

January 2021

# Technip Energies Capital Markets Day

ADVERTISEMENT

# Today's speakers



**Arnaud Pieton**  
CEO-elect



**Bruno Vibert**  
CFO-elect



**Marco Villa**  
COO-elect



**Magali Castano**  
SVP People & Culture



**Phillip Lindsay**  
Investor Relations



**Alain Poincheval**  
Fellow Executive Project Director



**Stan Knez**  
SVP Process Technology



**Charles Cessot**  
SVP Strategy

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# Key risk factors for consideration

The following is a selection of the key risks that relate to the Company's industry and business, operations and financial conditions, based on the probability of their occurrence and the expected magnitude of their negative impact. In making this selection, Technip Energies has considered circumstances such as the probability of the risk materializing on the basis of the current state of affairs, the potential impact that the materialization of the risk could have on the Company's business, financial condition, results of operations and prospects, and the attention that management of Technip Energies would on the basis of the current expectations have to devote to these risks if they were to materialize. The risk factors listed below should not be regarded as a complete and comprehensive statement of all potential risks and uncertainties that the Company faces.

- The Company operates in a highly competitive environment and unanticipated changes relating to competitive factors in its industry may impact its results of operations.
- Demand for the Company's products and services depends on oil and gas industry activity and expenditure levels, which are directly affected by trends in the demand for and price of crude oil and natural gas.
- COVID-19 has significantly temporarily reduced demand for the Company's products and services, and has had, and may continue to have, an adverse impact on the Company's financial condition, results of operations, and cash flows.
- The Company may lose money on fixed-price contracts.
- The Company's failure to timely deliver its backlog could affect future sales, profitability, and relationships with its customers.
- The Company faces risks relating to its reliance on subcontractors, suppliers, and its joint venture partners.
- The Company may not realize revenue on its current backlog due to customer order reductions, cancellations or acceptance delays, which may negatively impact its financials.
- Currency exchange rate fluctuations could adversely affect the Company's financial condition, results of operations, or cash flows.
- The Company is subject to an ongoing investigation by the French Parquet National Financier related to historical projects in Equatorial Guinea and Ghana.
- Its operations require the Company to comply with numerous regulations, violations of which could have a material adverse effect on its financial condition, results of operations, or cash flows.
- Compliance with environmental and climate change related laws and regulations may adversely affect the Company's business and results of operations.
- The Company is subject to the tax laws of numerous jurisdictions; challenges to the interpretation of, or future changes to, such laws could adversely affect it.
- Historically, the Technip Energies Business was operated as a business segment of TechnipFMC and the Company's historical financial information is not necessarily representative of the results that the Technip Energies Business would have achieved as an independent public company and may not be a reliable indicator of its future results.
- The Company may not achieve some or all of the expected benefits of the separation and spin-off, and the separation and spin-off may adversely affect its business.
- The combined post-spin-off value of Technip Energies Shares and TechnipFMC Shares may not equal or exceed the aggregate pre-spin-off value of TechnipFMC Shares.

# Today's Agenda

## Technip Energies Capital Markets Day

14:00 – 14:30	Opening remarks	Phillip Lindsay, Investor Relations
	Introduction	Arnaud Pieton, CEO Technip Energies
14:30 – 15:45	Pioneer downstream and gas evolution	Alain Poincheval, Fellow Executive Project Director
	Accelerate the energy transition	Stan Knez, SVP Process Technology
	Leverage capabilities to expand opportunity set	Charles Cessot, SVP Strategy
15:45 – 16:15	Q&A	
16:15 – 16:30	Break	
16:30 – 17:45	Outstanding delivery	Marco Villa, COO Technip Energies Magali Castano, SVP People & Culture
	Financial strength and delivery	Bruno Vibert, CFO Technip Energies
17:45 – 18:30	Closing remarks	Arnaud Pieton, CEO Technip Energies
	Q&A	

# Transaction rationale and highlights

Create two independent companies via spin-off of 50.1% of Technip Energies

Distinct and expanding market opportunities with specific customer bases

Enhanced focus of management, resources and capital

Compelling and distinct investment profiles



Bpifrance to invest \$200M and become long term reference shareholder

TechnipFMC to conduct an orderly sale of its minority stake in Technip Energies

Euronext Paris listing with American Depository Receipts (“ADRs”)

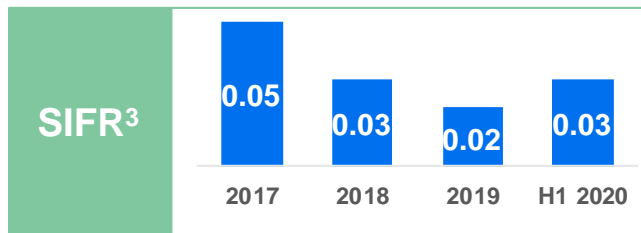
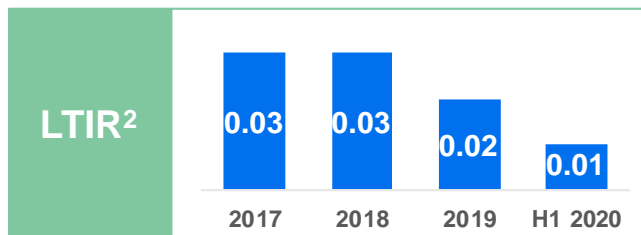
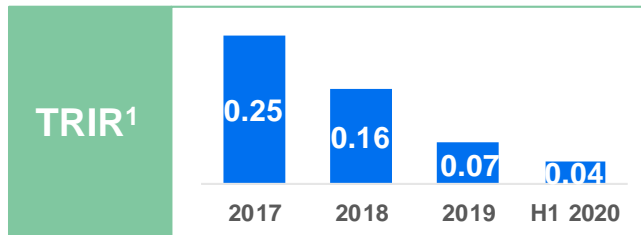
Targeting deal completion in Q1 2021

**We are**





# Safety at the heart of everything we do



<sup>1</sup>Total Recordable Incident Rate.

<sup>2</sup>Lost Time Injury Rate.

<sup>3</sup>Serious Incident and Fatality Rate.

<sup>4</sup>Mmh: Million manhours.

# A compelling investment case



**Pioneer  
downstream  
and gas  
evolution**

**World leader in  
LNG and  
ethylene<sup>1,2</sup>**



**Accelerate the  
energy  
transition**

**H<sub>2</sub>, sustainable  
chemistry and CO<sub>2</sub>  
management**



**Leverage  
capabilities to  
expand  
opportunity set**

**CO<sub>2</sub> free solutions,  
services, adjacent  
industries**



**Outstanding  
delivery**

**Selectivity driving  
high-quality  
backlog**



**Financial  
strength and  
stability**

**Asset light,  
sustainable  
returns**

# Technip Energies at a glance

<b>TE</b> Euronext Paris listing ticker ADRs for US investors	<b>Paris</b> Headquarters	<b>The Netherlands</b> Incorporated
<b>€6.1B<sup>1</sup></b> Revenue	A leading E&T <sup>2</sup> company for the Energy Transition	<b>€13.2B<sup>1</sup></b> Backlog
<b>60+</b> Years of operations	<b>BBB</b> Investment grade rating <sup>3</sup>	<b>~15,000</b> Employees in 34 countries



Note: Financial information is presented under adjusted IFRS framework, which records Technip Energies' proportionate share of equity affiliates and restates the share related to non-controlling interests. Refer to slide 91 for further information on calculation.

<sup>1</sup>Revenue for 12-months ending June 30, 2020 and backlog position as of June 30, 2020.

<sup>2</sup>Engineering & Technology.

<sup>3</sup>Rating evaluation of S&P Global: BBB negative outlook.

# Technip Energies - what we do

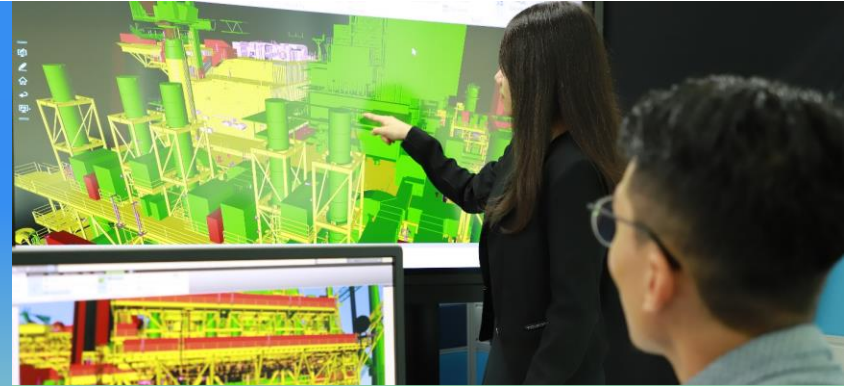
A diversified provider of projects, technologies, products and services



## Projects Delivery

€5.0B<sup>1</sup> revenue

- Engineering and project management expertise
- Technology integration on complex projects
- Diverse commercial strategies, selective model



## Technology, Products & Services

€1.1B<sup>1</sup> revenue

- Process technologies and proprietary products
- Concept, feasibility, FEED, studies and licensing
- Advisory and consultancy enabled by digital



Note: Financial information is presented under adjusted IFRS framework, which records Technip Energies' proportionate share of equity affiliates and restates the share related to non-controlling interests. Refer to slide 91 for further information on calculation.

<sup>1</sup>Revenue for Technip Energies for 12 months ending June 30, 2020.

# Our ESG pledge for a sustainable future

Making a better tomorrow



## Energy transition is our business

- **Deliver** low-carbon technologies, solutions and projects
- **Establish** carbon footprint reduction targets for Scope 1, 2 & 3
- **Minimize** waste generation and water consumption; expand circularity



## Valuing People is our priority

- **Promote** a culture of fair representation, diversity and inclusion
- **Promote** workplace well-being, with focus on mental and physical health
- **Energize** and collaborate with the communities where we live and work



## Acting responsibly is our standard

- **Accountability** at CEO and Board-level; ESG-linked remuneration
- **Ensure** continuous improvement in HSE across Company
- **Embed** robust ethics & compliance culture across Company and supply chain

## ESG Ambitions

### Today

- Code of business conduct, HSE and D&I policies
- Committed to UN Global Compact and UN SDGs

### First year

- Launch Sustainability Roadmap
- Integrate into business strategy

### Every year

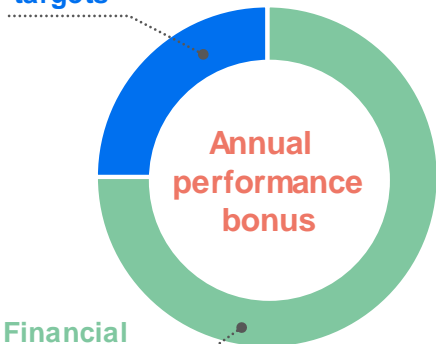
- Annual Sustainability Report and scorecard

# Accountability at CEO and Board-level

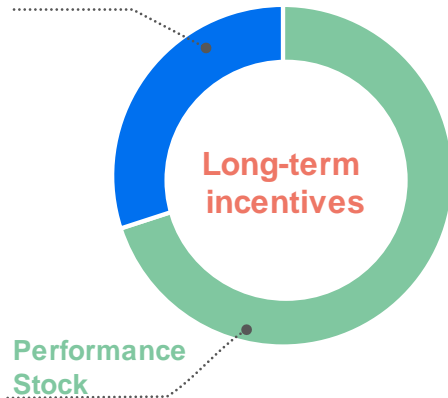
Aligning ESG performance with management compensation

## Leadership team remuneration metrics

Individual targets



Restricted Stock



Financial & ESG KPIs

Performance Stock

Financial and ESG KPIs to be implemented in 2021

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## Directors

- Board Continuity – 5 non-executive directors joining from TechnipFMC Board
- Independent non-executive Chairman Joseph Rinaldi
- CEO Arnaud Pieton

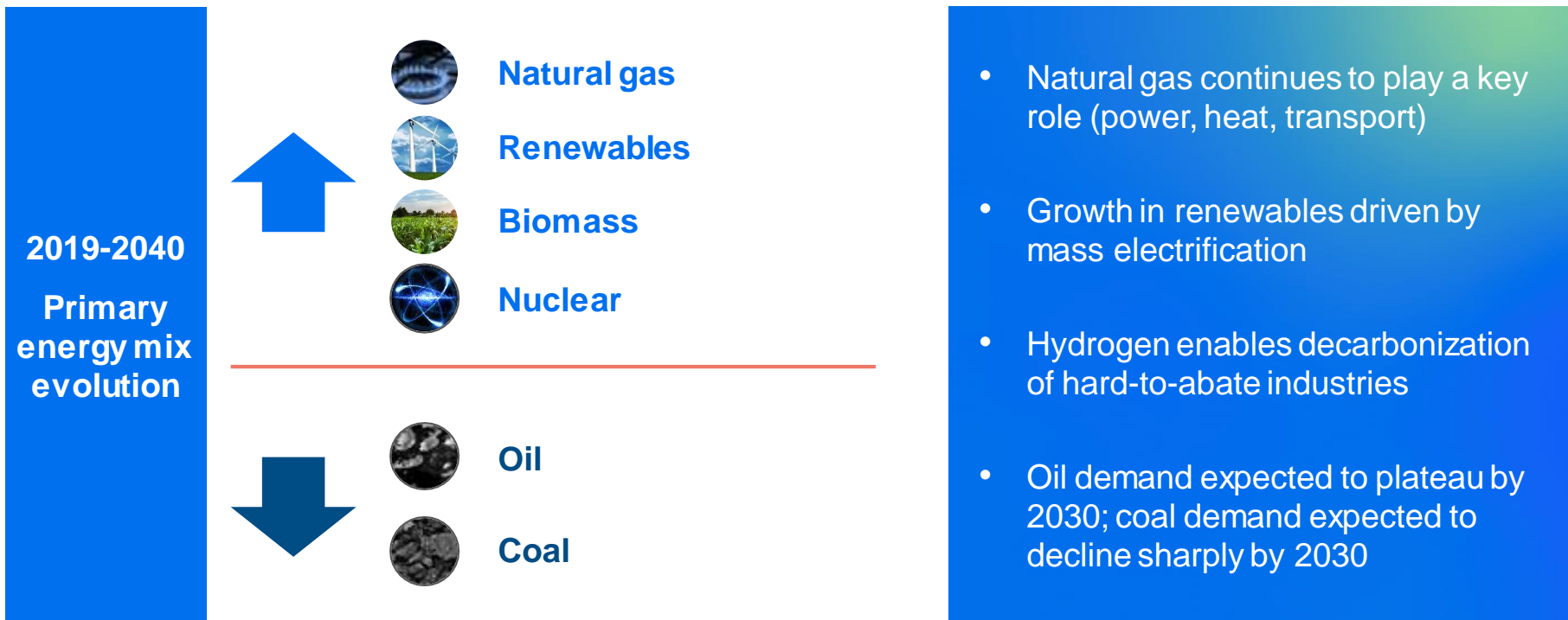
# 3

## Committees

- Audit
- Compensation
- ESG

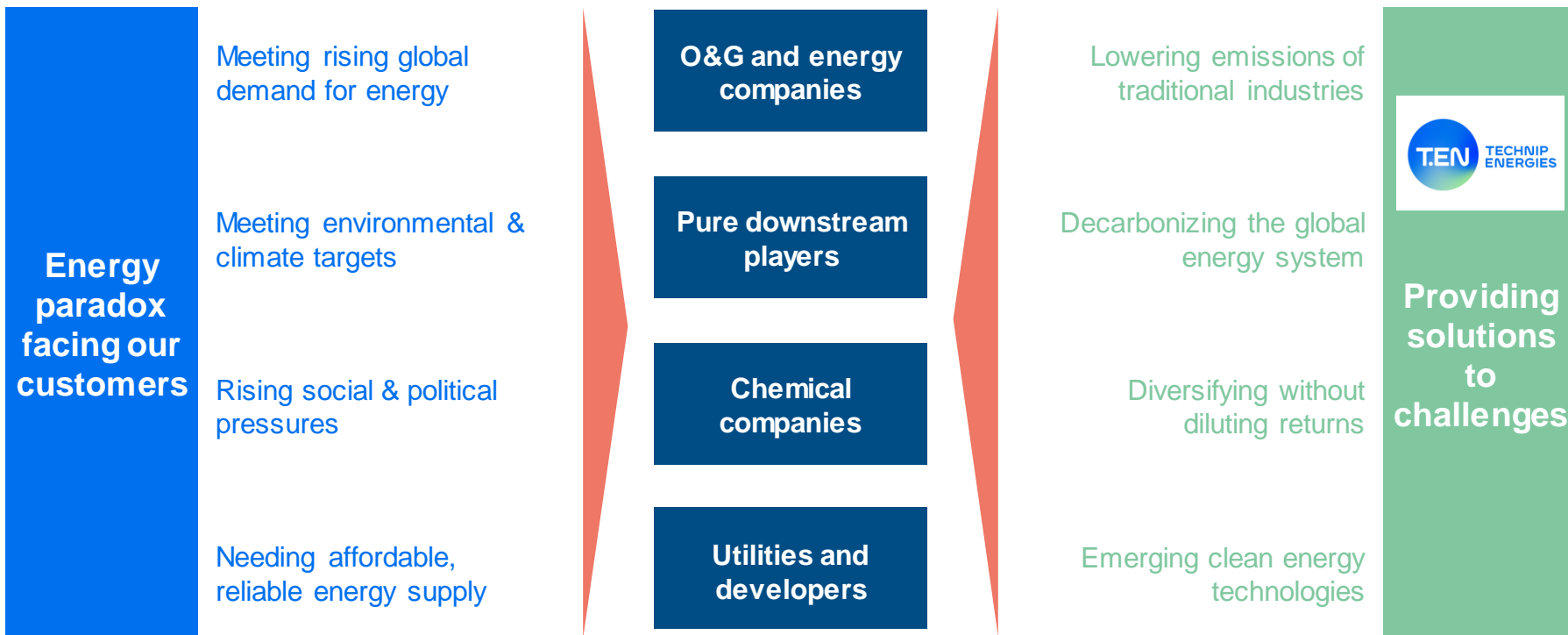
# A transforming energy market

More energy, less carbon: gas & renewables gaining share in the energy mix



# Assisting customers towards net-zero

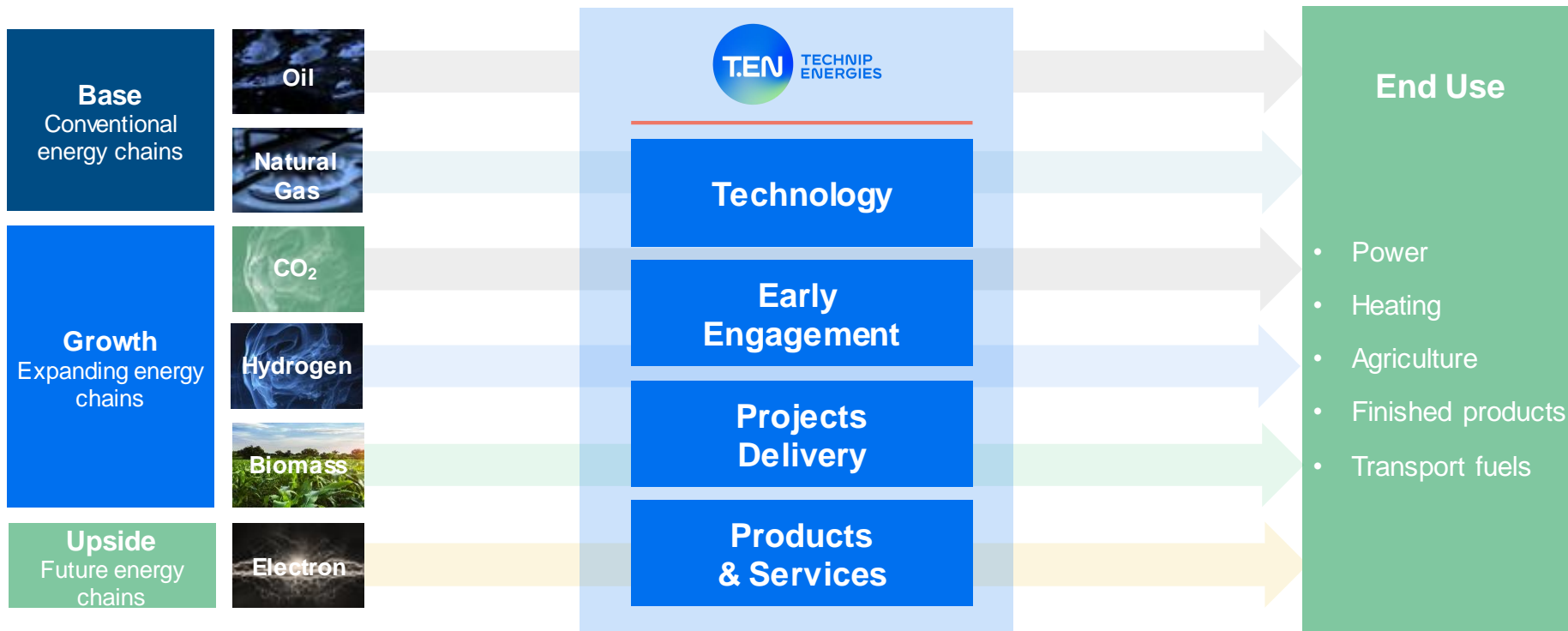
Technip Energies has a critical role to play





# Central capabilities throughout the energy landscape

Technip Energies full-cycle offering – target best risk-reward scope



# Energy Transition is our business

Applying our core capabilities to today and tomorrow's key energy challenges



## LNG

Onshore and offshore liquefaction



## Sustainable chemistry

Biofuels, biochemicals, circular economy



## Carbon-free energy solutions

Green hydrogen, offshore wind, nuclear



## Decarbonization

Energy efficiency, Blue hydrogen, CCUS<sup>1</sup>



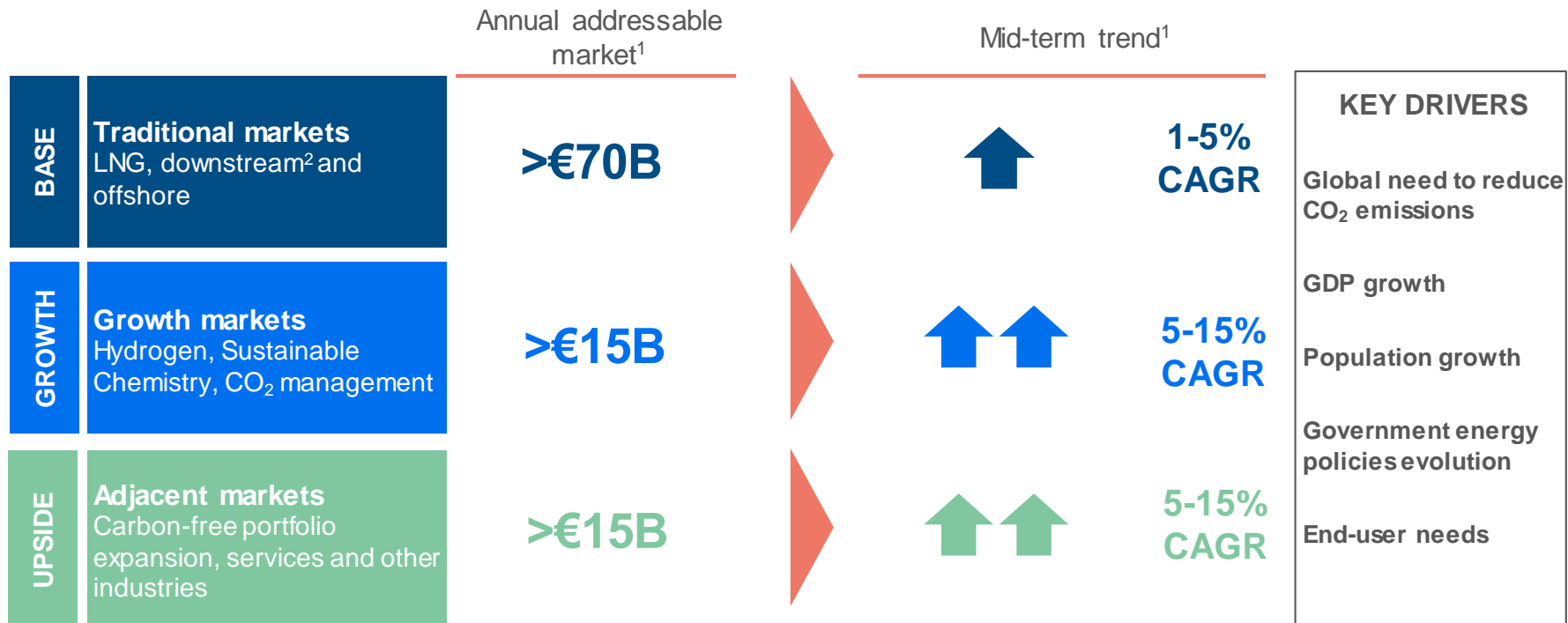
**Strategic flexibility** – 'architect mindset' meeting customer needs from energy source to end-use

- **Feedstock agnostic** – outstanding energy molecule transformation capabilities
- **Technology-driven** – integrate complex technologies, including proprietary, to meet project specificities and economic hurdles

**Exceptional execution** – proven operating model, highly applicable to sustainable energy solutions

# Significant and diversified market opportunity set

Leveraging capabilities to meet customer needs and energy transition challenges



<sup>1</sup>Technip Energies estimates derived from IEA, IHS, Woodmac, Rystad and Hydrogen Council.

<sup>2</sup>Defined as refining, processing, petrochemicals and fertilizers.



**Pioneer  
downstream and  
gas evolution**



**Accelerate  
the energy  
transition**



**Leverage  
capabilities  
to expand  
opportunity set**



**Outstanding  
delivery**



**Financial  
strength  
and stability**



01

# Pioneer downstream and gas evolution

Highly competitive offering to address significant  
market opportunity

# Base - pioneer downstream and gas evolution

Highly competitive offering to address significant market opportunity



**€10-15B**  
Annual  
addressable  
market

- T**
- EE**
- P**
- S**

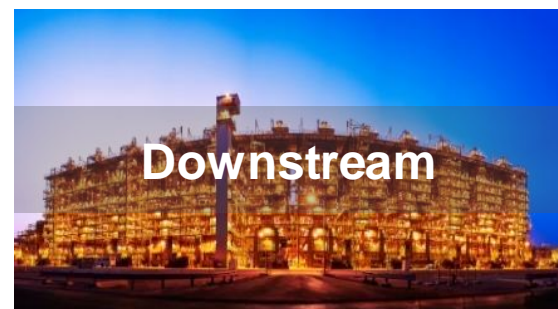
- A world leader in LNG and GTL<sup>1</sup>
- Proprietary technologies for gas processing and natural gas liquids



**€10-15B**  
Annual  
addressable  
market

- T**
- EE**
- P**
- S**

- A world leader in Floating LNG<sup>2</sup>
- Pioneer in gas FPSO



**€40-45B**  
Annual  
addressable  
market

- T**
- EE**
- P**
- S**

- A world leader in ethylene<sup>3</sup>
- Proprietary technology and equipment provider in petrochemicals



Note: **T** Technology, **EE** Early Engagement, **P** Project Delivery, **S** Products and Services  
 Technip Energies annual addressable market estimates derived from IEA, IHS, Woodmac and Rystad.

<sup>1</sup>Provided front-end engineering for the Fischer Tropsch section of more than 60% of Gas to Liquids capacity worldwide.

<sup>2</sup>Delivered three out of only four FLNG units ever built.

<sup>3</sup>World leader in ethylene - based on the number of ethylene production facilities awarded or technology licences selected since 2010; source IHS.

# Transition to a low carbon world - gas displacing coal

New LNG capacity to be sanctioned to meet demand



~550Mtpa<sup>1</sup>

Operating / Under construction  
Supply at year-end 2020

**>140 Mtpa<sup>1</sup>** supply gap  
Equivalent to **>25%** of current capacity



>690Mtpa<sup>1</sup>

Estimated 2035 LNG Demand

Equivalent to ~15 Mega<sup>2</sup> projects to be sanctioned to meet LNG demand by 2035

<sup>1</sup>Expressed in Mtpa: Million metric tons per annum, and based on Technip Energies estimates (derived from reported industry data and IEA estimates).

<sup>2</sup>Defined as projects with capacity of approximatively 10Mtpa.

# An LNG leader and pioneer with 50+ year track record



## An onshore & floating LNG leader

**105**Mtpa

Global production delivered



**>20%**

Of operating LNG capacity<sup>1</sup>



**7.8**Mtpa

World's largest LNG trains delivered<sup>2</sup>



## Pioneering LNG innovations

Low-to-zero carbon  
LNG

Onshore  
modularization

Mid-scale LNG

Floating LNG



# Zoom on Yamal LNG and Arctic LNG 2

## Yamal LNG

“... an unprecedented achievement for the LNG industry....” <sup>1</sup>



- Modularized facility
- 16.5 Mtpa (3 trains)
- **Partners:** Chiyoda and JGC

**Trains 1 & 2 commissioned in record time**

**Train 3 delivered 12 months ahead of schedule**

## Arctic LNG 2

“...The Yamal team joins a larger, more innovative project...” <sup>1</sup>



- Modularized facility
- 19.8 Mtpa (3 trains)
- **Partners:** Saipem and NIPIGas

**Gravity-based structures concept**

**Multi-center execution**

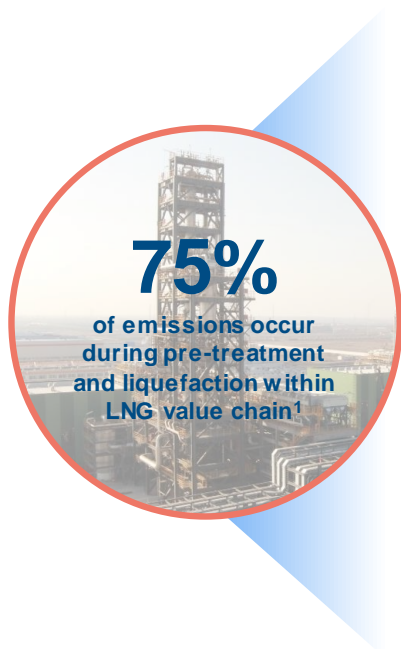
<b>Mega Project</b>	<b>Harsh environment</b>	<b>Multi-center execution</b>	<b>Large module fabrication &amp; integration</b>	<b>Yard management</b>
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<sup>1</sup>Source: Project quotes from public press releases by Novatek on November 22, 2018, and May 20, 2019.

# Low-to-zero carbon LNG

Providing cleaner solutions for brownfield and greenfield LNG projects

## Our solutions



**CO<sub>2</sub> from feedstock**



- Compression of CO<sub>2</sub>
- Dehydration of CO<sub>2</sub>

**CO<sub>2</sub> from gas turbines**



- Increase process & power generation efficiency
- Fuel gas decarbonization through H<sub>2</sub> substitution and/or CCUS
- Power generation with CCUS or renewables

**CO<sub>2</sub> and methane leaks**



- Venting / flaring reduction
- Minimize fugitive emissions
- Minimize water use, wastes and sludges

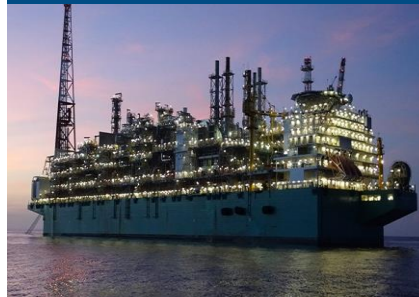
**Unique combination of LNG, hydrogen, renewables and CCUS expertise**

# Extensive offshore expertise and track record

Bridging customer needs for decarbonized, economical offshore solutions



## Leader in offshore LNG



- Pioneer and leader in FLNG and near-shore LNG
- Optimizing economics through megamodule™ concept
- Harsh environment and yard management expertise

## High value module approach



- Modular approach for new projects and existing infrastructure revamps:
- Gas processing
  - Utilities management
  - Unmanned options
  - Decarbonization enablers

# Zoom on Coral South FLNG

A first for Mozambique, showcasing Technip Energies' offshore capabilities

**Unique project**

- 3.4 Mtpa offshore LNG production
- Double hull vessel  
432m long, 220,000 tons

**Challenging conditions**

- New frontier deepwater offshore Mozambique
- Harsh conditions designed to handle cat. 5 cyclones

**Built on experience**

- Modularization and process intensification
- Trusted partners in FLNG  
JGC and SHI

**Expanding into services**

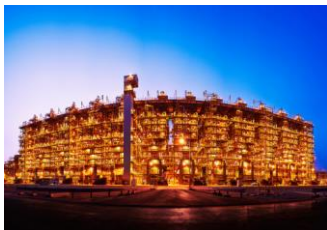
- EPCIC<sup>1</sup> contracting model
- Commissioning and start-up services

*“Coral South is a pioneering project that will trigger further developments and new investments”<sup>2</sup>*

<sup>1</sup>Engineering, Procurement, Construction, Installation, Commissioning and Start-up.  
<sup>2</sup>Source: Project quotes from press release issued by Eni on January 14, 2020.

# A diversified and innovative downstream offering

Creating value across the downstream value chain



**>40%** ethylene licensing  
market share<sup>1</sup>



**>45** grassroot ethylene plants

**>30** large refineries

**>350** fertilizer facilities



**>200** modernization &  
revamping engagements

## Differentiated offering

**Emission reductions  
through efficiency  
gains and beyond**

**Digitally-enabled  
process monitoring,  
lifecycle services**

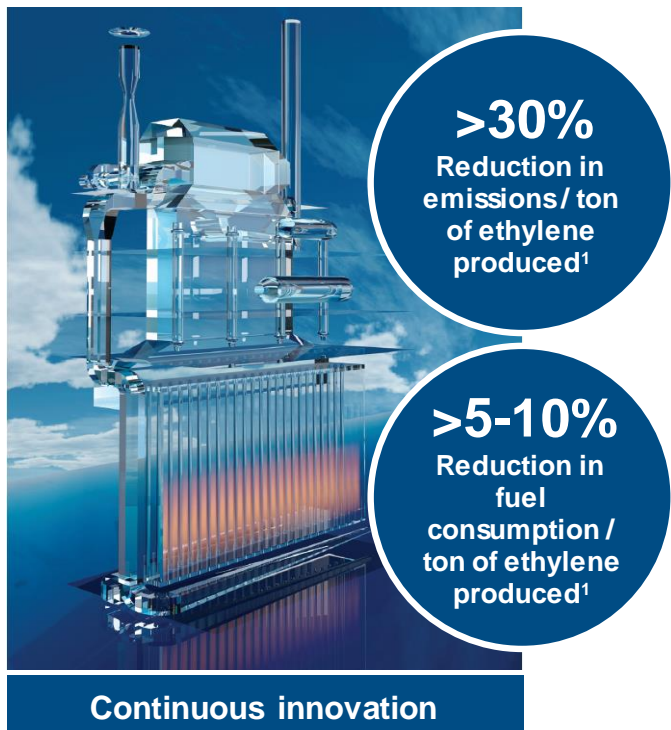
**Smart revamps for  
feedstock flexibility  
and HSES upgrades**

**Optimize production,  
refining / petchem  
integration**



# Zoom on decarbonizing ethylene

Proprietary technology and equipment innovation to reduce environmental footprint



## New cracking furnace design: significant modernization contract for Shell Moerdijk

- Reduce total annual emissions at facility by 10%
- Replace 16 older units with eight new units, without reducing capacity
- Modular approach to enable continuous operations throughout project

**“Contributes to Shell’s ambition of becoming a net-zero emissions business by 2050 or sooner”<sup>2</sup>**

<sup>1</sup>Technip Energies estimates of in-house innovations contribution to emissions reduction.

<sup>2</sup>Source: quotes from Shell Moerdijk general manager in press release issued by TechnipFMC on September 30, 2020.

# Key takeaways

## Pioneer downstream and gas evolution



### Pioneer downstream and gas evolution

- Recognized partner of choice globally with 50+ year track record and leading positions in LNG and ethylene
- Positioned to capitalize on robust medium-term outlook with highly competitive offering & technology portfolio
- Decarbonization and efficiency innovations enabling sustainable solutions for greenfield and brownfield projects



02

# Accelerate the energy transition

Unlocking energy chains of tomorrow



# Growth - accelerate the energy transition

Unlocking the energy chains of tomorrow



**€5-10B**  
Annual  
addressable  
market



- A world leader<sup>1</sup> with >270 plants delivered (>35% of installed base)
- Recognized partner of choice (Air Products, McPhy)

**€5-10B**  
Annual  
addressable  
market



- Key proprietary technologies in biochemicals and biofuels
- Notable alliances such as with Neste, PLANet

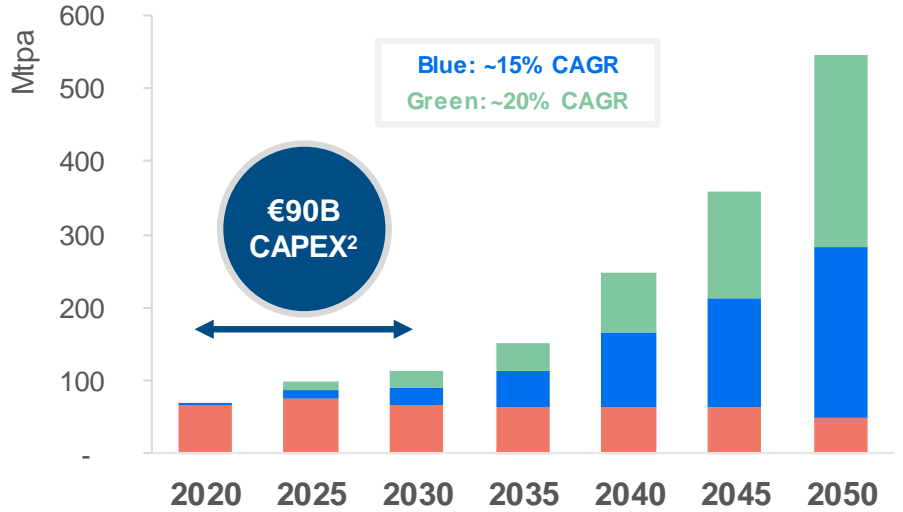
**€1-5B**  
Annual  
addressable  
market



- >50 references for CO<sub>2</sub> removal solutions
- Strategic alliance with Shell CANSOLV<sup>®</sup> on CO<sub>2</sub> capture

# A hydrogen leader ready to tackle new megatrend

From refinery commodity to energy transition enabler



50 years of core competence



Proprietary steam reformer technology



#1 in hydrogen<sup>1</sup> with >35% installed base



Extensive references; >270 plants



Global alliances and member of Hydrogen Council



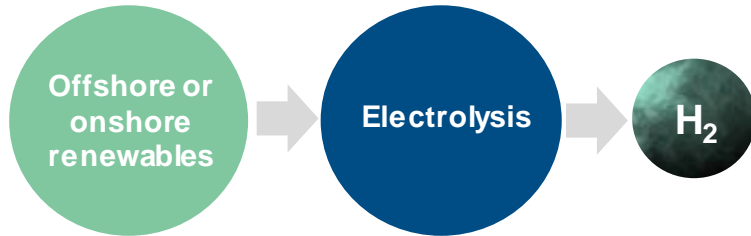
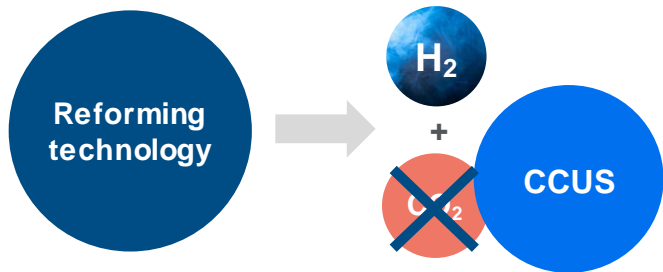
<sup>1</sup>Market leader position based on installed base of hydrogen plants.  
<sup>2</sup>Global investment in hydrogen production.  
 Chart source: world hydrogen demand data derived from Hydrogen Council and IEA estimates.

# Hydrogen future is both blue and green

Leverage leading position to provide decarbonized and carbon-free hydrogen solutions

## Blue hydrogen – extensive capabilities

## Green hydrogen – growth opportunity



- 50+ references with CO<sub>2</sub> removal solution; in-house capabilities to deliver blue hydrogen plants
- 10-20 CO<sub>2</sub> capture units expected to be retrofitted to existing assets in medium-term<sup>1</sup>
- Technology approach:
  - Proprietary steam methane reforming technology and license agreement for Autothermal reforming technology
  - Strategic alliance with Shell CANSOLV on CO<sub>2</sub> capture

- Several studies and pilot project references; actively bidding larger Green Hydrogen projects
- Working with customers and partners to improve economics to enable future large-scale projects, onshore and offshore
- Technology approach:
  - MOU and technology collaboration with Tier 1 electrolyzer supplier McPhy

# Zoom on McPhy strategic investment & partnership

Accelerate the development of large-scale and competitive green hydrogen solutions



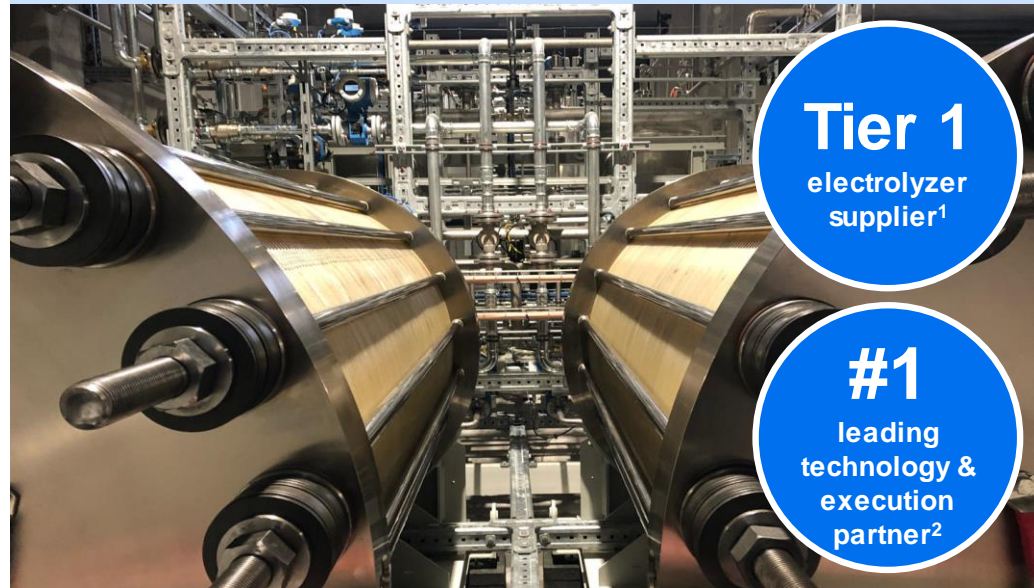
Shape  
today

Address commercial opportunities, integrate offerings and manage project delivery to drive production costs down

Prepare  
tomorrow

Leverage competencies for effective R&D on integrated technologies and system scale-up

“An important milestone for the future of the green hydrogen industry”<sup>3</sup>



Picture source: copy right – McPhy .

<sup>1</sup>Tier 1 electrolyzer supplier defined as companies that have been awarded +20MW green hydrogen projects.

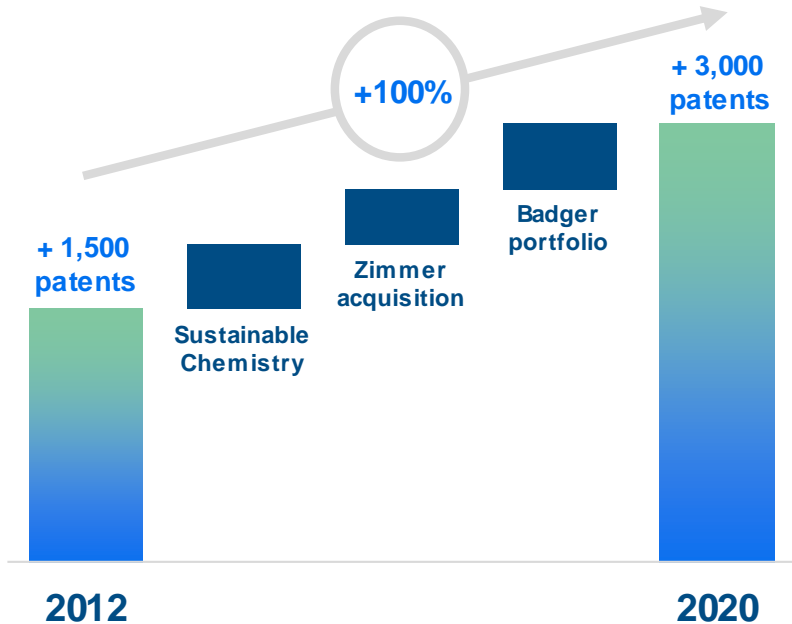
<sup>2</sup>Technip Energies market leading position based on installed base of hydrogen plants.

<sup>3</sup>McPhy press release October 14, 2020; CEO statement.

# Proprietary technology portfolio

A leading portfolio of process technologies

## Intellectual property portfolio expansion



**#1**  
in Hydrogen<sup>1</sup>  
270 plants

**#1**  
in Ethylene<sup>2</sup>  
150 plants

- Key growth platforms in sustainable chemistry & polymers
- R&D to enhance existing portfolio and develop new processes
- Process technology as a key enabler for project pull-through

<sup>1</sup>Based on installed base of hydrogen plants

<sup>2</sup>Based on the number of ethylene production facilities awarded or technology licences selected since 2010; source IHS.

# Sustainable chemistry

Biomass displacing fossil as feedstock, recycling for virtuous resource consumption

## Bio-fuels

- +2G<sup>1</sup> Bio-ethanol
- +2G<sup>1</sup> Bio-diesel

### Proprietary technologies:

- Hummingbird<sup>®</sup> on bioethanol

### Key partnerships:

- Neste on NEXBTL<sup>™</sup> renewable diesel
- BTG-BTL on bio-oil

## Bio-chemicals

- Drop-in chemicals
- Bio-polymers

### Proprietary technologies:

- Epicerol
- Polyesters (PEF, PTT, PBAT, PBS<sup>2</sup>)

### Key partnerships:

- PLAnet with Sulzer and Futerro on polylactic acid

## Circular economy

- Plastics to bio-oil
- Plastics to monomers

### Key partnerships:

- BP on Infinia PET<sup>3</sup> plastic waste technology



Proprietary technologies



Global cooperations & alliances



Key R&D centers in Frankfurt and Boston area

<sup>1</sup>Second generation.

<sup>2</sup>Poly ethylene furanoate, poly trimethylene terephthalate, poly butylene adipate terephthalate and poly butylene succinate.

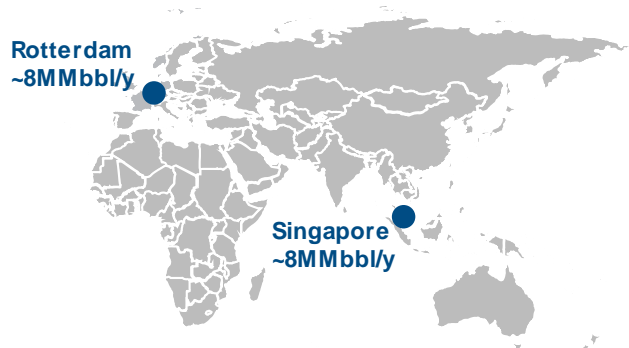
<sup>3</sup>Poly ethylene terephthalate.



# Zoom on Neste partnership

A collaboration for future NEXBTL™ renewable diesel projects

Successful realization of two world scale renewable diesel plants in the late 2000's



**NESTE**

Ongoing expansion project in Singapore  
Significant reimbursable contract (EPCm)

“Neste’s partner of choice for future NEXBTL™ projects”<sup>1</sup>



Key provider  
of FEED  
services for  
NEXBTL™

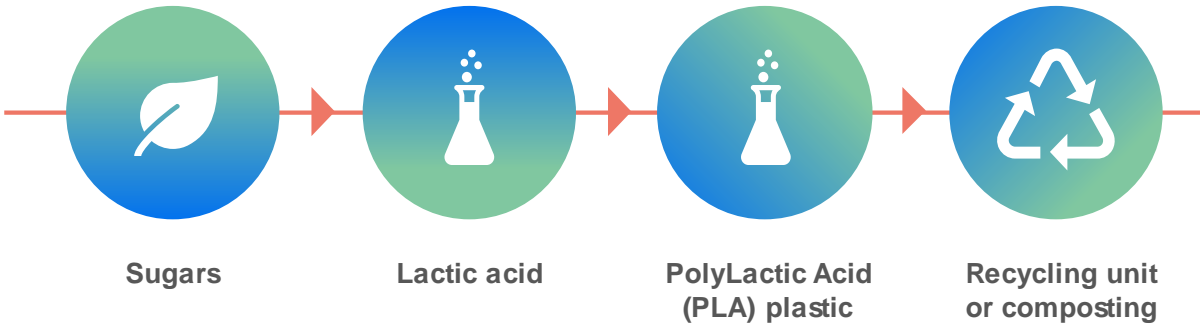
Enabling  
up to 90%  
reduction in  
GHG  
emissions<sup>2</sup>

<sup>1</sup>Technip Energies' press release March 11, 2020.

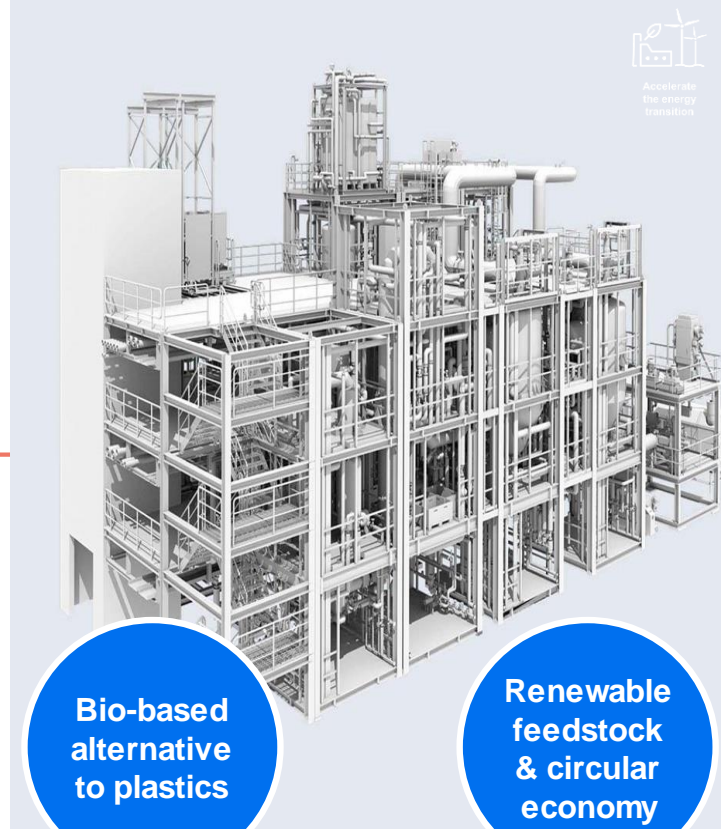
<sup>2</sup>Neste's public information regarding NEXBTL renewable diesel, comparison with conventional fossil fuel.

# Zoom on PLAnet™ alliance

Enabling sustainable bio-plastics



“A fully integrated technology offering from sugars to PLA”



PLAnet Alliance

Futerro, Sulzer, Technip Energies



# CO<sub>2</sub> management throughout project lifecycle

Delivering innovative solutions to fulfill customer low-carbon ambitions

Early  
engagement

Technology



Operations

Project  
execution

## Digital advisory services

### Gen-CAT™ – proprietary carbon assessment tool

- Assessment of direct / indirect emissions throughout entire project lifecycle
- Enable customers to make carbon-conscious choices

## Energy efficiency

### Efficiency increase solutions

- Increase efficiency of proprietary and alliance technologies and equipment
- Decarbonize existing assets (e.g. electrification)

## CCUS

### Carbon capture, utilization and storage solutions

- Develop affordable and scalable capture solutions
- Enable permanent sequestration and utilization of CO<sub>2</sub>

# Zoom on Acorn CCS and Hydrogen

Making best use of existing assets to deliver low-carbon infrastructures

**Objective:** Create a major hydrogen and CCS hub in Scotland

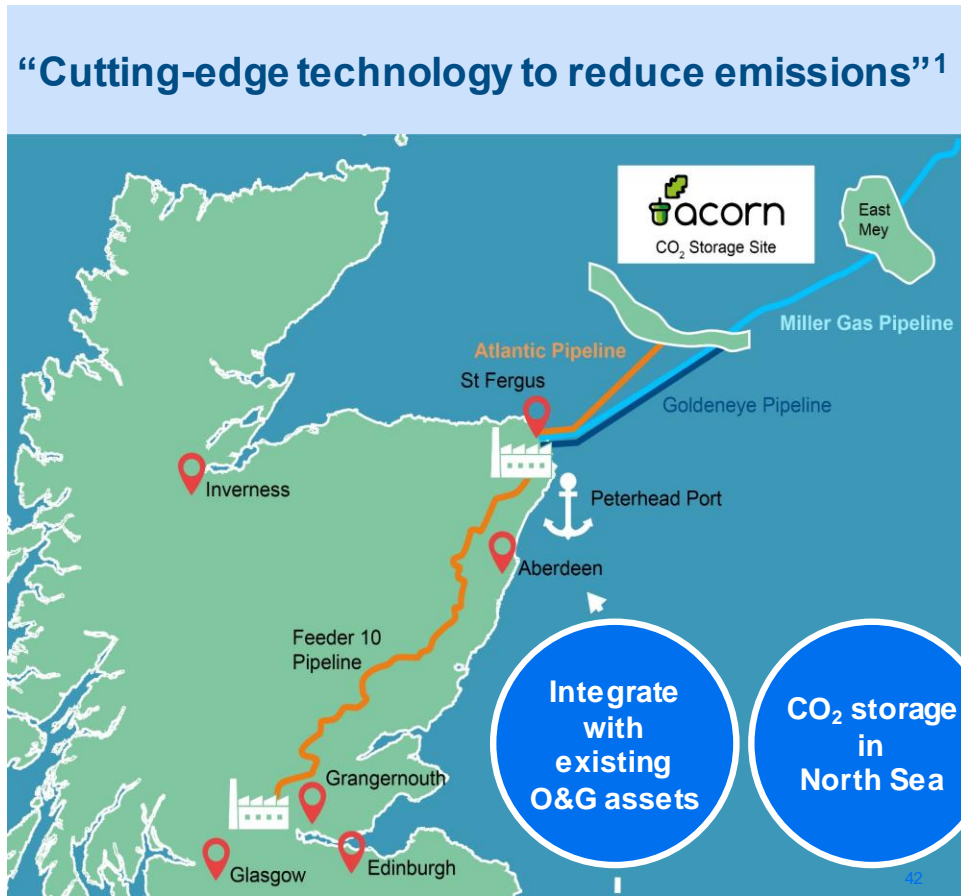


**Our scope: screening & feasibility study**  
Deliver a cost-competitive and low-risk project

- Capture CO<sub>2</sub> from Scotland's industrial central belt
- Export CO<sub>2</sub> via existing pipeline infrastructure and; re-inject into depleted North Sea reservoir
- Build blue hydrogen plant benefitting from CO<sub>2</sub> storage

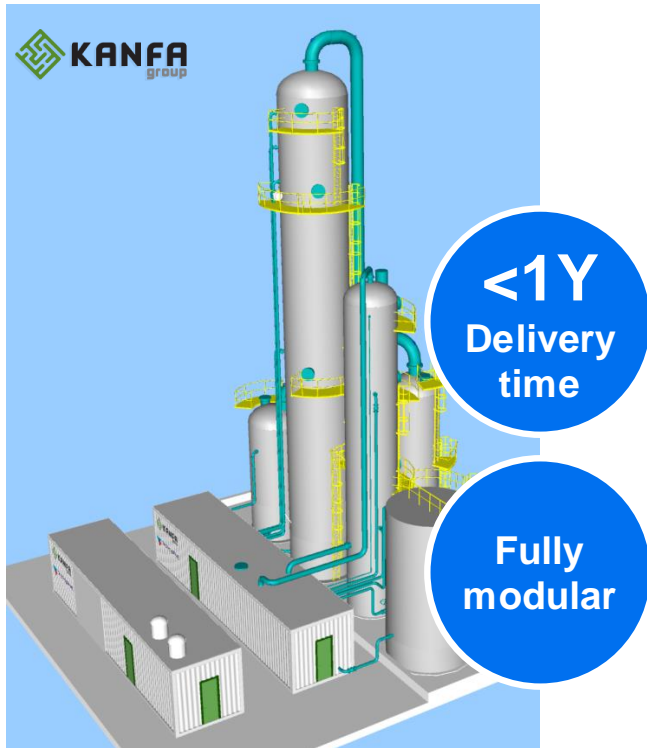


Source: <https://pale-blu.com/acorn/>.  
<sup>1</sup>pale-blue press release December 6, 2018.



# Zoom on carbon capture as a product offering

Delivering high value carbon capture module to any industrial application



## Pilot plant successfully delivered, paves way towards a full-scale solution

Pilot project in FOV waste-to-energy plant

- CO<sub>2</sub> capture plant delivered in 21 weeks
- Based on Shell CANSOLV® amine technology
- ~2,000 tons CO<sub>2</sub> to be captured annually

FEED results supportive of potential full-scale plant at Klemetsrud designed to capture ~400,000 tons CO<sub>2</sub>



# Key takeaways

Accelerate the energy transition



**Accelerate  
the energy  
transition**

- Leveraging a pioneering mindset to remain at the forefront as the market evolves towards new energy chains
- Market shift towards hydrogen, sustainable chemistry and low-carbon infrastructures plays to our strengths
- Differentiate with full-cycle energy transformation offering from proprietary technologies to projects delivery and beyond



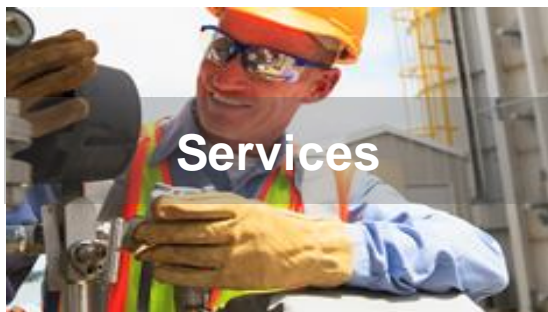
03

# Leverage capabilities to expand opportunity set

Bring core capabilities to attractive new markets

# Upside - leverage capabilities to expand opportunity set

Bring core capabilities to attractive new markets



## Services



**€5-10B**  
Annual  
addressable  
market

- Advisory & consulting
- Project Management Consultancy
- Digital plant performance improvement



## Energy transition



**€1-5B**  
Annual  
addressable  
market

- Offshore wind
- Offshore hydrogen
- Offshore CO<sub>2</sub> hub



## Industries



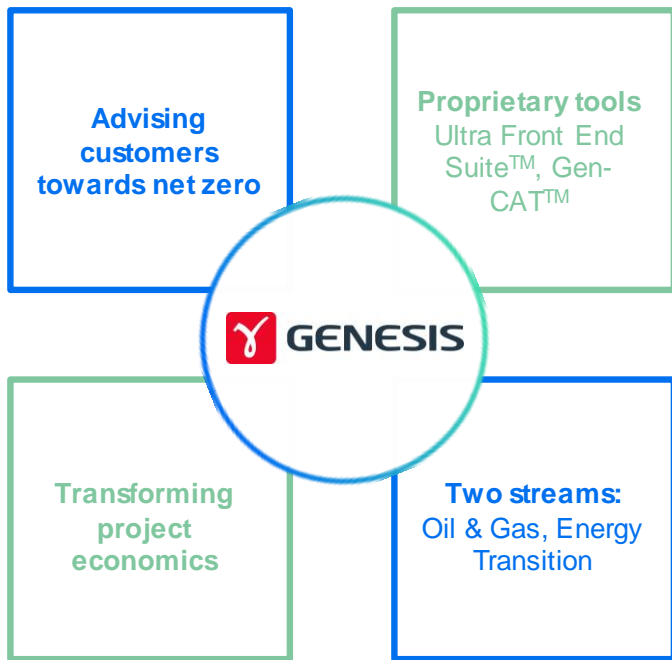
**€5-10B**  
Annual  
addressable  
market

- Life sciences
- Metals & Nuclear
- Agritech

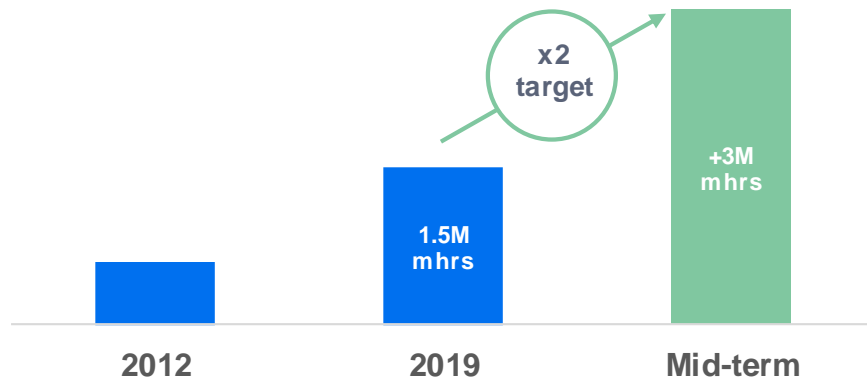
# Enhance our high value services to customers

Display our unique capabilities through advisory and project management consulting

## Advisory services



## Project Management Consultancy (PMC)





# Zoom on Plant Performance Improvement

Support advisory by unlocking life-of-plant opportunities with real-time process monitoring

Cloud-based universal process tool

Enabling multiple optimization

Offshore and onshore

Energy transition  
(CCUS, sustainable chemistry, hydrogen)

From upstream to downstream



Data intelligence powered by machine learning



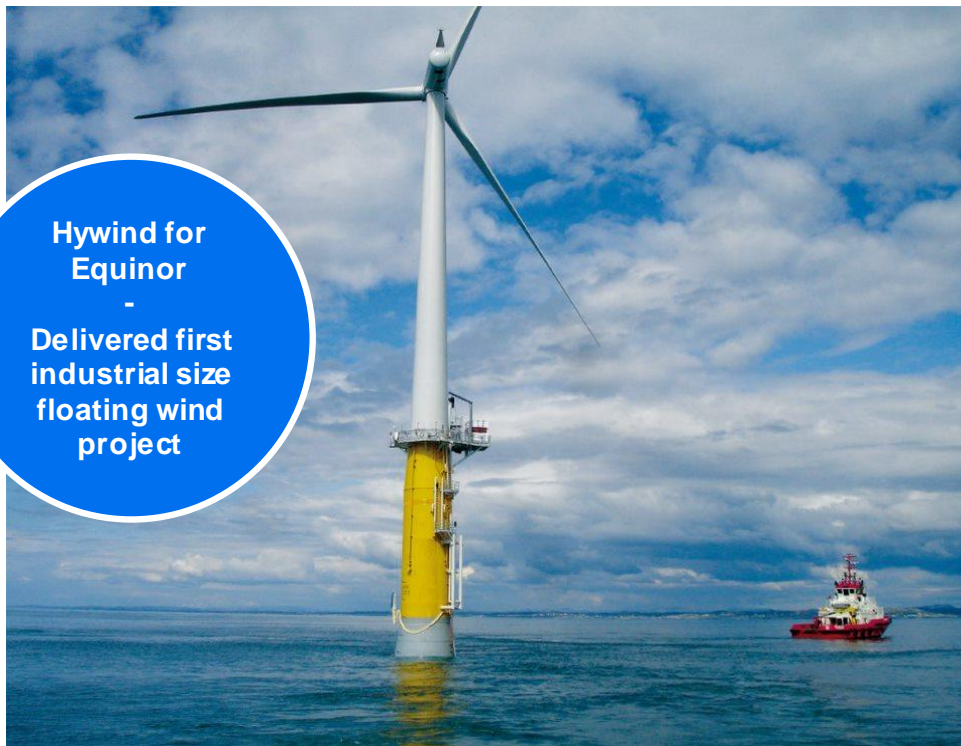
Real-time data streaming





# An ideal partner for floating offshore wind

Applying offshore capabilities to full-scale renewable energy projects



Hywind for Equinor

-  
Delivered first industrial size floating wind project

**Development** – from wind farm architecture to operations

**Technology** – economical floater design and scale-up

**Project delivery** – leverage harsh environment experience

**PMC** – support developer through project management oversight

# Positioning in offshore electron to hydrogen

Bridging offshore wind and hydrogen transformation to unlock new possibilities

**Integration capabilities** – from electron to hydrogen molecule, and offshore to onshore

**Differentiated design and execution capabilities**  
– leverage 50+ years of offshore experience

Hydrogen as a clean energy carrier

Ensure stable supply in remote areas

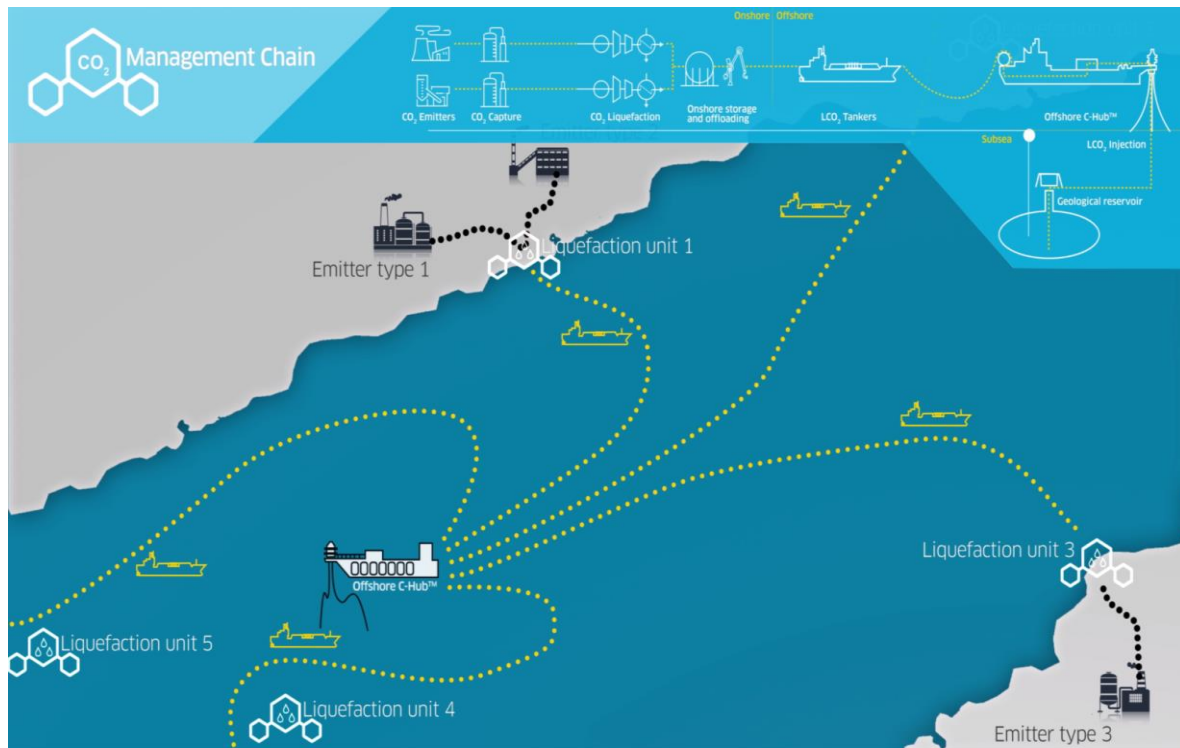
Feed maritime and industries with hydrogen hubs in ports



Integrating offshore, hydrogen process and architecture design capabilities

# Zoom on Offshore C-Hub™ concept

Innovative solution to overcome CO<sub>2</sub> management challenges



## Adaptable, relocatable and flexible

- Optimal for emissions from multiple locations with various sources / quantities
- Onshore CO<sub>2</sub> capture and liquefaction
- LCO<sub>2</sub> carriers transport liquefied CO<sub>2</sub> to the injection host: Offshore C-Hub™
- CO<sub>2</sub> is permanently sequestered

**<2%**  
Early assessment of emissions / Total CO<sub>2</sub> stored<sup>1</sup>

<sup>1</sup> Internal estimates considering a 25-year life of field.

# Servicing other industries

Applying our core capabilities and leveraging international footprint beyond energy



Life sciences



Metals & Nuclear



AgriTech



- Resilient customer spending: steady baseload demand and relocation wave.
- Substantial track record with +300 facilities delivered worldwide
- A leading engineering service provider in France<sup>1</sup>; international expansion potential

- Crucial market for energy transition: key carbon-free energy and raw material supply
- Key references in several metals including lithium and in nuclear waste circularity
- Provide high-value services and technologies for decarbonization

- Fast-evolving market adapting to decarbonization and circular trends
- Recent reference; Ynsect second production unit for insect vertical farming
- Leverage process scale-up expertise to support value creation

Selectivity mantra and services approach applied to new growth platforms

# Propel innovation via platforms in key ecosystems

Bringing external and internal energies together



## Incubating & developing technologies



## Supporting scale-up of breakthrough technologies



## Collaborating with institutions on R&D



# Key takeaways

Leverage capabilities to expand opportunity set



Leverage  
capabilities  
to expand  
opportunity set

- Expanded advisory and high value services offering without compromising selectivity
- Utilizing core skills in bridging electron to molecule and project delivery expertise to expand into carbon-free markets
- Applying core capabilities to diversifying business lines beyond energy





04

# Outstanding delivery

Selectivity in an opportunity-rich environment

# 60+ years of successful delivery

Transforming energies with a pioneering spirit



## Camel LNG

World's first LNG plant (1964)



## Prelude and Satu

World's first FLNGs



## Yamal LNG

Largest Arctic Project



## Neste Singapore

World's largest bio-diesel plant



## Jubail

World's deepest conversion refinery



## CP Chem

One of the world's largest ethylene plants



## Aasta Hansteen

World's biggest Spar



## Oryx gas-to-liquids

World's first high capacity GTL plant



## Etileno XXI

Latin America's biggest petrochemical complex




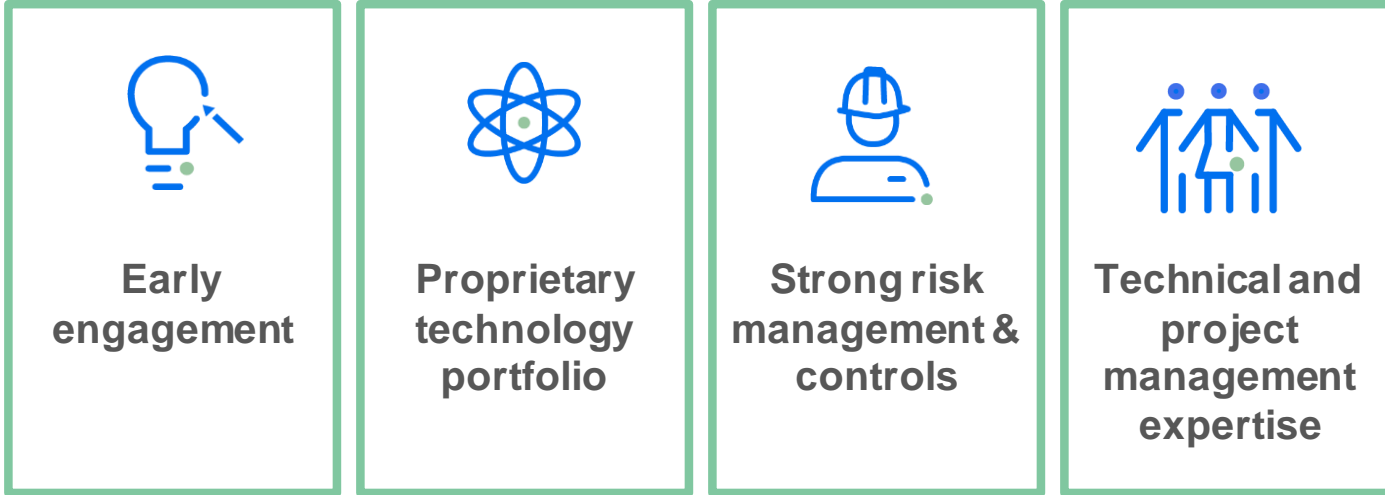
## Burgas

World's biggest heavy oil residue hydrocracker



# Proven and disciplined operating model

Selectivity, our recipe for outstanding delivery



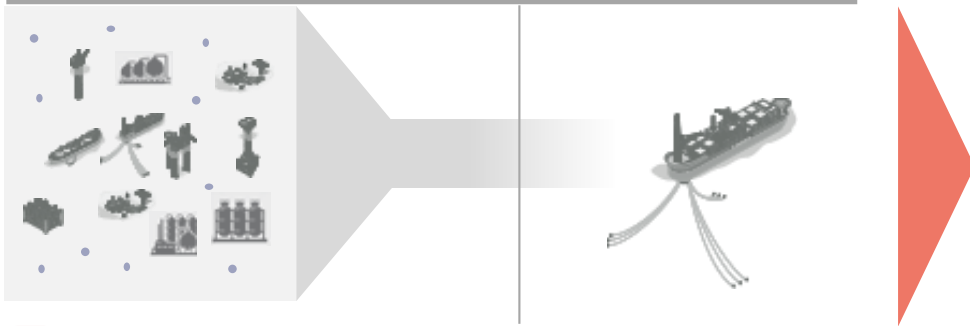
Digital as an enabler

# Early engagement

Making projects economically viable

Apply optimal technologies & define specifications

Scenario Development      Feasibility      Concept Selection



 GENESIS

For best execution and project economics

- Reduce risk for project execution
- Ensure continuity through the project lifecycle
- Reduce overall investment cost, schedule and carbon impact

From value creation to value realization

Appraise/Select

Pre-FEED

FEED

EPC

Most of our major projects start with early engagement

# Risk management & controls

Efficient, consistent and safe execution

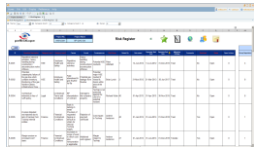


## Risk management & control methodology

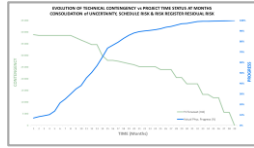
Pre-bidding / Proposal phase / Execution phase



- Pre-qualification
- Early tendering



- Risk evaluation



- Continuous risk assessment
- Project Management Report
- Cost sensitivity analysis



- ✓ Authorization to tender
- ✓ Authorization to submit
- ✓ Executive project reviews

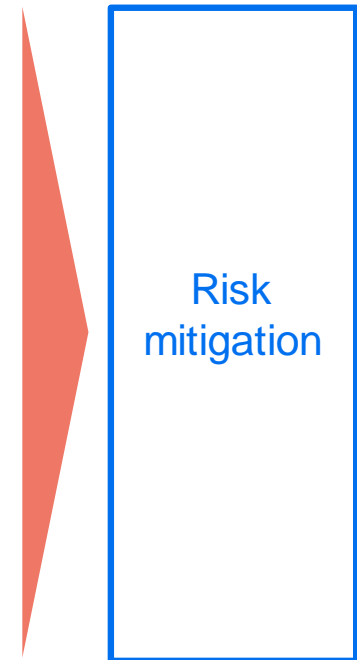


Culture of transparency reinforces strong risk management processes

# Zoom on disciplined commercial approach

Project selectivity - key to delivering solid operational and financial performance

	Early Engagement <sup>1</sup>	Technologies <sup>2</sup>	Known partners	Known geography
NOVATEK - ARCTIC LNG 2	✓	—	✓	✓
BAPCO - BMP REFINERY	✓	✓	✓	✓
MIDOR - REFINERY EXPANSION	✓	✓	✓	✓
BP - TORTUE FPSO	✓	—	✓	✓
LONG SON PETROCHEMICALS	✓	✓	✓	✓
ENI - CORAL FLNG	✓	✓	✓	—
NESTE - SINGAPORE EXPANSION	✓	✓	✓	✓
ANOPC - ASSIUT REFINERY	✓	✓	✓	✓
HURL - SINDRI & BARAUNI FERTILIZER PLANTS	✓	✓	✓	✓
ENERGEAN - KARISH FPSO	✓	✓	✓	✓
SEMPRA - ENERGIA COSTA AZUL	✓	✓	✓	✓



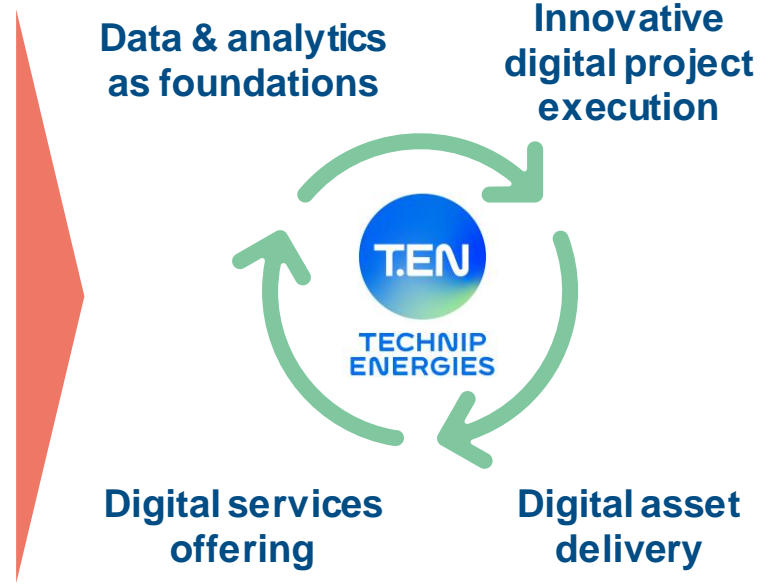
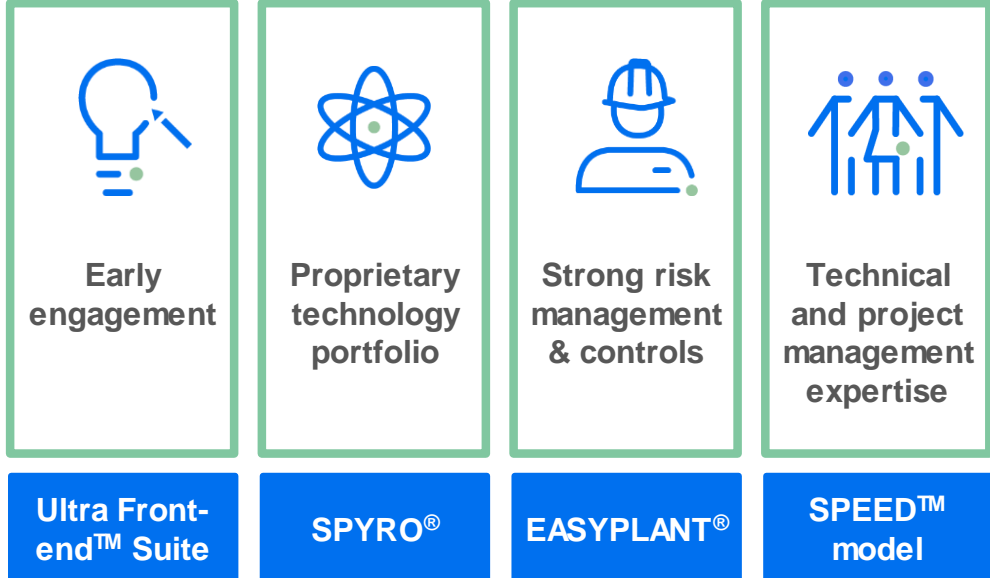
Note: Project list consists of Technip Energies' top ongoing projects by value as of June 30, 2020 plus ANOPC Assiut refinery and Sempra ECA LNG projects.

<sup>1</sup>Technip Energies has performed FEED or Pre-FEED study on the project.

<sup>2</sup>Technip Energies' proprietary technology or alliance partner technology.

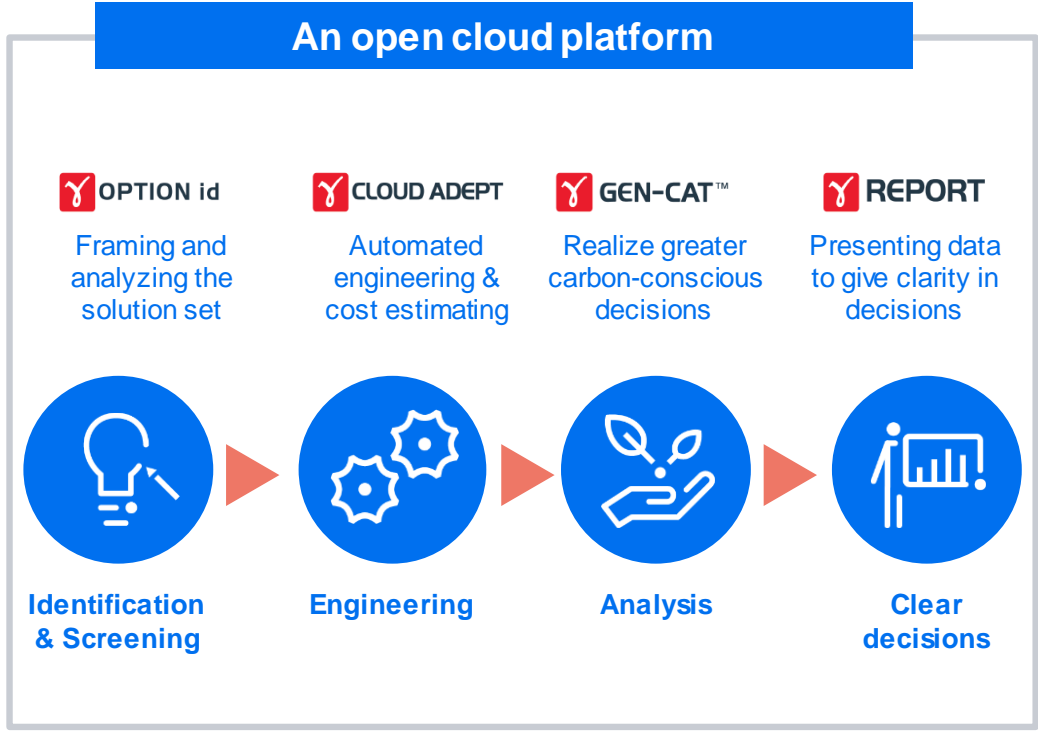
# Digital - derisking execution, creating opportunities

Connecting proprietary solutions to optimize the full asset lifecycle



# Zoom on Ultra Front End™ Suite

Digital engagement with customers during the earliest planning phase

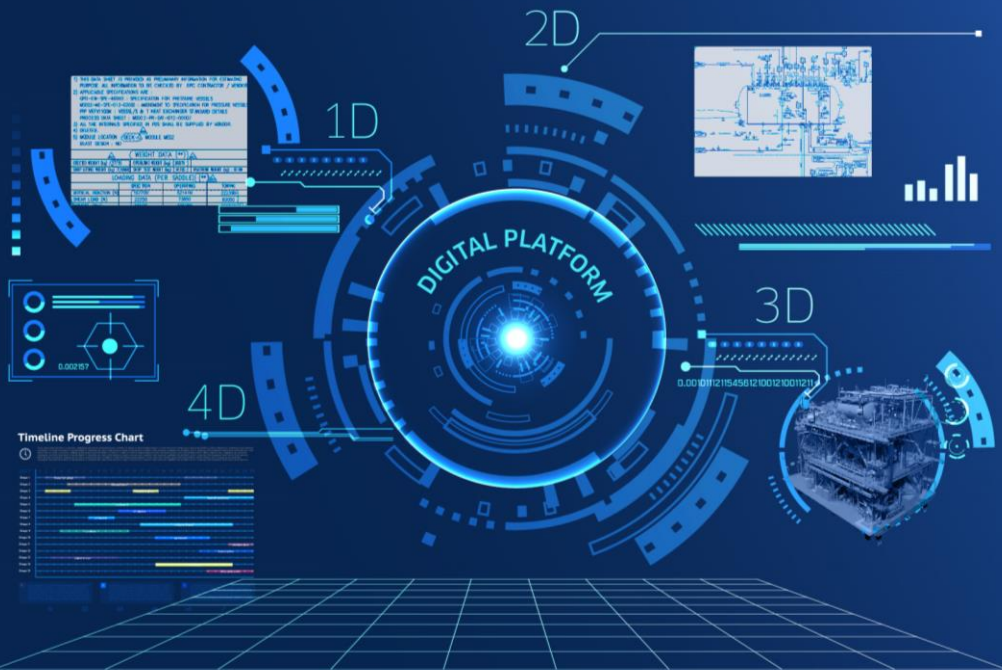


- **Digital toolbox** – help customers to evaluate asset development opportunities faster, with greater clarity
- **Reduce impact of changes** – leverage cloud to reduce the impact of changes
- **Unlock value in development** – explore wider range of scenarios, technologies and profiles to identify optimum value.
- **Gen-CAT™** – carbon assessment tool applicable to diverse set of assets

# Zoom on SPEED™ model

Taking system engineering to the next level

Data-centric & customized approach



Standardized & designed offer

Up to 20% of time saving for dedicated tasks

Collaborate with customers on cost & schedule optimization

Applicable to both proprietary and third-party technologies

Stable workload & competencies enforcement



# Talented global workforce across 34 countries

Passion to deliver whatever the challenge



# Experienced, diverse and dynamic workforce



**104**

Nationalities



**9y**

Average seniority  
(time spent at the Company)



**28%**

Women



**46%**

Millennials and Generation Z



**~310**

Technical experts  
with industry leadership



**~450**

Project managers<sup>1</sup>

<sup>1</sup>From project manager level 1 up to fellow executive project director, including project engineering and control managers.

# Human Energies - project organization at the core

Ability to drive execution from young engineers to fellow executive project directors



**Arunika**  
Process engineer

- Recent graduate engineer
- Bachelor in Chemical engineering



**New Delhi**

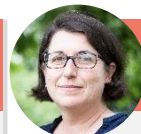


**Lay Menn**  
Senior project engineer

- 16Y experience on both FEED and EPC
- Offshore & downstream experience
- PMP certified



**Kuala Lumpur**



**Elisabeth**  
Project manager

- Joined company upon graduation
- 15Y on international construction sites
- Former quality director on Yamal



**Paris**



**Marie-Aude**  
Project director

- 22Y experience with international exposure
- Business development & project experience
- Various project types: LNG, nuclear, mining



**Paris**



**Enzo**  
Executive project director

- +30Y experience
- Functional senior leadership roles
- Former project director on major projects



**Rome**



**Jean-Marc**  
Fellow executive project director

- Former regional CEO
- Former project director on major projects
- Fellow EPD on Yamal and Arctic projects



**Paris**

# Human Energies - technical expertise at the core

Ability to integrate technologies from young engineers to fellow experts



**Dhivaahar**  
Process safety engineer

- 5Y experience
- Focus on HSE Design
- Working on Arctic LNG Project



**Chennai**



**Nicole**  
Senior process engineer

- 8Y experience
- Experience as process lead
- Expertise in failure trend and fluid dynamics



**Claremont**



**Manikandan**  
Project development director

- 28Y experience
- Design, engineering, implementation and ops
- Wide range of processes, onshore & offshore



**Kuala Lumpur**



**Gauthier**  
Gas consulting services manager

- 25Y experience incl. leadership roles
- Led R&D, technology developments
- Expertise in gas conditioning and CCUS



**Paris**



**Nicola**  
Head of process engineering

- 35Y experience
- From chemical engineer to leadership role
- Gasification and CO<sub>2</sub> capture background



**Houston**



**Dominique**  
Fellow technology expert

- +25Y experience in leadership roles
- Technology, BD and projects
- Industry-leading papers and lecturer



**Paris**

# Technip Energies leadership team

Average 25+ years of industry expertise

**Stan Knez**  
SVP Process  
Technology

**Alain Poincheval**  
Fellow Executive  
Project Director  
of Arctic LNG 2

**Christophe B elorgeot**  
SVP Communications

**Marco Villa**  
COO-elect

**Arnaud Pieton**  
CEO-elect

**Bruno Vibert**  
CFO-elect

**Magali Castano**  
SVP People  
& Culture

**Christophe Virondaud**  
SVP Commercial

**Charles Cessot**  
SVP Strategy



# Key takeaways

## Outstanding delivery



## Outstanding delivery

- Proven operating model combining digital solutions, early engagement, technology and risk management
- A disciplined commercial approach underpinned by stringent selectivity criteria
- Human Energies - a global team of ~15,000 professionals with deep technical and domain expertise



05

# Financial strength and stability

A foundation for sustainable shareholder returns

# Financial strength and stability

A foundation for sustainable shareholder returns

**Strong revenue & margin visibility**

**Early cash conversion of earnings**

**Asset light & strong balance sheet**

**High ROIC potential & Dividend commitment<sup>1</sup>**

**A unique platform for value creation in the Energy Transition**



# Two leading business units

## Key financial highlights

### Projects Delivery

**€5.0B<sup>1</sup>**

Revenue

**€12.1B<sup>2</sup>**

Backlog

Long-cycle

Backlog-linked revenue growth

Cash generation through the cycle

### Technology, Products & Services

**€1.1B<sup>1</sup>**

Revenue

**€1.1B<sup>2</sup>**

Backlog

Shorter Cycle

Strategic revenue growth

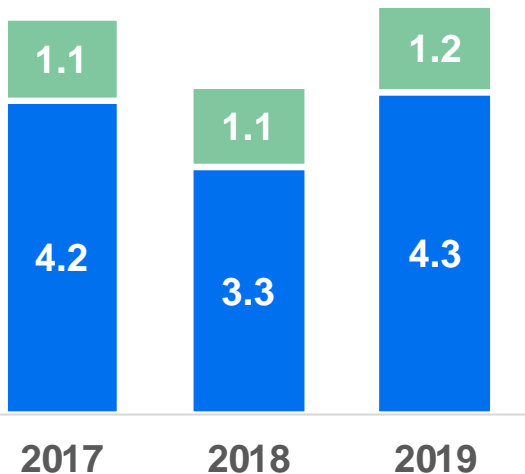
Accretive margins

# Delivering industry leading performance

Selectivity and execution driving robust margins

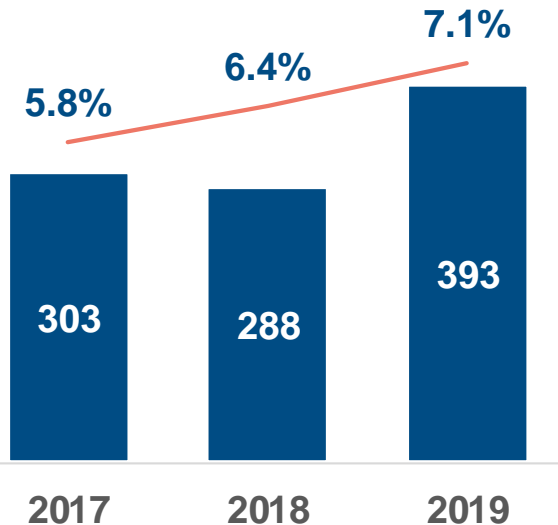
## Revenue<sup>1</sup>

€ Billion



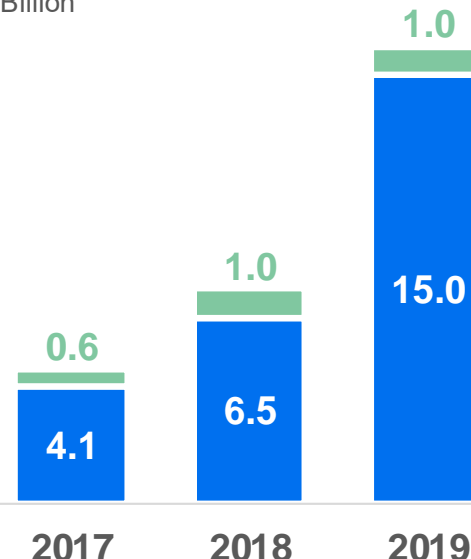
## EBIT<sup>1</sup>

€ Million



## Backlog<sup>2</sup>

€ Billion



■ Projects Delivery ■ Technology, Products & Services



Note : Financial information is presented under adjusted IFRS framework, which records Technip Energies' proportionate share of equity affiliates and restates the share related to non-controlling interests. Refer to slide 91 for further information.

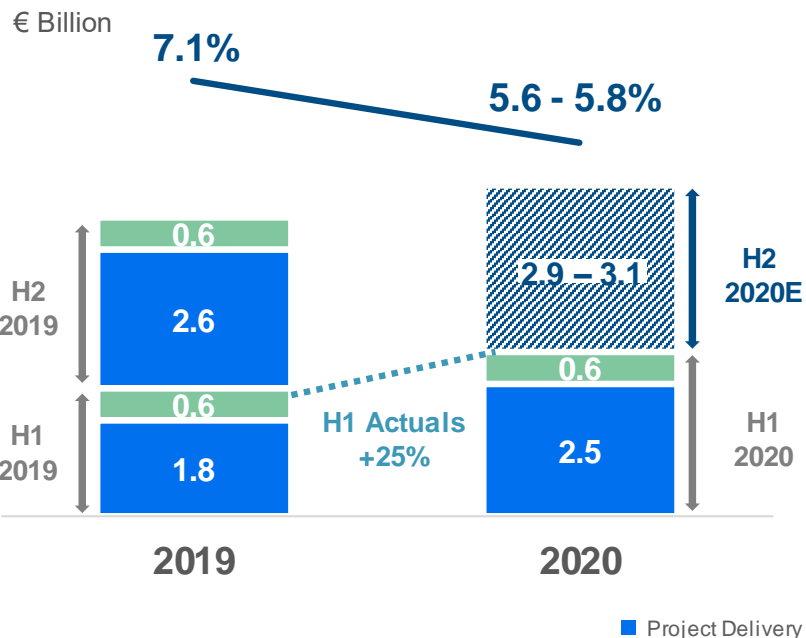
<sup>1</sup> Adjusted recurring EBIT: adjusted profit before net financial expense and income taxes adjusted for items considered as non-recurring.

<sup>2</sup> Backlog comprises secured & confirmed orders from customers which will generate future revenues with a high probability.

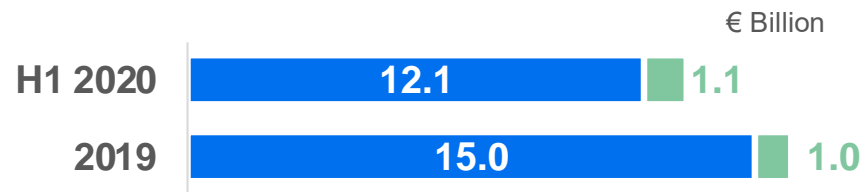
# Strong earnings delivery

Financial resilience in unprecedented times

## Revenue & EBIT<sup>1</sup> margin



## Backlog<sup>2</sup>



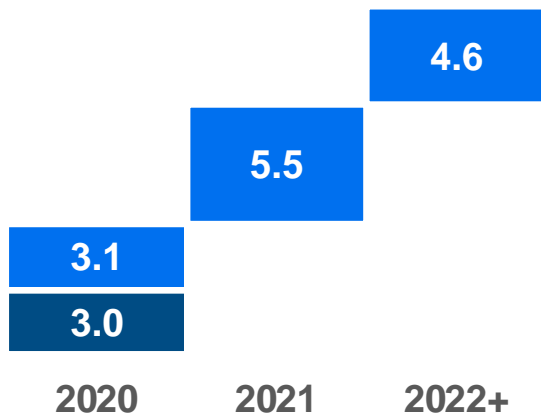
- Resilient performance despite COVID-19; significant year-over-year revenue growth
- Margin decrease as anticipated; lower Yamal LNG contribution and projects in early phases of execution
- No backlog cancellations; strong resilience of TPS with book to bill of 1.2x in H1 2020 (€645M of orders)

# Well diversified and Energy Transition-ready backlog

Providing strong future earnings visibility

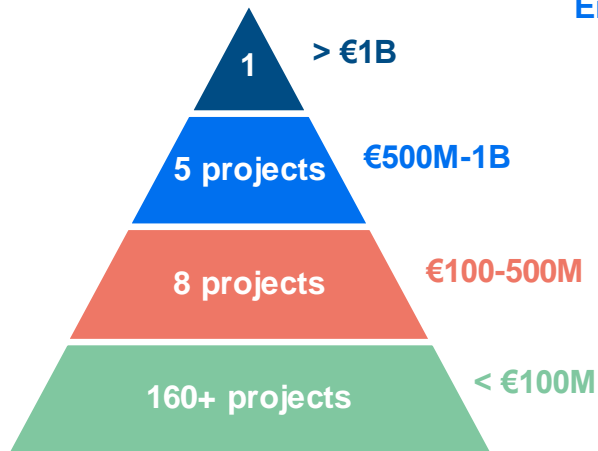
## Backlog scheduling

- Backlog € Billion
- H1 Revenue € Billion



Strong medium-term visibility

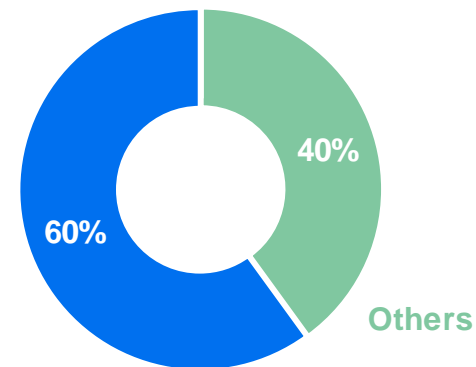
## By project value



Extensive portfolio beyond mega projects

## By market

Energy Transition incl. LNG



Energy transition is our business

Note 1: Financial information is presented under adjusted IFRS framework, which records Technip Energies' proportionate share of equity of affiliates and restates the share related to non-controlling interests. Refer to slide 91 for further information.

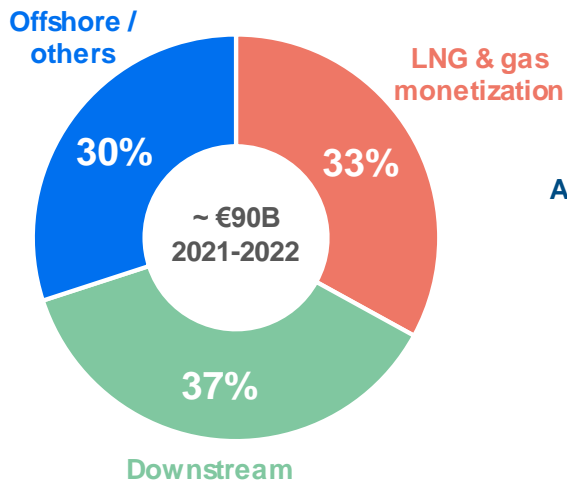
Note 2: Backlog comprises secured & confirmed orders from customers which will generate future revenues with a high probability.

Note 3: Data derived from backlog as of June 30, 2020.

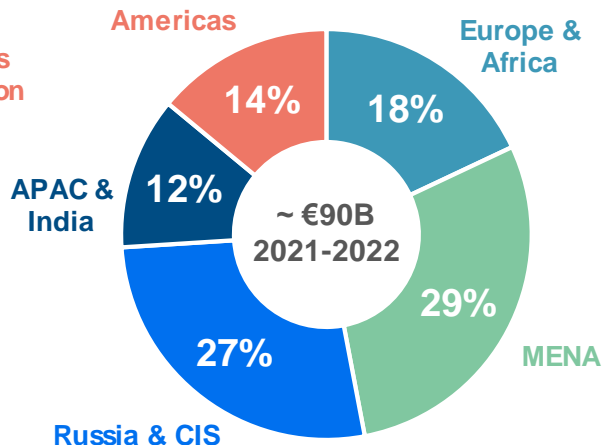
# Selective growth and upside potential

Clear momentum of Energy Transition prospects beyond LNG

## By traditional markets and geography

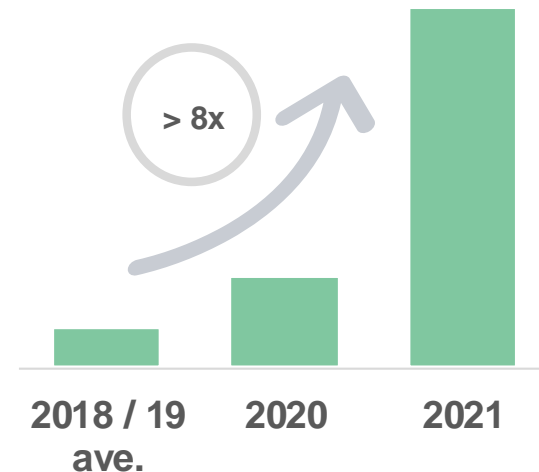


Balanced opportunity;  
early engagement strategy



Well diversified by region;  
low concentration risk

## Energy transition (ex-LNG)



Accelerating opportunity set  
led by sustainable chemistry  
and decarbonization

# Financial outlook and guidance

## Selective growth and upside potential

	2020e	2021e	Medium-term outlook
Revenues	€5.9 – 6.1B <sup>1</sup>	€6.5 - 7.0B	<ul style="list-style-type: none"> <li>• Single-digit growth, constant currency</li> <li>• Backlog execution &amp; substantial pipeline</li> </ul>
EBIT margin <sup>2</sup>	5.6% - 5.8%	5.5% - 6.0% (exc. one-off cost of €30M)	<ul style="list-style-type: none"> <li>• Target 100bps+ increase for medium-term</li> <li>• Cost reduction, project mix &amp; maturity</li> </ul>
Effective tax rate	30 - 35%	30 - 35%	<ul style="list-style-type: none"> <li>• No material deviation from 2021e</li> </ul>

**Yamal net adjusted contract liability expected to decrease by circa €200 – 250M in 2020 and €150 – 200M in 2021**

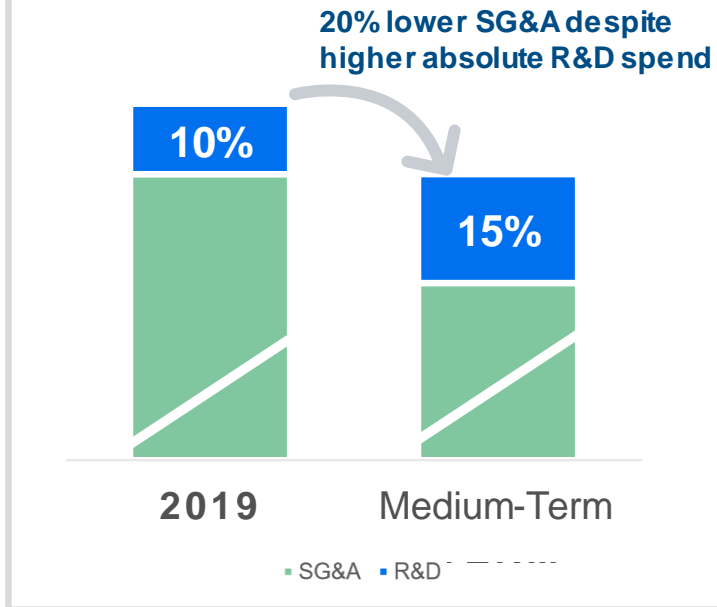
# A clear path to increased profitability

Investment focused on growth while improving margins

## Medium-term margin potential



## Cost optimization

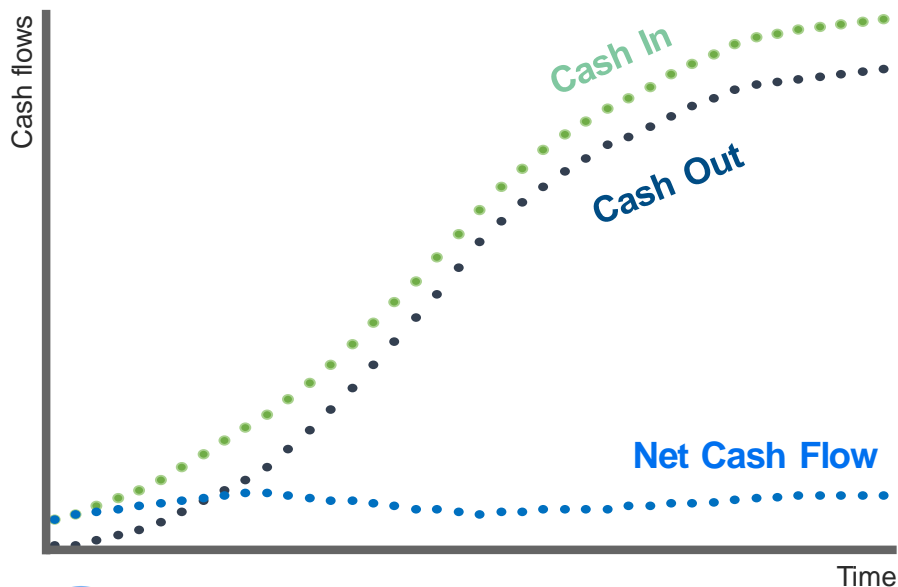




# Financial principles - project cash flow curve

Key business objective - a positive cash position through project lifecycle

## Typical project cash flows



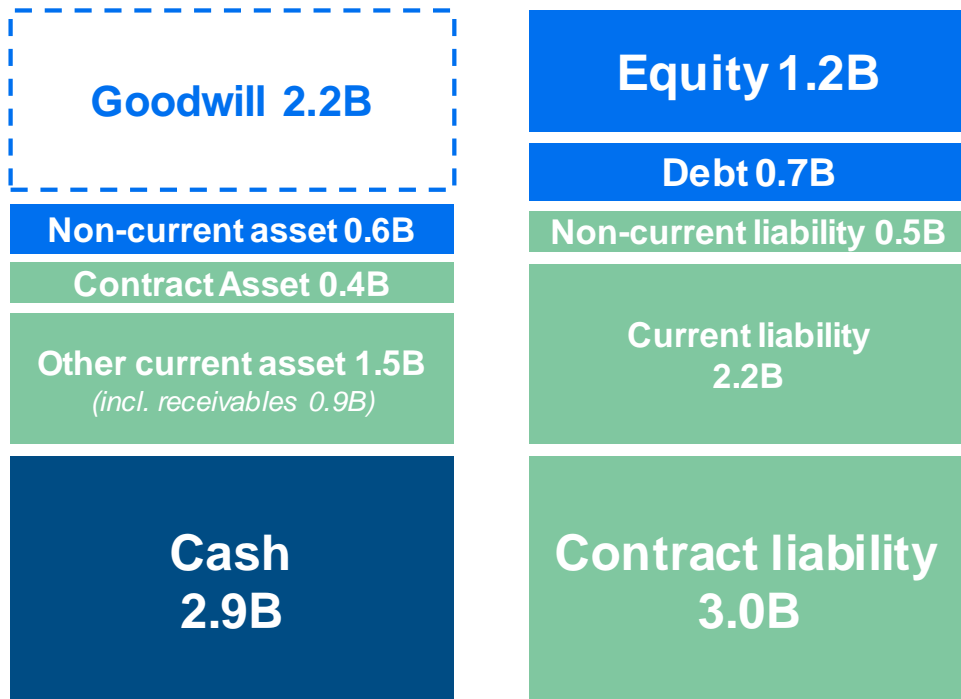
## Key drivers

- Bidding principle - net cash flow positive throughout the project lifecycle
- Project execution with a resolute cash management focus
- Early cash conversion of earnings - negative working capital due to advance and milestone payments

# Strong balance sheet enables strategic growth

Platform for high returns on invested capital

Pro forma adjusted capital structure (EUR billion)



## Capital structure highlights

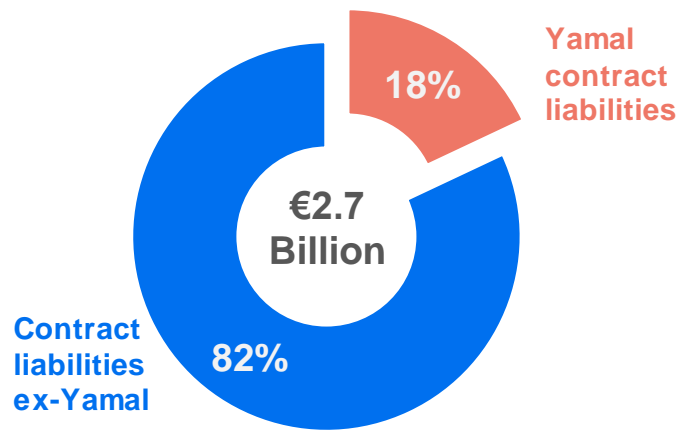
- “People” business – low tangible fixed assets and low capital investment needs
- Adjusted Gross cash of €2.9B after final contemplated capital structure allocations
- Gross debt of €0.75B (targeting Gross Leverage Ratio of ~1.0x over long term)
- Negative working capital with net contract liabilities of €2.6B

# Cash flow conversion of earnings through NCL

Net contract liability includes future earnings already cashed-in

## Net contract liability (NCL)<sup>1</sup>

As of June 30, 2020



- NCL corresponds to future project costs and profits already cashed-in
- NCL eliminated by milestone achievement; execution enables contingency releases

## Yamal illustration

Reduction in contract liabilities: €75.0M

December 31, 2019 to June 30, 2020

Payments to Vendors or Technip Energies

Vendor  
(Cost)



TECHNIP  
ENERGIES

*Continued strong execution and plant performance will reduce project risks & costs, increasing Technip Energies profit*

# Differentiated capital structure

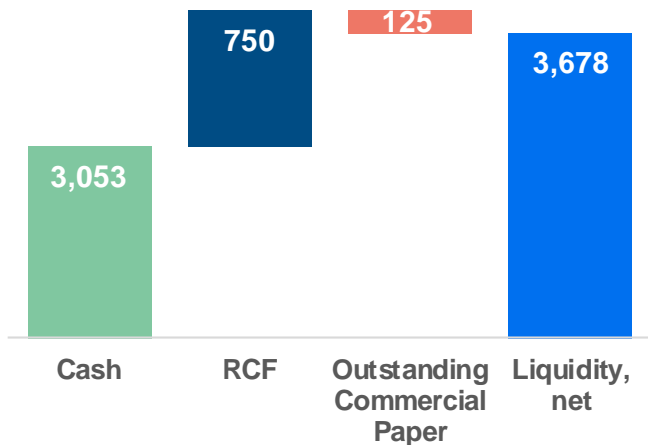
IFRS view



Strong liquidity and limited leverage

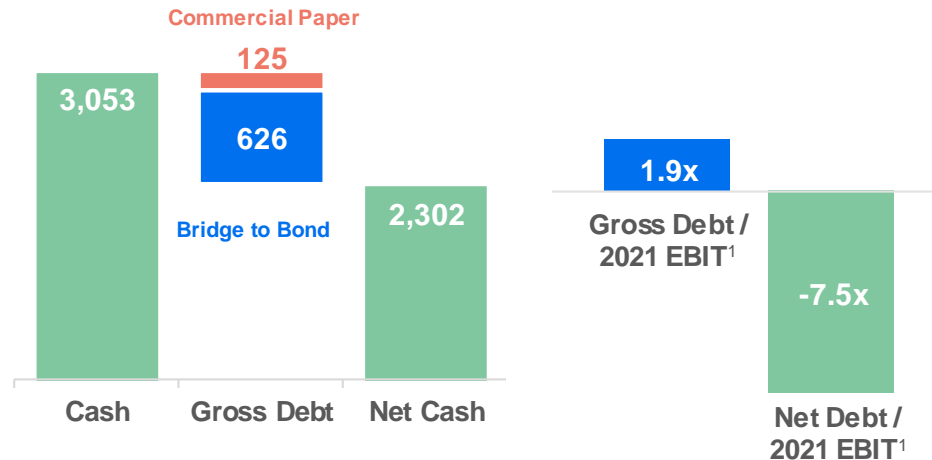
## Strong liquidity

€ Million



- €3.7B liquidity incl. €3.1B of cash
- Commercial paper fully backstopped by the RCF

## Limited leverage



- “BBB” investment grade rating provided by S&P Global
- Net cash position and no financial covenant on debt instruments

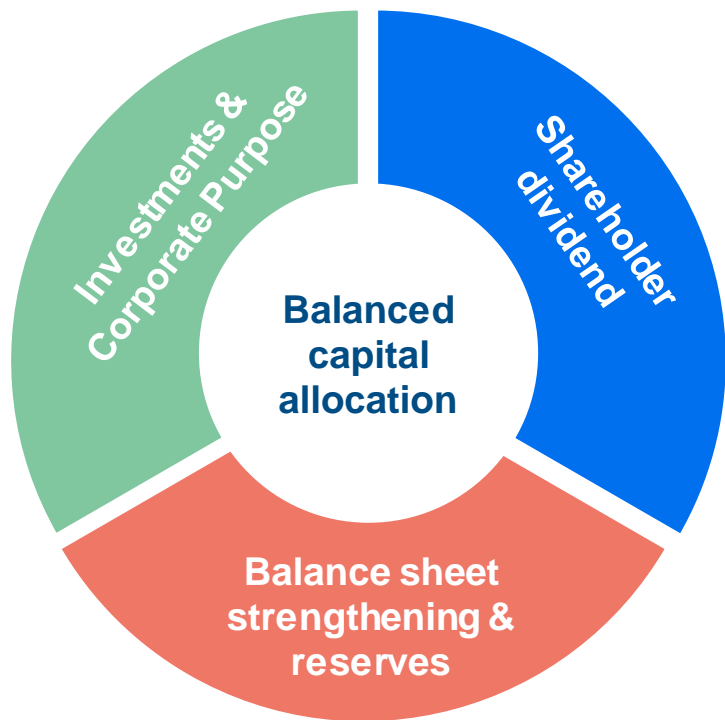


Note : Financial information is presented under IFRS framework. See slide 104 for more details

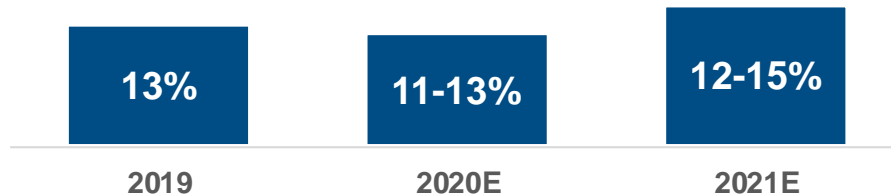
<sup>1</sup>Based on 2021 mid-range guidance presented slide 77.

# Capital allocation focused on strong balance sheet

Consistency in financial performance drives high returns on invested capital



## Sustainable high ROIC<sup>1</sup>



## Consistent dividend policy

- Asset light, low capital intensity
- Strong through-cycle free cash flow generation
- Solid balance sheet

Subject to Board approval:

- Target to pay annual dividend in 2022; initially aimed at a minimum of 30% of 2021 Net profit

# Key takeaways

## Financial strength and stability



**Financial  
strength  
and stability**

- Industry leading financial performance supported by commercial astuteness and robust project execution
- Quality backlog and strong prospective pipeline underpinning guidance; initiatives to drive medium-term margin expansion
- A unique platform for high returns on invested capital through the cycle



# Closing remarks

Making a better tomorrow



# A compelling investment case



**Pioneer  
downstream  
and gas  
evolution**



**Accelerate the  
energy  
transition**



**Leverage  
capabilities to  
expand  
opportunity set**



**Outstanding  
delivery**



**Financial  
strength and  
stability**

**A leading Engineering and Technology company for the Energy Transition**



Where energies make tomorrow ●



**Unique capability set to enable the energy transition**



**Selectivity underpinning 60+ years of operational excellence**



**Asset light model with sustainable returns potential**

A decorative graphic consisting of three overlapping circles. The leftmost circle is a gradient of blue and green. The middle circle is a solid reddish-orange. The rightmost circle is also a solid reddish-orange. The background is a solid blue color.

# Appendix

# Leadership Team

Average 25+ years of diverse industry expertise



**Arnaud Pieton**  
CEO-elect

**Current:** President Technip Energies

**Prior experience:** 22 years of industry experience. With TechnipFMC for over 15 years; ELT member since merger.



**Bruno Vibert**  
CFO-elect

**Current:** SVP Finance Technip Energies

**Prior experience:** 20 years in global oil & gas industry, across finance and consultancy. Joined TechnipFMC in 2015.



**Marco Villa**  
COO-elect

**Current:** President Operations, Technip Energies

**Prior experience:** 30 years in operations and finance. With TechnipFMC for 25 years.



**Stan Knez**  
SVP Process Technology

**Current:** SVP Process Technology, Technip Energies

**Prior experience:** 25 years in global upstream and downstream industry – focused on technology portfolios and alliances. Joined TechnipFMC in 2012.



**Magali Castano**  
SVP People & Culture

**Current:** VP People & Culture, Technip Energies

**Prior experience:** 10 years with Shell, holding various positions in HR management, in Downstream Europe business. Joined TechnipFMC in 2011.



**Alain Poincheval**  
Fellow Executive Project Director of Arctic LNG 2

**Current:** Fellow Executive Project Director

**Prior experience:** With TechnipFMC for 34 years; held various positions across onshore and offshore, including project director for Shell FLNG Prelude.



**Charles Cessot**  
SVP Strategy

**Current:** SVP Strategy, Technip Energies

**Prior experience:** 15 years of industry experience including Manager at Ernst & Young across transaction services and advisory. Joined TechnipFMC in 2011.



**Christophe Virondaud**  
SVP Commercial

**Current:** SVP Business Development, Technip Energies

**Prior experience:** 28 years in global business development, operational and sales. With TechnipFMC for 17 years.



**Christophe Bélorgeot**  
SVP Communications

**Current:** SVP Corporate Engagement, TechnipFMC

**Previous experience:** 28 years of energy industry experience. With TechnipFMC for 15 years; ELT member since 2018.

# Peers landscape

## Projects Delivery

**E&C players**













## Technology, Products & Services

**Engineering consultancy**




**Technology portfolio**













**Energy transition pure players**





# Accounting principles explained

Adjusted IFRS – our approach for greater transparency

## The adjusted view

Showing the economical view of project Joint Ventures; integrating line by line for respective share of joint venture project entities

Leading to an **Adjusted Recurring View** to isolate non-recurring items from operational performance

- Restructuring expenses
- Merger and integration costs
- Litigation costs

## Proportional adjustments

### Yamal LNG

- 50% proportional share
- Adjusted financial statements free from the JV partners redeemable liability complexity

### Eni Coral FLNG

- 50% proportional share

### BAPCO Sitra refinery

- 36% proportional share

### Arctic LNG 2 in-country scope

- 33.3% proportional share

### ExxonMobil Rovuma LNG

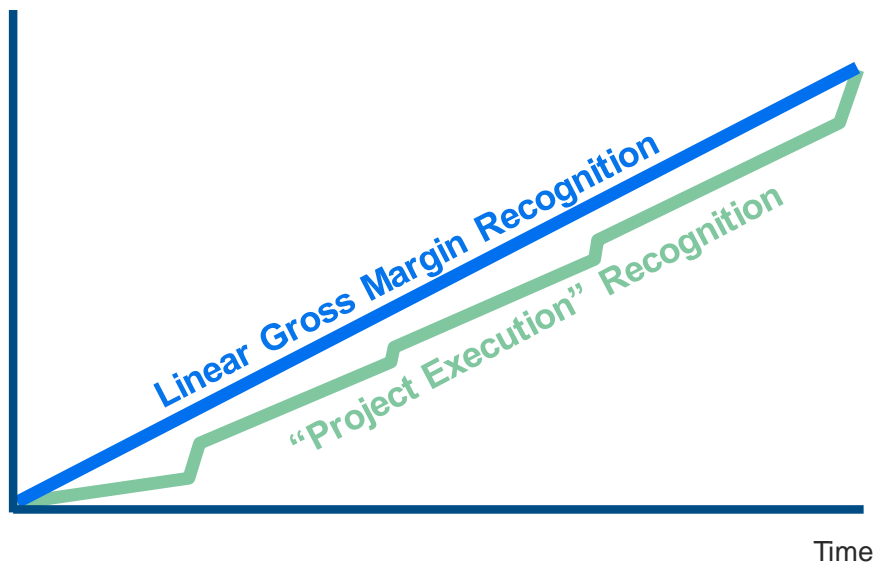
- 33.3% proportional share

# Financial principles – gross margin recognition

A prudent approach to gross margin recognition

## Recognition on a typical project

Gross margin recognition



## Key drivers

**Non-linear margin recognition; conservative recognition in early stages of a project**

**Gross margin recognition subject to:**

- Project specificities
- Milestones and project maturity
- Risks evaluation & mitigation

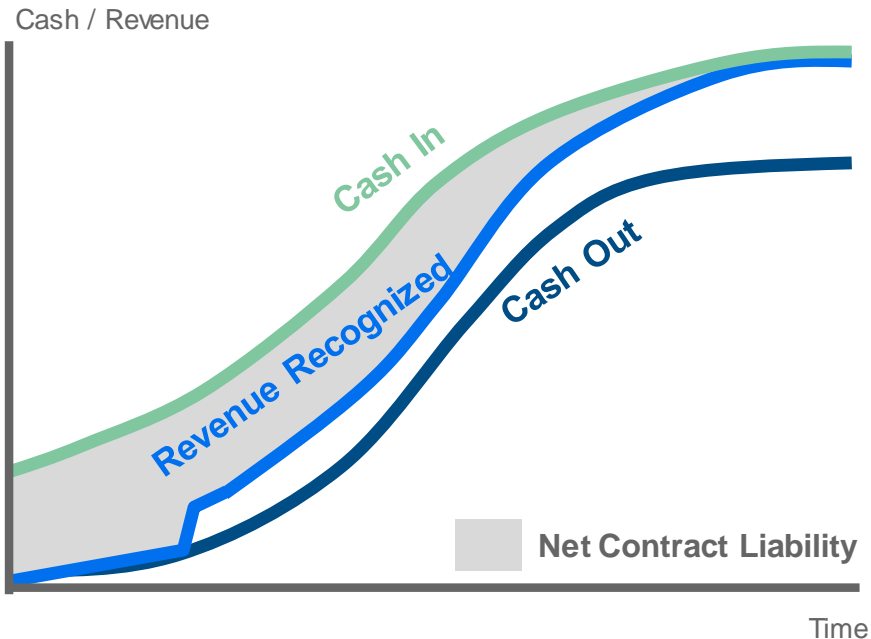
**Risk assessment model built over 60 years of project execution experience**



# Financial principles – net contract liabilities

Balance sheet mirror revenue recognition and cash collection

## Contract liabilities



## Typical project example

Payment received from customer (project to date)	100	A
Expenses (costs incurred) – project to date	70	
Gross margin	5	
<hr/>		
Revenue recognized – cost-to-cost progress	75	B
<b>Net contract liabilities</b>	<b>25</b>	<b>A-B</b>

- Net contract liability (NCL) corresponds to future project costs and profits already cashed-in
- Contract liability evolution linked to backlog evolution; mega project inbound and maturity a key factor
- NCL eliminated by milestone achievement; effective execution enables contingency releases
- Mega project inbound and maturity a key factor;

# Income statement

in € Million

	2017	2018	2019	H1 2020
Order Intake	3,787.4	6,924.0	12,779.6	1,162.1
Revenues	5,242.3	4,467.1	5,529.8	3,011.1
Gross Margin	699.8	682.7	853.3	412.5
<b>% Gross Margin</b>	<b>13.3%</b>	<b>15.3%</b>	<b>15.4%</b>	<b>13.7%</b>
Indirect costs	(364.3)	(374.8)	(363.0)	(196.2)
<b>EBITDA (excl. Charges)</b>	<b>335.5</b>	<b>307.9</b>	<b>490.3</b>	<b>216.3</b>
<b>% EBITDA Margin</b>	<b>6.4%</b>	<b>6.9%</b>	<b>8.9%</b>	<b>7.2%</b>
Total Depreciation & Amortization	(33.0)	(20.4)	(97.0)	(52.1)
<b>Recurring EBIT</b>	<b>302.5</b>	<b>287.5</b>	<b>393.3</b>	<b>164.2</b>
<b>% Recurring EBIT</b>	<b>5.8%</b>	<b>6.4%</b>	<b>7.1%</b>	<b>5.5%</b>

# Income statement – adjusted recurring EBIT

in € Million

	2017	2018	2019	H1 2020
<b>Profit before financial expense, net and income taxes - Adjusted</b>	<b>228.3</b>	<b>40.0</b>	<b>270.3</b>	<b>198.8</b>
Restructuring and other non-recurring items	48.0	11.3	52.4	(46.8)
Exceptional Items				
<i>Merger and integration costs allocated</i>	26.2	15.4	15.2	-
<i>Separation costs</i>	-	-	36.7	12.2
<i>Litigation costs</i>	-	220.8	18.8	-
<b>Adjusted recurring EBIT</b>	<b>302.5</b>	<b>287.5</b>	<b>393.3</b>	<b>164.2</b>
Amortization and Depreciation	33.0	20.4	97.0	52.1
<b>Adjusted recurring EBITDA</b>	<b>335.5</b>	<b>307.9</b>	<b>490.3</b>	<b>216.3</b>

Note 1 : Financial information is presented under adjusted IFRS framework, which records the Company's proportionate share of equity affiliates and restates the share related to non-controlling interests. Refer to slide 91 for further information on methodology.

Note 2 : Adjusted recurring EBIT: adjusted profit before net financial expense and income taxes adjusted for items considered as non-recurring.

Note 3 : Adjusted recurring EBITDA: adjusted profit before net financial expense, income taxes and Amortization & Depreciation adjusted for items considered as non-recurring.

# Balance sheet

in € Million

	2017	2018	2019	H1 2020
Goodwill & non-current assets	2,477	2,525	2,885	2,842
Trade receivables	706	1,124	989	989
Cash and cash equivalents	2,681	2,470	3,053	3,509
Contract assets	445	272	400	362
Other current assets	698	448	534	720
<b>Total assets</b>	<b>7,008</b>	<b>6,838</b>	<b>7,861</b>	<b>8,422</b>
Total invested equity	2,186	1,731	1,728	2,015
Financial debt	718	630	583	513
Accounts payables	1,498	1,073	1,409	1,392
Contract liabilities	1,539	2,097	2,749	3,088
Other current & non current liabilities	1,068	1,308	1,392	1,414
<b>Total equity and liabilities</b>	<b>7,008</b>	<b>6,838</b>	<b>7,861</b>	<b>8,422</b>

# Cash flow statement

In € Million

	2017	2018	2019	H1 2020
<b>Cash and cash equivalents, beginning of period</b>	<b>3,545.9</b>	<b>2,681.1</b>	<b>2,469.5</b>	<b>3,053.1</b>
Cash provided (required) by operating activities	183.7	492.8	1,193.2	697.8
Cash provided (required) by investing activities	(13.4)	(11.7)	(36.8)	(20.4)
Cash provided (required) by financing activities	(627.1)	(800.7)	(618.0)	(225.2)
Effect of changes in foreign exchange rates on cash and cash equivalents	(408.0)	108.0	45.1	3.8
<b>Cash and cash equivalents, end of period</b>	<b>2,681.1</b>	<b>2,469.5</b>	<b>3,053.1</b>	<b>3,509.0</b>

# H1 2020 Income statement

## Reconciliations from IFRS consolidated to adjusted IFRS

in € Million	H1 2020 Consolidated	Adjustments	H1 2020 Adjusted
Revenues	2,829.4	181.7	3,011.1
Total Costs and expenses	2,552.0	231.5	2,783.5
Other income (expense), net	(23.8)	(5.2)	(29.0)
Income from equity affiliates	5.0	(4.8)	0.2
<b>Profit (loss) before financial expense, net and income taxes</b>	<b>258.6</b>	<b>(59.8)</b>	<b>198.8</b>
Financial income (expense), net	(75.1)	74.4	(0.7)
<b>Profit (loss) before income taxes</b>	<b>183.5</b>	<b>14.6</b>	<b>198.1</b>
Provision for income taxes (expense)	(68.5)	3.1	(65.4)
<b>Net profit (loss)</b>	<b>115.0</b>	<b>17.7</b>	<b>132.7</b>

# H1 2020 Tax statement (interim)

## Reconciliations from IFRS consolidated to adjusted IFRS

in € Million	H1 2020 Consolidated	Adjustments	H1 2020 Adjusted
<b>YTD PBT</b>	<b>183.5</b>	<b>14.6</b>	<b>198.1</b>
YTD projected tax (expense)/benefit	(73.3)		(73.3)
Discrete adjustments (expense)/benefit	4.8	3.1	7.9
<b>Total Tax expense</b>	<b>(68.5)</b>		<b>(65.4)</b>
<b>Effective tax rate</b>	<b>37.4%</b>		<b>33.0%</b>

# H1 2020 Balance sheet

## Reconciliations from IFRS consolidated to adjusted IFRS

in € Million	H1 2020 Consolidated	Adjustments	H1 2020 Adjusted	Adjustments	Pro-forma Capital Structure Day 1 of trading
Goodwill & non-current assets	2,910	(68)	2,842	(33)	2,809
Trade receivables	942	47	989	(73)	916
Cash and cash equivalents	3,672	(163)	3,509	(619) <sup>1</sup>	2,890
Contract assets	362	-	362	-	362
Other current assets	688	32	720	(72) <sup>2</sup>	648
<b>Total assets</b>	<b>8,575</b>	<b>(152)</b>	<b>8,422</b>	<b>(797)</b>	<b>7,625</b>
Total invested equity	2,018	(2.6)	2,015	(812) <sup>1</sup>	1,203
Financial debt	513	-	513	238 <sup>1</sup>	751
Accounts payables	1,139	253	1,392	-	1,392
Contract liabilities	3,304	(217)	3,088	(125)	2,963
Other current & non current liabilities	1,600	(185)	1,414	(98) <sup>1</sup>	1,316
<b>Total equity and liabilities</b>	<b>8,575</b>	<b>(152)</b>	<b>8,422</b>	<b>(797)</b>	<b>7,625</b>



Note: Financial information is presented under adjusted IFRS framework, which records the Company's proportionate share of equity affiliates and restates the share related to non-controlling interests. Refer to slide 91 for further information on methodology.

<sup>1</sup> Refer to slide 104 on Capitalization and indebtedness.

<sup>2</sup> Other receivable allocated to TechnipFMC as per Capital Structure allocation



# H1 2020 Cash flow statement

## Reconciliations from IFRS consolidated to adjusted IFRS

in € Million	H1 2020 Consolidated	Adjustments	H1 2020 Adjusted
<b>Cash and cash equivalents, beginning of period</b>	<b>3,563.6</b>	<b>(510.6)</b>	<b>3,053.1</b>
Cash provided (required) by operating activities	473.3	224.5	697.8
Cash provided (required) by investing activities	(20.4)	-	(20.4)
Cash provided (required) by financing activities	(348.1)	122.9	(225.2)
Effect of changes in foreign exchange rates on cash and cash equivalents	3.8	-	3.8
<b>Cash and cash equivalents, end of period</b>	<b>3,672.2</b>	<b>(163.3)</b>	<b>3,509.0</b>

# 2019 income statement

## Reconciliations from IFRS consolidated to adjusted IFRS

in € Million	2019 Consolidated	Adjustments	2019 Adjusted
Revenues	5 768.7	(238.9)	5 529.8
Total Costs and expenses	5 059.7	156.8	5 216.5
Other income (expense), net	(38.7)	(6.4)	(45.1)
Income from equity affiliates	2.9	(0.8)	2.1
<b>Profit (loss) before financial expense, net and income taxes</b>	<b>673.3</b>	<b>(402.9)</b>	<b>270.4</b>
Financial income (expense), net	(334.8)	354.0	19.2
<b>Profit (loss) before income taxes</b>	<b>338.5</b>	<b>(48.9)</b>	<b>289.6</b>
Provision for income taxes	185.2	(19.3)	165.9
<b>Net profit (loss)</b>	<b>153.3</b>	<b>(29.6)</b>	<b>123.7</b>

# 2019 tax statement

## Reconciliations from IFRS statements to normalized tax rate

in € Million	2019 Consolidated	Non-recurring Items Adjusted	2019 Normalized
<b>PBT</b>	<b>338.6</b>	<b>71.1</b>	<b>409.7</b>
At French tax rate (34.43%)	(116.6)	(14.6)	(131.2)
Mix and Valuation allowance	(34.1)	32.9	6.1
Net change in tax contingencies	5.1	-	5.1
Non deductible expense	(28.2)	14.2	(21.4)
Deferred tax adjusted (tax rate change)	(8.8)	6.5	(2.4)
Other	(2.6)	2.1	(0.5)
<b>Total Tax expense</b>	<b>(185.2)</b>		<b>(144.2)</b>
<b>Effective tax rate</b>	<b>55%</b>		<b>35%</b>

# Capitalization and indebtedness

Projected capital structure based on November 30, 2020 position

in € Million	As of June 30, 2020	Movements <sup>1</sup>	As of November 30, 2020	Adjustments For financing & consumption of spin-off	As adjusted
Cash and cash equivalents	3,672.2	(369.4)	3,302.8	(249.8)	3,053.0
Traded Securities	8.7	2.5	11.2	-	11.2
<b>Liquidity</b>	<b>3,680.9</b>	<b>(366.9)</b>	<b>3,314.0</b>	<b>(249.8)</b>	<b>3,064.2</b>
Lease liabilities and others	45.4	2.9	48.3	-	48.3
Commercial Paper	513.4	(55.4)	458.0	(332.7) <sup>2</sup>	125.3
Loans due to TFMC	64.4	(19.9)	44.5	(44.5)	-
<b>Current Financial Debt</b>	<b>623.2</b>	<b>(72.4)</b>	<b>550.8</b>	<b>(377.2)</b>	<b>173.6</b>
Lease liabilities	237.7	(33.5)	204.2	-	204.2
Bridge Term Facility	-	-	-	626.3 <sup>3</sup>	626.3
<b>Non-Current Financial Debt</b>	<b>237.7</b>	<b>(33.5)</b>	<b>204.2</b>	<b>626.3</b>	<b>830.5</b>
<b>Invested Equity</b>	<b>2,017.6</b>	<b>(241.6)</b>	<b>1,776.0</b>	<b>(569.9)</b> <sup>4</sup>	<b>1,206.1</b>

Note: Financial information is presented under IFRS framework.

1. The movements from June 30, 2020 to November 30, 2020 are comprised notably of repayments of outstanding indebtedness and equity distribution to TFMC.

2. Based on November 30 position, as of the date of the spin-off, Technip Energies will have in place a EUR 750 million under the New Revolving Credit Facility with an available amount for additional drawings of EUR 624.7 million, corresponding to the total capacity reduced by the outstanding commercial paper.

3. Based on November 30 position, as of the date of the spin-off, Technip Energies will have EUR 626.3 million of outstanding borrowings under the Bridge Term Facility. The Bridge Term Facility will have an initial term of twelve month, with the potential for up to two six-month extensions.

4. The adjustment to Invested Equity reflects EUR 569.9 million that will be distributed from the Company to TechnipFMC in connection with the spin-off as part of the capital structure allocation.

# Return On Invested Capital (ROIC)

in € Million

	2019 Actuals	2020F		2021F	
		Min <sup>3</sup>	Max <sup>3</sup>	Min <sup>3</sup>	Max <sup>3</sup>
Revenues	5,530	5,900	6,100	6,500	7,000
EBIT %	7.1%	5.6%	5.8%	5.5%	6.0%
EBIT (€ Million)	393	330	354	358	420
Normalised Tax Rate	35%	35%	30%	35%	30%
Normalised Tax exp.	137	116	106	125	126
<b>NOPAT<sup>1</sup></b>	<b>256</b>	<b>214</b>	<b>248</b>	<b>233</b>	<b>294</b>
Shareholder Equity <sup>2</sup>	1,206	1,206	1,206	1,206	1,206
<b>Financial Debt<sup>2</sup></b>	<b>752</b>	<b>752</b>	<b>752</b>	<b>752</b>	<b>752</b>
<b>Invested Equity</b>	<b>1,958</b>	<b>1,958</b>	<b>1,958</b>	<b>1,958</b>	<b>1,958</b>
<b>ROIC</b>	<b>13.0%</b>	<b>11.0%</b>	<b>12.7%</b>	<b>11.9%</b>	<b>15.0%</b>



<sup>1</sup> NOPAT (Net Operating Profit After Tax).

<sup>2</sup> Invested Equity and Financial Debt (Bridge Term Facility and Commercial Paper) "As Adjusted" shown in Capitalization & Indebtedness table derived from November 30, 2020 position. Refer to slide 104.

<sup>3</sup> Amounts derived from 2020 and 2021 Guidance and Outlook. Refer to slide 77.

# Yamal LNG – Interpreting the disclosures

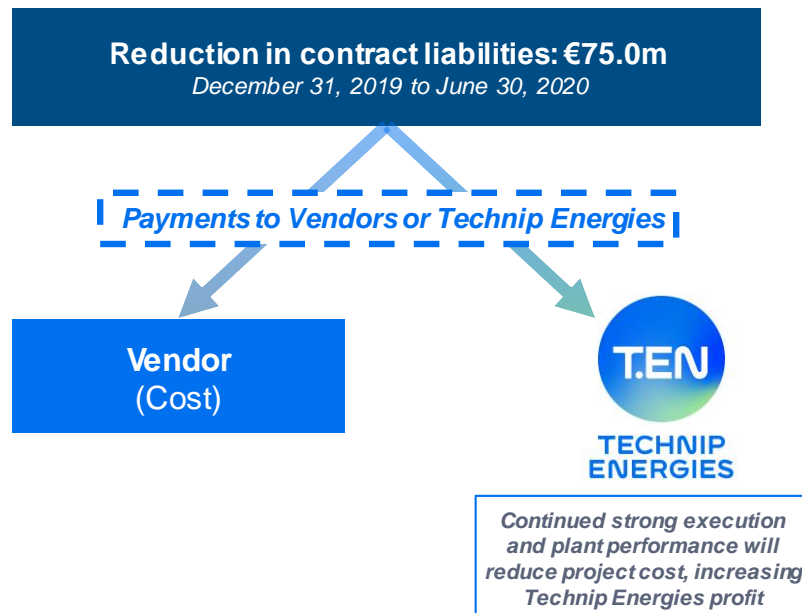
Adjusted IFRS View

## Project disclosure data

In € Millions

	Dec 31, 2019	Jun 30, 2020
<b>Contract liabilities</b>	564.9	489.9
	Dec 31, 2019 <i>Twelve months ended</i>	Jun 30, 2020 <i>Six months ended</i>
<b>Cash required by operating activities</b>	31.0	-18.4

## Contract liabilities structure



# Yamal LNG – Interpreting the disclosures

IFRS View

## Project disclosure data

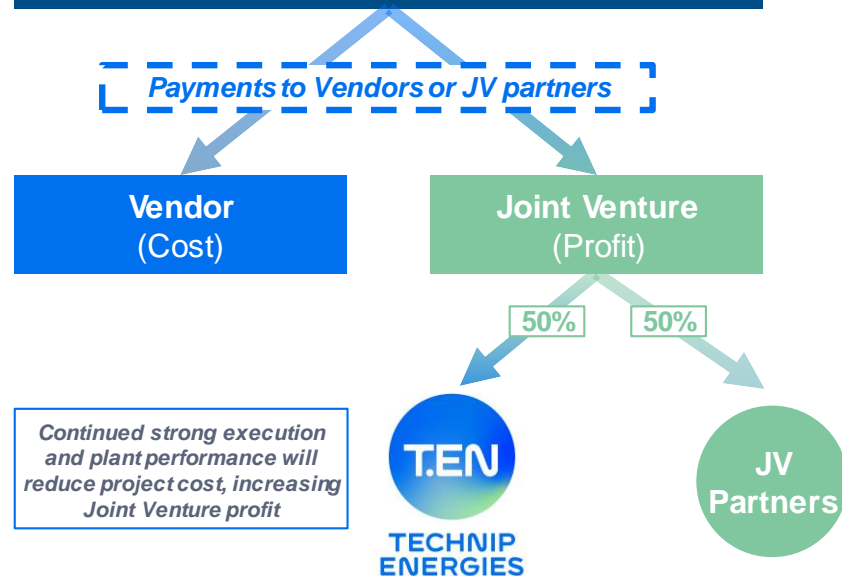
In € Millions

	Dec 31, 2019	Jun 30, 2020
<b>Contract liabilities</b>	1 129.7	979.8
<b>Mandatorily redeemable financial liability</b>	239.3	196.3
	Dec 31, 2019 Twelve months ended	Jun 30, 2020 Six months ended
<b>Cash required by operating activities</b>	62.0	-36.8
<b>Settlements of mandatorily redeemable financial liability</b>	-502.7	-122.9

## Contract liabilities structure

Reduction in contract liabilities: €149.9m

December 31, 2019 to June 30, 2020



A decorative graphic consisting of three overlapping circles. The leftmost circle is a gradient of blue and green. The middle circle is a solid reddish-orange. The rightmost circle is also a solid reddish-orange. The background is a solid blue color.

# Thank You