months*



*February 2019 update; project value ranges reflect potential subsea scope

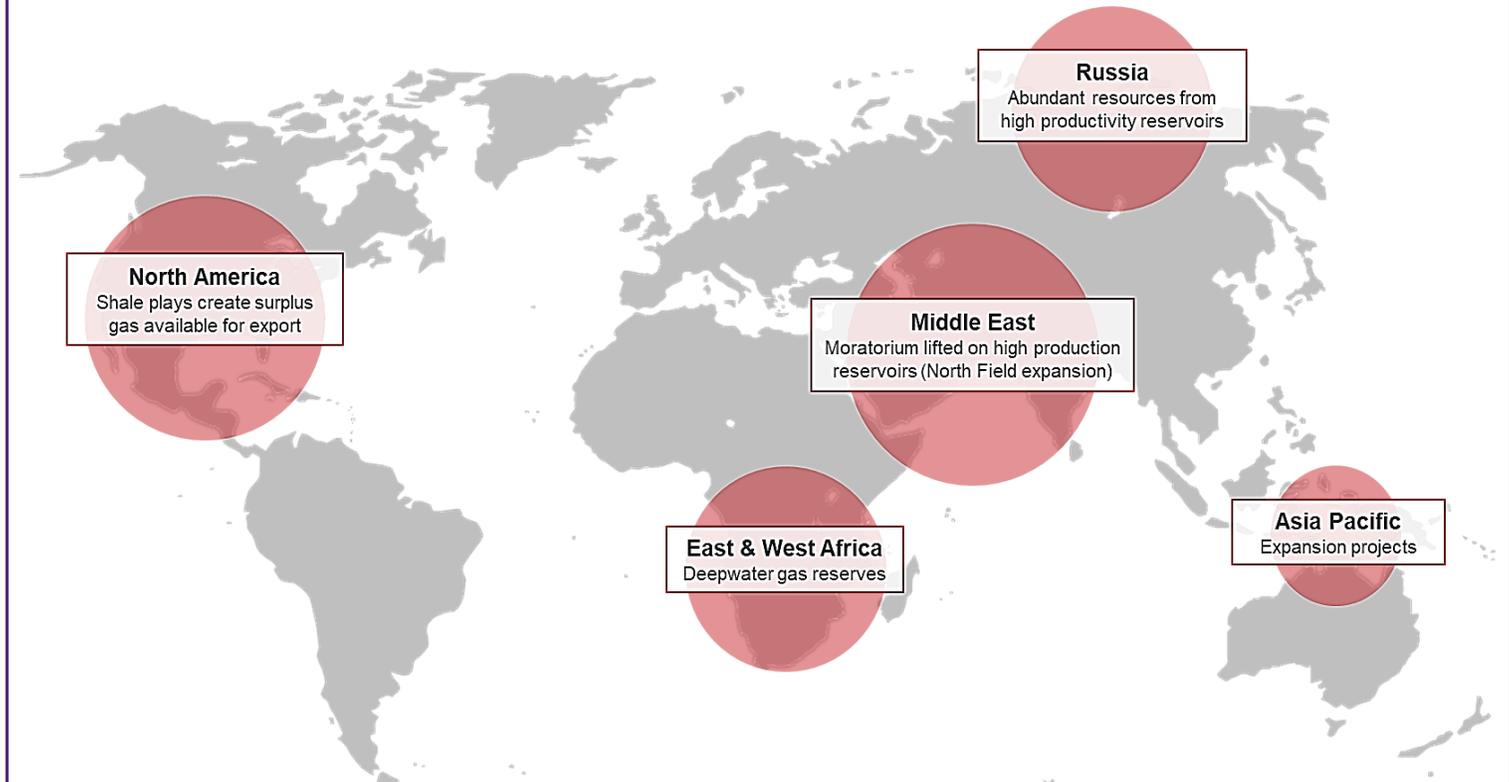
Onshore/Offshore: delivering projects from concept to start-up

Robust inbound; diverse project set



- ▶ *Anticipated profitability from project backlog sustained during period of significant growth*
- ▶ *Remain disciplined in project selection without compromising quality*

Well-positioned to capitalize on the growth in LNG



- ▶ *Outlook for increased demand; global LNG market re-energized after 3-year lull*
- ▶ *Multiple prospects in all relevant regions with large gas reserves*

Q4 2018 Financial highlights

Revenue
\$3.3 billion

Adjusted EBITDA⁽¹⁾ \$342 million
\$431 million from Subsea, Onshore/Offshore, Surface Technologies

Adjusted Diluted EPS⁽¹⁾
\$(0.09)

Net Cash⁽²⁾
\$1.3 billion

Backlog
\$14.6 billion

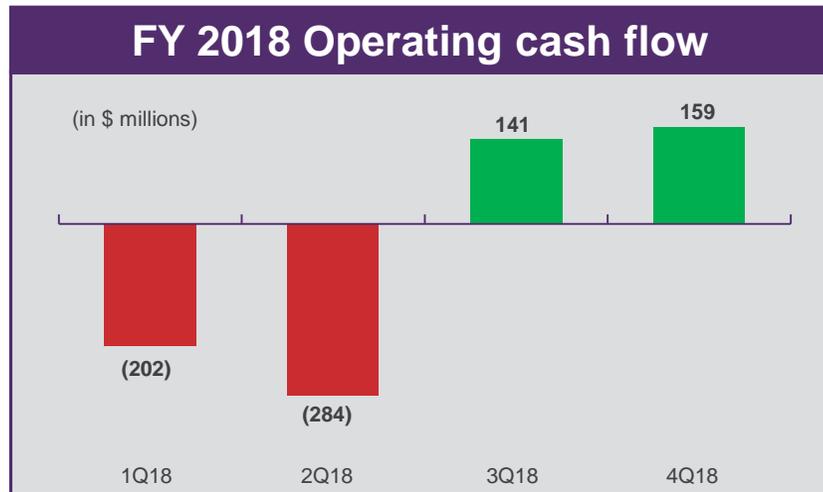
OTHER ITEMS

- ▶ After-tax charges and (credits) of \$2,220.3 million
- ▶ Corporate expense of \$90.3 million, excluding charges and (credits); includes \$38.7 million, or \$0.05 per diluted share, of net foreign exchange loss
- ▶ Net interest expense of \$116.6 million, including \$108.8 million, or \$0.24 per diluted share, related to liability payable to joint venture partner
- ▶ Depreciation and amortization expense
 - ▶ Reported: \$137.9 million; adjusted: \$113.9 million⁽¹⁾
 - ▶ Purchase price accounting impact of \$24 million

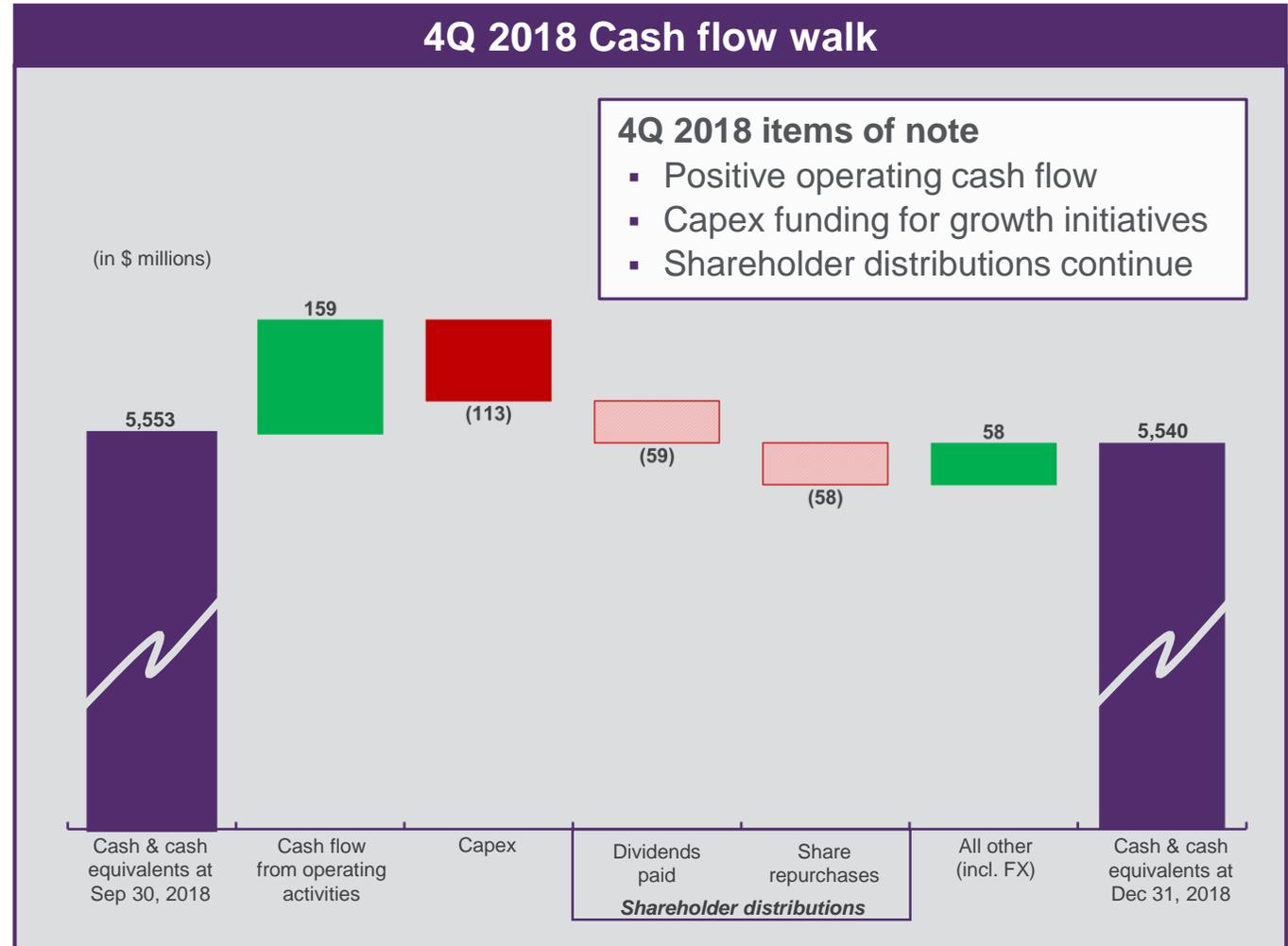
(1) Adjusted results exclude the impact of exceptional charges and credits from continuing operations as identified in the reconciliation of GAAP to non-GAAP financial measures schedules included in this presentation.

(2) Net cash is a non-GAAP financial measure reflecting cash and cash equivalents, net of debt, as identified in the reconciliation of GAAP to non-GAAP financial schedules included in this presentation.

Improved operating cash flow; shareholder distributions increased



- ### FY 2018 items of note
- ▶ **Positive operating cash flow in 2H 2018**
 - 2H 2018 \$300 million, full-year \$(185) million
 - ▶ **Capital expenditures of \$368 million**
 - ▶ **Shareholder distributions of \$681 million**
 - Dividends of \$238 million
 - Share repurchase of \$443 million
 - ▶ **Cash payments to Yamal JV partners**
 - \$226 million for mandatorily redeemable liability



Disciplined capital allocation strategy

1

Growth



\$350 million capex in 2019

- ▶ Reduced from prior guidance of \$400 million
- ▶ Growth initiatives
 - ▶ **Fleet optimization** (dive support vessel)
 - ▶ **Local content capability**
 - ▶ Brazil (spoolbase)
 - ▶ Saudi Arabia (manufacturing)
 - ▶ **Subsea services**
 - ▶ Tooling
 - ▶ Well intervention

2

Dividend



Declared a **Quarterly** cash dividend of USD **\$0.13** per share

3

Share buyback



Completed previous **\$500 million** share repurchase

Announced new **\$300 million** authorization Dec 2018



\$681 million
returned to shareholders in 2018

Summary

Q4 2018 – **Solid** conclusion to the year

- ▶ Solid operating performance across segments despite headwinds in certain markets, notably North America
- ▶ Major award for MIDOR refinery expansion; project to be inbound in first quarter 2019
- ▶ Positive cash flow from operations; shareholder distributions continued

FY 2018 – **Exceeding** total Company objectives for the second consecutive year

- ▶ Robust orders; full-year inbound of \$14.3 billion, up 40 percent versus the prior year
- ▶ Delivery of 3 iEPCI™ projects; early delivery of Yamal Trains 2 and 3
- ▶ \$500 million share repurchase program completed; additional \$300 million authorized

FY 2019 – **Capitalizing** on improving outlook, particularly for Subsea and LNG

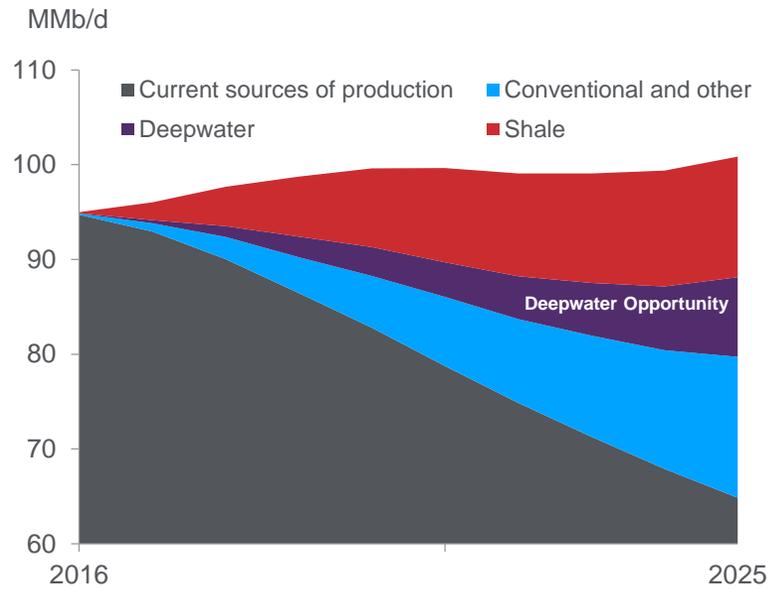
- ▶ Segment guidance maintained; capital expenditure guidance reduced to \$350 million in 2019
- ▶ Encouraging Subsea inbound to date, including two iEPCI™ awards; integrated momentum building
- ▶ Global LNG markets re-energized; with multiple prospects at play, selectivity will drive differentiation

* Major award is defined as \$250 million or greater in value.

Section 2: Market overview

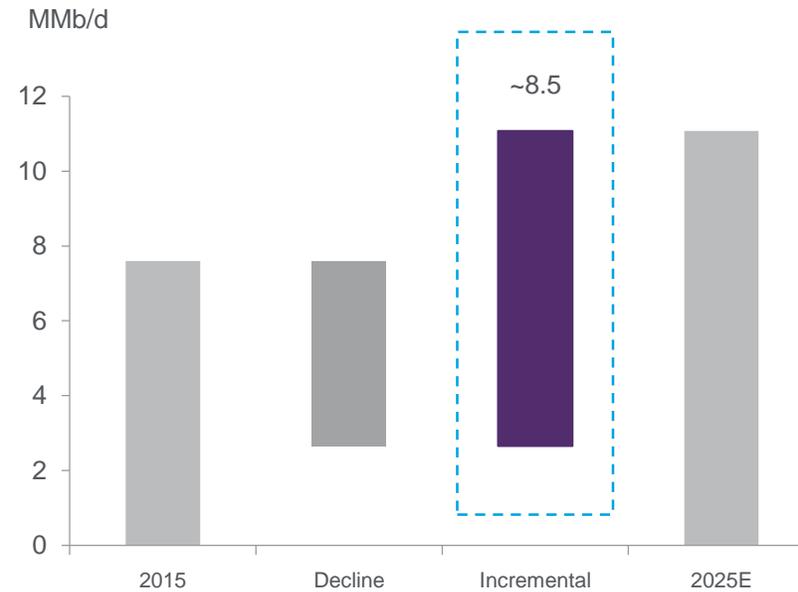
Offshore remains critical to the future...

~36 million barrels / day of incremental production required by 2025e...



Source: Rystad Energy Supply Study; October 2016

...with a large portion to come from deepwater



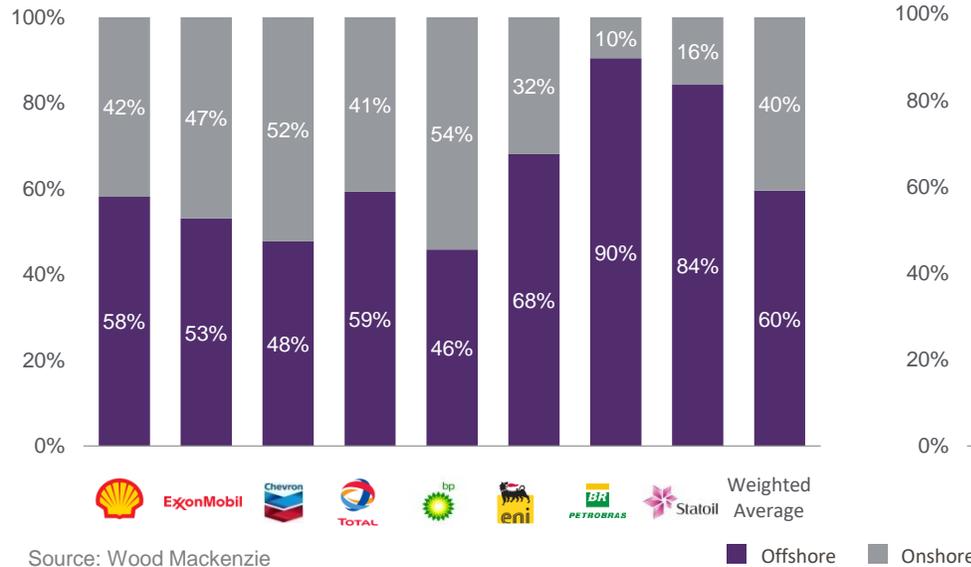
Source: Rystad Energy Supply Study, TechnipFMC; October 2016

...and accounts for the majority of majors' production

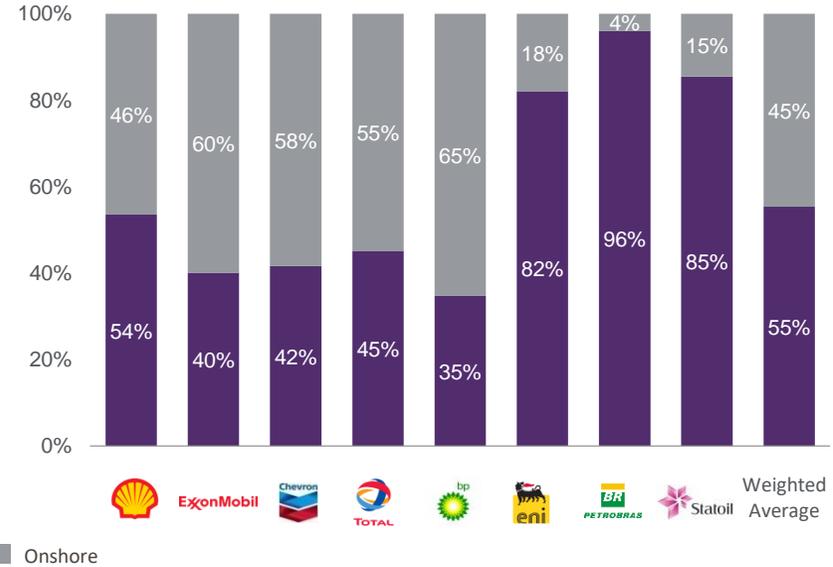
Offshore contributes significantly to majors' production...

...while more than 50% of the majors' 2P reserves remaining is offshore

2016 production by classification (%) ⁽¹⁾



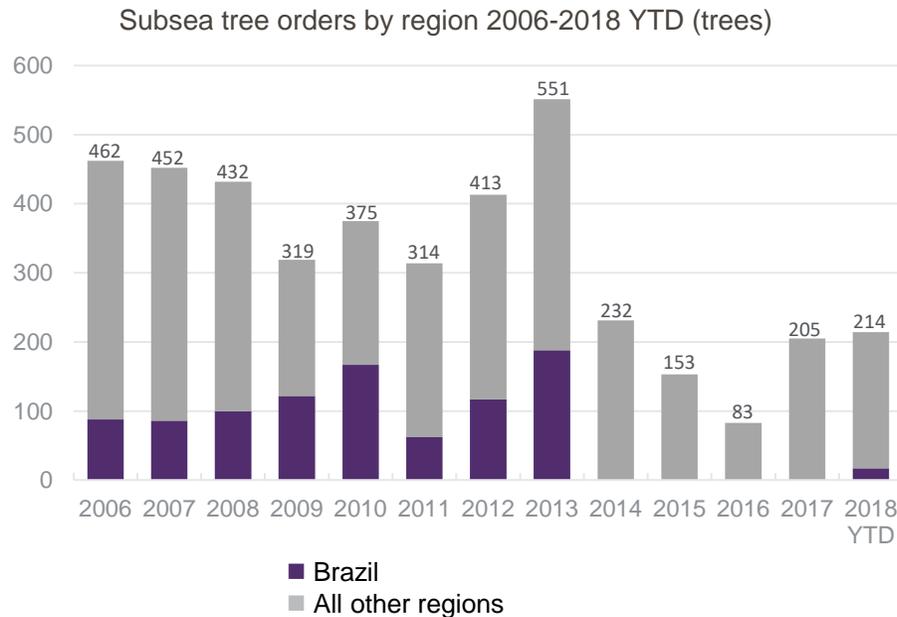
Remaining 2P reserves by classification (%) ⁽¹⁾



Source: Wood Mackenzie
⁽¹⁾ Production and proved reserves as of 2Q 2016

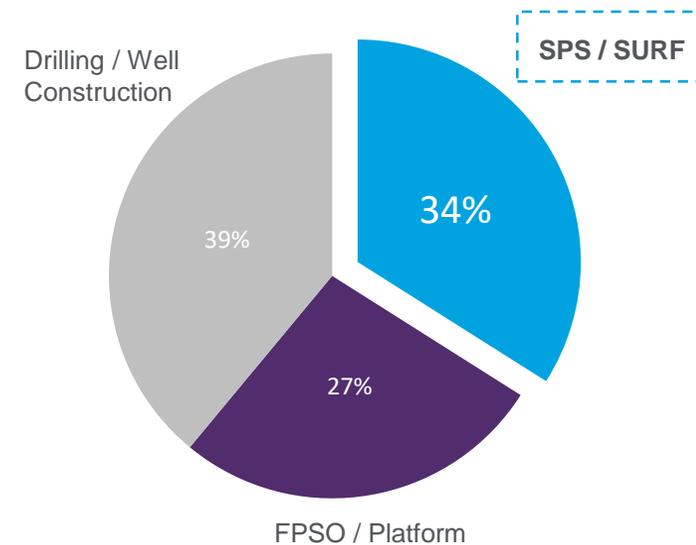
SPS / SURF - critical components of offshore development

Oil & gas industry has strong history of subsea tree orders



Source: Wood Mackenzie, September 30, 2018

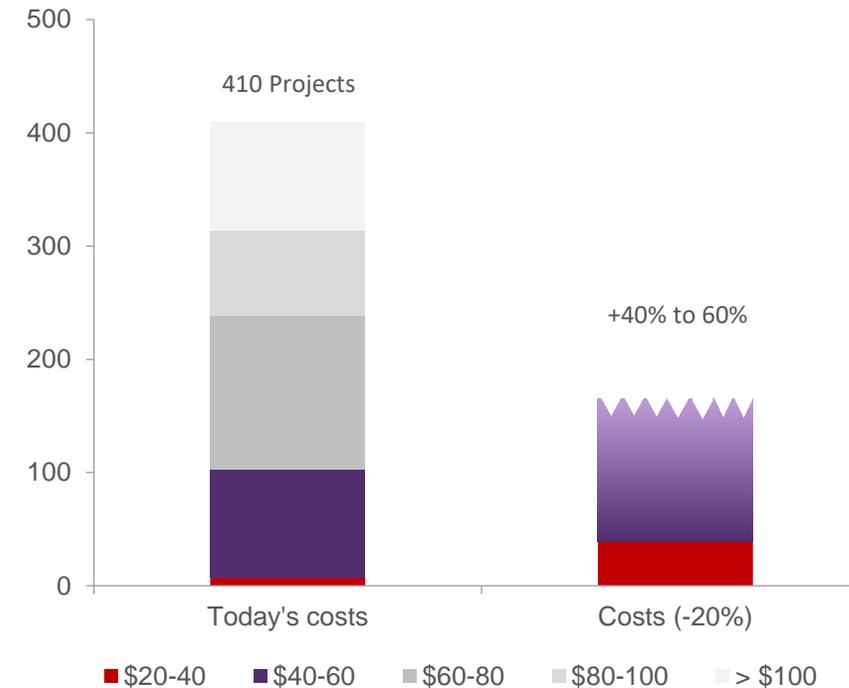
SPS / SURF is one of the largest components of project costs



Source: Morgan Stanley Research, TechnipFMC Internal Analysis

Improving project economics for deepwater projects

- ▶ More than 400 deepwater discoveries have yet to be developed
- ▶ Good progress on deepwater cost reductions with potential for additional savings
- ▶ Standardization, technology and strong project execution can deliver sustainable savings
- ▶ Integrated business model can reduce costs of SPS/SURF scope



Source: Wood Mackenzie, Rystad

Onshore/Offshore – intermediate-term market outlook

ONSHORE



Gas processing

- Gas treatment
- GTL
- LNG

Petrochemicals

- Ethylene
- Polyolefins
- Aromatics
- Fertilizers

Refining

- Clean fuels
- Grassroots
- Heavy oil upgraders
- Hydrogen

- ▶ Historic lows for onshore market orders during 2016-2017, with still many projects being sanctioned
- ▶ Foresee an upward trend from 2019 linked to gas recovery which is in addition to current projects in refining and petrochemical

OFFSHORE



Fixed platforms

- Conventional jackets
- Production jack-ups
- GBS
- Artificial Islands

FLNG

- Nearshore
- Deepwater
- Mid-to-large scale (1 Mtpa* to 12 Mtpa)

Floating platforms

- Spar
- TLP
- Semi-submersible
- FPSO

- ▶ Market is dominated by conventional fixed platforms
- ▶ FPSO market oriented towards new-build gas facilities and leased converted units for oil
- ▶ Increasing trend for unmanned fixed and floating facilities

*Mtpa = million metric tons per annum.

Section 3: Company overview

TechnipFMC snapshot

1

Integrated solutions provider for the oil and gas industry

2

Stock exchange listings – NYSE and Euronext Paris

\$10B

Total company market capitalization¹

\$13B

Total company revenue²

\$15B

Total company backlog³

\$6B

Total company cash balance⁴

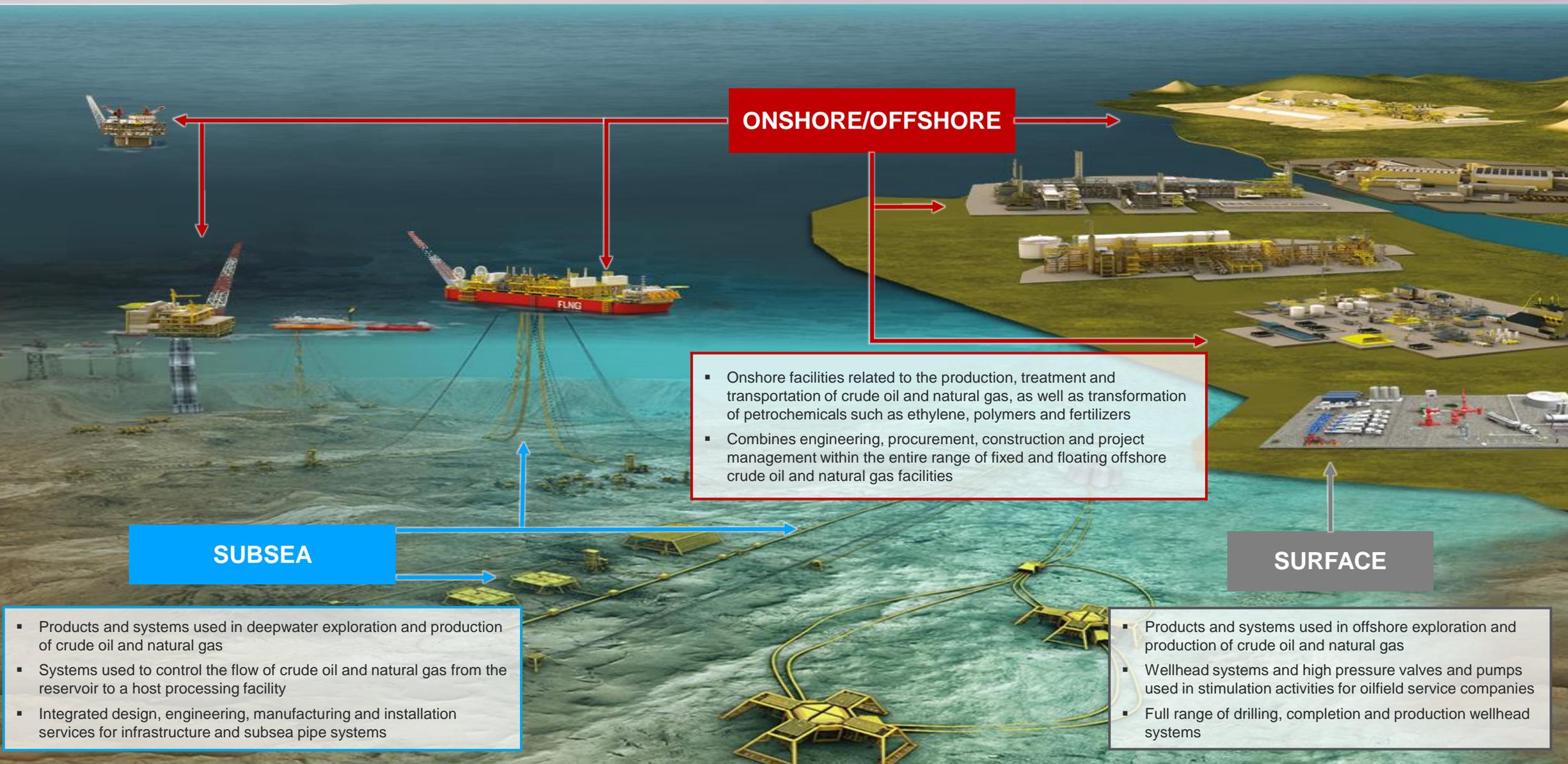
¹ Public market quote from Bloomberg, LLP; TechnipFMC market capitalization as of February 21, 2019.

² Revenue as of December 31, 2018; Source: Form 8-K filed with the SEC on February 20, 2019.

³ Backlog as of December 31, 2018; Source: individual company data as found in Form 8-K filed with the SEC on February 20, 2019.

⁴ Cash and cash equivalents as of December 31, 2018; Source: Form 8-K filed with the SEC on February 20, 2019.

Broadest portfolio of solutions for the oil & gas industry

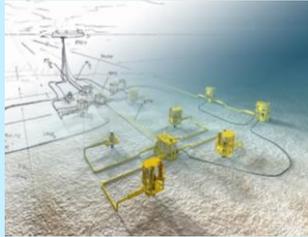


Portfolio leverage to major energy growth platforms

Subsea

iEPCI™

Transforming subsea project economics



Subsea 2.0™

Revolutionary product platform – simpler, leaner, smarter



iLoF™

A growth engine



LNG

90 Mtpa

Global production delivered



7.8 Mtpa

World's largest LNG trains delivered



>20%

Of operating LNG capacity⁽¹⁾



Unconventional

Product reliability

Leading positions in several products



Technology

Extending asset life and improving returns



Integrated offering

\$1m savings per well; unique growth platform



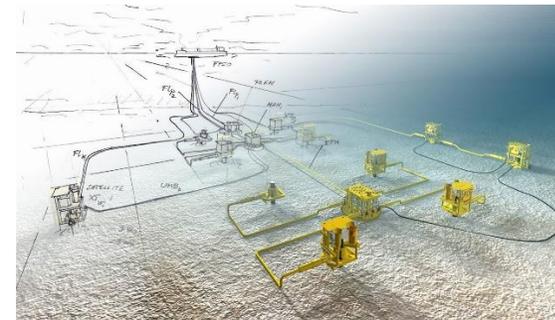
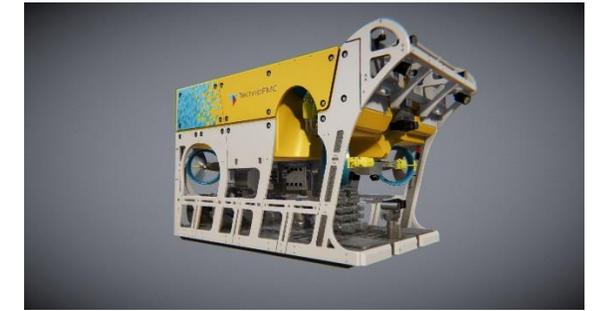
(1) Percentage is based on 71.5 / 340.2 Mtpa (million metric tons per annum) of TechnipFMC / industry operating capacity as of December 31, 2017; source: IHS.

Subsea competitive strengths

Market leading positions built upon innovation and deep industry knowledge

Differentiated offering of integrated products, services: iFEED™, iEPCI™ and iLoF™

Technology advancements to drive greater efficiency and simplification



FEED Studies

Subsea Production Systems

Flexibles

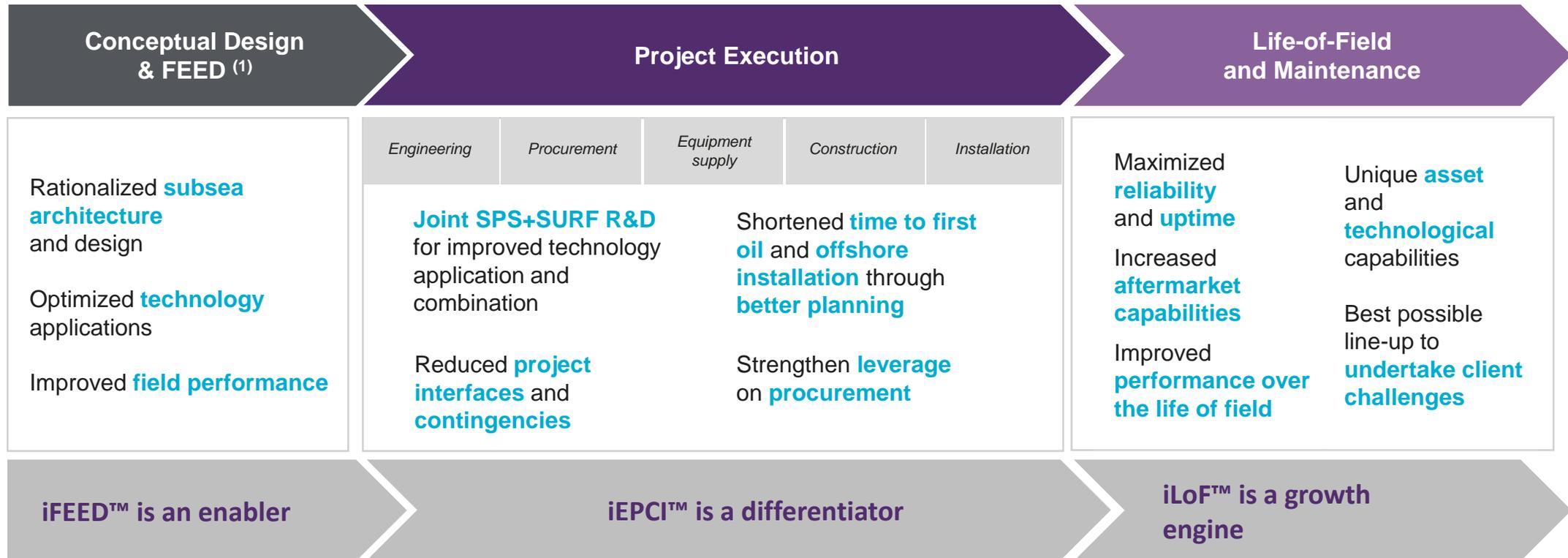
Umbilicals

Installation

iEPCI™

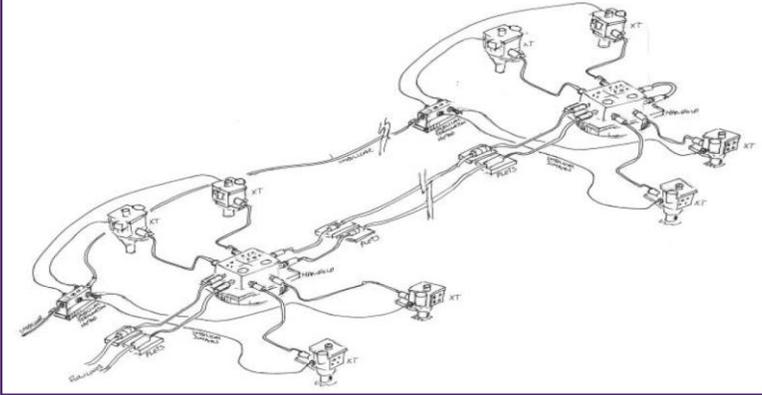
Field Services

Subsea offers a full suite of capabilities

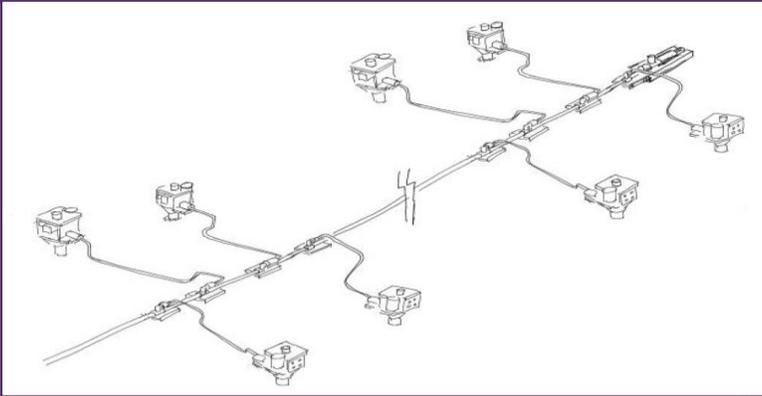


Subsea – integrated approach redefining subsea project economics

Traditional approach



Subsea 2.0™ an enabler to iEPCI™



Enhancements

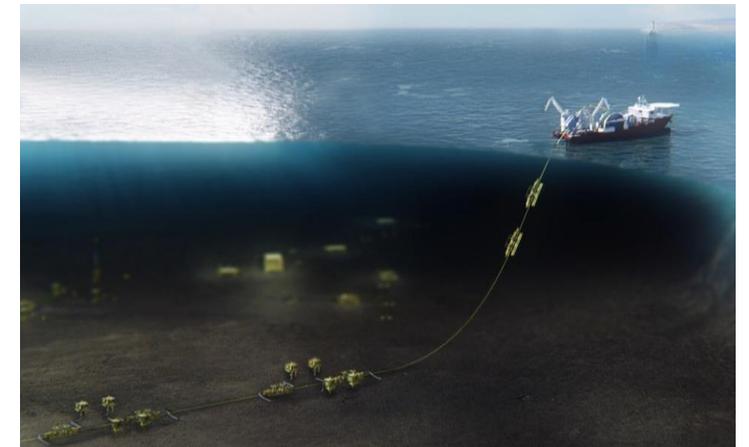
- ▶ One global contractor
- ▶ Integrated procurement
- ▶ Optimized subsea architecture
- ▶ Fewer subsea production system interfaces
- ▶ Reduced flowline and riser lengths
- ▶ Less complexity through reduced part counts

Key benefits

- ▶ **Reduced** material costs
- ▶ **Simplified** equipment set-up
- ▶ **Optimized** flow assurance
- ▶ **Reduced** installation phase
- ▶ **Accelerated** time to first oil

A field design incorporating Subsea 2.0™ and iEPCI™ can remove over half of the subsea structures while maintaining the same field operability

Subsea – making subsea short-cycle with Subsea 2.0™ + iEPCI™



TechnipFMC is changing the subsea paradigm from a long-cycle to a short-cycle business, using Subsea 2.0™ and a truly integrated approach (iEPCI™) to field development

Subsea services is a growth engine

Installed asset base

Flexible Pipe



11,000 km

Umbilicals



5,000 km

Subsea Controls



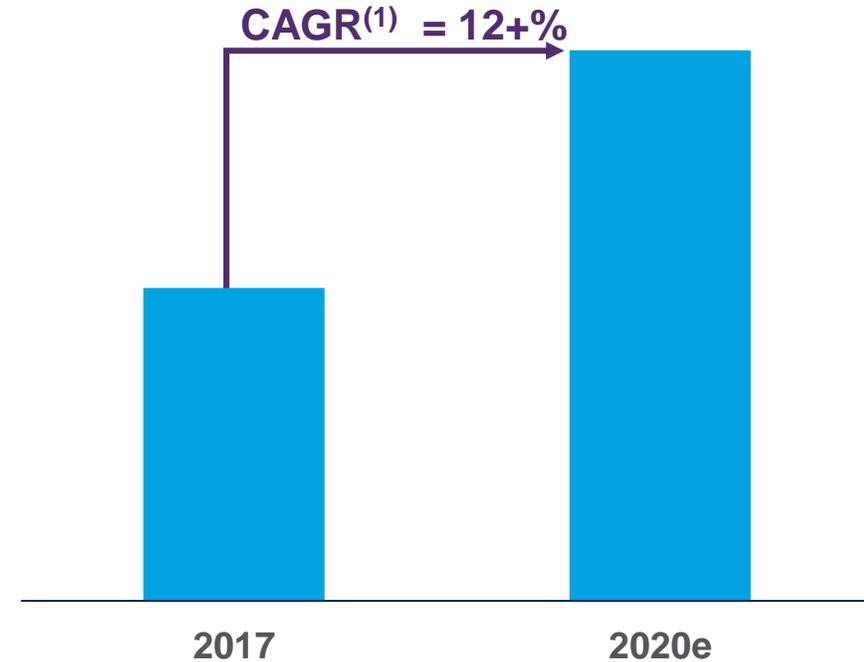
2,200+ units

Subsea Trees



2,000+ units

Subsea services revenue



⁽¹⁾ Compound Annual Growth Rate

Services = 0.8x CAPEX over Life-of-Field

2x growth in Digital Services

Subsea orders driven by activity beyond competitive tenders

Subsea services

- Diversified revenue base of \$1b+
- Life-of-Field capabilities provide a unique path for growth

Alliance partners

- Long-term, mutually beneficial relationships
- Exclusive alliances result in direct awards

iEPCI™

- Expands the set of deepwater opportunities
- Value proposition mitigates headwinds of reduced project scope



Onshore/Offshore competitive strengths

A market leader, notably in the areas of gas and downstream

Balanced portfolio of projects, clients, geographies, and contracts

Mega-project capability, world class execution



Offshore

Onshore

Fixed Platforms

Floating Platforms

FLNG

LNG

Ethylene

Refining

Petrochemicals

Onshore/Offshore – differentiated growth opportunities

Process Technologies / PMC

▶ Rising demand for petrochemicals

- Favorable feedstock to product differentials
- Technology definition and selection activity
- 2nd wave of ethylene crackers emerging



▶ Process Technologies

- Ethylene
- Hydrogen
- Fluid catalytic cracking (FCC)



▶ Portfolio expansion

- Epicerol
- KEM ONE alliance on vinyls

▶ Project management consultancy (PMC)

- Reimbursable opportunities



LNG

▶ Improving market dynamics

- Rising FEED activity
- Increasing tendering opportunities
- Greenfield and brownfield projects



▶ FEED awards

- Novatek-led Arctic LNG
- Sempra Energia Costa Azul
- Nigeria LNG train 7



▶ Execution

- Yamal
- Coral FLNG

▶ Adjacent opportunities

- Gas FPSO

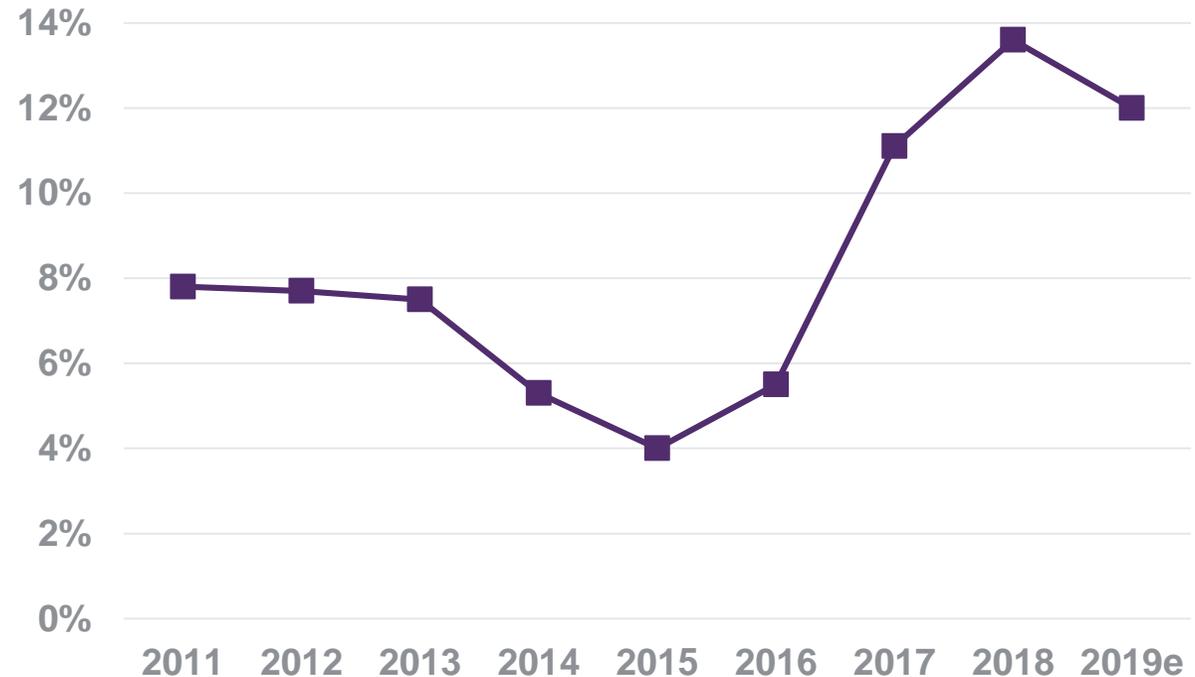


Onshore/Offshore – industry leading financial performance

Differentiated operating model
delivering outperformance

- Early engagement
- Project selectivity
- Technology and innovation
- Risk management
- Project execution

2011-2019e Adjusted EBITDA Margin⁽¹⁾



⁽¹⁾ Adjusted EBITDA Margins for 2011 through 2016 were calculated from legacy Technip S.A.'s publicly available financial information. Adjusted EBITDA Margin is a non-GAAP measure. Adjusted EBITDA Margin as presented excludes the impact of restructuring charges as identified in the reconciliation of GAAP to non-GAAP financial schedule included in this presentation. Adjusted EBITDA Margin for 2017 and 2018 was provided in the Company's earnings release for the quarter ended December 31, 2018. Adjusted EBITDA Margin for 2019e was provided in the Company's 2019 financial guidance release on December 12, 2018. We are unable to provide reconciliation to a comparable GAAP measure on a forward-looking basis without unreasonable effort because of the unpredictability of the individual components of the most directly comparable GAAP measure and the variability of items excluded from such measure. Such information may have a significant, and potentially unpredictable, impact on our future financial results.

Surface Technologies competitive strengths

Leading market positions in several niche product offerings

Delivering technology that extends asset life, improves returns

Integrated offering delivers up to \$1m in savings per well, creates unique growth platform



Wellhead



Flowline



Frac, Flowback and Pumps



Production

Midstream/
Transportation

Drilling

Completion

Comprehensive offering – from concept to project delivery and beyond

A unique global leader in oil and gas projects, technologies, systems and services

Subsea

Subsea products

- ▶ Trees, manifolds, control, templates, flowline systems, umbilicals & flexibles
- ▶ Subsea processing
- ▶ ROVs and manipulator systems

Subsea projects

- ▶ Field architecture, integrated design
- ▶ Engineering, procurement

Subsea services

- ▶ Drilling systems
- ▶ Installation using high-end fleet
- ▶ Asset management & production optimization
- ▶ Field IMR and well services

Onshore/Offshore

Project management, proprietary technology, equipment and early studies to detailed design

▶ Offshore

Fixed platforms (jackets, self-elevating platforms, GBS, artificial islands) and floating facilities (FPSO, semi submersibles, Spar, TLP, FLNG)

▶ Onshore

Gas monetization, refining, petrochemicals, onshore pipelines, furnaces, mining and metals

▶ Services

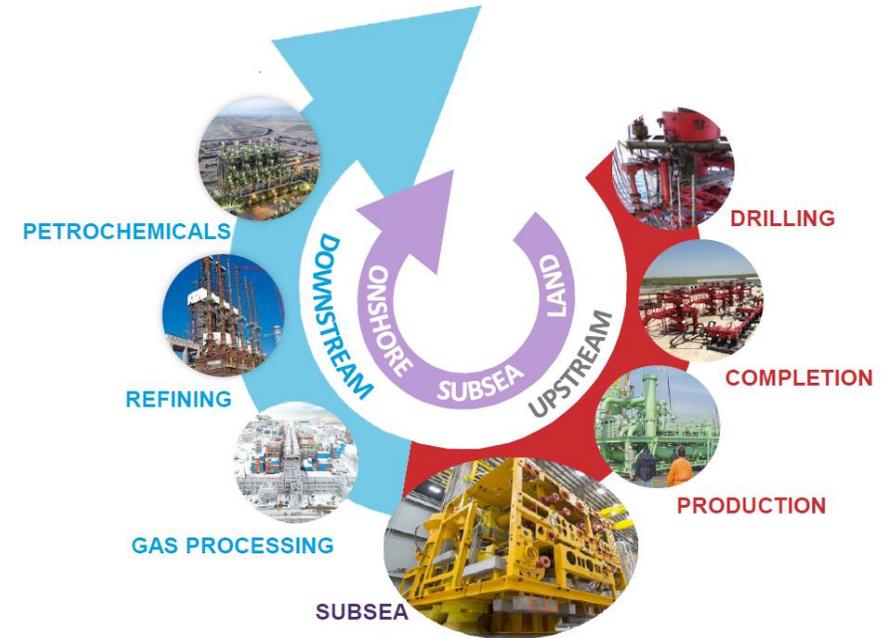
Project management consultancy, process technologies

Surface

- ▶ Drilling, completion and production wellhead equipment, chokes, compact valves, manifolds and controls
- ▶ Treating iron, manifolds, and reciprocating pumps for stimulation and cementing
- ▶ Advanced separation and flow-treatment systems
- ▶ Flow metering products and systems
- ▶ Marine, truck, and railcar loading systems
- ▶ Installation and maintenance services
- ▶ Frac-stack and manifold rental and operation services
- ▶ Flowback and well testing services

TechnipFMC – creating shareholder value

- Industry leader with unique, differentiated business model
- New commercial model penetration
- Synergy target of \$450m run rate
- Balance sheet offers flexibility
- Declining capital intensity
- Management incentivized to drive ROIC higher
- Integration drives value-enhancing growth opportunities

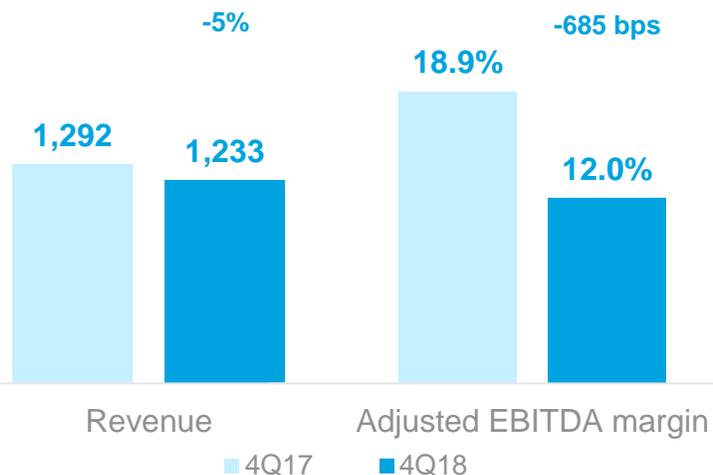


Appendix

Q4 2018 Segment results

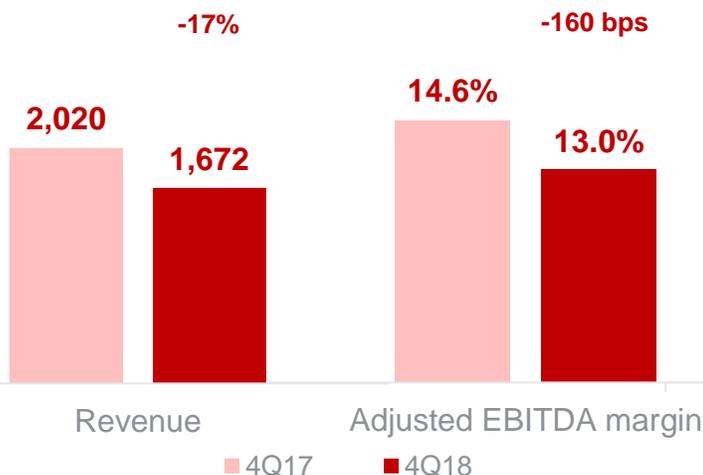
Subsea

USD, in millions



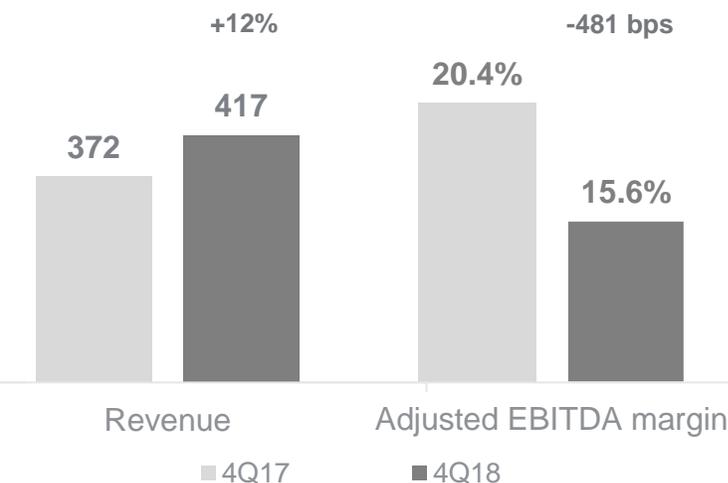
Onshore/Offshore

USD, in millions



Surface Technologies

USD, in millions



Operational Highlights

- ▶ Revenue declined 5%: projects in Africa were completed or progressed towards completion, largely offset by increased activity in North America, Asia Pacific, and South America
- ▶ Adjusted EBITDA margin declined 685 bps to 12%: primarily due to execution of more competitively priced backlog, partially offset by merger synergies and other cost reduction activities
- ▶ Inbound orders of \$880.6 million; book-to-bill of 0.7x; period-end backlog at \$6.0 billion

Operational Highlights

- ▶ Revenue declined 17%: moved closer to completion on major projects, primarily Yamal LNG
- ▶ Adjusted EBITDA margin decreased 160 bps to 13%: due to revenue decline and shift in revenue mix to lower margin work; offset by strong project execution on Yamal LNG, also benefitting from bonus for completion of further milestones, including Train 3
- ▶ Inbound orders of \$1.6 billion; book-to-bill of 1.0x; period-end backlog at \$8.1 billion

Operational Highlights

- ▶ Revenue increased 12%: increased drilling activity and market share gains in North America drove wellhead product sales and frac rental assets higher; international growth driven by pressure control sales and services
- ▶ Adjusted EBITDA margin decreased 481 bps to 15.6%: primarily due to decline in flowline product sales resulting from lower completions activity in North America
- ▶ Inbound orders of \$435.1 million; book-to-bill of 1.1x; period-end backlog at \$469.9 million

2019 Financial guidance⁽¹⁾ **Updated February 20, 2019*

Subsea	Onshore/Offshore	Surface Technologies
<ul style="list-style-type: none"> ▶ Revenue in a range of \$5.4–5.7 billion ▶ EBITDA margin at least 11% (excluding amortization related impact of purchase price accounting, and other charges and credits) 	<ul style="list-style-type: none"> ▶ Revenue in a range of \$5.7–6.0 billion ▶ EBITDA margin at least 12% (excluding amortization related impact of purchase price accounting, and other charges and credits) 	<ul style="list-style-type: none"> ▶ Revenue in a range of \$1.7–1.8 billion ▶ EBITDA margin at least 17% (excluding amortization related impact of purchase price accounting, and other charges and credits)
TechnipFMC		
<ul style="list-style-type: none"> ▶ Corporate expense, net \$160 – 170 million for the full year (excluding the impact of foreign currency fluctuations) ▶ Net interest expense \$40 – 60 million for the full year (excluding the impact of revaluation of partners' redeemable financial liability) ▶ Tax rate 28 – 32% for the full year (excluding the impact of discrete items) ▶ Capital expenditures* approximately \$350 million for the full year ▶ Cash flow from operating activities positive for the full year ▶ Merger integration and restructuring costs approximately \$50 million for the full year ▶ Cost synergies \$450 million total savings (\$220m exit run-rate 12/31/17, \$400m exit run-rate 12/31/18, \$450m exit run-rate 12/31/19) 		

(1) Our guidance measures EBITDA margin (excluding amortization related impact of purchase price accounting, and other charges and credits), corporate expense, net (excluding the impact of foreign currency fluctuations), net interest expense (excluding the impact of revaluation of partners' redeemable financial liability), and tax rate (excluding the impact of discrete items) are non-GAAP financial measures. We are unable to provide a reconciliation to a comparable GAAP measure on a forward-looking basis without unreasonable effort because of the unpredictability of the individual components of the most directly comparable GAAP financial measure and the variability of items excluded from such measure. Such information may have a significant, and potentially unpredictable, impact on our future financial results.

Subsea

Near-term pricing and fleet utilization offset the inflection in Subsea revenue

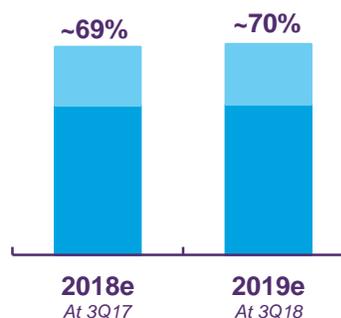
2019 Subsea guidance

- ▶ **Revenue** in a range of \$5.4 – 5.7 billion
- ▶ **EBITDA** margin at least 11% (excluding amortization related impact of purchase price accounting, and other charges and credits)

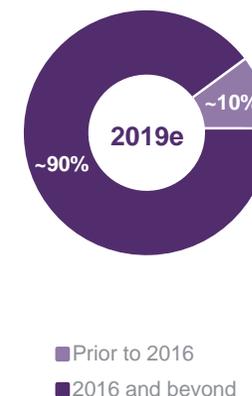
Key revenue drivers

- ▶ **Revenue from backlog**
 - Backlog covers 50% of revenue guidance (midpoint); ~70% coverage when including projected services activity
- ▶ **Subsea services**
 - Expect low-teen to mid-teen growth
 - Well intervention and asset refurbishment to benefit from market recovery (increasing volume, aging infrastructure)
- ▶ **Future order activity**
 - Anticipate third consecutive year of order growth; additional revenue to be converted from inbound over next 5 quarters
 - Increased iEPCI™ and Subsea 2.0™ awards
 - Average project size expected to increase, while smaller projects continue to contribute meaningfully to inbound

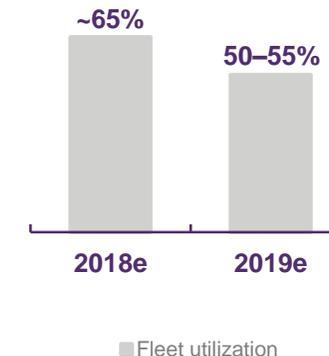
Revenue visibility
Scheduled backlog + Subsea services
as % of mid-point of guidance



Revenue by backlog vintage
as % of revenue from backlog



Fleet utilization



Key margin drivers

- ▶ **Margin in backlog**
 - Scheduled backlog secured in more challenging market conditions
 - Reduced benefit from higher margin backlog secured prior to 2016
 - Pricing environment stabilizing for new tenders
- ▶ **Fleet utilization**
 - Utilization takes a further step down in 2019e (~65% in 2018e, in a range of 50 to 55% in 2019e)

Onshore/Offshore

Revenue broadly in-line with 2018e; mix and execution support robust margin

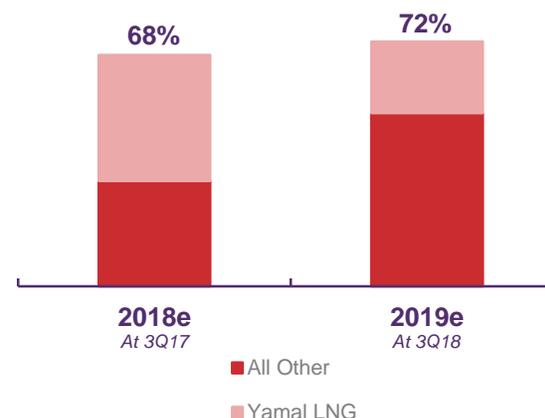
2019 Onshore/Offshore guidance

- ▶ **Revenue** in a range of \$5.7 – 6.0 billion
- ▶ **EBITDA** margin at least 12% (excluding amortization related impact of purchase price accounting, and other charges and credits)

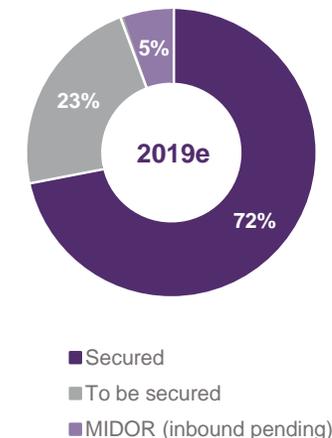
Key revenue drivers

- ▶ **Revenue broadly in-line with 2018e despite declining contribution from existing LNG projects**
 - Benefiting from robust orders in 2018e
 - Inbound orders of \$5.8 billion (*as of September 30, 2018*)
 - Does not include revenue from non-consolidated joint ventures
 - Backlog covers 72% of revenue guidance (midpoint); high visibility on remaining portion to be secured
 - MIDOR refinery award not currently in backlog; project will inbound when all financial conditions are met
- ▶ **Attractive order prospects across our key markets**

Scheduled revenue from backlog
as % of mid-point of guidance



Revenue mix
at mid-point of range



Key margin drivers

- ▶ **Margin remains well above normalized framework, driven by continued strength in project execution**
- ▶ **Growing contribution from non-consolidated joint venture projects**

Surface Technologies

Activity drives EBITDA higher; outlook predicated on North American recovery

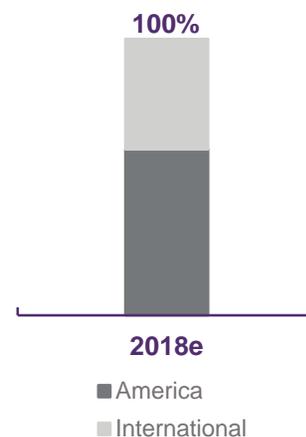
2019 Surface Technologies guidance

- ▶ **Revenue** in a range of \$1.7 – 1.8 billion
- ▶ **EBITDA** margin at least 17% (excluding amortization related impact of purchase price accounting, and other charges and credits)

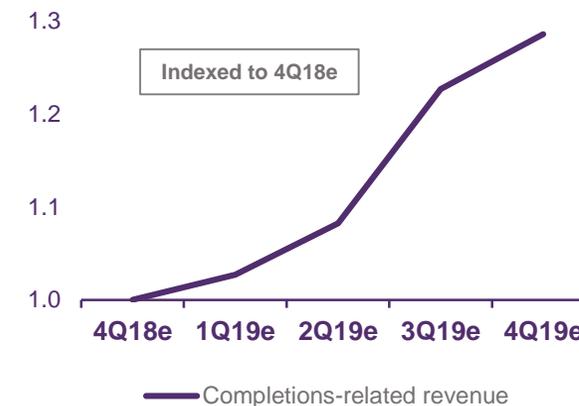
Key drivers

- ▶ **International activity inflects in 2019**
 - High single-digit to low double-digit activity growth
 - Supported by rising Middle East activity
 - Limited pricing benefit anticipated
- ▶ **North America improves as completions recover in 2H 2019**
 - Replenished E&P budgets, reduced pipeline constraints
 - Subdued completions activity near-term; full-year outlook predicated on recovery in 2H 2019

Geographic sales mix
% of segment revenue



North American recovery

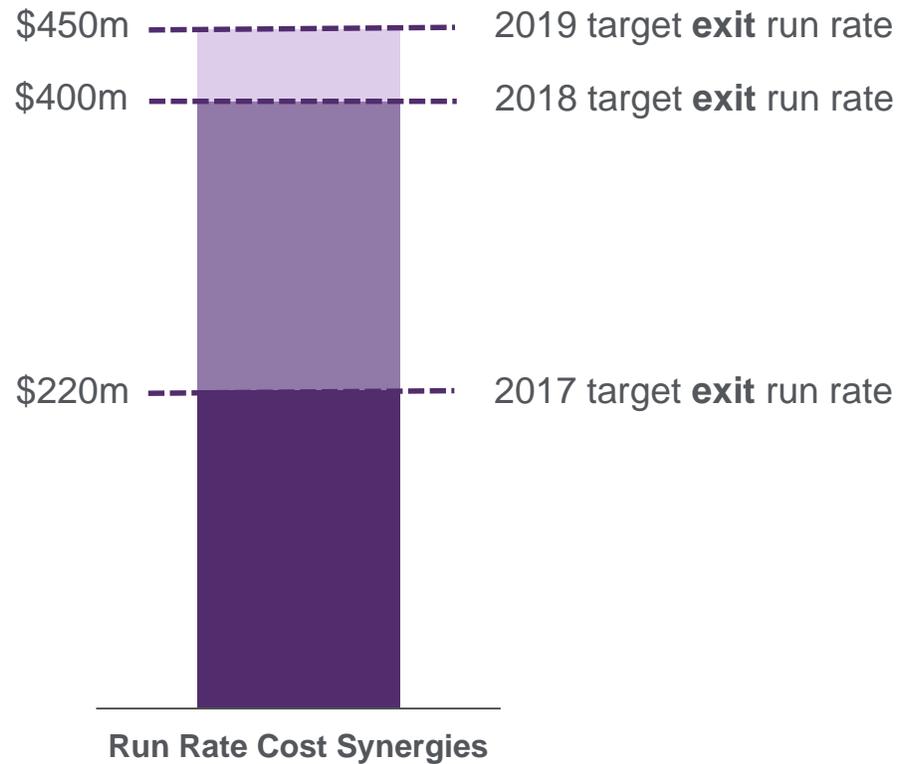


New initiatives support outlook

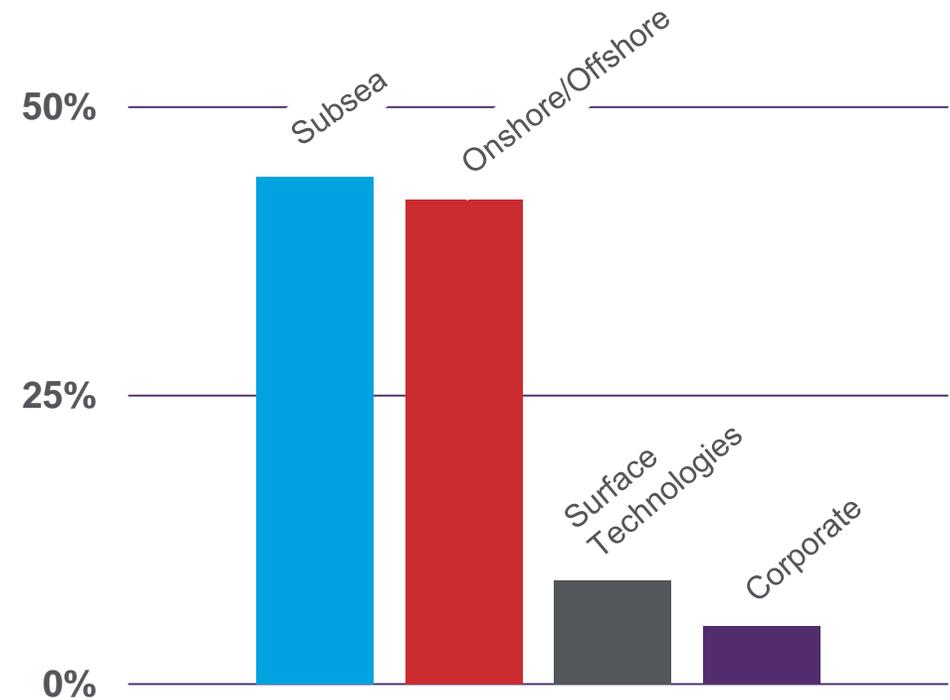
- ▶ **Momentum builds for new technologies, integrated model**
 - Commercialization of modularized production facility
 - Further penetration of integrated products and services

Merger synergies – \$450m target

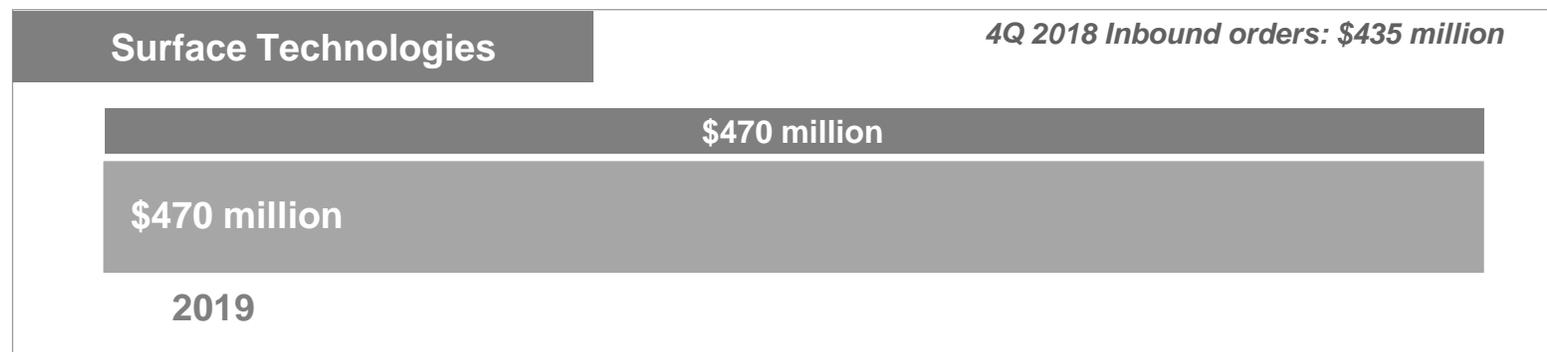
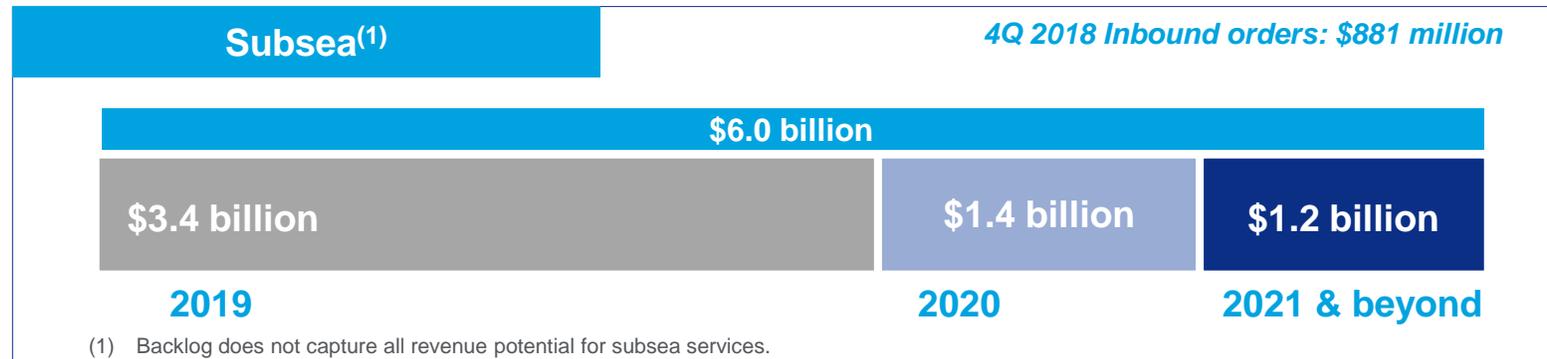
Delivering ahead of plan



Allocation by reporting segment

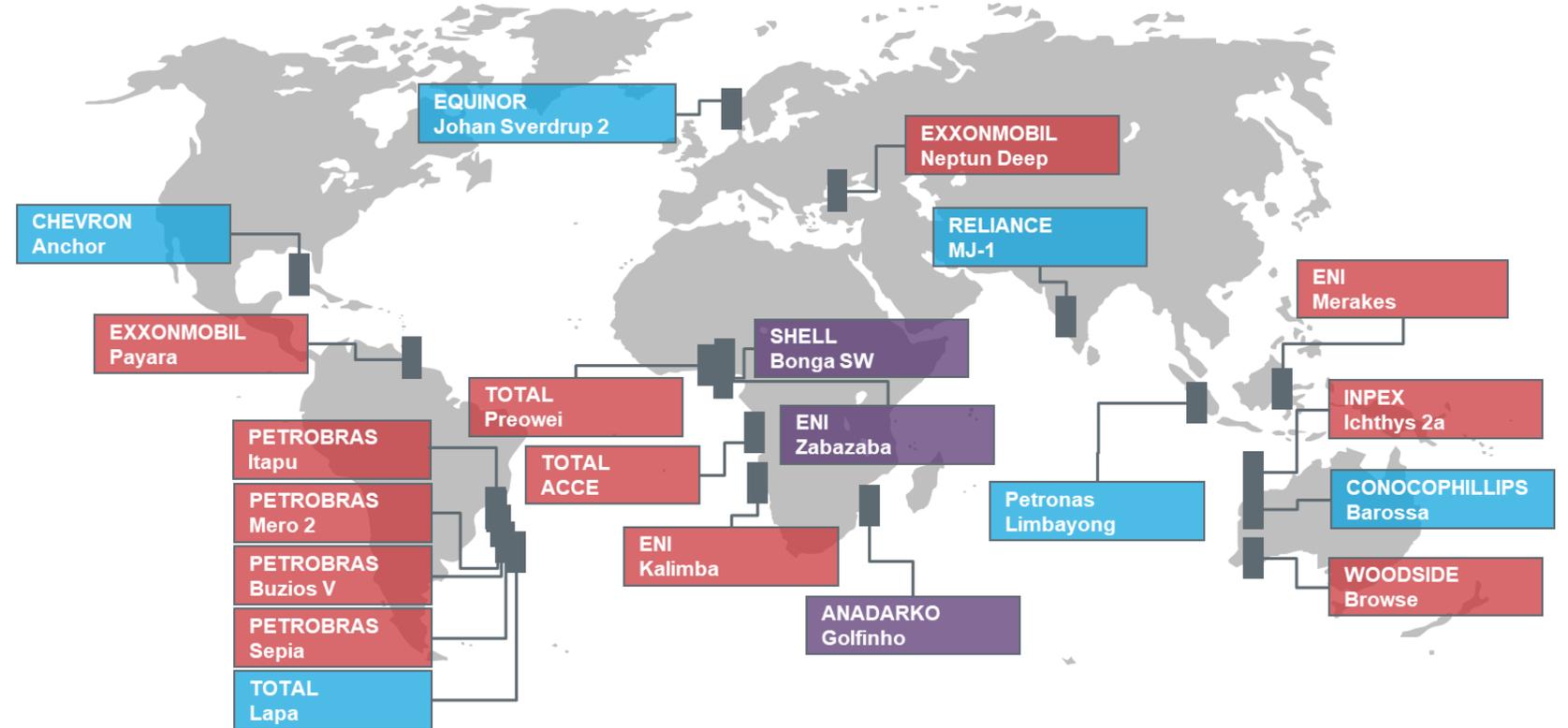


Backlog visibility



4Q18 Updates: Subsea opportunities in the next 24 months*

PROJECT UPDATES

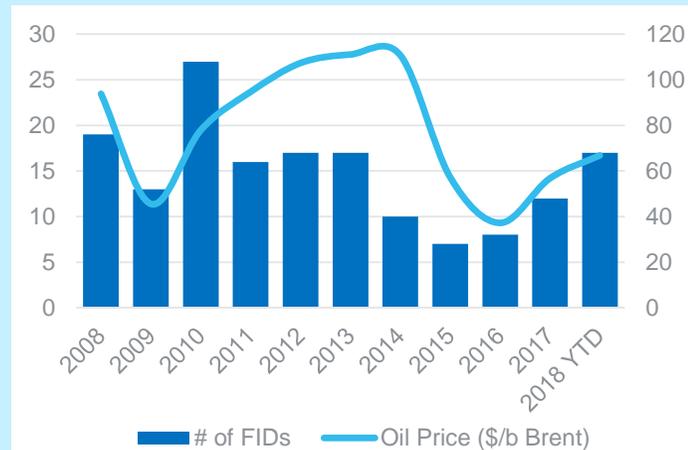


*February 2019 update; project value ranges reflect potential subsea scope

Outlook supportive of our key growth markets

Subsea

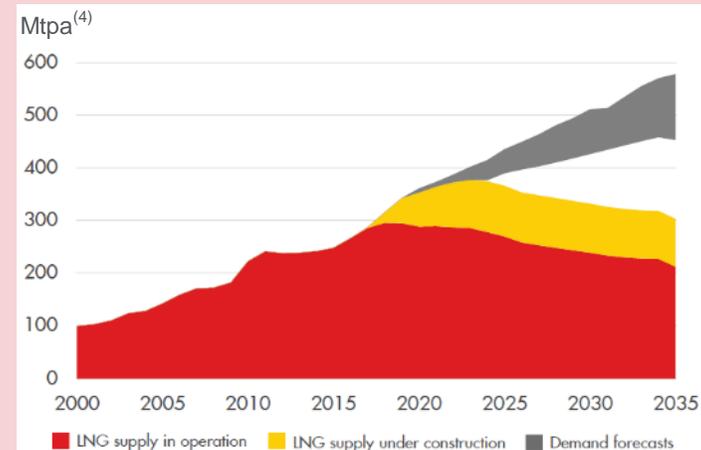
Offshore Final Investment Decisions⁽¹⁾



- > Growth in Final Investment Decisions (FIDs) for offshore projects; subsea recovering
- > Project FIDs (reserves > 50mm barrels) returned to levels last seen above \$100 oil

LNG

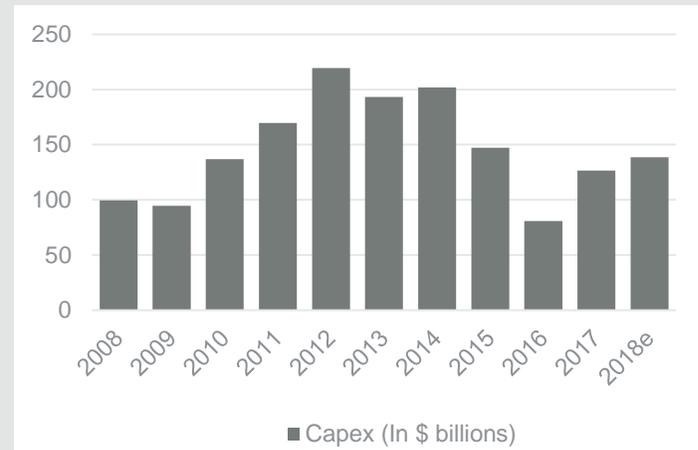
Emerging LNG supply-demand gap⁽²⁾



- > Market rebalancing due to strengthening demand; market to tighten as early as 2020
- > Timely sanctioning of liquefaction/regasification projects needed to meet medium-term demand

Unconventional

North America onshore capex⁽³⁾



- > Reduced completions activity likely proves transitory
- > Growth in drilled but uncompleted wells (DUCs) continues

(1) All projects have reserves of 50 mmbbl or above. Source: Wood Mackenzie, July 2018.

(2) Source: Shell interpretation of IHS market, Wood Mackenzie, FGE, BNEF and Poten & Partners Q4 2017 data.

(3) North America includes United States and Canada. Source: Rystad Energy.

(4) Mtpa = Million metric tons per annum.

Select financial data

Revenue	Three Months Ended				
	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017
Subsea	\$ 1,233.3	\$ 1,209.1	\$ 1,217.4	\$ 1,180.2	\$ 1,292.2
Onshore/Offshore	\$ 1,672.4	\$ 1,532.5	\$ 1,342.4	\$ 1,573.4	\$ 2,019.5
Surface Technologies	\$ 417.3	\$ 402.2	\$ 401.1	\$ 371.6	\$ 372.3
Corporate and Other	\$ -	\$ -	\$ -	\$ -	\$ (1.0)
Total	\$ 3,323.0	\$ 3,143.8	\$ 2,960.9	\$ 3,125.2	\$ 3,683.0

Adjusted EBITDA	Three Months Ended				
	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017
Subsea	\$ 148.5	\$ 188.5	\$ 191.2	\$ 172.0	\$ 244.1
Onshore/Offshore	\$ 217.2	\$ 227.3	\$ 170.9	\$ 215.0	\$ 294.5
Surface Technologies	\$ 64.9	\$ 72.5	\$ 72.6	\$ 50.3	\$ 75.8
Corporate and Other	\$ (88.2)	\$ (57.8)	\$ (57.5)	\$ (50.7)	\$ (41.3)
Total	\$ 342.4	\$ 430.5	\$ 377.2	\$ 386.6	\$ 573.1

Adjusted EBITDA Margin	Three Months Ended				
	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017
Subsea	12.0%	15.6%	15.7%	14.6%	18.9%
Onshore/Offshore	13.0%	14.8%	12.7%	13.7%	14.6%
Surface Technologies	15.6%	18.0%	18.1%	13.5%	20.4%
Corporate and Other					
Total	10.3%	13.7%	12.7%	12.4%	15.6%

Inbound Orders (1)	Three Months Ended				
	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017
Subsea	\$ 880.6	\$ 1,553.9	\$ 1,516.2	\$ 1,227.8	\$ 1,724.8
Onshore/Offshore	\$ 1,609.4	\$ 1,666.1	\$ 2,300.8	\$ 1,849.6	\$ 874.2
Surface Technologies	\$ 435.1	\$ 427.2	\$ 414.7	\$ 409.6	\$ 392.9
Corporate and Other					
Total	\$ 2,925.1	\$ 3,647.2	\$ 4,231.7	\$ 3,487.0	\$ 2,991.9

Order Backlog (2)	Three Months Ended				
	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017
Subsea	\$ 5,999.6	\$ 6,343.4	\$ 6,177.0	\$ 6,110.9	\$ 6,203.9
Onshore/Offshore	\$ 8,090.5	\$ 8,378.8	\$ 8,279.5	\$ 7,491.6	\$ 6,369.1
Surface Technologies	\$ 469.9	\$ 455.8	\$ 415.3	\$ 409.5	\$ 409.8
Corporate and Other					
Total	\$ 14,560.0	\$ 15,178.0	\$ 14,871.8	\$ 14,012.0	\$ 12,982.8

Book-to-Bill (3)	Three Months Ended				
	December 31, 2018	September 30, 2018	June 30, 2018	March 31, 2018	December 31, 2017
Subsea	0.7	1.3	1.2	1.0	1.3
Onshore/Offshore	1.0	1.1	1.7	1.2	0.4
Surface Technologies	1.0	1.1	1.0	1.1	1.1
Corporate and Other					
Total	0.9	1.2	1.4	1.1	0.8

(1) Inbound orders represent the estimated sales value of confirmed customer orders received during the reporting period.

(2) Order backlog is calculated as the estimated sales value of unfulfilled, confirmed customer orders at the reporting date.

(3) Book-to-bill is calculated as inbound orders divided by revenue.

Reconciliation of GAAP to non-GAAP financial measures

	Onshore/Offshore					
In millions EUR, unaudited	2011	2012	2013	2014	2015	2016
Revenues	3,841.0	4,156.3	5,220.1	5,844.1	6,332.7	5,761.7
Operating Income (Loss) from Recurring Activities after Income (Loss) of Equity Affiliates	273.7	290.4	351.4	276.2	33.9	278.6
Restructuring costs	-	-	-	-	(184.1)	-
Operating Income (Loss)	273.7	290.4	351.4	276.2	218.0	278.6
Depreciation and Amortization	26.8	30.7	37.7	32.7	38.2	40.5
Adjusted EBITDA	300.5	321.1	389.1	308.9	256.2	319.1
Adjusted EBITDA Margin	7.8%	7.7%	7.5%	5.3%	4.0%	5.5%

Reconciliation of GAAP to non-GAAP financial measures

Onshore/Offshore		
In millions USD, unaudited	2017	2018
Revenue	7,904.5	6,120.7
Operating profit (loss), pre-tax, as reported	810.9	824.0
Restructuring and other severance charges	27.0	(3.4)
Gain on divestitures		(28.3)
Adjusted operating profit	837.9	792.3
Adjusted depreciation and amortization	41.1	38.1
Adjusted EBITDA	879.0	830.4
Adjusted EBITDA margin	11.1%	13.6%

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

Charges and Credits

In addition to financial results determined in accordance with U.S. generally accepted accounting principles (GAAP), the fourth quarter 2018 Earnings Release also includes non-GAAP financial measures (as defined in Item 10 of Regulation S-K of the Securities Exchange Act of 1934, as amended) and describes performance on a year-over-year basis against 2017 results and measures. Net income, excluding charges and credits, as well as measures derived from it (including Diluted EPS, excluding charges and credits; Income before net interest expense and taxes, excluding charges and credits ("Adjusted Operating profit"); Depreciation and amortization, excluding charges and credits; Earnings before net interest expense, income taxes, depreciation and amortization, excluding charges and credits ("Adjusted EBITDA"); and net cash) are non-GAAP financial measures. Management believes that the exclusion of charges and credits from these financial measures enables investors and management to more effectively evaluate TechnipFMC's operations and consolidated results of operations period-over-period, and to identify operating trends that could otherwise be masked or misleading to both investors and management by the excluded items. These measures are also used by management as performance measures in determining certain incentive compensation. The foregoing non-GAAP financial measures should be considered by investors in addition to, not as a substitute for or superior to, other measures of financial performance prepared in accordance with GAAP. The following is a reconciliation of the most comparable financial measures under GAAP to the non-GAAP financial measures.

	Three Months Ended December 31, 2018						
	Net income (loss) attributable to TechnipFMC plc	Net loss (income) attributable to noncontrolling interests	Provision for income taxes	Net interest expense	Income (loss) before net interest expense and income taxes (Operating profit)	Depreciation and amortization	Earnings (loss) before net interest expense, income taxes, depreciation and amortization (EBITDA)
TechnipFMC plc, as reported	\$ (2,259.3)	\$ (12.8)	\$ 242.0	\$ (116.6)	\$ (1,887.9)	\$ 137.9	\$ (1,750.0)
Charges and (credits):							
Impairment and other charges	1,688.8	—	89.7	—	1,778.5	—	1,778.5
Restructuring and other severance charges	11.6	—	8.5	—	20.1	—	20.1
Business combination transaction and integration costs	8.7	—	6.9	—	15.6	—	15.6
Legal provision	280.0	—	—	—	280.0	—	280.0
Purchase price accounting adjustment	17.0	—	5.2	—	22.2	(24.0)	(1.8)
Tax reform	11.8	—	(11.8)	—	—	—	—
Valuation allowance	202.4	—	(202.4)	—	—	—	—
Adjusted financial measures	<u>\$ (39.0)</u>	<u>\$ (12.8)</u>	<u>\$ 138.1</u>	<u>\$ (116.6)</u>	<u>\$ 228.5</u>	<u>\$ 113.9</u>	<u>\$ 342.4</u>

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, except per share amounts)

	(Unaudited)			
	Three Months Ended		Year Ended	
	December 31,		December 31,	
	2018	2017	2018	2017
(after-tax)				
Net income (loss) attributable to TechnipFMC plc, as reported	\$ (2,259)	\$ (154)	\$ (1,922)	\$ 113
Charges and (credits):				
Impairment and other charges (1)	1,689	11	1,698	17
Restructuring and other severance charges (2)	11	74	24	103
Business combination transaction and integration costs (3)	9	11	23	64
Legal provision (4)	280	—	280	—
Gain on divestitures (5)	—	—	(20)	—
Change in accounting estimate (6)	—	—	—	16
Purchase price accounting adjustments (7)	17	11	68	153
Tax reform (8)	12	138	12	138
Valuation allowance (9)	202	—	214	—
Total	2,220	245	2,299	491
Adjusted net income (loss) attributable to TechnipFMC plc	\$ (39)	\$ 91	\$ 377	\$ 604
Diluted earnings (loss) per share attributable to TechnipFMC plc, as reported	\$ (5.00)	\$ (0.33)	\$ (4.20)	\$ 0.24
Adjusted diluted earnings (loss) per share attributable to TechnipFMC plc	\$ (0.09)	\$ 0.20	\$ 0.82	\$ 1.29

(1) Tax effect of \$90 million and \$7 million during the three months ended December 31, 2018 and 2017, respectively, and \$94 million and \$10 million during the twelve months ended December 31, 2018 and 2017, respectively.

(2) Tax effect of \$9 million and \$43 million during the three months ended December 31, 2018 and 2017, respectively, and \$15 million and \$61 million during the twelve months ended December 31, 2018 and 2017, respectively.

(3) Tax effect of \$7 million and \$4 million during the three months ended December 31, 2018 and 2017, respectively, and \$14 million and \$38 million during the twelve months ended December 31, 2018 and 2017, respectively.

(4) There was no tax effect during the three and twelve months ended December 31, 2018 and 2017, respectively.

(5) Tax effect of nil and nil during the three months ended December 31, 2018 and 2017, respectively, and \$(12) million and nil during the twelve months ended December 31, 2018 and 2017, respectively.

(6) Tax effect of nil and nil during the three months ended December 31, 2018 and 2017, respectively, and nil and \$6 million during the twelve months ended December 31, 2018 and 2017, respectively.

(7) Tax effect of \$5 million and \$4 million during the three months ended December 31, 2018 and 2017, respectively, and \$21 million and \$56 million during the twelve months ended December 31, 2018 and 2017, respectively.

(8) Tax effect of \$12 million and \$138 million during the three months ended and \$12 million and \$138 million during the twelve months ended December 31, 2018 and 2017, respectively.

(9) Tax effect of \$202 million and nil during the three months ended and \$214 million and nil during the twelve months ended December 31, 2018 and 2017, respectively.

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

	Three Months Ended				
	December 31, 2018				
	Subsea	Onshore/ Offshore	Surface Technologies	Corporate and Other	Total
Revenue	\$ 1,233.3	\$ 1,672.4	\$ 417.3	\$ —	\$ 3,323.0
Operating profit (loss), as reported (pre-tax)	\$ (1,739.5)	\$ 206.4	\$ 38.8	\$ (393.6)	\$ (1,887.9)
Charges and (credits):					
Impairment and other charges	1,775.6	—	2.9	—	1,778.5
Restructuring and other severance charges	7.2	2.4	2.9	7.6	20.1
Business combination transaction and integration costs	—	—	—	15.6	15.6
Legal provision	—	—	—	280.0	280.0
Purchase price accounting adjustments - non-amortization related	(3.3)	—	1.4	0.1	(1.8)
Purchase price accounting adjustments - amortization related	23.6	—	0.4	—	24.0
Subtotal	1,803.1	2.4	7.6	303.3	2,116.4
Adjusted Operating profit (loss)	63.6	208.8	46.4	(90.3)	228.5
Adjusted Depreciation and amortization	84.9	8.4	18.5	2.1	113.9
Adjusted EBITDA	\$ 148.5	\$ 217.2	\$ 64.9	\$ (88.2)	\$ 342.4
Operating profit margin, as reported	-141.0%	12.3%	9.3%		-56.8%
Adjusted Operating profit margin	5.2%	12.5%	11.1%		6.9%
Adjusted EBITDA margin	12.0%	13.0%	15.6%		10.3%

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

	Three Months Ended				
	December 31, 2017				
	Subsea	Onshore/ Offshore	Surface Technologies	Corporate and Other	Total
Revenue	\$ 1,292.2	\$ 2,019.5	\$ 372.3	\$ (1.0)	\$ 3,683.0
Operating profit, as reported (pre-tax)	\$ 67.4	\$ 257.2	\$ 53.3	\$ (134.9)	\$ 243.0
Charges and (credits):					
Impairment and other charges	9.3	—	3.2	6.0	18.5
Restructuring and other severance charges	55.0	26.1	4.1	31.0	116.2
Business combination transaction and integration costs	—	—	—	14.6	14.6
Purchase price accounting adjustments - non-amortization related	(14.8)	—	1.0	(6.5)	(20.3)
Purchase price accounting adjustments - amortization related	34.5	—	0.9	(0.3)	35.1
Subtotal	84.0	26.1	9.2	44.8	164.1
Adjusted Operating profit (loss)	151.4	283.3	62.5	(90.1)	407.1
Adjusted Depreciation and amortization	92.7	11.2	13.3	0.7	117.9
Adjusted EBITDA	\$ 244.1	\$ 294.5	\$ 75.8	\$ (89.4)	\$ 525.0
Operating profit margin, as reported	5.2%	12.7%	14.3%		6.6%
Adjusted Operating profit margin	11.7%	14.0%	16.8%		11.1%
Adjusted EBITDA margin	18.9%	14.6%	20.4%		14.3%

TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES

(In millions, unaudited)

	<u>December 31, 2018</u>	<u>December 31, 2017</u>
Cash and cash equivalents	\$ 5,540.0	\$ 6,737.4
Short-term debt and current portion of long-term debt	(67.4)	(77.1)
Long-term debt, less current portion	<u>(4,124.3)</u>	<u>(3,777.9)</u>
Net cash	<u>\$ 1,348.3</u>	<u>\$ 2,882.4</u>

Net cash (debt) is a non-GAAP financial measure reflecting cash and cash equivalents, net of debt. Management uses this non-GAAP financial measure to evaluate TechnipFMC's capital structure and financial leverage. Management believes net cash (debt) is a meaningful financial measure that may also assist investors in understanding TechnipFMC's financial condition and underlying trends in its capital structure.

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